📊 AILabs — Powering the Future with AI

1. Title Slide
- **AILabs**
- *"Engineering Intelligence, Empowering Innovation"*
- Logo, Website, Founders' Names
- Contact: hello@ailabs.tech

2. Problem
- AI adoption is fragmented, expensive, and inaccessible to most startups and SMBs.
- Companies lack tailored AI solutions for their specific domain problems.
- Businesses waste time and money building AI teams from scratch.

3. Solution
- **AILabs** provides plug-and-play, customizable AI agents and APIs tailored to business needs.
- End-to-end platform: from ideation → data handling → deployment.
- R&D + Product Studio + Developer Tools.

4. Product
- **AI Workspace**: Drag-and-drop interface for building AI workflows.
- **AgentX**: Domain-specific autonomous AI agents (legal, medical, marketing, etc.).
- **DevKit**: SDKs, APIs, and open-source libraries to integrate AI into any stack.

Live Demo | Screenshots | Early Prototype Preview

5. Market Opportunity
- TAM: $300B (Global AI-as-a-Service Market)

- SAM: $80B (SMBs and Mid-Market AI Tools)
- SOM: $2B (Targeted verticals: legaltech, healthtech, marketing automation)

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6. Business Model
- SaaS + Usage-Based Pricing
- Freemium Tier for Developers
- Enterprise Customization Packages
- Revenue Streams:
    - Subscription (monthly/annual)
    - Per-API Call Billing
    - Consulting & Integrations

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7. Go-To-Market Strategy
- Phase 1: Developer adoption through open-source SDKs
- Phase 2: Strategic partnerships with tech accelerators
- Phase 3: Enterprise outreach & white-label solutions
- Content marketing, community building, AI webinars

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8. Traction
- 4 pilot clients in health & legal sectors
- 5k+ developers on waitlist for SDK beta
- $20K MRR from early adopters
- Published 2 AI research papers
- Featured in TechCrunch India & YourStory

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9. Competition

Company	AILabs Advantage
OpenAI	More domain-specific customization
HuggingFace	Integrated platform + deployment

Company	AILabs Advantage
Anthropic	Developer-first, modular approach

AILabs sits at the intersection of flexibility, speed, and usability.

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10. Team

- **Roshan RK Vashista** – Founder & CEO (AI/ML, Dev, Marketing)

- **Ananya Sharma** – CTO (Ex-Google AI, M.S. in Deep Learning)

- **Karan Patel** – CPO (Product Design, UX, ex-Notion)

Advisors from ISRO, IIT-M, and industry AI leaders.

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11. Roadmap

Q2 2025 – Beta Launch, 10 Clients
Q3 2025 – Public SDK Release, 50 Clients
Q4 2025 – Enterprise Onboarding, Global Expansion
Q1 2026 – Launch of AILabs Marketplace

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12. Financials

- Burn Rate: $15K/month

- Revenue: $60K YTD

- CAC: $120 | LTV: $3,200

- Seeking: **$500K Seed Round**

    - 60% Product & Dev

    - 20% Sales & Marketing

    - 10% Research

    - 10% Operations

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13. Ask

- **Raising $500K** for product development, scaling the agent ecosystem, and GTM.

- Looking for strategic investors passionate about the future of AI and developer tools.

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14. Thank You

- **Let's build the AI layer of the future. Together.**

- 👇 Contact

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