
SUMMARY

Full Stack Web Developer skilled at designing and building websites, web applications, and unified software solutions. Innately curious lifelong learner with strong analytical and problem solving skills. Self-starter adept at solving problems in collaborative team environments, applying leadership and communication skills honed during prior professional sales, marketing, and campaign management experiences.

SKILLS AND COMPETENCIES

Technical: JavaScript, React, HTML, CSS, MongoDB, MySQL, GitHub, Salesforce

Professional: Empathetic Leadership, Written and Verbal Communication, Problem Solving, Analytical Thinking, Stakeholder Management, Cross-Functional Collaboration, Agile Web Development

PROJECTS

“Constitution Quiz” - Team Lead, Front End Developer

Summary: MERN web application enabling users to test their knowledge of American Civics and History

Environment: JavaScript, React, Node.js, MongoDB, CSS

- Led team of 4 Developers through the application’s end-to-end lifecycle
- Responsible for designing, building, and styling the application’s UI and Components

“Budget Tracker” - Developer

Summary: Progressive web application empowering users to easily track purchases and deposits both online and offline

Environment: JavaScript, HTML, Bootstrap, MongoDB

- Used MongoDB Atlas as the application’s cloud database for storing user data
- Responsible for optimizing the application’s offline functionality and performance

“Note Taker” - Developer

Summary: Web application allowing users to write, save, and delete notes

Environment: JavaScript, Express.js, HTML, Bootstrap

- Used Express.js as the application’s server-side framework, and created API Routes to retrieve/save/delete note data from the application’s JSON file
- Responsible for both the Front End and Back End Development of the application

EXPERIENCE

NGP VAN | EveryAction

Washington, DC

Mid-Market Account Executive

Jan 2018-May 2020

- Successfully sold EveryAction’s unified cloud CRM platform to small and mid-sized 501(c)(3) and 501(c)(4) nonprofits
- Used Salesforce to record all communication with clients, track progress to quota, and identify new sales opportunities with existing clients
- Oversaw software solution alignment/tailoring processes in collaboration with EveryAction’s Software Engineering team, ensuring customized platforms met each client’s unique needs and specifications and fostering a positive client experience
- Coordinated client demos and onboarding processes with internal and external stakeholders, and influenced without authority to mitigate risks and meet business-critical milestones/deadlines within budget

LEADERSHIP EXPERIENCE

Campaign Management (2014-2016): Recruited and led over 270 volunteers for two regional field campaigns, training them to execute targeted communications and voter registration strategies across Alaska, Maine, New Hampshire, and Pennsylvania

EDUCATION

UNC Charlotte

Charlotte, NC

Certificate, Full Stack Web Development

Oct 2020-Jan 2021

Randolph-Macon College

Ashland, VA

Bachelor of Arts, Political Science and Music

Sep 2008-May 2012