Equity Research

Flash Comment



December 11, 2014 ALDR-NASDAQ--Outperform (1) / V

Biotechnology

ALDR: Emphasis On CGRP Validation, Large Migraine Prophylaxis Opportunity By Competitor Should Draw Positive Attention To ALDR

Brian Abrahams, M.D., Senior Analyst (212) 214-8060

Sector Rating: Biotechnology, Market Weight

- **This morning TEVA is hosting its 2015 Business Outlook day, including extensive discussion of its pipeline. Recall, TEVA is one of three players other than ALDR developing an anti-CGRP antibody for migraine prophylaxis.
- **Notably, TEVA highlighted its CGRP program as one of its key potential pipeline drugs and corroborated the significant unmet need in migraine prophylaxis, given the high prevalence of migraine and safety/efficacy limitations of existing prophylactic therapies-- in-line with our recent migraine KOL feedback.
- **TEVA specifically called out ALDR and LLY's recent trials as providing clear proof-of-concept for the approach overall, helping to draw further attention to ALDR's lead drug ALD403.
- **TEVA did show a slide highlighting what it views as potential differentiators for its antibody, TEV-48125. TEVA's antibody's longer half-life could potentially give it a modest advantage in dose frequency vs. others, though this will need to bear out clinically. TEVA also indicated data timelines (ph.IIb completion H1 2015) might put it towards the lead in this race; this may be a bit disingenuous though, since while its studies are legitimately larger, unlike ALDR and LLY it did not run a proof-of-concept ph.II first. Additionally, we note the large scale of ALDR's ph.IIb's could potentially fulfill part of its pivotal/registrational requirements, helping ALDR "catch-up" relative to the others.
- **BOTTOM LINE: We continue to see room for multiple competitors in the large migraine prophylaxis space, and as competitors like TEVA and AMGN highlight the unmet need and validate the pathway with their data, we believe positive attention will be drawn to the pure play CGRP company ALDR, shares of which we continue to believe undervalue lead drug '403's opportunity.

Alder Biopharmaceuticals, Inc. (ALDR-NASDAQ)

Price as of 12/11/2014: \$22.72

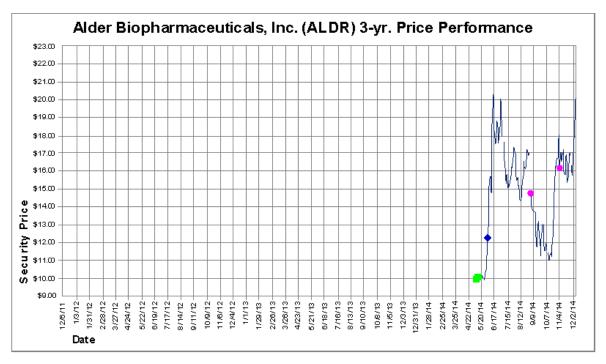
FY 14 EPS: \$0.43 FY 15 EPS: \$-1.44 Shares Out.: 29.9 MM Market Cap.: \$679.33 MM

Please see Disclosure Appendix for rating definitions, important disclosures, and required analyst certifications.

All estimates/forecasts are as of 12/11/14 unless otherwise stated.

DISCLOSURE APPENDIX

Required Disclosures



	Date	Publication Price (\$)	Rating Code	Val. Rng. Low	Val. Rng. High	Close Price (\$)
	5/8/2014		IPOat \$10.00			
	6/2/2014		Abrahams, M.D.			
•	6/2/2014	10.74	1	22.00	24.00	12.26
•	9/2/2014	14.25	1	19.00	21.00	14.80
•	11/4/2014	18.02	1	24.00	26.00	16.17

Source: Wells Fargo Securities, LLC estimates and Reuters data

Symbol Key

- Rating Downgrade
- Rating Upgrade
- Valuation Range Change

Initiation, Resumption, Drop or Suspend

Analyst Change
Split Adjustment

Rating Code Key

1 Outperform/Buy SR Suspended 2 Market Perform/Hold NR Not Rated 3 Underperform/Sell NE No Estimate

Additional Information Available Upon Request

I certify that:

- 1) All views expressed in this research report accurately reflect my personal views about any and all of the subject securities or issuers discussed; and
- 2) No part of my compensation was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed by me in this research report.

Please see Disclosure Appendix for rating definitions, important disclosures, and required analyst certifications.

All estimates/forecasts are as of 12/11/14 unless otherwise stated.

Wells Fargo Securities, LLC maintains a market in the common stock of Alder Biopharmaceuticals, Inc.

Wells Fargo Securities, LLC or its affiliates managed or comanaged a public offering of securities for Alder Biopharmaceuticals, Inc. within the past 12 months.

Wells Fargo Securities, LLC or its affiliates intends to seek or expects to receive compensation for investment banking services in the next three months from Alder Biopharmaceuticals, Inc.

Wells Fargo Securities, LLC or its affiliates received compensation for investment banking services from Alder Biopharmaceuticals, Inc. in the past 12 months.

Alder Biopharmaceuticals, Inc. currently is, or during the 12-month period preceding the date of distribution of the research report was, a client of Wells Fargo Securities, LLC. Wells Fargo Securities, LLC provided investment banking services to Alder Biopharmaceuticals, Inc.

Alder Biopharmaceuticals, Inc. currently is, or during the 12-month period preceding the date of distribution of the research report was, a client of Wells Fargo Securities, LLC. Wells Fargo Securities, LLC provided noninvestment banking securities-related services to Alder Biopharmaceuticals, Inc.

Wells Fargo Securities, LLC received compensation for products or services other than investment banking services from Alder Biopharmaceuticals, Inc. in the past 12 months.

ALDR: Risks include emergence of a safety signal, and competition in the migraine/RA spaces.

Wells Fargo Securities, LLC does not compensate its research analysts based on specific investment banking transactions. Wells Fargo Securities, LLC's research analysts receive compensation that is based upon and impacted by the overall profitability and revenue of the firm, which includes, but is not limited to investment banking revenue.

STOCK RATING

- **1 = Outperform:** The stock appears attractively valued, and we believe the stock's total return will exceed that of the market over the next 12 months, BUY
- **2 = Market Perform:** The stock appears appropriately valued, and we believe the stock's total return will be in line with the market over the next 12 months. HOLD
- **3** = **Underperform:** The stock appears overvalued, and we believe the stock's total return will be below the market over the next 12 months. SELL

SECTOR RATING

O = **Overweight:** Industry expected to outperform the relevant broad market benchmark over the next 12 months.

M = Market Weight: Industry expected to perform in-line with the relevant broad market benchmark over the next 12 months.

U = Underweight: Industry expected to underperform the relevant broad market benchmark over the next 12 months.

VOLATILITY RATING

V = A stock is defined as volatile if the stock price has fluctuated by +/-20% or greater in at least 8 of the past 24 months or if the analyst expects significant volatility. All IPO stocks are automatically rated volatile within the first 24 months of trading.

As of: December 11, 2014

46% of companies covered by Wells Fargo Securities, LLC Equity Research are rated Outperform.

Wells Fargo Securities, LLC has provided investment banking services for 45% of its Outperform-rated companies.

52% of companies covered by Wells Fargo Securities, LLC Equity Research are rated Market Perform.

Wells Fargo Securities, LLC has provided investment banking services for 31% of its Market Perform-rated companies.

2% of companies covered by Wells Fargo Securities, LLC Equity Research are rated Underperform.

Wells Fargo Securities, LLC has provided investment banking services for 21% of its Underperform-rated companies.

Please see Disclosure Appendix for rating definitions, important disclosures, and required analyst certifications.

All estimates/forecasts are as of 12/11/14 unless otherwise stated.

Important Disclosure for International Clients

EEA - The securities and related financial instruments described herein may not be eligible for sale in all jurisdictions or to certain categories of investors. For recipients in the EEA, this report is distributed by Wells Fargo Securities International Limited ("WFSIL"). WFSIL is a U.K. incorporated investment firm authorized and regulated by the Financial Conduct Authority. For the purposes of Section 21 of the UK Financial Services and Markets Act 2000 ("the Act"), the content of this report has been approved by WFSIL a regulated person under the Act. WFSIL does not deal with retail clients as defined in the Markets in Financial Instruments Directive 2007. The FCA rules made under the Financial Services and Markets Act 2000 for the protection of retail clients will therefore not apply, nor will the Financial Services Compensation Scheme be available. This report is not intended for, and should not be relied upon by, retail clients.

Australia - Wells Fargo Securities, LLC is exempt from the requirements to hold an Australian financial services license in respect of the financial services it provides to wholesale clients in Australia. Wells Fargo Securities, LLC is regulated under U.S. laws which differ from Australian laws. Any offer or documentation provided to Australian recipients by Wells Fargo Securities, LLC in the course of providing the financial services will be prepared in accordance with the laws of the United States and not Australian laws.

Canada - This report is distributed in Canada by Wells Fargo Securities Canada, Ltd., a registered investment dealer in Canada and member of the Investment Industry Regulatory Organization of Canada (IIROC) and Canadian Investor Protection Fund (CIPF). This report has not been prepared subject to Canadian disclosure requirements.

Hong Kong - This report is issued and distributed in Hong Kong by Wells Fargo Securities Asia Limited ("WFSAL"), a Hong Kong incorporated investment firm licensed and regulated by the Securities and Futures Commission of Hong Kong ("the SFC") to carry on types 1, 4, 6 and 9 regulated activities (as defined in the Securities and Futures Ordinance (Cap. 571 of The Laws of Hong Kong), "the SFO"). This report is not intended for, and should not be relied on by, any person other than professional investors (as defined in the SFO). Any securities and related financial instruments described herein are not intended for sale, nor will be sold, to any person other than professional investors (as defined in the SFO). The author or authors of this report is or are not licensed by the SFC. Professional investors who receive this report should direct any queries regarding its contents to Mark Jones at WFSAL (email: wfsalresearch@wellsfargo.com).

Japan - This report is distributed in Japan by Wells Fargo Securities (Japan) Co., Ltd, registered with the Kanto Local Finance Bureau to conduct broking and dealing of type 1 and type 2 financial instruments and agency or intermediary service for entry into investment advisory or discretionary investment contracts. This report is intended for distribution only to professional investors (Tokutei Toushika) and is not intended for, and should not be relied upon by, ordinary customers (Ippan Toushika).

The ratings stated on the document are not provided by rating agencies registered with the Financial Services Agency of Japan (JFSA) but by group companies of JFSA-registered rating agencies. These group companies may include Moody's Investors Services Inc., Standard & Poor's Rating Services and/or Fitch Ratings. Any decisions to invest in securities or transactions should be made after reviewing policies and methodologies used for assigning credit ratings and assumptions, significance and limitations of the credit ratings stated on the respective rating agencies' websites.

Please see Disclosure Appendix for rating definitions, important disclosures, and required analyst certifications.

All estimates/forecasts are as of 12/11/14 unless otherwise stated.

About Wells Fargo Securities

Wells Fargo Securities is the trade name for the capital markets and investment banking services of Wells Fargo & Company and its subsidiaries, including but not limited to Wells Fargo Securities, LLC, a U.S. broker-dealer registered with the U.S. Securities and Exchange Commission and a member of NYSE, FINRA, NFA and SIPC, Wells Fargo Institutional Securities, LLC, a member of FINRA and SIPC, Wells Fargo Prime Services, LLC, a member of FINRA, NFA and SIPC, Wells Fargo Securities Canada, Ltd., a member of IIROC and CIPF, Wells Fargo Bank, N.A. and Wells Fargo Securities International Limited, authorized and regulated by the Financial Conduct Authority.

This report is for your information only and is not an offer to sell, or a solicitation of an offer to buy, the securities or instruments named or described in this report. Interested parties are advised to contact the entity with which they deal, or the entity that provided this report to them, if they desire further information. The information in this report has been obtained or derived from sources believed by Wells Fargo Securities, LLC, to be reliable, but Wells Fargo Securities, LLC does not represent that this information is accurate or complete. Any opinions or estimates contained in this report represent the judgment of Wells Fargo Securities, LLC, at this time, and are subject to change without notice. For the purposes of the U.K. Financial Conduct Authority's rules, this report constitutes impartial investment research. Each of Wells Fargo Securities, LLC and Wells Fargo Securities International Limited is a separate legal entity and distinct from affiliated banks. Copyright © 2014 Wells Fargo Securities, LLC.

SECURITIES NOT FDIC-INSURED/NOT BANK-GUARANTEED/MAY LOSE VALUE

Please see Disclosure Appendix for rating definitions, important disclosures, and required analyst certifications.

All estimates/forecasts are as of 12/11/14 unless otherwise stated.