

AI Datacenter Business Simulator: Key Assumptions

This table summarizes the core assumptions used in the financial model, based on the config.yml file and market analysis. All figures are based on the default **100MW datacenter** scenario.

| Category | Item | Value | Source & Rationale | Assessment |
|---------------|--------------------------|------------------|--|---------------------|
| User Base | Free Users | 600,000 Users | Based on typical freemium models (e.g., Poe, Perplexity) with a 60% free tier. | Neutral |
| | Standard Users | 300,000 Users | Assumes ~30% of total users are in the paid tier, referencing market estimates for services like ChatGPT Plus. | Slightly Optimistic |
| | Premium Users | 100,000 Users | Assumes 10% of total users are in a high-tier plan (Team/Enterprise). | Slightly Optimistic |
| User Activity | Monthly Usage (Free) | 500,000 tokens | Estimated average for free users, focusing on short Q&A and writing tasks. | Conservative |
| | Monthly Usage (Standard) | 5,000,000 tokens | Estimated average for Plus-tier users (e.g., GPT-4), assuming several interactions per day. | Neutral |

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|---------------------|-------------------------|--------------------|--|---------------------|
| | Monthly Usage (Premium) | 25,000,000 tokens | Assumes high-frequency use cases, such as team collaboration or API-intensive tasks. | Somewhat Optimistic |
| Financials | Market Price (Revenue) | \$1.50 / 1M tokens | Based on the config.yml setting, analogous to market API pricing. | Realistic |
| | SG&A Ratio | 15% of Revenue | Aligns with the average for typical SaaS companies. | Realistic |
| Depreciation | Datacenter (Annual) | \$25,000,000 | Based on a \$1B construction cost for a 100MW DC, amortized over 40 years. | Conservative |
| | IT Hardware (Annual) | \$250,000,000 | Based on a \$1.25B server budget for a 100MW DC, amortized over 5 years. | Conservative |
| | R&D (Annual) | \$33,333,333 | Assumes a \$2B total model development cost allocated across 20 datacenters, amortized over 3 years. | Realistic |