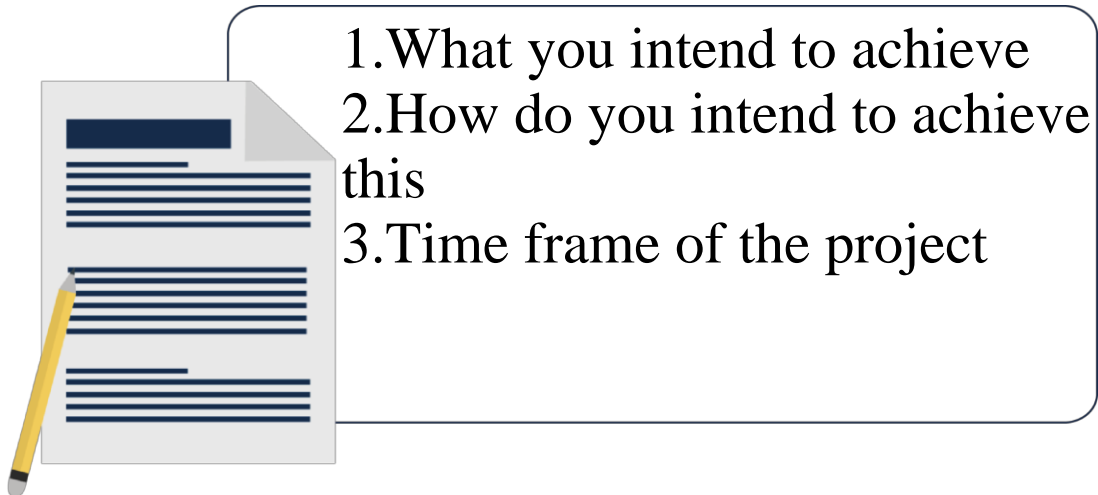


Activity 7.1

According to the video, what is a project proposal and what is typically included in a project proposal?



Activity 7.2

What are the kinds of proposals engineers typically have to write? What is the purpose of each type of proposal?

Types of proposals	Purpose
Project Proposal	1. Buy special equipment 2. To get approval for projects 3. Requesting for research funds 4. Getting donations for projects

Activity 7.3

What type of proposals do engineering students at NTU have to write?

1. Research Proposal (Ureka Proposal)
2. Project Proposal (Final Year Project)

Activity 7.4

What is the typical aims of a technical proposal?

- To persuade people to support your project

- To formulate a solution to a problem

Activity 7.5

What is the structure of a typical technical proposal?

- 1. A literature review

- 2. Methodology

- 3. Results

- 4. Deliverables

Activity 7.6

Highlight some points mentioned in the interviews with professors that you think are important.

1. Engineering proposals are 'specialized technical documents' that offer persuasive solutions to problems
2. You can't just write 'here's what I think', you have to include persuasive evidence to convince people.
3. Proposals are to persuade people to approve or support your projects, thus they're very important