

## SUMMARY

---

Full Stack Web Developer skilled at designing and building websites, web applications, and unified software solutions. Innately curious lifelong learner with strong analytical and problem solving skills. Self-starter adept at solving problems in collaborative team environments, applying leadership and communication skills honed during prior professional sales, marketing, and campaign management experiences.

## SKILLS AND COMPETENCIES

---

**Technical:** JavaScript, Gatsbyjs/React, HTML, SASS/CSS, MongoDB, MySQL, GitHub, Salesforce

**Professional:** Empathetic Leadership, Written and Verbal Communication, Problem Solving, Analytical Thinking, Stakeholder Management, Cross-Functional Collaboration, Agile Web Development

## PROJECTS

---

**“Constitution Quiz”** - Team Lead, Front End Developer

**Summary:** MERN web application enabling users to test their knowledge of American Civics and History

**Environment:** JavaScript, React, Node.js, MongoDB, CSS

- Led team of 4 Developers through the application’s end-to-end lifecycle
- Responsible for designing, building, and styling the application’s UI and Components

**“Budget Tracker”** - Developer

**Summary:** Progressive web application empowering users to easily track purchases and deposits both online and offline

**Environment:** JavaScript, HTML, Bootstrap, MongoDB

- Used MongoDB Atlas as the application’s cloud database for storing user data
- Responsible for optimizing the application’s offline functionality and performance

**“Note Taker”** - Developer

**Summary:** Web application allowing users to write, save, and delete notes

**Environment:** JavaScript, Express.js, HTML, Bootstrap

- Used Express.js as the application’s server-side framework, and created API Routes to retrieve/save/delete note data from the application’s JSON file
- Responsible for both the Front End and Back End Development of the application

## EXPERIENCE

---

**NGP VAN | EveryAction**

Washington, DC

**Mid-Market Account Executive**

Jan 2018-May 2020

- Successfully sold EveryAction’s unified cloud CRM platform to small and mid-sized 501(c)(3) and 501(c)(4) nonprofits
- Used Salesforce to record all communication with clients, track progress to quota, and identify new sales opportunities with existing clients
- Oversaw software solution alignment/tailoring processes in collaboration with EveryAction’s Software Engineering team, ensuring customized platforms met each client’s unique needs and specifications and fostering a positive client experience
- Coordinated client demos and onboarding processes with internal and external stakeholders, and influenced without authority to mitigate risks and meet business-critical milestones/deadlines within budget

## LEADERSHIP EXPERIENCE

---

**Campaign Management (2014-2016):** Recruited and led over 270 volunteers for two regional field campaigns, training them to execute targeted communications and voter registration strategies across Alaska, Maine, New Hampshire, and Pennsylvania

## EDUCATION

---

**UNC Charlotte**

Charlotte, NC

Certificate, Full Stack Web Development

Oct 2020-Jan 2021

**Randolph-Macon College**

Ashland, VA

Bachelor of Arts, Political Science and Music

Sep 2008-May 2012