



MUHAMMAD TALHA SHAHTAJ

SALES EXECUTIVE

BASIC INFORMATION

Gender : Male

Age : 20 years

Date of Birth : 10-08-2000

PROFILE

I am an expert at turning buyers and sellers into repeat customers, winning over customers in face to face meetings & growing successful property deals to generate revenue within an assigned territory. I have a stable work history & successful track record of personal sales performance in the property & real estate sector while working with Iqbal Estate. As a true professional I always take responsibilities.

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EXPERIENCE

● 2016 - Present

Iqbal Estate

Real Estate Agent, Karachi

My Responsibilities at Iqbal Estate:

Growing property deals with potential customers.

Negotiating prices with buyers and sellers both.

Inquiring customers about their budget and needs.

Thoroughly researching customers before meetings with them.

Collecting feedback from customers about the properties they bought or rented.

Making phone calls to customers to arrange meetings & property visits.

Addressing customer objections as if arise.

Visiting customers at home or place of work to give properties details.

EDUCATION

● 2018 - 2020

Intermediate

Sirajuddaullah Govt. College, Karachi

Pre-Medical

REFERENCES

References will be provided upon request.

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CONTACT

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