

## Introduction

- Data visualization refers to the graphical representation of data (tableau, 2022).
- It is the portrayal of data in the most simplified way possible which in the form of shapes and lines.
- This report intends to analyze a dataset regarding supermarket sales called 'Supermarket\_Sales.csv'

# supermarket\_salestest.csv

Invoice ID	Branch	City	Customer type	Gender	Product line	Unit price	Quantity	Tax 5%	Total	Date	Time	Payment	cogs	gross margin percentage	gross income	Rating
750-67-8428	Α	Yangon	Member	Female	Health and beauty	74.69	7	26.1415	548.9715	1/5/2019	13:08	Ewallet	522.83	4.761904762	26.1415	9.1
226-31-3081	С	Naypyitaw	Normal	Female	Electronic accessories	15.28	5	3.82	80.22	3/8/2019	10:29	Cash	76.4	4.761904762	3.82	9.6
631-41-3108	Α	Yangon	Normal	Male	Home and lifestyle	46.33	7	16.2155	340.5255	3/3/2019	13:23	Credit card	324.31	4.761904762	16.2155	7.4
123-19-1176	Α	Yangon	Member	Male	Health and beauty	58.22	8	23.288	489.048	1/27/2019	20:33	Ewallet	465.76	4.761904762	23.288	8.4
373-73-7910	Α	Yangon	Normal	Male	Sports and travel	86.31	7	30.2085	634.3785	2/8/2019	10:37	Ewallet	604.17	4.761904762	30.2085	5.3
699-14-3026	С	Naypyitaw	Normal	Male	Electronic accessories	85.39	7	29.8865	627.6165	3/25/2019	18:30	Ewallet	597.73	4.761904762	29.8865	4.1
355-53-5943	Α	Yangon	Member	Female	Electronic accessories	68.84	6	20.652	433.692	2/25/2019	14:36	Ewallet	413.04	4.761904762	20.652	5.8
315-22-5665	С	Naypyitaw	Normal	Female	Home and lifestyle	73.56	10	36.78	772.38	2/24/2019	11:38	Ewallet	735.6	4.761904762	36.78	8
665-32-9167	Α	Yangon	Member	Female	Health and beauty	36.26	2	3.626	76.146	1/10/2019	17:15	Credit card	72.52	4.761904762	3.626	7.2
692-92-5582	В	Mandalay	Member	Female	Food and beverages	54.84	3	8.226	172.746	2/20/2019	13:27	Credit card	164.52	4.761904762	8.226	5.9
351-62-0822	В	Mandalay	Member	Female	Fashion accessories	14.48	4	2.896	60.816	2/6/2019	18:07	Ewallet	57.92	4.761904762	2.896	4.5
529-56-3974	В	Mandalay	Member	Male	Electronic accessories	25.51	4	5.102	107.142	3/9/2019	17:03	Cash	102.04	4.761904762	5.102	6.8
365-64-0515	Α	Yangon	Normal	Female	Electronic accessories	46.95	5	11.7375	246.4875	2/12/2019	10:25	Ewallet	234.75	4.761904762	11.7375	7.1
252-56-2699	Α	Yangon	Normal	Male	Food and beverages	43.19	10	21.595	453.495	2/7/2019	16:48	Ewallet	431.9	4.761904762	21.595	8.2
829-34-3910	Α	Yangon	Normal	Female	Health and beauty	71.38	10	35.69	749.49	3/29/2019	19:21	Cash	713.8	4.761904762	35.69	5.7
299-46-1805	В	Mandalay	Member	Female	Sports and travel	93.72	6	28.116	590.436	1/15/2019	16:19	Cash	562.32	4.761904762	28.116	4.5
656-95-9349	Α	Yangon	Member	Female	Health and beauty	68.93	7	24.1255	506.6355	3/11/2019	11:03	Credit card	482.51	4.761904762	24.1255	4.6
765-26-6951	Α	Yangon	Normal	Male	Sports and travel	72.61	6	21.783	457.443	1/1/2019	10:39	Credit card	435.66	4.761904762	21.783	6.9
329-62-1586	Α	Yangon	Normal	Male	Food and beverages	54.67	3	8.2005	172.2105	1/21/2019	18:00	Credit card	164.01	4.761904762	8.2005	8.6
319-50-3348	В	Mandalay	Normal	Female	Home and lifestyle	40.3	2	4.03	84.63	3/11/2019	15:30	Ewallet	80.6	4.761904762	4.03	4.4
300-71-4605	C	Navovitaw	Member	Male	Electronic accessories	86.04	5	21.51	451.71	2/25/2019	11:24	Fwallet	430.2	4,761904762	21.51	4.8

# Business Understanding

- It contains sales data collected from 3 different supermarkets in Myanmar.
- Supermarkets fall under the Retail Industry which concerns with the selling of goods to consumers for their own consumption.

### Business Goals

### Business Benefits

- it provides a method to record sale transactions that have occurred for analyzation.
- can be used to identify which products are popular in each supermarket as well as the characteristics of its purchasers.
- can then be used to make targeted advertisings or promotions to increase sales.
- provides an overview of the status of each supermarket
- the general shopping experience among customers can be gauged to determine whether the supermarket is performing well or not.

# Business Understanding

### Business Objectives

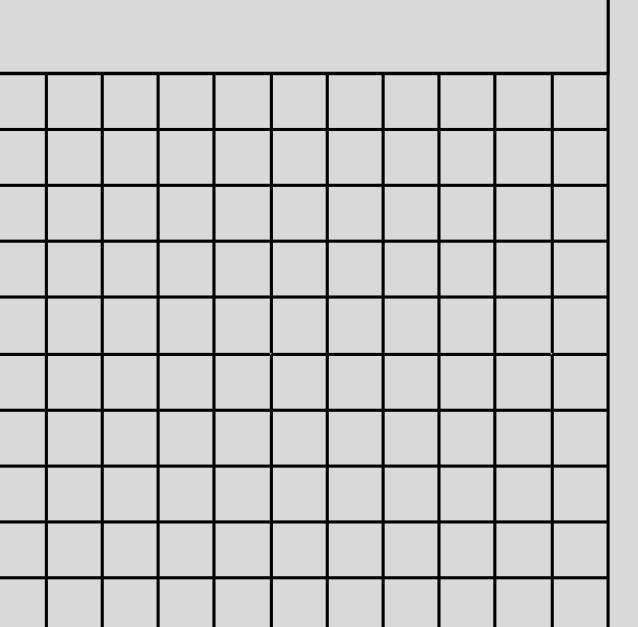
- Supermarkets obtain profits by buying goods in bulk from suppliers and selling them at a higher price to consumers
- the objective is to sell as many goods as possible while keeping each product at a reasonable price to encourage purchasing
- A small portion of the customer's payment of goods is taken as tax by the supermarkets as another source of income.

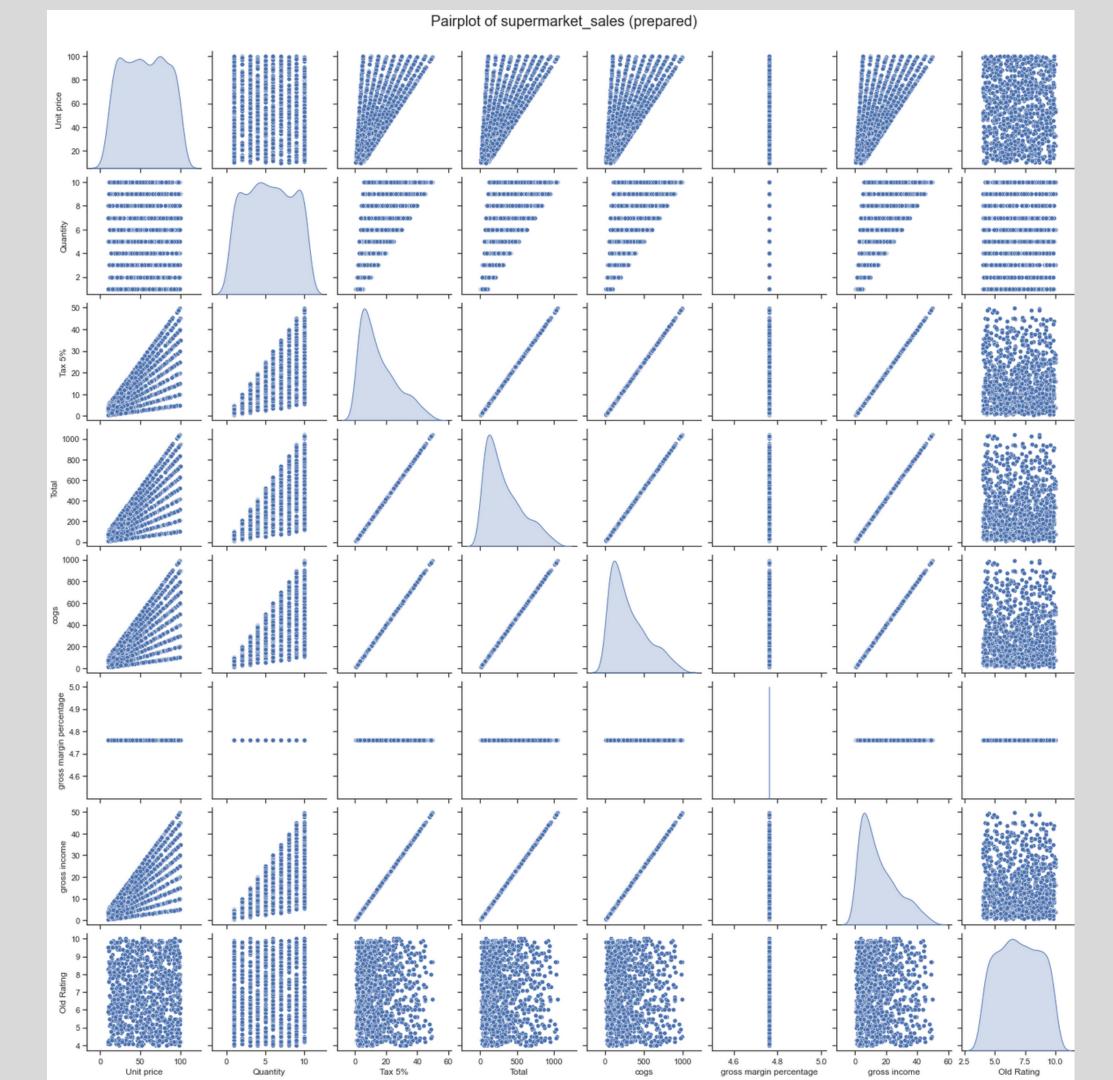
Product line	Product line:_Electronic accessories	Product line:_Fashion accessories	Product line:_Food and beverages	Product line:_Health and beauty	Product line:_Home and lifestyle	Product line:_Sports and travel
Health and beauty	0	0	0	1	. 0	0
Electronic accessories	1	0	0	C	0	0
Home and lifestyle	0	0	0	C	1	. 0
Health and beauty	0	0	0	1	. 0	0
Sports and travel	0	0	0	C	0	1
Electronic accessories	1	0	0	C	0	0
Electronic accessories	1	0	0	C	0	0
Home and lifestyle	0	0	0	C	1	. 0
ra lel 11 e	•	0	•			

Time		Time Of Day
	13:08	Afternoon
	10:29	Morning
	13:23	Afternoon
	20:33	Evening
	10:37	Morning
	18.20	Afternoon

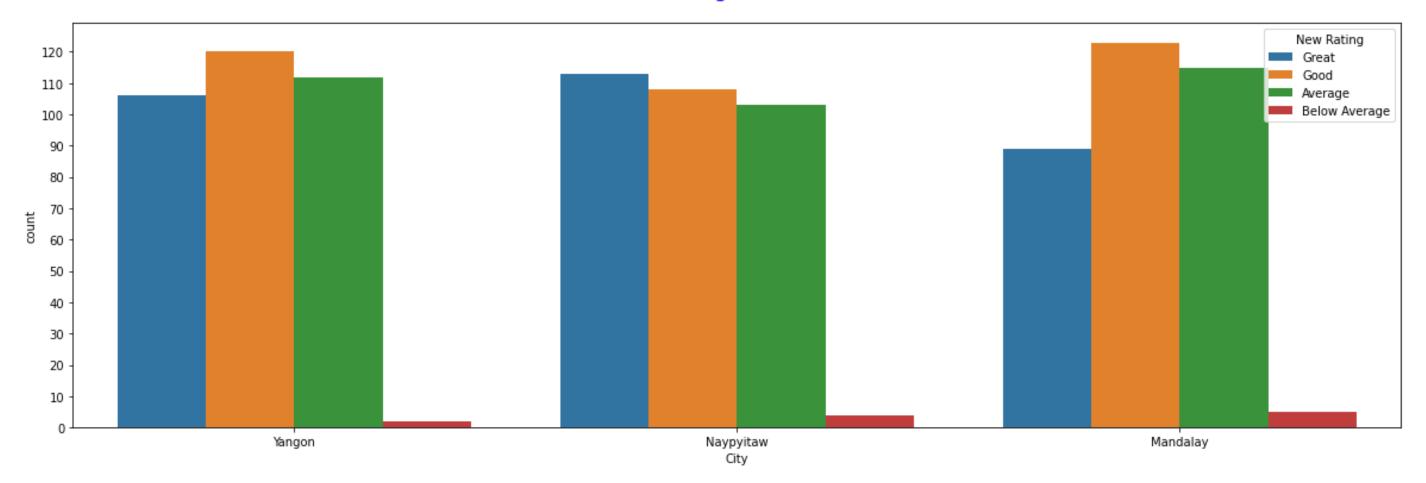
Old Rating	New Rating
9.1	Great
9.6	Great
7.4	Good
8.4	Great
5.3	Average

## Pairplot

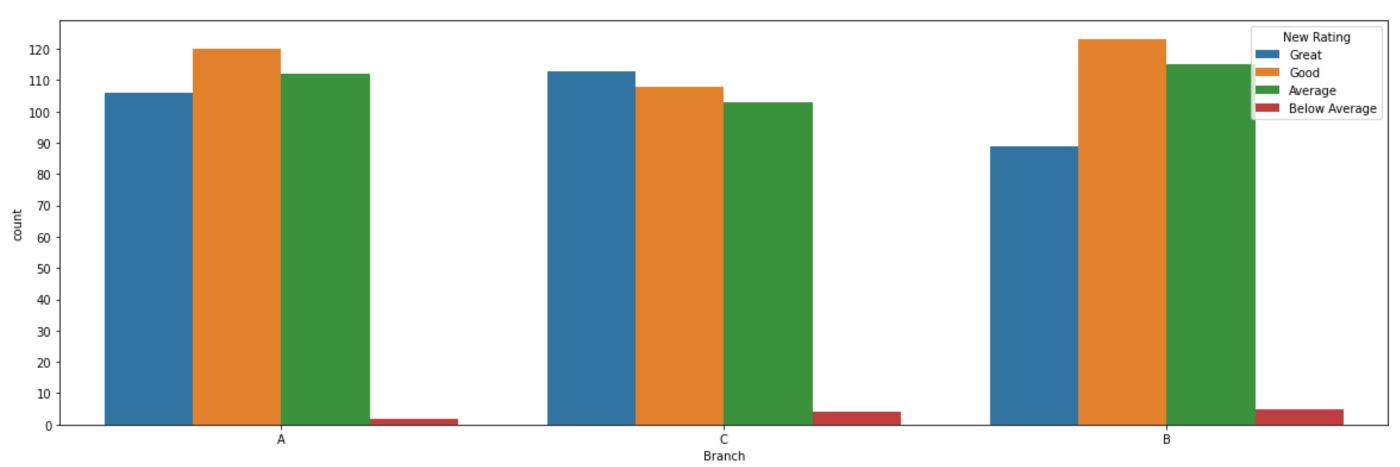


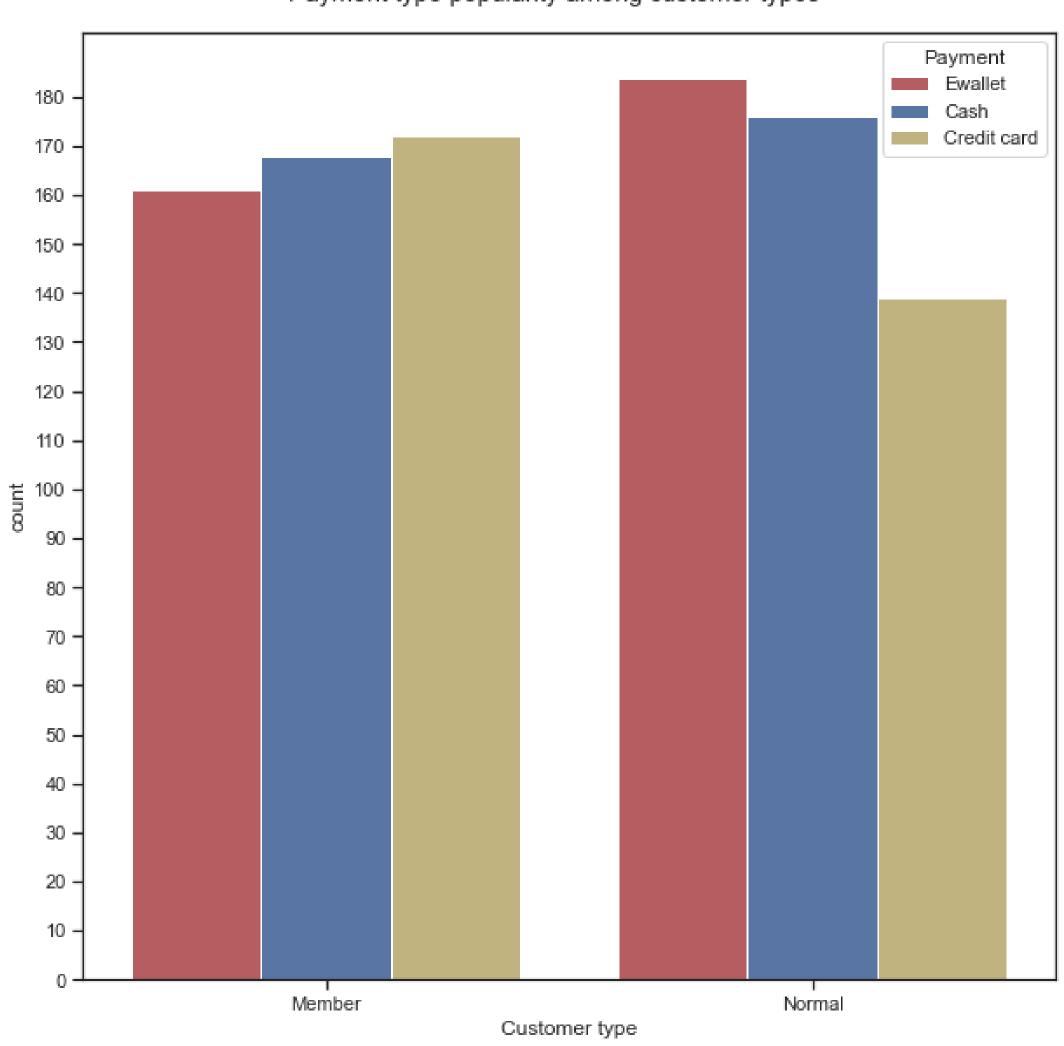


#### Different ratings across all cities

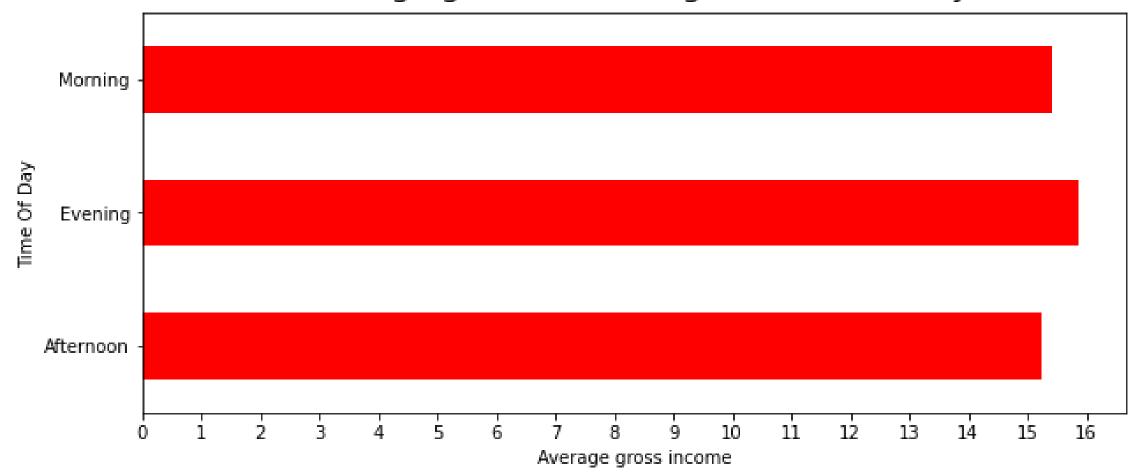


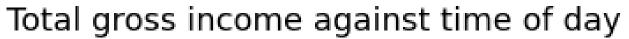
#### Different ratings across all branches

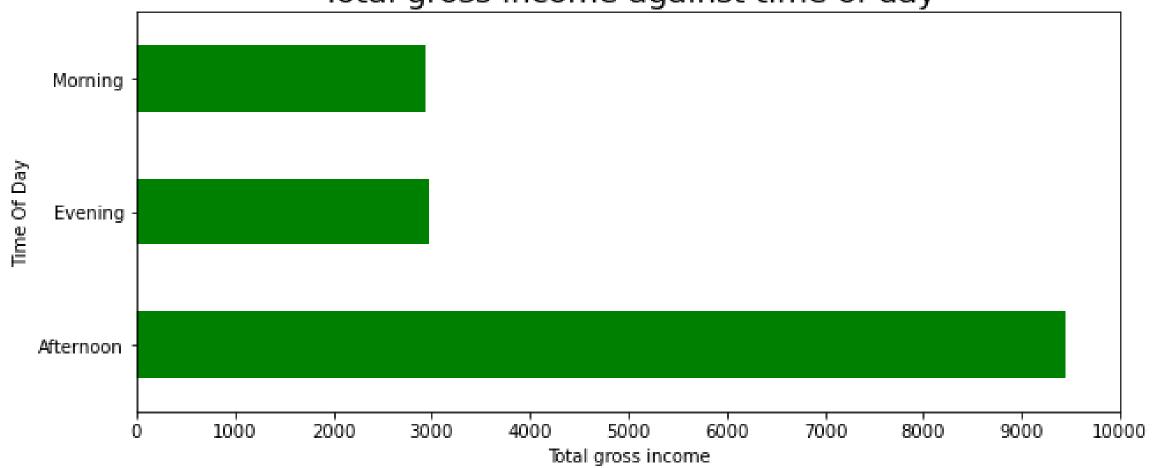




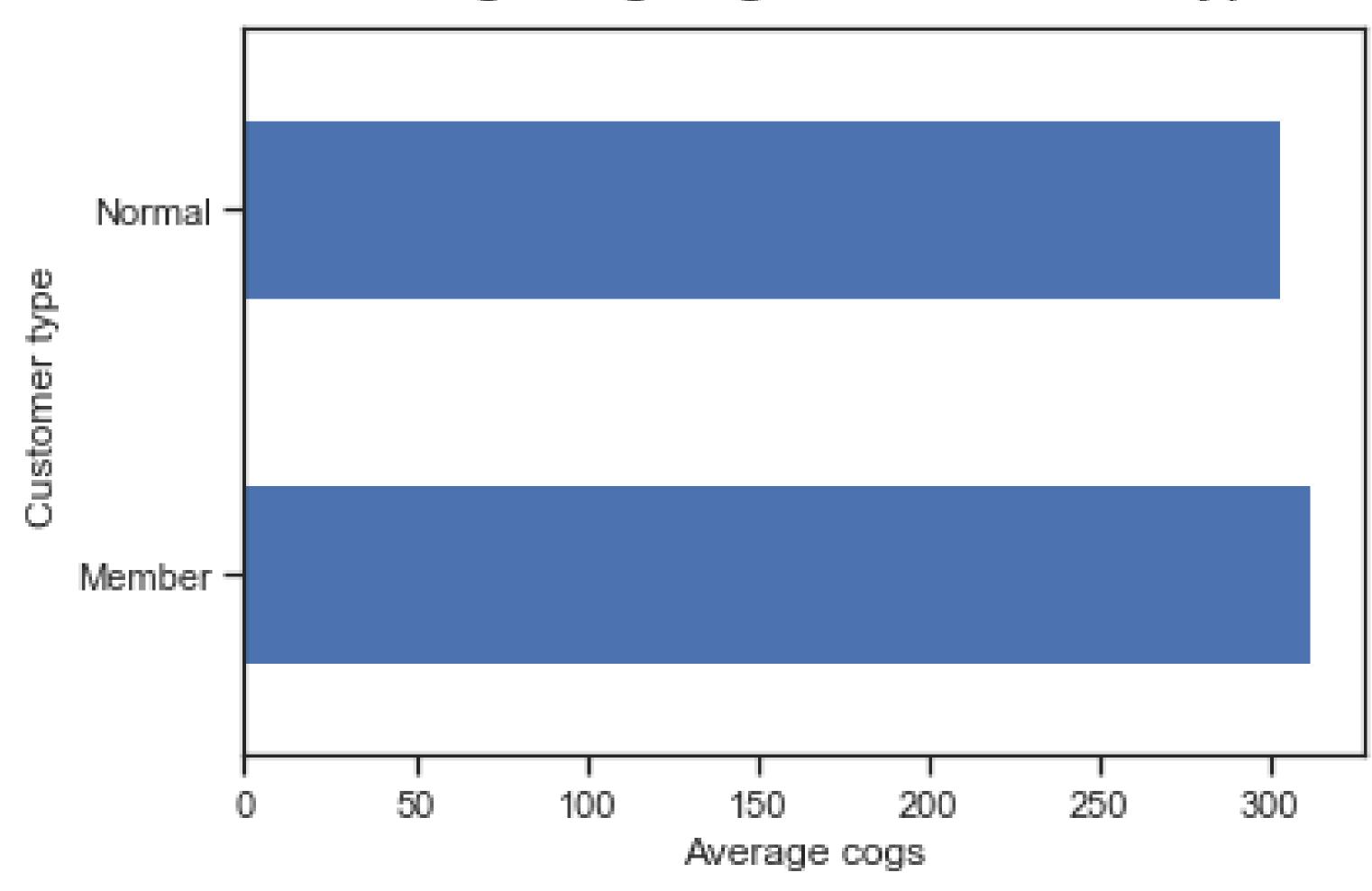
#### Average gross income against time of day

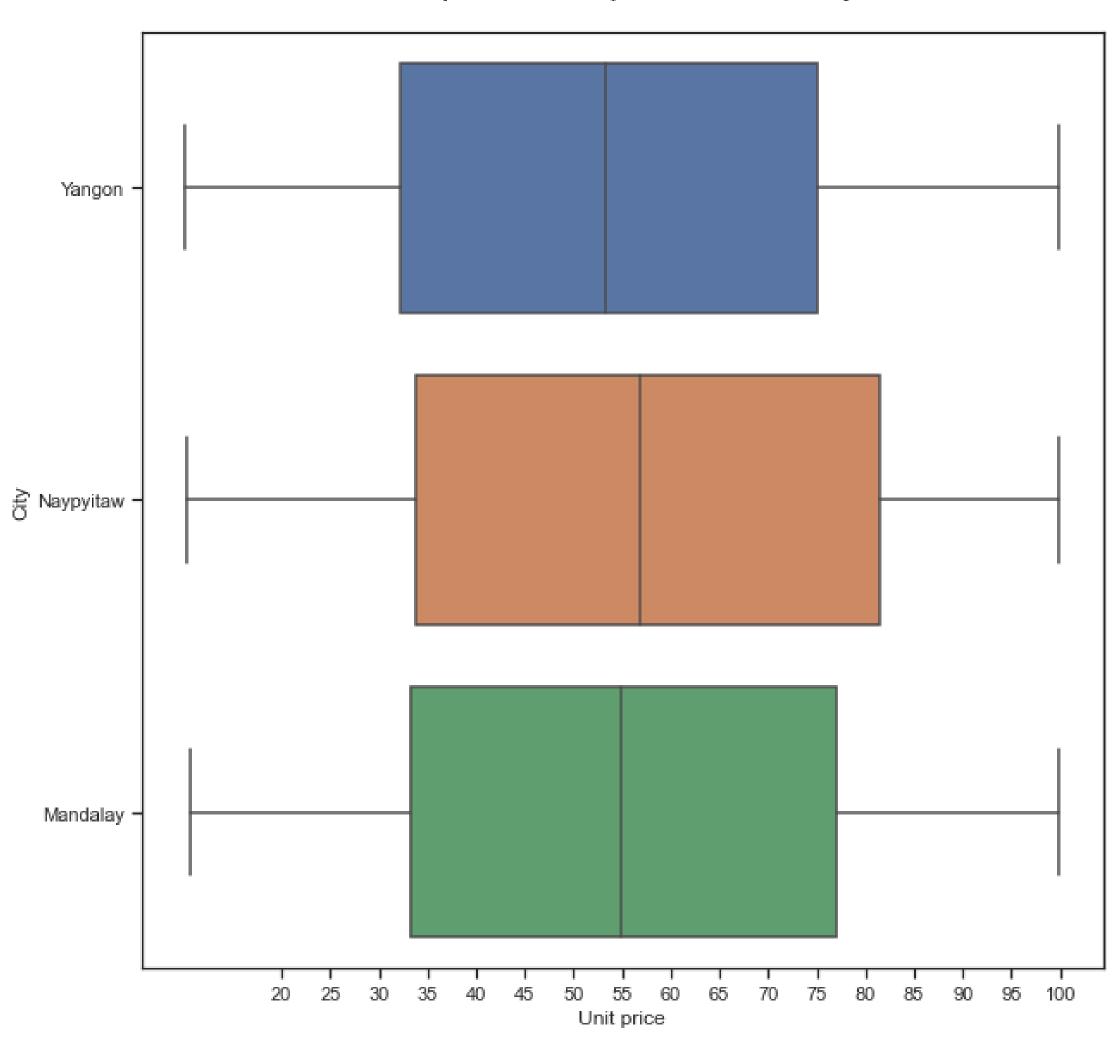




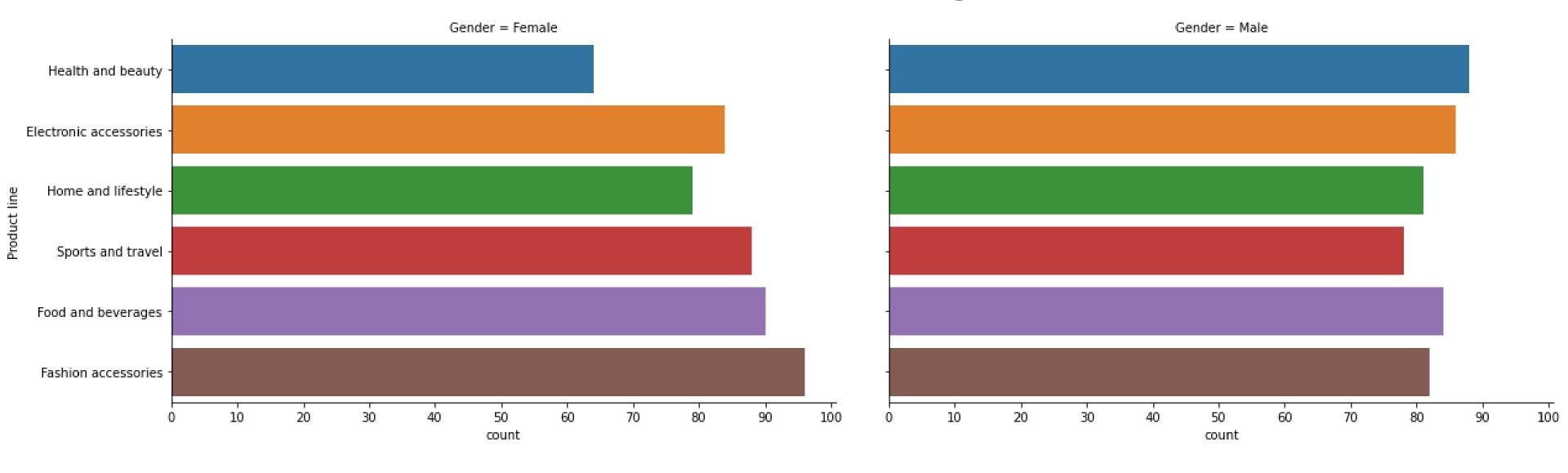


### Average cogs against customer type

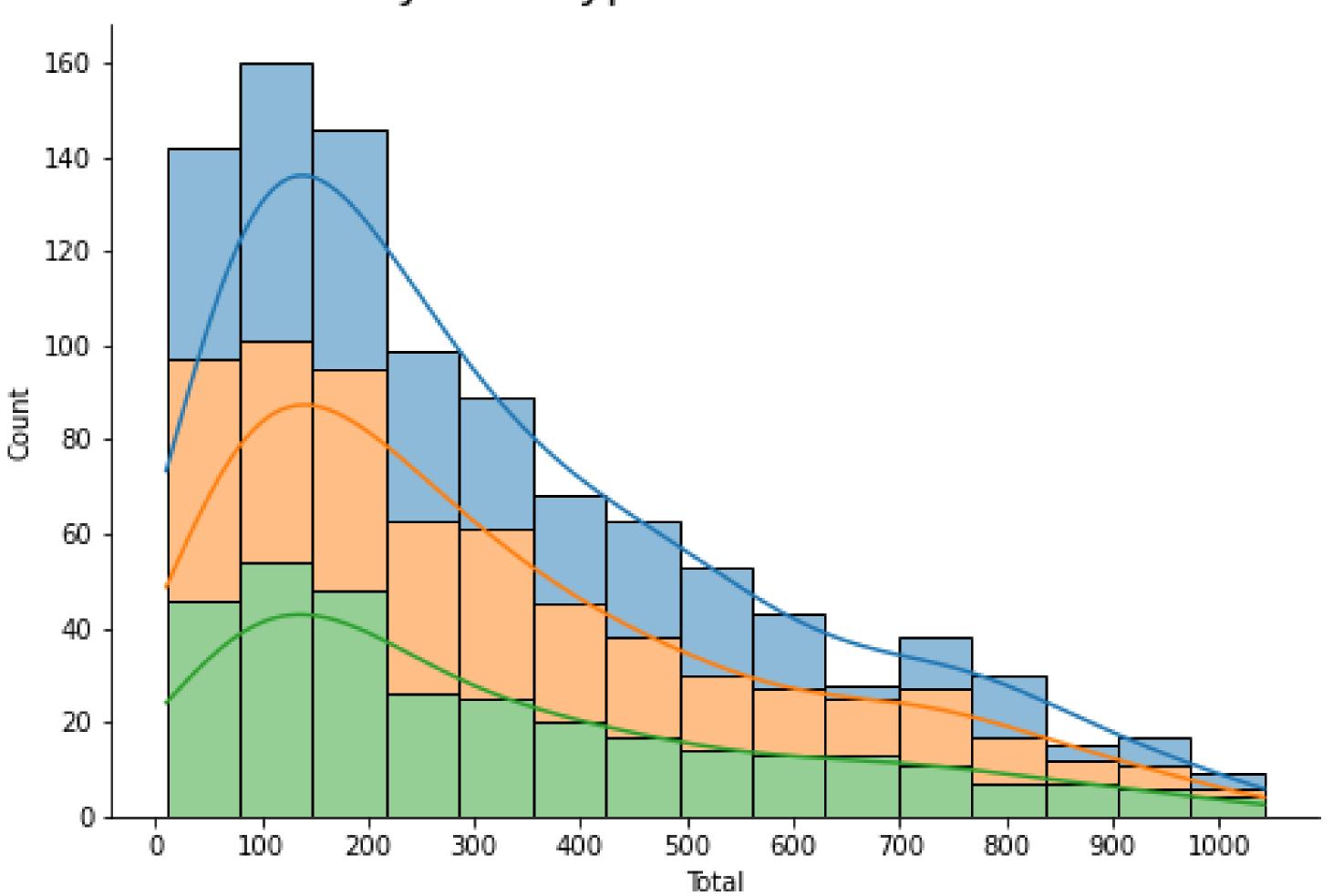


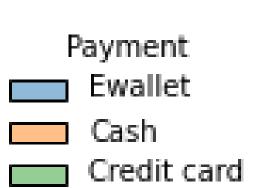


#### Count of Product line between both genders

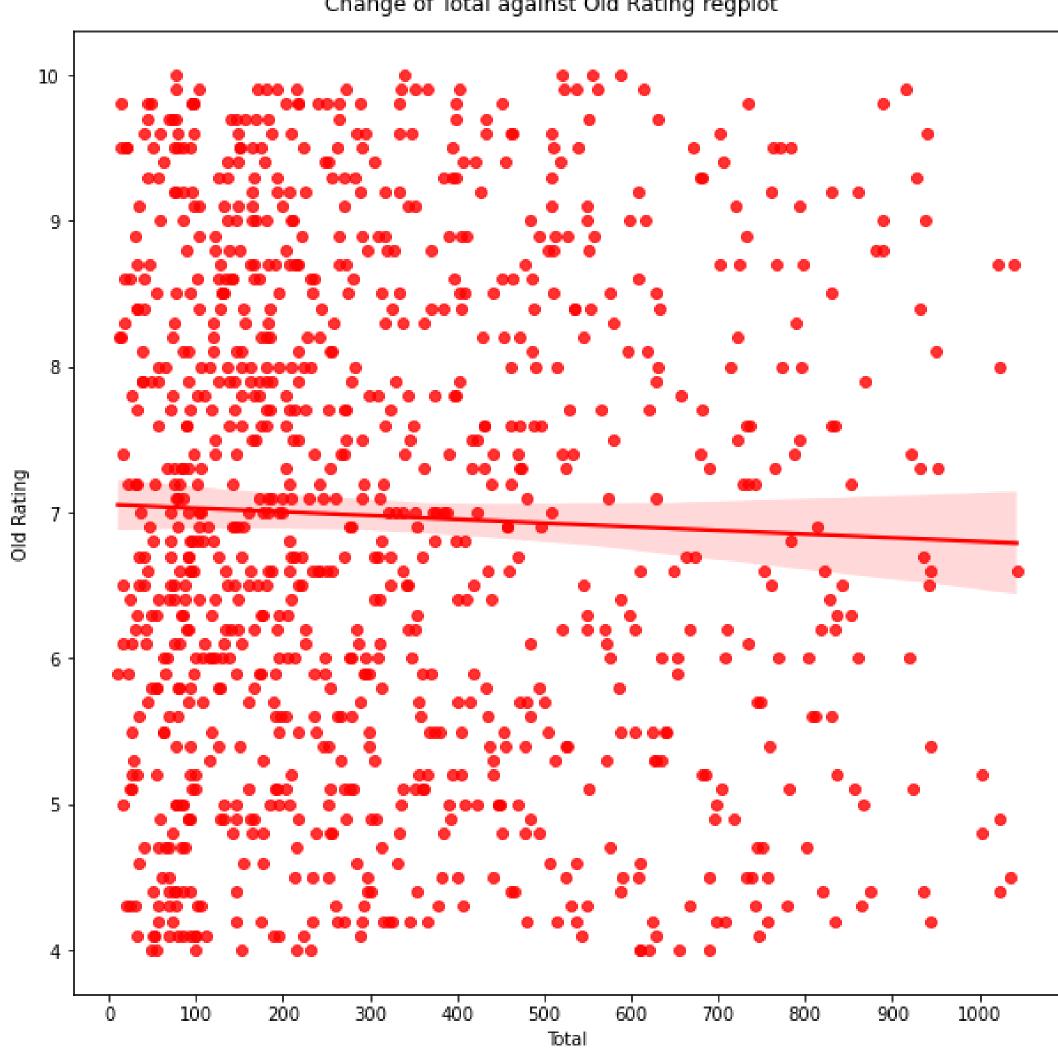


### Payment type use in different total values

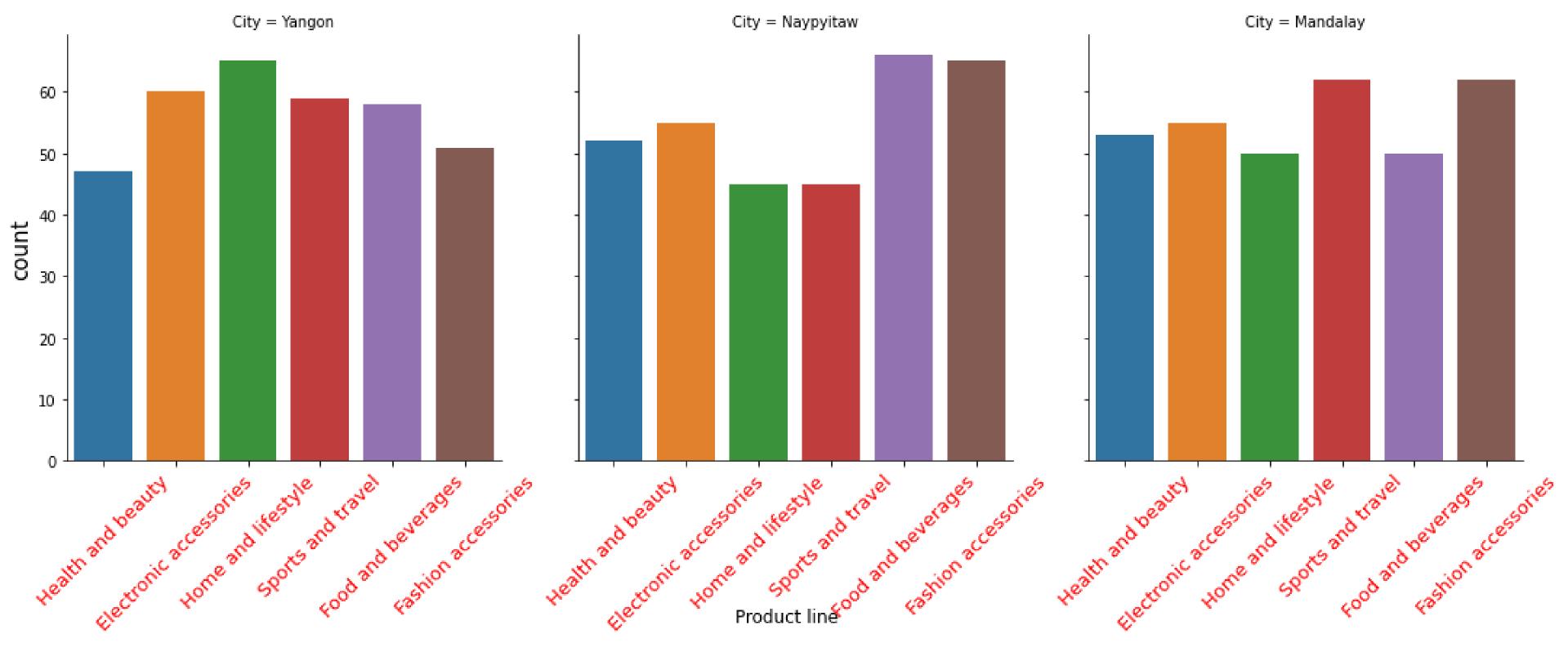




Change of Total against Old Rating regplot



#### Count of different product lines in each city



### Recommendations

- It is to the industries' best interest to train talents in its use so they can utilize it as a tool for the quick sharing of information.
- All people within the industry should also learn the practice of data cleaning.

## Conclusions

- It can ensure prices are kept in check and do not rise up too high.
- It can assist in identifying the target audience of products for targeted marketing maximizing profits.
- Customer feedback can always be analyzed.

