	EESCO Pump &			
			House of Balance	
	Valve, Inc.			
	Regular	Premium	Regular	Premium
	Hours	Hours	Hours	Hours
Field Service - Labor Rates				
Mechanic	\$106.00	\$159.00	\$75.00	\$112.50
Machinist	\$106.00	\$159.00	\$75.00	\$112.50
Shop Service - Labor Rates				
Mechanic	\$80.00	\$120.00	\$65.00	\$97.50
Machinist	\$80.00	\$120.00	\$65.00	\$97.50
Dynamic Balancing & Vibration Analysis				
Technician & Instrument	\$126.00	\$179.00	\$75.00	\$112.50
Laser Alignment Service				
Technician & Instrument	\$106.00	\$159.00	\$75.00	\$112.50
Material Mark Up	20%		No Bid	
Equipment Rental Mark Up	20%		No Bid	
Subcontractor Mark Up	20%		No Bid	