#### **DURING THE INTERVIEW**

# Verbal & Non-verbal Communication

## Hand Shake

The hand shake is your first interaction with an interviewer. It is as important as being dressed appropriately for an interview. No knuckle crushers and no wimpy handshakes!

## Active Listening

Body language can show that you are interested and truly listening.

### Posture

Sit up straight during your interview.

## Be Relaxed

Do not slouch or sit too stiffly.

## Eye Contact

Maintain friendly and attentive eye contact without a glassy stare. Do not let your eyes wander. When there is more than one interviewer, establish eye contact with everyone.

## Facial Expression

Make sure your facial expressions match what you are saying. Relax and smile often.

## Gestures

Be careful not to tap nervously or jiggle.

## The 3 "C"s

Appear calm, cool, and confident! Don't act or appear desperate.

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# Negative Talk

Never talk negatively about your past employers, professors, classmates, or yourself. Stay positive even when describing your shortcomings.

# Talking too Much

Don't ramble, or you may talk yourself out of the position. You are there to get information as much as you are to give it.

## Tone of Voice

Inflection and volume are important. Speak in a clear, well–modulated, audible voice. Rapid speech and loud volume show your nervousness.

## Non-words

Eliminate non-words such as "you know," "um," "like," and "OK." Good grammar and well-articulated speech are crucial!

## Pace Yourself

Take your time when answering questions.

### Be Proactive

Don't hesitate to ask the interviewer when the organization will make a hiring decision.

# Follow Up

Ask for a business card from all interviewers so you have their contact information for thank you notes.