

# XGBoost in Non-Life Insurance Pricing

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# Inhaltsverzeichnis

- 1 Motivation
- 2 Methods
  - Generalized Linear Models (GLM)
  - Extreme Gradient Boosting (XGBoost)
- 3 Data
- 4 Results
- 5 Summary
- 6 Anlage



# Rating factors

Insurance premium depends on *rating factors*.

The rating factors can be distinguished in three characteristics:

1. Characteristics of the policyholder:  
Gender, age, marital status
2. Characteristics of the insured objects:  
Car manufacturer, engine size, model year
3. Characteristics of the geographical region:  
City, postal code

# Key ratios

**Duration**  $n_o$

Policy years

**Claim number**  $N$

**Claim frequency**  $SH$

Number of claims divided by the duration

# Key ratios

**Total claim amount  $S$**

**Claim severity  $SD$**

Total claim amount divided by the number of claims (average cost per claim)

**Pure premium  $SB$**

Total claim amount divided by the duration (average cost per policy year)

# Key ratios

Exposure $[\omega]$	Target value $[X]$	Normalized target value $\left[Y = \frac{X}{\omega}\right]$
$n_o$	$N$	$SH = \frac{N}{n_o}$
$N$	$S$	$SD = \frac{S}{N}$
$n_o$	$S$	$SB = \frac{S}{n_o}$

Tabelle: Connection between key ratio.

# Multiplicative model

Let  $M$  denote number of rating factors and  $i_k$  denote the class of the rating factor  $k$ .

The multiplicative model is defined by:

$$\mu_{i_1, i_2, \dots, i_M} = \gamma_0 \prod_{k=1}^M \gamma_{k, i_k}$$

where  $\gamma_0 \in \mathbb{R}$  is basis premium and  $\gamma_{k, i_k} \in \mathbb{R}$  are price relativities.



# Example

Age	Location	$i_1$	$i_2$	$\mu_{i_1, i_2}$
21-40	Urban	1	1	$\gamma_0 \gamma_{1,1} \gamma_{2,1}$
21-40	Small town	1	2	$\gamma_0 \gamma_{1,1} \gamma_{2,2}$
41-60	Urban	2	1	$\gamma_0 \gamma_{1,2} \gamma_{2,1}$
41-60	Small town	2	2	$\gamma_0 \gamma_{1,2} \gamma_{2,2}$
61-80	Urban	3	1	$\gamma_0 \gamma_{1,3} \gamma_{2,1}$
61-80	Small town	3	2	$\gamma_0 \gamma_{1,3} \gamma_{2,2}$

Tabelle: Example of a multiplicative model.

# Methods

# Methods

1. Generalized Linear Models (GLM)
2. Extreme Gradient Boosting (XGBoost)

# Components of GLM

1. Distribution
2. Systematic component
3. Link-Function

# Components of GLM

## 1. Distribution

Let the response variable  $Y_i$  have a distribution from the exponential family:

$$f_{Y_i}(y_i; \theta_i, \phi) = \exp\left(\frac{y_i\theta_i - a(\theta_i)}{\phi/\nu_i}\right) c(y_i, \phi, \nu_i)$$

# Components of GLM

## 1. Distribution

where:

$\theta_i$  = canonical parameter (real value)

$\phi$  = Dispersion parameters (positive)

$\nu_i$  = Weight (positive)

$a(\cdot)$  = Cumulant function (bijective and 2 time continuously differentiable)

$c(\cdot)$  = Positive normalizing function

# Components of GLM

## 2. Systematic component

The explanatory variables result in a linear predictor:

$$\eta_i = X_i^T \beta = \beta_0 + \sum_{j=1}^p x_{ij} \beta_j$$

# Components of GLM

## 3. Link-Function

The bijective and two time continuously differentiable link function  $g(\cdot)$  links the random component and the systematic component:

$$g(\mu_i) = \eta_i \Leftrightarrow \mu_i = g^{-1}(\eta_i)$$

where  $\mu_i = \mathbb{E}(Y_i|X)$



## Extreme Gradient Boosting (XGBoost)

## XGBoost: Example

$i$	Age	Location	$\hat{\mu}_i$	$S_i$	Error	Error <sup>2</sup>
1	25	Urban	1000	1300	+300	90000
2	40	Small town	1000	500	-500	250000
3	32	Urban	1000	1000	0	0

# XGBoost: Example

- Tree 1: If Age  $< 35$ , then +100. Otherwise -200
- Tree 2: If Location = 'Urban', then +150. Otherwise -300

## Extreme Gradient Boosting (XGBoost)

## XGBoost: Example

$i$	Age	Location	$\hat{\mu}_i$	$S_i$	Error	Error <sup>2</sup>
1	25	Urban	1250	1300	+50	2500
2	40	Small town	500	500	0	0
3	32	Urban	1150	1000	-150	22500

# XGBoost

- Objective function

$$obj(\Theta) = L(\Theta) + \Omega(\Theta)$$

where:

$\Theta$  Parameters

$L(\Theta)$  loss function

$\Omega(\Theta)$  regularization term

# XGBoost

- Loss function  $L(\Theta)$  measures how predictive the model is with respect to the training data, e.g. *MSE*:

$$L(\Theta) = \sum_i (y_i - \hat{y}_i)^2$$

- Regularization term  $\Omega(\Theta)$  measures the complexity of the model

# XGBoost

- The model can be mathematically written as

$$\hat{y}_i^{(t)} = \sum_{k=1}^t f_k(x_i) = \hat{y}_i^{(t-1)} + f_t(x_i)$$

where:

$\hat{y}_i^{(t)}$  prediction value at step  $t$   
 $f_t(x_i)$  function of  $t$ -th tree

## Extreme Gradient Boosting (XGBoost)

## XGBoost: Example

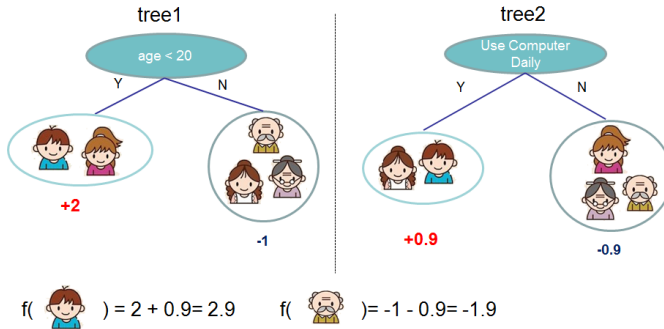


Abbildung:

<https://xgboost.readthedocs.io/en/stable/tutorials/model.html>

# XGBoost

- Objective function of the  $t$ -th tree to be optimized using MSE as loss function

$$\begin{aligned} obj^{(t)} &= \sum_{i=1}^n (y_i - (\hat{y}_i^{(t-1)} + f_t(x_i)))^2 + \sum_{k=1}^t \omega(f_k) \\ &= \sum_{i=1}^n \left[ 2(\hat{y}_i^{(t-1)} - y_i)f_t(x_i) + f_t(x_i)^2 \right] + \omega(f_t) + \epsilon \\ &\stackrel{T}{=} \sum_{i=1}^n \left[ l(y_i, \hat{y}_i^{(t-1)}) + g_i f_t(x_i) + \frac{1}{2} h_i f_t(x_i)^2 \right] + \omega(f_t) + \epsilon \end{aligned}$$



# XGBoost

where:

- $\omega(f_k)$  the complexity of the tree  $f_k$
- $g_i = \delta_{\hat{y}_i^{(t-1)}} l(y_i, \hat{y}_i^{(t-1)})$
- $h_i = \delta_{\hat{y}_i^{(t-1)}}^2 l(y_i, \hat{y}_i^{(t-1)})$

# XGBoost

- The complexity of the tree  $f$  is defined by

$$\omega(f) = \gamma T + \frac{1}{2} \lambda \sum_{j=1}^T \omega_j^2$$

where:

- $\gamma$  minimum loss reduction parameter
- $T$  number of leaves
- $\lambda$  Ridge regularization parameter
- $\omega_j$  Score of leaf

# XGBoost

- After re-formulating

$$obj^{(t)} \approx \sum_{j=1}^T \left[ G_j \omega_j + \frac{1}{2} (H_j + \lambda) \omega_j^2 \right] + \gamma T$$

where:

$$G_j = \sum_{i \in I_j} g_i$$

$$H_j = \sum_{i \in I_j} h_i$$

$I_j$  set of indices of data points assigned to the j-th leaf

# XGBoost

- The best  $\omega_j$  and objective function  $obj^*$  are

$$\omega_j^* = -\frac{G_j}{H_j + \lambda}$$
$$obj^* = -\frac{1}{2} \sum_{j=1}^T \frac{G_j^2}{H_j + \lambda} + \gamma T$$

## Extreme Gradient Boosting (XGBoost)

## XGBoost: Example

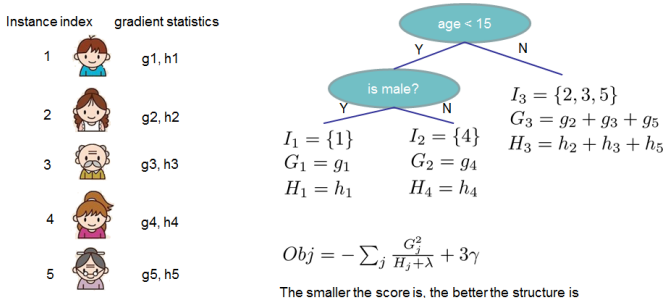


Abbildung:

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# Data

# Data Profile

- Available in R package `data0hlsson: insuranceData`.
- Derived from period 1994-1998
- Partially comprehensive insurance for motorcycles.
- 64548 observations, each corresponding to one insurance policy.

# Features

<b>agarald</b>	Age of the policyholder (0-99)
<b>kon</b>	Gender (K/M)
<b>zon</b>	Zone (1-7)
<b>mcklass</b>	Vehicle type (1-7)
<b>fordald</b>	Vehicle age (0-99)
<b>bonuskl</b>	Bonus class (1-7)
<b>duration</b>	Policy year
<b>antskad</b>	Claim number
<b>skadkost</b>	Total claim amount



# Results

# Claim Frequency

Model	Features
GLM0	(Intercept model)
GLM1	Alter + Geschlecht + Zone + Fahrzeugtyp + Fahrzeugalter + Bonusklasse
GLM2	Alter + Geschlecht + Zone + Fahrzeugtyp + Fahrzeugalter + Bonusklasse + Bonusklasse * Zone
XGB	Alter + Geschlecht + Zone + Fahrzeugtyp + Fahrzeugalter + Bonusklasse + Schadenaufwendungen

# Claim Frequency

Model	Claim Frequency (Test)		Poisson Deviance		RMSE
	Actual	Predicted	Train	Test	
GLM0	1.00%	1.09%	8.75%	7.50%	0.1066
GLM1	1.00%	1.10%	8.49%	6.83%	0.1055
GLM2	1.00%	1.10%	8.38%	6.76%	0.1055
XGB	1.00%	1.01%	0.00%	0.12%	0.0253

# Claim Severity

Model	Features
GLM0	(Intercept model)
GLM1	Alter + Geschlecht + Zone + Fahrzeugtyp + Fahrzeugalter + Bonusklasse
XGB	Alter + Geschlecht + Zone + Fahrzeugtyp + Fahrzeugalter + Bonusklasse + Versicherungsjahre

# Claim Severity

Model	Claim Severity (Test)		RMSE
	Actual	Predicted	
GLM0	4762611.00	5116337.08	38224.70
GLM1	4762611.00	4861973.03	38418.00
XGB	4762611.00	4984814.42	42570.22

# Summary

- For predicting claim frequency, XGBoost outperformed GLM
- XGBoost's RMSE in predicting claim severity higher than GLM's RMSE
- XGBoost captures interactions among rating variables, GLM needs manual creation of interaction terms to find a better model
- Parameter tuning in XGBoost could be required

# Anlagen

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