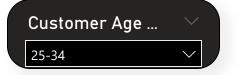




Executive summary



Customer Gender V

199.0M

Total Sales

226.8M

Revenue (No Discount)

27.7M

Revenue Loss due to Disc...

200.31K

Orders

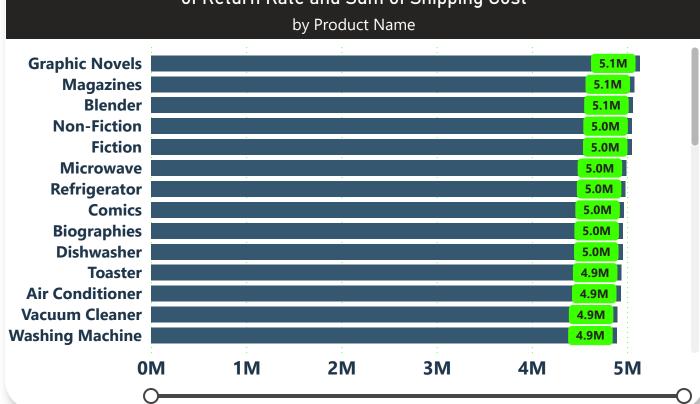
12.51%

Weighted Avg Discount %

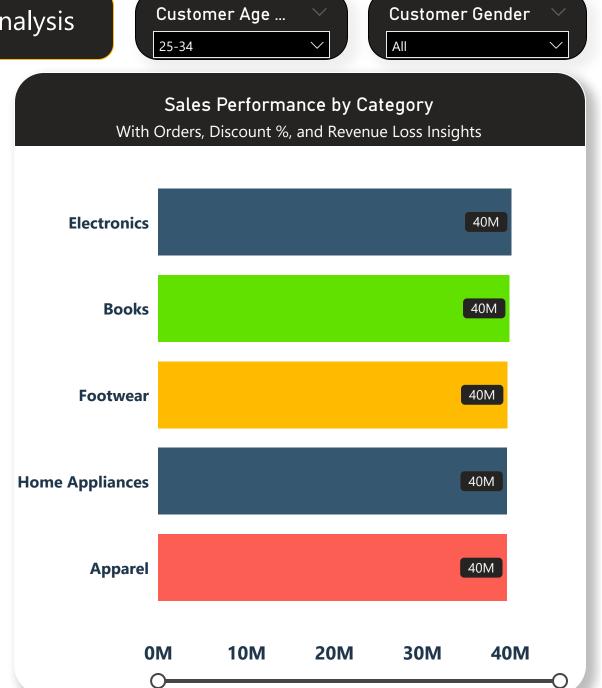








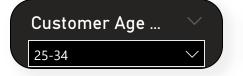
Category	Customer Locati All	Product Ar
	Sales vs Discount Relationsh performance with orders, return rat • • • • • • • • • • • • • • • • • • •	te & stock insights
O 40.2M		
40.1M 40.0M		
39.9M		
39.8M		
39.7M		
○ 39.6M	12.50%	12.55%



Category		
All	\	

Customer Locati		Ì
All	~	

Region/Market Analysis



Customer Gender	~	
All	<u> </u>	

Shipping % by Region/Product						
Category	Apparel		Books			
Customer Location	Shipping % of Order Value	Sum of Shipping Cost	Shipping % of Order Value	Sum of Shipping (
Berlin, Germany	0.03	64,249.34	0.03	66,18		
Cape Town, South Africa	0.03	67,741.42	0.03	68,29		
Chicago, USA	0.02	66,848.70	0.02	66,54		
Dubai, UAE	0.03	66,253.18	0.03	66,53		
Houston, USA	0.03	67,387.12	0.02	66,56		
London, UK	0.03	67,457.77	0.03	68,09		
Los Angeles, USA	0.03	63,963.28	0.02	65,89		
Mumbai, India	0.03	65,517.59	0.03	68,05		
New York, USA	0.03	65,686.66	0.03	64,93		
Paris, France	0.02	66,158.14	0.02	64,56		
Phoenix, USA	0.03	62,409.74	0.03	65,06		
Singapore	0.03	70,190.41	0.02	66,08		
Sydney, Australia	0.03	66,457.14	0.03	66,73		
Tokyo, Japan	0.03	65,671.83	0.03	69,23		
Toronto, Canada	0.02	68,252.37	0.02	68,36		
Total	0.03	994,244.69	0.03	1,001,13!		

