Why do we undertake a VM program? There are several good reasons,
which are either technical or just make good business sense

Overexposed Network

- Security Solutions not address all of the potential attacks from every vector
- Not financially practical to put intrusion protection, antivirus, content filtering, traffic analysis, and application behaviour analysis on every single port on a network of 50,000 nodes
- The only way to address these weaknesses is a basic defence-in-depth strategy that removes single points of failure
- Most network security strategies rely on perimeter, if they fail, will leave a vulnerable host wide open to exploitation
- This is overexposure at its worst

No Standard for Secure Systems Configuration

- Large companies typically develop one or more standard configurations for systems connected to a network
- This includes standards for desktop and server operating systems, network devices, and even printer configurations. These standards often have security practices built in
- When these standards are absent, more vulnerabilities are likely to exist than when the standards do not exist
- Even if there is a patch management system in place, those configurations cannot be fully addressed by patches
- In most cases, patch management systems will not find everything requiring remediation, It is no substitute for VM
- The negative side of standardization is the ubiquity of vulnerabilities. If a standard configuration is deployed globally and has a vulnerability, then the vulnerability is everywhere

Risk of Major Revenue or Financial Loss

- When the risk of a breach is high, concerns of management naturally turn toward the impact of realizing the risk;
- That is, with increasing regulation from government, the potential for financial loss greatly increases
- These losses can come from litigation and/or civil penalties
- Imagine losing a client's confidential data due to failure to remediate a critical, published vulnerability
- When a client is lost, the business suffers not only the loss of revenue but also the damage to its reputation
- It is ten times harder to recover from this than any other kind of loss
- Businesses can do everyone a favour by being more diligent in managing vulnerabilities

Lost Productivity

- When systems are compromised, they often become unusable for a period of time
- If these are critical systems, significant productivity is lost from employees who cannot perform their jobs
- It is also often the case that many time-consuming activities must take place before a system is returned to service
- The system must be analysed for the cause of the failure, rebuilt, patched, additional security considered, and closely monitored for a secondary attack

- Structure and composition of an IT or compliance organization can have a significant impact on the effectiveness of vulnerability management
- Understand the relationship between the business stakeholders and the managers of underlying IT assets
- If you can get the support of the business, then IT will be driven to support a VM program and comply with supporting policy
- VM must be a business priority, Otherwise, it is not worth doing
- Encompasses all activities, technology, and personnel to specify, design, deploy, and operate the VM function
- Lays down the principles under which activities are conducted



- Concept and proposal
 - Defines the business value that is to be provided to the business
 - The general concept of VM, and
 - At a high level, how one plans to achieve the results
 - This activity is primarily the responsibility of the program manager
- Charter development:
 - The construction of a charter
 - These are the guiding principles and goals of the program
 - The charter is authored by the program manager and/or the executive sponsor

Policy

 Policies that support underlying business objectives, including any code of ethics that might exist

Organization structure

 An organization or combination of several organizations will fit together in a loosely coupled fashion to support the VM program

Procedures

These are the detailed procedures that must be followed to support the VM program on a daily basis

The VM Program and Technology Development

