

## Akebia Therapeutics (AKBA : US\$24.39)

# Akebia Therapeutics jumps 22% in 2014, outperforming 85% of the market

Akebia Therapeutics Inc, NASDAQ's 10th largest healthcare-products company by market cap, has now jumped US\$4.39 (or 22%) year to date in 2014 to close at US\$24.39. This gain means the stock has outperformed 85% of NASDAQ-listed stocks in 2014. The volume YTD has been 0.5 times average trading of 214,851 shares. Compared with the NASDAQ-100 Index which has risen 9.8% YTD, this represents a relative price increase of 12.1%. In 2014 the market cap has jumped US\$108.8 million.

#### Introduction

We are currently bearish on this stock in the long-term based on fundamental metrics, but are neutral in the short-term based on technical indicators

# What makes us bearish on the stock is the following:

 The Q Ratio, defined by James Tobin as MCap divided by Total Assets, is 14.3. Compared with the rest of the market the stock is overvalued and ranks in the bottom 2% of stocks by value of Q Ratio.

# However, there are some reasons why we remain neutral on the stock for the short-term:

- In the last three months the number of rises outnumbered falls 32:28 or 1.1:1.
- Its Moving Average Convergence Divergence indicators are falling, with its 12-day EMA lower than its 26-day EMA.

### **Stock Summary**

**Sector** Healthcare-Products

Market Cap US\$494.2 million

Shares Outstanding 20,262,692

Relative Strength (3 mo) 98

#### **Financial Summary**

| Year ended    | Dec 2013 | Dec 2012 | Dec 2011 |
|---------------|----------|----------|----------|
| Pretax (USDm) | (13.2)   | (8.2)    | (15.3)   |
| Net (USDm)    | (69)     | (11.5)   | (18.3)   |
| EPS (USD)     | (3.78)   | (0.63)   | (1)      |

### **MCap: A Historical Perspective**

|      | Share Price (USD) | Market Cap (\$) |
|------|-------------------|-----------------|
| Last | 24.4              | 494.2 million   |



# Analysis

## **Bullish Signals**

 The price is at a discount of 10.3% to the 1-month volume weighted average price of US\$27.20, which may appeal as a value proposition.

#### Other Bullish Signals:

 Return on Assets is negative but improving in recent years.

#### **Annual Trend:**

[Year ended, all figures in %]:

| Year   | ROE    | ROA    | ROCE  |
|--------|--------|--------|-------|
| Dec 13 | -224.5 | -199.2 | -40.5 |
| Dec 12 | -      | -514.3 | -     |

Also, the following criteria set by Benjamin Graham:

- "Total debt less than tangible book value"; total debt of \$U\$10,000 is less than tangible book value of \$U\$30.8 Million.
- "Current ratio of two or more"; current assets are 8.6 times current liabilities.
- "Total debt equal or less than twice the net quick liquidation value"; total debt of \$U\$10,000 is 0 times the net liquidation value of \$U\$33.42 Million.

## **Bearish Signals**

- In the last 11 trading sessions there has been a net decline of 12.08%; the stock has retreated twelve times and the biggest one day decline was 9.2% on Jul 07.
- The Moving Average Convergence Divergence (MACD) indicator of 12-day Exponential Moving Average (EMA) of 25.7 minus the 26-day EMA of 26.21 is negative suggesting a bearish signal. Both the 12-day EMA as well as the 26-day EMA are falling, another bearish signal.
- The current short volume is 2.4 times its own historical average of 0.2%.

#### Overvaluation:

 The Q Ratio, defined by James Tobin as MCap divided by Total Assets, is 14.3. Compared with the rest of the market the stock is overvalued and ranks in the bottom 2% of stocks by value of Q Ratio.

#### Other Bearish Signals:

The stock has a score of merely 2 out of 9 set by Joseph Piotroski [pass mark >=5]:

Improvement in current ratio from 0.5 to 8.6; Total shares on issue unchanged.

#### Bearish Indicators and Rank in Market:

| Description            | Value | Rank In Market     |  |  |  |
|------------------------|-------|--------------------|--|--|--|
| Volatility %           | 6.2   | In Bottom Quartile |  |  |  |
| Price Change %         | -3.3  | In Bottom Quartile |  |  |  |
| Price/MAP50            | 0.61  | In Bottom 9%       |  |  |  |
| Price to Book<br>Value | 16.1  | In Bottom 4%       |  |  |  |

#### Note

#### **Neutral Indicators and Rank in Market:**

| Description         | Value             | Rank In Market  |
|---------------------|-------------------|-----------------|
| МСар                | US\$494.2 million | In 2nd Quartile |
| Turnover in Quarter | US\$272.2 million | In 3rd Quartile |

#### Turnover Rate & Turnover Period



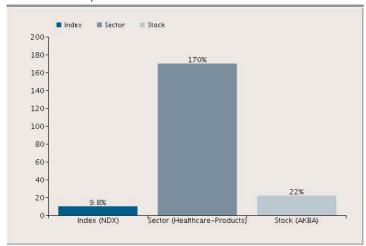
## **Trailing 3 months**

| _                       |                   |
|-------------------------|-------------------|
| Turnover                | US\$272.2 million |
| Volume                  | 10,655,111        |
| Volume Index (1 is avg) | 0.8               |



# Analysis (continued)

# YTD Comparison Stock Sector Index

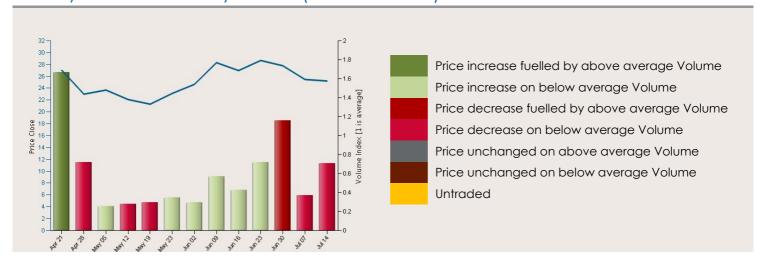




## Price Volume Trend: Trailing Quarter



## Weekly Price Volume Dynamics (Last 12 Weeks)



## Stock v Index (Trailing Year)



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# **Peer Group Analysis**

|                             |            |                                    |                    |                     |                       |                          | Sector sorting             |
|-----------------------------|------------|------------------------------------|--------------------|---------------------|-----------------------|--------------------------|----------------------------|
| Name                        | Last Price | Relative<br>strength<br>(6-months) | MCap<br>(Millions) | PV \$1000<br>(1 yr) | Revenue<br>(Millions) | Net Profit<br>(Millions) | Total Assets<br>(Millions) |
| ZS Pharma                   | 28.86      | -                                  | 595                | -                   | -                     | -                        | -                          |
| K2M Group Holdings          | 16.02      | -                                  | 594                | -                   | 158                   | -57                      | 297                        |
| Vital Therapies             | 25.34      | -                                  | 552                | -                   | -                     | -43                      | 47                         |
| Akebia Therapeutics         | 24.39      | -                                  | 494                | -                   | -                     | -69                      | 35                         |
| Alder<br>Biopharmaceuticals | 15.05      | -                                  | 464                | -                   | 19                    | -21                      | 27                         |
| Durata Therapeutics         | 16.13      | 91                                 | 430                | 2,216               | -                     | -66                      | 100                        |
| Supernus<br>Pharmaceuticals | 10.07      | 88                                 | 423                | 1,544               | 12                    | -92                      | 111                        |

# **Recent Analyst Recommendations**

| Date        | Brokerage | Action             | Past Rating | Current Rating | Prev<br>Target | Price<br>Target |
|-------------|-----------|--------------------|-------------|----------------|----------------|-----------------|
| 23-Apr-2014 | Zacks     | Initiated Coverage | -           | Hold           | -              | -               |



# Company Overview

#### **Activities**

Akebia Therapeutics, Inc. manufactures biopharmaceutical products. The Company develops products for the treatment of anemia and vascular disease. Akebia Therapeutics operates in the United States.

Further details can be found at www.akebia.com.

#### **Regulatory Announcements**

To view Recent Company Headlines, click here

June 30: Akebia Therapeutics Added to Russell

3000(Registered), Russell 2000(Registered) and Russell Global Indexes

May 29: Akebia Therapeutics Announces Upcoming

Presentation at 51st ERA-EDTA Annual Congress

May 12: Akebia to Present at the Annual UBS Global

Healthcare Conference

May 12: Akebia Announces First Quarter 2014 Financial

Results and Recent Corporate Highlights

April 15: Akebia Therapeutics Announces Completion of

Enrollment in its Phase 2b Clinical Study of AKB-6548

March 26: Akebia Therapeutics Announces Closing of Initial Public Offering and Full Exercise of Underwriters' Option to

Purchase Additional Shares

### **Issued Capital**

Based on 20,262,692 issued equity shares the market capitalisation is US\$494.2 million.

Gilder Gagnon Howe & Co Llc holds 0.3% and Citadel Advisors Llc holds 0.1% of the issued capital.

#### **Top 2 Shareholders**

| Name of<br>Shareholder         | No. of Shares | % Held |
|--------------------------------|---------------|--------|
| Gilder Gagnon Howe & Co<br>Llc | 62,380        | 0.31   |
| Citadel Advisors Llc           | 18,448        | 0.09   |
| Total                          | 80,828        | 0.4    |



# Board and Management

# John P. Butler CEO & President

Mr. John P. Butler is appointed as its President and Chief Executive Officer of Akebia Therapeutics, Inc., effective from September 16, 2013. Mr. Butler was most recently CEO of Inspiration Biopharmaceuticals and prior to that, held several positions at Genzyme Corporation, including President of the Cardiometabolic and Renal Division. Mr. Butler has served in additional roles over his 14-year tenure at Genzyme, his last role was President of the Rare Genetic Disease division. Prior to Genzyme, Mr. Butler held commercial positions at Amgen Inc. and Hoffmann-La Roche. Mr. Butler currently serves as the Chairman of the Board of Trustees for the American Kidney Fund. He received his bachelor's degree from Manhattan College and his MBA from the Zicklin School, Baruch College, City University of New York.

#### John Rice Chairman

Dr. John Rice, Ph.D. is Chairman of the Board at Akebia Therapeutics, Inc. He is also working at Triathlon Medical Ventures.

#### Jason A. Amello CFO & Senior Vice President

Mr. Jason A. Amello has been the Chief Financial Officer, Senior Vice President, Treasurer of Akebia Therapeutics Inc since 2013. rior to joining Akebia, Mr. Amello served as Executive Vice President, Chief Financial Officer, and Treasurer of ZIOPHARM Oncology, Inc., a biopharmaceutical company, from 2012 to 2013. From 2000 to 2011, Mr. Amello held various positions at Genzyme Corporation, most recently as Senior Vice President, Corporate Controller, and Chief Accounting Officer. Earlier in his career, Mr. Amello spent 10 years in the business advisory and assurance practice of Deloitte, serving in various roles of increasing responsibility through senior manager. Mr. Amello holds a BA from Boston College and is a Certified Public Accountant in the Commonwealth of Massachusetts.



# Financial Results (Quarterly)

# 31 March, 2014

#### **INCOME STATEMENT**

| INCOME STATEMENT  |             |            |                        |
|---|-------------|------------|------------------------|
| Currency in USD   | 2014-03-31  | 2013-03-31 | Change %               |
| Revenue   |             |            |                        |
| Operating expenses:   |             |            |                        |
| Research and development  | 6,157,928   | 1,897,795  | Up 224.5               |
| General and administrative  | 3,751,319   | 678,923    | Up 452.5               |
| Total operating expenses  | 9,909,247   | 2,576,718  | Up 284.6               |
| Operating loss  | -9,909,247  | -2,576,718 | Deterioration 284.6    |
| Other income (expense):   |             |            |                        |
| Grant income  |             |            |                        |
| Interest income (expense), net  | 19,025      | -754,114   | Recovery               |
| Extinguishment of debt and other liabilities                              |             | 2,419,766  |                        |
| Reimbursements from Aerpio  | 193,112     | 290,152    | Down 33.4              |
| Gain on cancellation of preferred stock future tranche rights             |             |            |                        |
| Net loss and comprehensive loss   | -9,697,110  | -620,914   | Deterioration 1,461.7  |
| Reconciliation of net loss to net loss applicable to common stockholders: |             |            |                        |
| Net loss  | -9,697,110  | -620,914   | Deterioration 1,461.7  |
| Accretion on preferred stock  | -86,899,555 | -848,125   | Deterioration 10,146.1 |
| Loss on extinguishment of preferred stock                                 |             |            |                        |
| Net loss applicable to common stockholders                                | -96,596,665 | -1,469,039 | Deterioration 6,475.5  |
| Net loss per share applicable to common stockholders-basic and diluted    | -4,337.0c   | -309.0c    | Deterioration 1,303.6  |
| Weighted-average number of common shares used in net loss per share       |             |            |                        |
| applicable to common stockholders'-basic and diluted                      | 2,227,058   | 475,915    | Up 368.0               |
|   |             |            |                        |

#### **BALANCE SHEET**

| 2, 12, 11, 02, 01, 121,                   |             |            |           |
|---|-------------|------------|-----------|
| Currency in USD                           | 2014-03-31  | 2013-12-31 | Change %  |
| Assets                                    |             |            |           |
| Current assets:                           |             |            |           |
| Cash and cash equivalents                 | 126,319,457 | 21,215,228 | Up 495.4  |
| Investments                               | 5,831,843   | 11,341,241 | Down 48.6 |
| Accounts receivable                       | 119,395     | 135,339    | Down 11.8 |
| Prepaid expenses and other current assets | 1,468,165   | 739,235    | Up 98.6   |
| Total current assets                      | 133,738,860 | 33,431,043 | Up 300.0  |
| Equipment, net                            | 164,204     | 30,366     | Up 440.7  |
| Deferred offering costs                   |             | 1,078,138  |           |
| Other assets                              | 125,345     | 125,345    | Steady    |
| Total assets                              | 134,028,409 | 34,664,892 | Up 286.6  |
|   |             |            |           |



# Financial Results (Quarterly) (continued)

# 31 March, 2014

| Liabilities, redeemable convertible preferred stock and stockholders'   |             |              |              |
|---|-------------|--------------|--------------|
| equity (deficit)  |             |              |              |
| Current liabilities:  |             |              |              |
| Accounts payable  | 2,077,302   | 714,137      | Up 190.9     |
| Accrued expenses  | 4,042,007   | 3,183,761    | Up 27.0      |
| Current portion of capital lease obligation   | 3,911       | 3,912        | Down 0.0     |
| Total current liabilities   | 6,123,220   | 3,901,810    | Up 56.9      |
| Capital lease obligation, net of current portion  | 7,364       | 8,004        | Down 8.0     |
| Other liabilities   | 30,434      |              |              |
| Total liabilities   | 6,161,018   | 3,909,814    | Up 57.6      |
| Redeemable convertible preferred stock; 0.00001 par value; 0 and 5,500,636 shares authorized at March 31, 2014 and December 31, 2013, respectively:   |             |              |              |
| Series A redeemable convertible preferred stock; 0 and 734,538 shares issued and outstanding at March 31, 2014 and December 31, 2013; (Aggregate liquidation preference of 39,367,094 at December 31, 2013                          |             | 39,367,094   |              |
| Series B redeemable convertible preferred stock; 0 and 1,287,525 shares issued and outstanding at March 31, 2014 and December 31, 2013; (Aggregate liquidation preference of 21,031,365 at December 31, 2013)                       |             |              |              |
| Series C redeemable convertible preferred stock; 0 and 3,302,885 shares issued and outstanding at March 31, 2014 and December 31, 2013; (Aggregate liquidation preference of 97,202,997 at December 31, 2013                        |             | 97,202,997   |              |
| Total redeemable convertible preferred stock  |             | 157,827,135  |              |
| Stockholders' equity (deficit):   |             |              |              |
| Common stock; 0.00001 par value; 175,000,000 and 14,700,000 authorized at March 31, 2014 and December 31, 2013, respectively; 20,262,693 and 1,383,345 shares issued and outstanding at March 31, 2014 and December 31, 2013, respe |             | 14           | Up 1,342.9   |
| Additional paid-in capital  | 201,203,384 |              |              |
| Deficit accumulated during the development stage  | -73,336,195 | -127,072,071 | Reduced 42.3 |
| Total stockholders' equity (deficit)  | 127,867,391 | -127,072,057 | Recovery     |
| Total liabilities, redeemable convertible preferred stock and stockholders' equity (deficit)  | 134,028,409 | 34,664,892   | Up 286.6     |
|   |             |              |              |

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