

BIN381_Project_Milestone

Group F

2024-10-09

R Markdown

```
#Packages to Install
#install.packages("e1071")
#install.packages("lubridate")
#install.packages("ggplot2")
#install.packages("reshape2")
```

##DATA SELECTION

```
# Read 'CustData2.csv' file into data frame 'customers'
customers <- read.csv("CustData2.csv")

# Display structure of the data frame
str(customers)

## 'data.frame':    191323 obs. of  24 variables:
##  $ Column1              : int  1 2 3 4 5 6 7 8 9 10 ...
##  $ Last.Name             : chr  "ALBERT" "ARGUELLO"
##    "TUCKER" "DELL" ...
##  $ First.Name            : chr  "JESSICA" "ADRIAN" "KEVIN"
##    "JAMES" ...
##  $ Middle.Initial        : chr  "M" "A" "K" "A" ...
##  $ Title                 : chr  "CORRECTIONAL OFFICER"
##    "POLICE OFFICER" "CORRECTIONAL OFFICER" "WASTE SCALE OPERATOR" ...
##  $ Department.Name       : chr  "CORRECTIONS &
##    REHABILITATION" "POLICE" "CORRECTIONS & REHABILITATION" "SOLID WASTE
##    MANAGEMENT" ...
##  $ Annual.Salary         : num  54620 65250 62394 37735
##    64386 ...
##  $ Gross.Pay.Last.Paycheck : num  2502 3468 4514 1562 6666
##    ...
##  $ Gross.Year.To.Date    : num  48025 57932 49968 35470
##    132851 ...
##  $ Gross.Year.To.Date...FRS.Contribution: num  46617 56223 48501 34433
##    128949 ...
##  $ year_of_birth         : int  1976 1964 1942 1977 1949
##    1950 1946 1978 1949 1951 ...
##  $ marital_status        : chr  "married" "" "single"
##    "married" ...
##  $ street_address        : chr  "27 North Sagadahoc
##    Boulevard" "37 West Geneva Street" "47 Toa Alta Road" "47 South Kanabec Road"
##    ...
##  $ postal_code           : int  60332 55406 34077 72996
```

```

67644 83786 52773 37400 71349 55056 ...
## $ city : chr "Ede" "Hoofddorp"
"Schimmert" "Scheveningen" ...
## $ State : chr "Gelderland" "Noord"
"Limburg" "Zuid" ...
## $ Province : chr "" "Holland" "" "Holland"
...
## $ Country_id : int 52770 52770 52770 52770
52775 52782 52775 52782 52770 52789 ...
## $ phone_number : chr "519-236-6123" "327-194-
5008" "288-613-9676" "222-269-1259" ...
## $ email : chr "Ruddy@company.com"
"Ruddy@company.com" "Ruddy@company.com" "Ruddy@company.com" ...
## $ Education : chr "Masters" "Masters"
"Masters" "Masters" ...
## $ Occupation : chr "Prof." "Prof." "Prof."
"Prof." ...
## $ household_size : int 2 2 2 2 2 2 2 2 2 2 ...
## $ yrs_residence : int 4 4 4 4 4 4 4 4 4 4 ...

```

Import libraries for plotting

```

library(ggplot2)
library(reshape2)

```

Select numerical attributes

```

numeric_data <- customers[sapply(customers, is.numeric)]

```

Calculate correlation matrix

```

correlation_matrix <- cor(numeric_data, use = "complete.obs")
print(correlation_matrix)

```

```

##              Column1 Annual.Salary
## Column1      1.0000000000 -0.0036675519
## Annual.Salary -0.0036675519  1.0000000000
## Gross.Pay.Last.Paycheck -0.0047217061  0.7772558821
## Gross.Year.To.Date -0.0049238819  0.9122270032
## Gross.Year.To.Date...FRS.Contribution -0.0048931111  0.9122753526
## year_of_birth      0.0071862933 -0.0026621848
## postal_code        -0.0005331626  0.0005061666
## Country_id         0.0138730870  0.0054505876
## household_size      0.5820135284 -0.0007670503
## yrs_residence      -0.1888747148  0.0043115974
## Gross.Pay.Last.Paycheck
## Column1      -0.0047217061
## Annual.Salary  0.7772558821
## Gross.Pay.Last.Paycheck  1.0000000000
## Gross.Year.To.Date  0.8224769696
## Gross.Year.To.Date...FRS.Contribution  0.8217490345
## year_of_birth     -0.0026137912
## postal_code       -0.0009590673

```

```

## Country_id          0.0039965284
## household_size      -0.0013831223
## yrs_residence       0.0046397673
##                      Gross.Year.To.Date
## Column1             -0.004923882
## Annual.Salary        0.912227003
## Gross.Pay.Last.Paycheck 0.822476970
## Gross.Year.To.Date   1.000000000
## Gross.Year.To.Date...FRS.Contribution 0.999835351
## year_of_birth        -0.001644027
## postal_code          0.001628696
## Country_id          0.005658527
## household_size      -0.001136563
## yrs_residence       0.005453532
##
Gross.Year.To.Date...FRS.Contribution
## Column1             -
0.004893111
## Annual.Salary        0.912275353
## Gross.Pay.Last.Paycheck 0.821749035
## Gross.Year.To.Date   0.999835351
## Gross.Year.To.Date...FRS.Contribution 1.000000000
## year_of_birth        -
0.001699777
## postal_code          0.001618253
## Country_id          0.005630730
## household_size      -
0.001086514
## yrs_residence       0.005489229
##                      year_of_birth    postal_code
Country_id
## Column1             0.007186293 -0.0005331626
0.013873087
## Annual.Salary        -0.002662185  0.0005061666
0.005450588
## Gross.Pay.Last.Paycheck -0.002613791 -0.0009590673
0.003996528
## Gross.Year.To.Date   -0.001644027  0.0016286961
0.005658527
## Gross.Year.To.Date...FRS.Contribution -0.001699777  0.0016182533
0.005630730
## year_of_birth        1.000000000 -0.0044900811
0.042904593

```

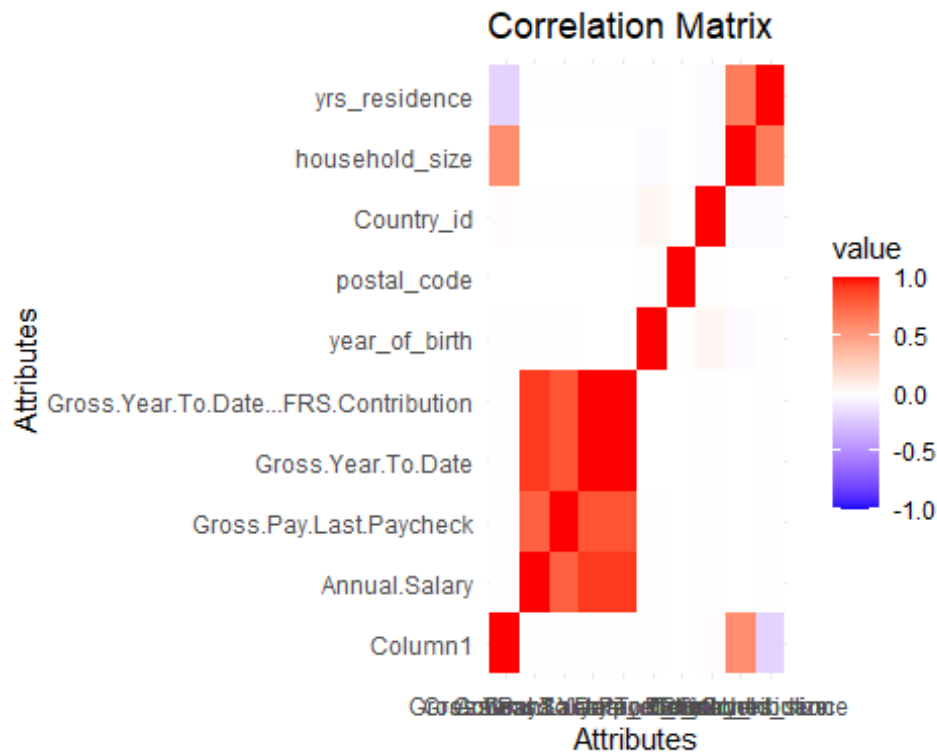
```

## postal_code                -0.004490081  1.0000000000
0.005828755
## Country_id                 0.042904593  0.0058287550
1.000000000
## household_size            -0.015288080  0.0017671756 -
0.023520125
## yrs_residence             -0.010114024  0.0011539062 -
0.015541244
##                           household_size yrs_residence
## Column1                  0.5820135284 -0.188874715
## Annual.Salary            -0.0007670503  0.004311597
## Gross.Pay.Last.Paycheck  -0.0013831223  0.004639767
## Gross.Year.To.Date       -0.0011365634  0.005453532
## Gross.Year.To.Date...FRS.Contribution -0.0010865140  0.005489229
## year_of_birth            -0.0152880799 -0.010114024
## postal_code              0.0017671756  0.001153906
## Country_id              -0.0235201249 -0.015541244
## household_size          1.0000000000  0.661607624
## yrs_residence           0.6616076237  1.0000000000

melted_corr_matrix <- melt(correlation_matrix)

ggplot(data = melted_corr_matrix, aes(x = Var1, y = Var2, fill = value)) +
  geom_tile() +
  scale_fill_gradient2(low = "blue", high = "red", mid = "white", midpoint =
0, limit = c(-1, 1)) +
  theme_minimal() +
  labs(title = "Correlation Matrix", x = "Attributes", y = "Attributes")

```



```
# ** Cardinality **
# Create a function to calculate the cardinality (number of unique values)
calculate_cardinality <- function(df) {
  cardinalities <- sapply(df, function(x) length(unique(x)))
  return(cardinalities)
}

# Calculate the cardinality for each attribute in the dataset
cardinality <- calculate_cardinality(customers)

# Display the cardinality of each attribute
print("Cardinality (number of unique values) for each attribute:")

## [1] "Cardinality (number of unique values) for each attribute:"
print(cardinality)

##
##                Column1
Last.Name
##                191323
10917
##                First.Name
Middle.Initial
##                7235
27
##                Title
Department.Name
```

```

##                                2291
43
##                                Annual.Salary
Gross.Pay.Last.Paycheck
##                                3996
16180
##                                Gross.Year.To.Date
Gross.Year.To.Date...FRS.Contribution
##                                27096
27321
##                                year_of_birth
marital_status
##                                75
12
##                                street_address
postal_code
##                                50945
623
##                                city
State
##                                614
142
##                                Province
Country_id
##                                31
19
##                                phone_number
email
##                                51000
1699
##                                Education
Occupation
##                                3
4
##                                household_size
yrs_residence
##                                2
4

# Create a table or dataframe for better visualization
cardinality_df <- data.frame(Attribute = names(cardinality), Cardinality =
cardinality)

#Sort the results by cardinality to easily identify attributes with high or
low cardinality
cardinality_df <- cardinality_df[order(-cardinality_df$Cardinality),]

# Print the sorted cardinality dataframe
print(cardinality_df)

```

```
##
Attribute
## Column1
Column1
## phone_number
phone_number
## street_address
street_address
## Gross.Year.To.Date...FRS.Contribution
Gross.Year.To.Date...FRS.Contribution
## Gross.Year.To.Date
Gross.Year.To.Date
## Gross.Pay.Last.Paycheck
Gross.Pay.Last.Paycheck
## Last.Name
Last.Name
## First.Name
First.Name
## Annual.Salary
Annual.Salary
## Title
Title
## email
email
## postal_code
postal_code
## city
city
## State
State
## year_of_birth
year_of_birth
## Department.Name
Department.Name
## Province
Province
## Middle.Initial
Middle.Initial
## Country_id
Country_id
## marital_status
marital_status
## Occupation
Occupation
## yrs_residence
yrs_residence
## Education
Education
## household_size
household_size
```

##	Cardinality
## Column1	191323
## phone_number	51000
## street_address	50945
## Gross.Year.To.Date...FRS.Contribution	27321
## Gross.Year.To.Date	27096
## Gross.Pay.Last.Paycheck	16180
## Last.Name	10917
## First.Name	7235
## Annual.Salary	3996
## Title	2291
## email	1699
## postal_code	623
## city	614
## State	142
## year_of_birth	75
## Department.Name	43
## Province	31
## Middle.Initial	27
## Country_id	19
## marital_status	12
## Occupation	4
## yrs_residence	4
## Education	3
## household_size	2

DATA CLEANING

Display structure of the data frame

```
str(customers)
```

```
## 'data.frame':    191323 obs. of  24 variables:
## $ Column1          : int  1 2 3 4 5 6 7 8 9 10 ...
## $ Last.Name        : chr  "ALBERT" "ARGUELLO"
"    "TUCKER" "DELL" ...
## $ First.Name       : chr  "JESSICA" "ADRIAN" "KEVIN"
"    "JAMES" ...
## $ Middle.Initial   : chr  "M" "A" "K" "A" ...
## $ Title            : chr  "CORRECTIONAL OFFICER"
"    "POLICE OFFICER" "CORRECTIONAL OFFICER" "WASTE SCALE OPERATOR" ...
## $ Department.Name  : chr  "CORRECTIONS &
"    REHABILITATION" "POLICE" "CORRECTIONS & REHABILITATION" "SOLID WASTE
"    MANAGEMENT" ...
## $ Annual.Salary    : num  54620 65250 62394 37735
"    64386 ...
## $ Gross.Pay.Last.Paycheck : num  2502 3468 4514 1562 6666
"    ...
## $ Gross.Year.To.Date : num  48025 57932 49968 35470
"    132851 ...
## $ Gross.Year.To.Date...FRS.Contribution: num  46617 56223 48501 34433
```



```

128949 ...
## $ year_of_birth           : int  1976 1964 1942 1977 1949
1950 1946 1978 1949 1951 ...
## $ marital_status         : chr  "married" "" "single"
"married" ...
## $ street_address         : chr  "27 North Sagadahoc
Boulevard" "37 West Geneva Street" "47 Toa Alta Road" "47 South Kanabec Road"
...
## $ postal_code            : int  60332 55406 34077 72996
67644 83786 52773 37400 71349 55056 ...
## $ city                   : chr  "Ede" "Hoofddorp"
"Schimmert" "Scheveningen" ...
## $ State                  : chr  "Gelderland" "Noord"
"Limburg" "Zuid" ...
## $ Province               : chr  "" "Holland" "" "Holland"
...
## $ Country_id             : int  52770 52770 52770 52770
52775 52782 52775 52782 52770 52789 ...
## $ phone_number           : chr  "519-236-6123" "327-194-
5008" "288-613-9676" "222-269-1259" ...
## $ email                  : chr  "Ruddy@company.com"
"Ruddy@company.com" "Ruddy@company.com" "Ruddy@company.com" ...
## $ Education              : chr  "Masters" "Masters"
"Masters" "Masters" ...
## $ Occupation             : chr  "Prof." "Prof." "Prof."
"Prof." ...
## $ household_size         : int  2 2 2 2 2 2 2 2 2 2 ...
## $ yrs_residence          : int  4 4 4 4 4 4 4 4 4 4 ...

# Import 'lubridate' package to work with Date types
library(lubridate)

##
## Attaching package: 'lubridate'

## The following objects are masked from 'package:base':
##
##   date, intersect, setdiff, union

# Create a new column/attribute that calculates the customers age based on
# 'year of birth'
customers$Age <- as.integer(year(today()) - customers$year_of_birth)

# Display structure of the data frame
str(customers)

## 'data.frame':   191323 obs. of  25 variables:
## $ Column1              : int  1 2 3 4 5 6 7 8 9 10 ...
## $ Last.Name             : chr  "ALBERT" "ARGUELLO"
"TUCKER" "DELL" ...
## $ First.Name            : chr  "JESSICA" "ADRIAN" "KEVIN"

```

```

"JAMES" ...
## $ Middle.Initial           : chr  "M" "A" "K" "A" ...
## $ Title                   : chr  "CORRECTIONAL OFFICER"
"POLICE OFFICER" "CORRECTIONAL OFFICER" "WASTE SCALE OPERATOR" ...
## $ Department.Name         : chr  "CORRECTIONS &
REHABILITATION" "POLICE" "CORRECTIONS & REHABILITATION" "SOLID WASTE
MANAGEMENT" ...
## $ Annual.Salary           : num  54620 65250 62394 37735
64386 ...
## $ Gross.Pay.Last.Paycheck : num  2502 3468 4514 1562 6666
...
## $ Gross.Year.To.Date      : num  48025 57932 49968 35470
132851 ...
## $ Gross.Year.To.Date...FRS.Contribution: num  46617 56223 48501 34433
128949 ...
## $ year_of_birth           : int   1976 1964 1942 1977 1949
1950 1946 1978 1949 1951 ...
## $ marital_status          : chr  "married" "" "single"
"married" ...
## $ street_address          : chr  "27 North Sagadahoc
Boulevard" "37 West Geneva Street" "47 Toa Alta Road" "47 South Kanabec Road"
...
## $ postal_code             : int   60332 55406 34077 72996
67644 83786 52773 37400 71349 55056 ...
## $ city                    : chr  "Ede" "Hoofddorp"
"Schimmert" "Scheveningen" ...
## $ State                   : chr  "Gelderland" "Noord"
"Limburg" "Zuid" ...
## $ Province                : chr  "" "Holland" "" "Holland"
...
## $ Country_id              : int   52770 52770 52770 52770
52775 52782 52775 52782 52770 52789 ...
## $ phone_number            : chr  "519-236-6123" "327-194-
5008" "288-613-9676" "222-269-1259" ...
## $ email                   : chr  "Ruddy@company.com"
"Ruddy@company.com" "Ruddy@company.com" "Ruddy@company.com" ...
## $ Education               : chr  "Masters" "Masters"
"Masters" "Masters" ...
## $ Occupation              : chr  "Prof." "Prof." "Prof."
"Prof." ...
## $ household_size          : int   2 2 2 2 2 2 2 2 2 2 ...
## $ yrs_residence           : int   4 4 4 4 4 4 4 4 4 4 ...
## $ Age                     : int   48 60 82 47 75 74 78 46 75
73 ...

# Create vector with all columns/attributes that need to be kept
keepColumns <- c("Title", "Department.Name", "Annual.Salary",
                 "Gross.Pay.Last.Paycheck", "Gross.Year.To.Date",
                 "Gross.Year.To.Date...FRS.Contribution",
                 "Age", "marital_status", "Country_id", "Education",

```

```

      "Occupation", "household_size", "yrs_residence")

# Remove irrelevant columns/attributes by keeping relevant ones
customers <- customers[keepColumns]

# Display structure of the data frame
str(customers)

## 'data.frame':    191323 obs. of  13 variables:
##  $ Title                : chr  "CORRECTIONAL OFFICER"
"POLICE OFFICER" "CORRECTIONAL OFFICER" "WASTE SCALE OPERATOR" ...
##  $ Department.Name      : chr  "CORRECTIONS &
REHABILITATION" "POLICE" "CORRECTIONS & REHABILITATION" "SOLID WASTE
MANAGEMENT" ...
##  $ Annual.Salary        : num  54620 65250 62394 37735
64386 ...
##  $ Gross.Pay.Last.Paycheck : num  2502 3468 4514 1562 6666
...
##  $ Gross.Year.To.Date   : num  48025 57932 49968 35470
132851 ...
##  $ Gross.Year.To.Date...FRS.Contribution: num  46617 56223 48501 34433
128949 ...
##  $ Age                  : int  48 60 82 47 75 74 78 46 75
73 ...
##  $ marital_status       : chr  "married" "" "single"
"married" ...
##  $ Country_id           : int  52770 52770 52770 52770
52775 52782 52775 52782 52770 52789 ...
##  $ Education            : chr  "Masters" "Masters"
"Masters" "Masters" ...
##  $ Occupation           : chr  "Prof." "Prof." "Prof."
"Prof." ...
##  $ household_size       : int  2 2 2 2 2 2 2 2 2 2 ...
##  $ yrs_residence        : int  4 4 4 4 4 4 4 4 4 4 ...

# Cleaning "marital_status"
# Display all of the unique values contained in the 'marital_status'
column/attribute
unique(customers$marital_status)

## [1] "married" "" "single" "divorced" "widow" "Divorc."
## [7] "NeverM" "Married" "Separ." "Mabsent" "Widowed" "Mar-AF"

# Count the unique values contained in the 'marital_status' column/attribute
length(unique(customers$marital_status))

## [1] 12

# Replace incorrect values for "marital_status"
for (i in 1:nrow(customers)) {
  if (customers$marital_status[i] == "Married") {

```

```

    customers$marital_status[i] <- "married"
  } else if (customers$marital_status[i] == "Mar-AF") {
    customers$marital_status[i] <- "married"
  } else if (customers$marital_status[i] == "NeverM") {
    customers$marital_status[i] <- "single"
  } else if (customers$marital_status[i] == "Mabsent") {
    customers$marital_status[i] <- "single"
  } else if (customers$marital_status[i] == "Divorc.") {
    customers$marital_status[i] <- "divorced"
  } else if (customers$marital_status[i] == "Separ.") {
    customers$marital_status[i] <- "divorced"
  } else if (customers$marital_status[i] == "widow") {
    customers$marital_status[i] <- "widowed"
  } else if (customers$marital_status[i] == "Widowed") {
    customers$marital_status[i] <- "widowed"
  }
}

# Check to see if "marital_status" was cleaned successfully
unique(customers$marital_status)

## [1] "married" "" "single" "divorced" "widowed"

length(unique(customers$marital_status))

## [1] 5

# Populating "marital_status"
# Count the number of empty cells
sum(customers$marital_status=="")

## [1] 60795

# Function to calculate mode
get_mode <- function(v) {
  uniq_vals <- unique(v)
  uniq_vals[which.max(tabulate(match(v, uniq_vals)))]
}

# Get mode value from function
mode_value <-
get_mode(customers$marital_status[!is.na(customers$marital_status) &
                                         customers$marital_status !=
""])

# Fill missing or empty values in "marital_status" column with mode
customers$marital_status[is.na(customers$marital_status) |
                        customers$marital_status == ""] <- mode_value

# Check if "marital_status" is filled
sum(customers$marital_status=="")

```

```
## [1] 0
# Missing Values
sum(customers$Title=="")
## [1] 6
sum(customers$Department.Name=="")
## [1] 6
sum(is.na(customers$Annual.Salary))
## [1] 6
sum(is.na(customers$Gross.Pay.Last.Paycheck))
## [1] 6
sum(is.na(customers$Gross.Year.To.Date))
## [1] 6
sum(is.na(customers$Gross.Year.To.Date...FRS.Contribution))
## [1] 6
sum(is.na(customers$Age))
## [1] 0
sum(customers$marital_status=="")
## [1] 0
sum(is.na(customers$Country_id))
## [1] 0
sum(customers$Education=="")
## [1] 0
sum(customers$Occupation=="")
## [1] 0
sum(is.na(customers$household_size))
## [1] 0
sum(is.na(customers$yrs_residence))
## [1] 0
```

```

# Remove empty cells for all columns/attributes
customers <- customers[!(is.na(customers$Title) | customers$Title == "" |
  is.na(customers$Department.Name) |
  customers$Department.Name == "" |
  is.na(customers$Annual.Salary) |
  customers$Annual.Salary == "" |
  is.na(customers$Gross.Pay.Last.Paycheck) |
  customers$Gross.Pay.Last.Paycheck == "" |
  is.na(customers$Gross.Year.To.Date) |
  customers$Gross.Year.To.Date == "" |

is.na(customers$Gross.Year.To.Date...FRS.Contribution) |
  customers$Gross.Year.To.Date...FRS.Contribution ==
  ""), ]

# Check if there are empty cells left
sum(customers$Title=="")
## [1] 0

sum(customers$Department.Name=="")
## [1] 0

sum(is.na(customers$Annual.Salary))
## [1] 0

sum(is.na(customers$Gross.Pay.Last.Paycheck))
## [1] 0

sum(is.na(customers$Gross.Year.To.Date))
## [1] 0

sum(is.na(customers$Gross.Year.To.Date...FRS.Contribution))
## [1] 0

sum(is.na(customers$Age))
## [1] 0

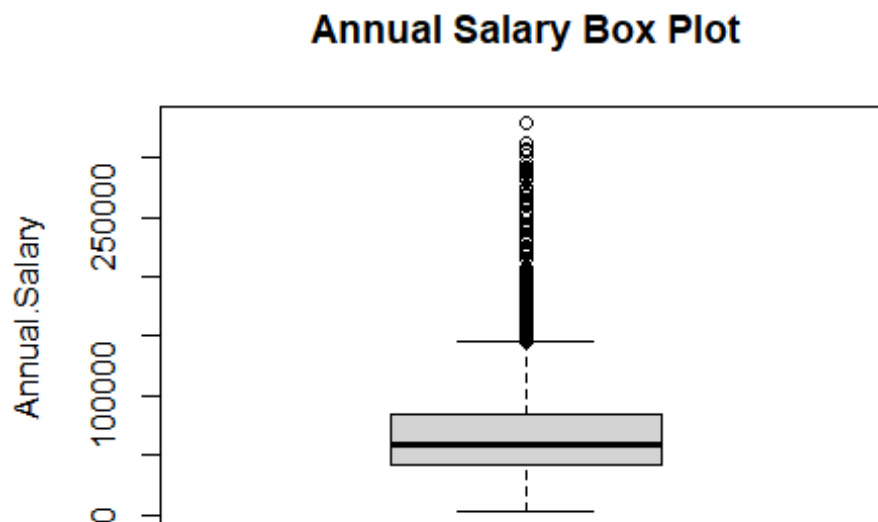
sum(is.na(customers$Country_id))
## [1] 0

sum(customers$Education=="")
## [1] 0

sum(customers$Occupation=="")

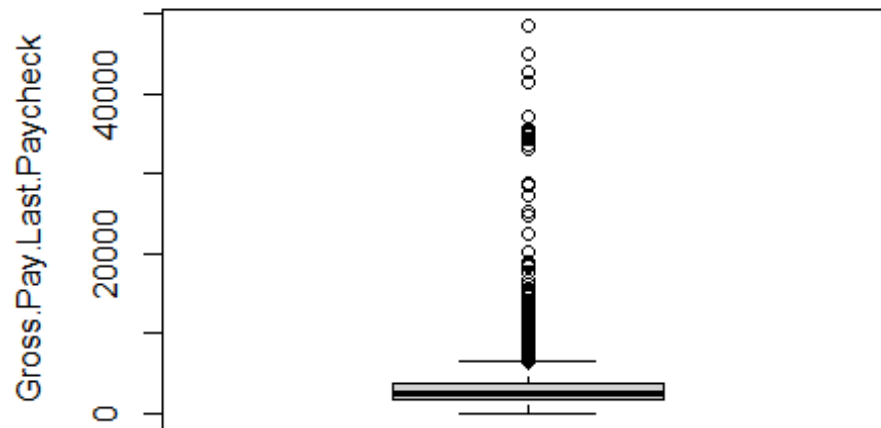
```

```
## [1] 0
sum(is.na(customers$household_size))
## [1] 0
sum(is.na(customers$yrs_residence))
## [1] 0
# ** Outlier Treatment **
## Display outliers
### Display "Annual.Salary" box plot
boxplot(customers$Annual.Salary,
        main = "Annual Salary Box Plot",
        ylab = "Annual.Salary")
```



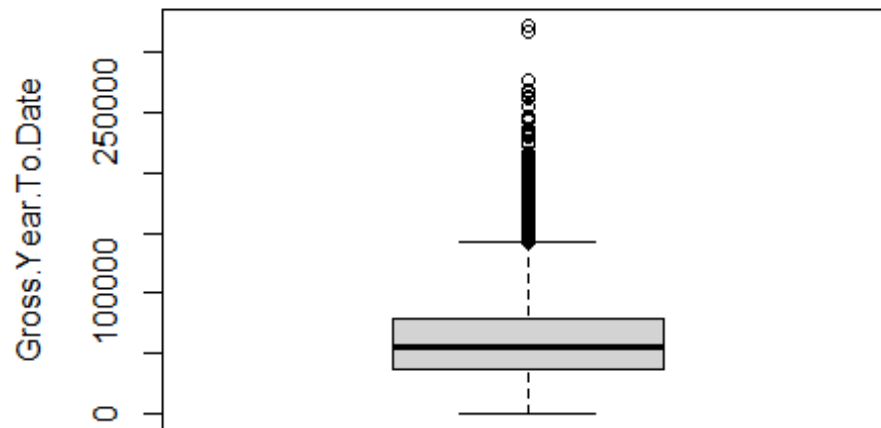
```
### Display "Gross.Pay.Last.Paycheck" box plot
boxplot(customers$Gross.Pay.Last.Paycheck,
        main = "Gross Pay Last Paycheck Box Plot",
        ylab = "Gross.Pay.Last.Paycheck")
```

Gross Pay Last Paycheck Box Plot

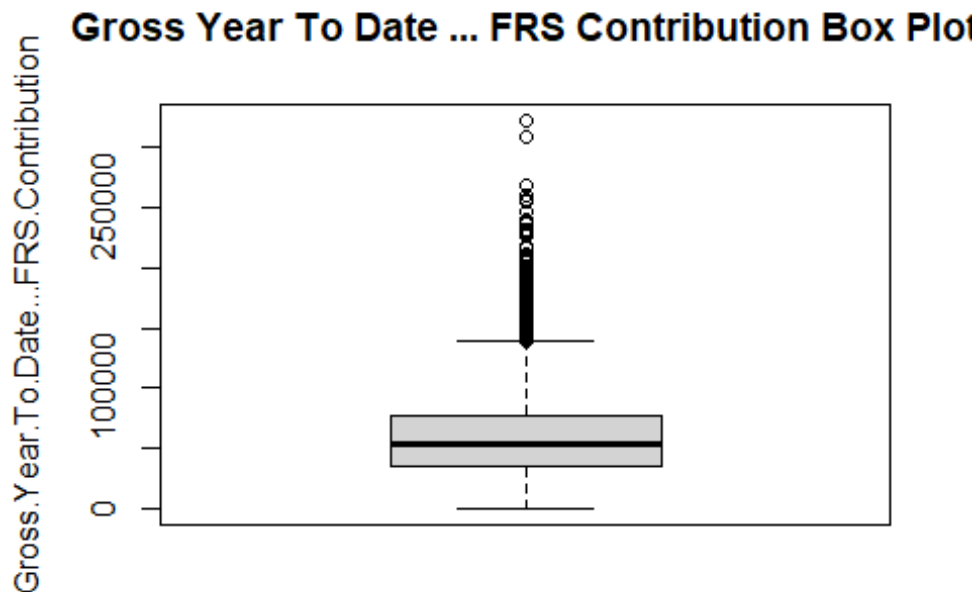


```
### Display "Gross.Year.To.Date" box plot
boxplot(customers$Gross.Year.To.Date,
        main = "Gross Year To Date Box Plot",
        ylab = "Gross.Year.To.Date")
```


Gross Year To Date Box Plot



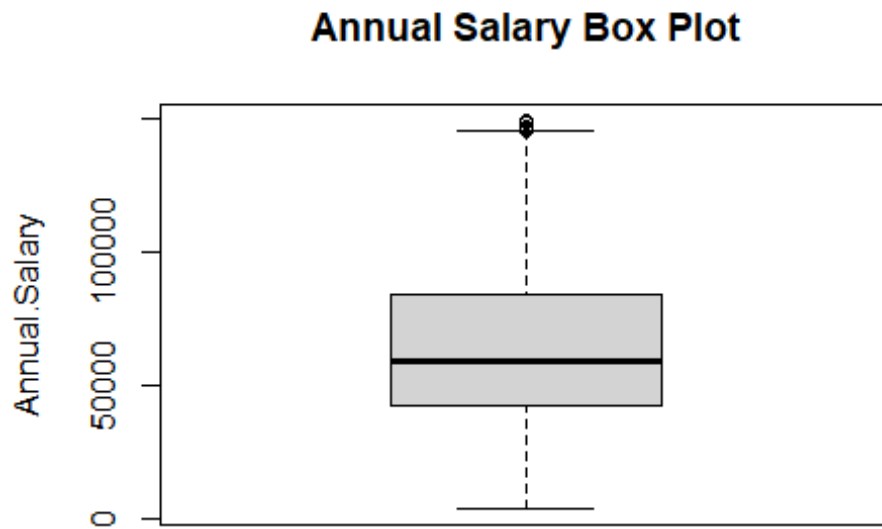
```
### Display "Gross.Year.To.Date...FRS.Contribution" box plot
boxplot(customers$Gross.Year.To.Date...FRS.Contribution,
        main = "Gross Year To Date ... FRS Contribution Box Plot",
        ylab = "Gross.Year.To.Date...FRS.Contribution")
```



```
# Capping outliers using the 1st and 99th percentiles
cap_outliers <- function(column) {
  lower_cap <- quantile(column, 0.01)
  upper_cap <- quantile(column, 0.99)
  column[column < lower_cap] <- lower_cap
  column[column > upper_cap] <- upper_cap
  return(column)
}

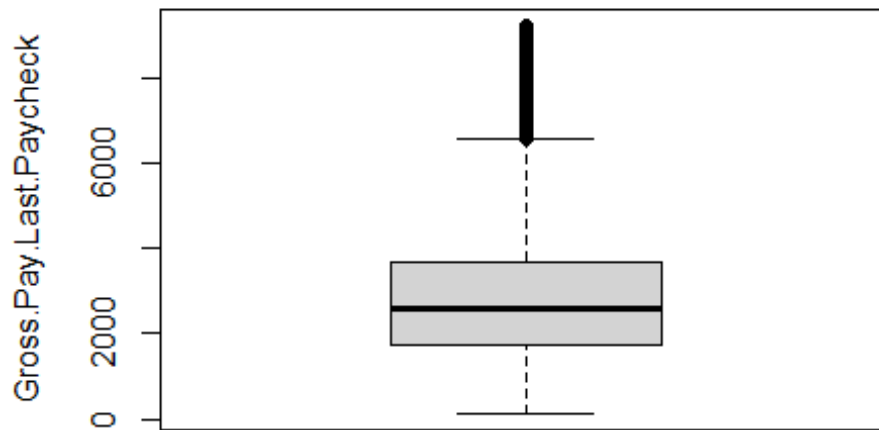
# Apply capping to the numeric columns
customers$Annual.Salary <- cap_outliers(customers$Annual.Salary)
customers$Gross.Pay.Last.Paycheck <-
cap_outliers(customers$Gross.Pay.Last.Paycheck)
customers$Gross.Year.To.Date <- cap_outliers(customers$Gross.Year.To.Date)
customers$Gross.Year.To.Date...FRS.Contribution <-
cap_outliers(customers$Gross.Year.To.Date...FRS.Contribution)

# Check if outliers are fixed
## Display "Annual.Salary" box plot
boxplot(customers$Annual.Salary,
  main = "Annual Salary Box Plot",
  ylab = "Annual.Salary")
```



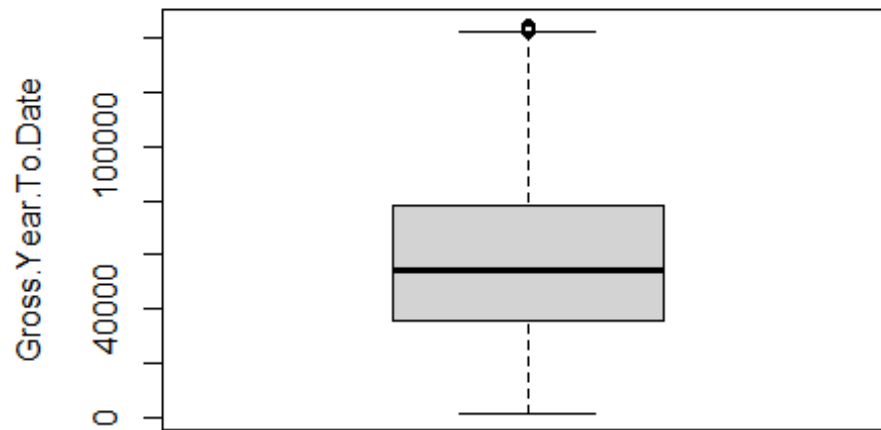
```
## Display "Gross.Pay.Last.Paycheck" box plot
boxplot(customers$Gross.Pay.Last.Paycheck,
        main = "Gross Pay Last Paycheck Box Plot",
        ylab = "Gross.Pay.Last.Paycheck")
```

Gross Pay Last Paycheck Box Plot

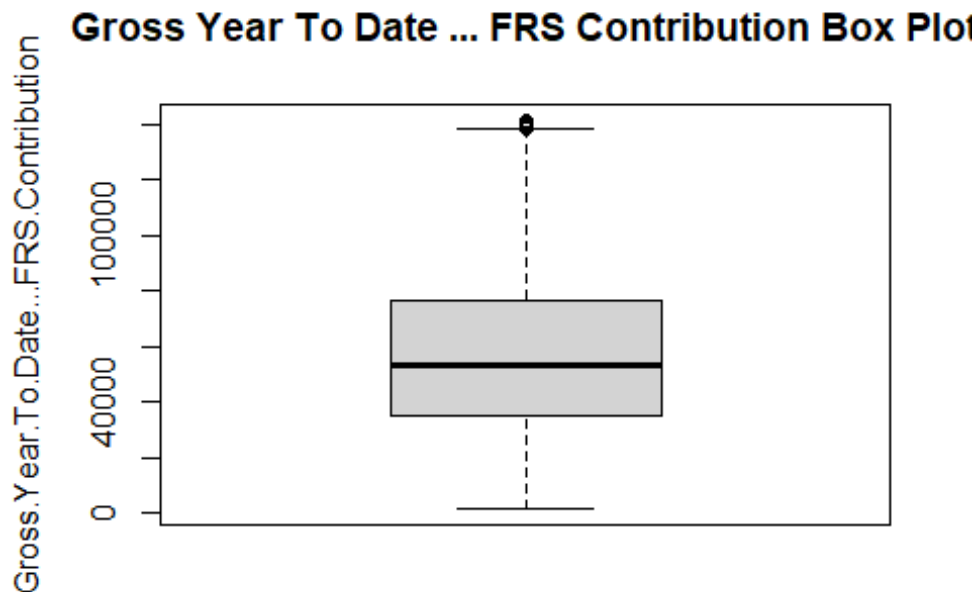


```
## Display "Gross.Year.To.Date" box plot
boxplot(customers$Gross.Year.To.Date,
        main = "Gross Year To Date Box Plot",
        ylab = "Gross.Year.To.Date")
```

Gross Year To Date Box Plot



```
## Display "Gross.Year.To.Date...FRS.Contribution" box plot
boxplot(customers$Gross.Year.To.Date...FRS.Contribution,
        main = "Gross Year To Date ... FRS Contribution Box Plot",
        ylab = "Gross.Year.To.Date...FRS.Contribution")
```



Check the numerical values

`summary(customers)`

```
##      Title      Department.Name      Annual.Salary
Gross.Pay.Last.Paycheck
## Length:191317      Length:191317      Min.   : 3744      Min.   : 127.3
## Class :character    Class :character    1st Qu.: 42537     1st Qu.:1740.1
## Mode  :character    Mode  :character    Median : 58987     Median :2581.6
##                                     Mean  : 63568     Mean  :2836.2
##                                     3rd Qu.: 83850     3rd Qu.:3682.0
##                                     Max.   :149446     Max.   :9243.5
## Gross.Year.To.Date Gross.Year.To.Date...FRS.Contribution      Age
## Min.   : 1540      Min.   : 1511                                     Min.   : 34.00
## 1st Qu.: 35984     1st Qu.: 35030                                     1st Qu.: 54.00
## Median : 54703     Median : 53170                                     Median : 68.00
## Mean   : 57662     Mean   : 56124                                     Mean   : 66.68
## 3rd Qu.: 78555     3rd Qu.: 76446                                     3rd Qu.: 78.00
## Max.   :144597     Max.   :141468                                     Max.   :111.00
## marital_status      Country_id      Education      Occupation
## Length:191317      Min.   :52769      Length:191317      Length:191317
## Class :character    1st Qu.:52776     Class :character    Class :character
## Mode  :character    Median :52779     Mode  :character    Mode  :character
##                                     Mean   :52782
##                                     3rd Qu.:52790
##                                     Max.   :52791
## household_size yrs_residence
## Min.   :2.00      Min.   :2.000
```

```
## 1st Qu.:2.00    1st Qu.:2.000
## Median :2.00    Median :3.000
## Mean   :2.13    Mean   :3.259
## 3rd Qu.:2.00    3rd Qu.:4.000
## Max.   :3.00    Max.   :5.000
```

#Assign customers to custData for Aggregation and Tranformation
 custData <- customers

#Rename Columns

```
names(custData)[2] <- 'Department_Name'
names(custData)[3] <- 'Annual_Salary'
names(custData)[4] <- 'Gross_Pay_Last_Paycheck'
names(custData)[5] <- 'Gross_Year_To_Date'
names(custData)[6] <- 'Gross_Year_To_Date_FRS_Contribution'
names(custData)[8] <- 'Marital_Status'
names(custData)[9] <- 'Country_ID'
names(custData)[12] <- 'Household_Size'
names(custData)[13] <- 'Years_Residence'
names(custData)
```

## [1] "Title"	"Department_Name"
## [3] "Annual_Salary"	"Gross_Pay_Last_Paycheck"
## [5] "Gross_Year_To_Date"	
"Gross_Year_To_Date_FRS_Contribution"	
## [7] "Age"	"Marital_Status"
## [9] "Country_ID"	"Education"
## [11] "Occupation"	"Household_Size"
## [13] "Years_Residence"	

##DATA AGGREGATION

```
library(dplyr)
```

```
##
## Attaching package: 'dplyr'

## The following objects are masked from 'package:stats':
##
##   filter, lag

## The following objects are masked from 'package:base':
##
##   intersect, setdiff, setequal, union
```

#Sum of Annual Salary by Department Name

```
Salary_By_Department <- custData %>%
  group_by(Department_Name) %>%
  summarise(Total_Annual_Salary = sum(Annual_Salary))
```

```
Salary_By_Department
```

```
## # A tibble: 42 × 2
##   Department_Name      Total_Annual_Salary
##   <chr>                <dbl>
## 1 ANIMAL SERVICES      69312291.
## 2 AUDIT AND MANAGEMENT SERVICES 20683832.
## 3 AVIATION             566935448.
## 4 BOARD OF COUNTY COMMISSIONERS 73848908.
## 5 CAREERSOURCE SOUTH FLORIDA    30157891.
## 6 CITIZENS' INDEPENDENT TRANSPORTION TRUST 5756556.
## 7 CLERK OF COURTS        365389323
## 8 COMMISSION ON ETHICS & PUBLIC TRUST    9630251.
## 9 COMMUNICATIONS DEPARTMENT    68393706.
## 10 COMMUNITY ACTION AND HUMAN SERVICES 169540282.
## # i 32 more rows
```

#Average Annual Pay by Title

```
Average_Salary_By_Title <- custData %>%
  group_by(Title) %>%
  summarise(Average_Salary = mean(Annual_Salary))
```

Average_Salary_By_Title

```
## # A tibble: 2,290 × 2
##   Title      Average_Salary
##   <chr>        <dbl>
## 1 311 CALL CENTER SPECIALIST    51464.
## 2 311 CALL CENTER SUPERVISOR   75497.
## 3 311 SENIOR CALL CENTER SPCLIST 60267.
## 4 311 SENIOR CALL CENTER SUPV   85350.
## 5 ACCOUNT CLERK                39538.
## 6 ACCOUNTANT 1                  52101.
## 7 ACCOUNTANT 2                  71368.
## 8 ACCOUNTANT 3                  86149.
## 9 ACCOUNTANT 4                  97388.
## 10 ACCREDITATION MANAGER       97603.
## # i 2,280 more rows
```

#Customers by Education Level

```
Customers_By_Education <- custData %>%
  group_by(Education) %>%
  summarise(Count = n())
```

Customers_By_Education

```
## # A tibble: 3 × 2
##   Education Count
##   <chr>    <int>
## 1 Bach.    80321
## 2 HS-grad  55498
## 3 Masters  55498
```



```
#Average Gross Year To Date by Age
```

```
Gross_Year_By_Age <- custData %>%
```

```
  group_by(Age) %>%
```

```
  summarise(Average_Gross_Year = mean(Gross_Year_To_Date))
```

```
Gross_Year_By_Age
```

```
## # A tibble: 75 × 2
```

```
##   Age Average_Gross_Year
```

```
##   <int>           <dbl>
```

```
## 1    34           54587.
```

```
## 2    35           59526.
```

```
## 3    36           58215.
```

```
## 4    37           57874.
```

```
## 5    38           56351.
```

```
## 6    39           58885.
```

```
## 7    40           57476.
```

```
## 8    41           57641.
```

```
## 9    42           56926.
```

```
## 10   43           57102.
```

```
## # i 65 more rows
```

```
# Average Household Size by Years of Residence
```

```
Household_Years_Residence <- custData %>%
```

```
  group_by(Years_Residence) %>%
```

```
  summarise(Average_Household_Size = mean(Household_Size))
```

```
Household_Years_Residence
```

```
## # A tibble: 4 × 2
```

```
##   Years_Residence Average_Household_Size
```

```
##           <int>           <dbl>
```

```
## 1             2             2
```

```
## 2             3             2
```

```
## 3             4             2
```

```
## 4             5             3
```

```
#Average Annual Salary by Education
```

```
Salary_By_Education <- custData %>%
```

```
  group_by(Education) %>%
```

```
  summarise(Average_Salary_Education = mean(Annual_Salary))
```

```
Salary_By_Education
```

```
## # A tibble: 3 × 2
```

```
##   Education Average_Salary_Education
```

```
##   <chr>           <dbl>
```

```
## 1 Bach.           63632.
```

```
## 2 HS-grad          63251.
```

```
## 3 Masters          63793.
```

```
#Age by Occupation
Age_By_Occupation <- custData %>%
  group_by(Occupation) %>%
  summarise(Average_Age = mean(Age))
```

```
Age_By_Occupation
```

```
## # A tibble: 4 × 2
##   Occupation Average_Age
##   <chr>          <dbl>
## 1 Cleric.        66.6
## 2 Exec.          67.3
## 3 Prof.          66.6
## 4 Sales          66.6
```

```
# Number of Customers by Country
Employees_By_Country <- custData %>%
  group_by(Country_ID) %>%
  summarise(Count = n())
```

```
Employees_By_Country
```

```
## # A tibble: 19 × 2
##   Country_ID Count
##   <int> <int>
## 1      52769  2079
## 2      52770 27085
## 3      52771  2488
## 4      52772  6998
## 5      52773  1331
## 6      52774   286
## 7      52775  2870
## 8      52776 28501
## 9      52777  1316
## 10     52778   709
## 11     52779 13349
## 12     52782   216
## 13     52785   837
## 14     52786  2471
## 15     52787   255
## 16     52788   307
## 17     52789 26392
## 18     52790 62623
## 19     52791   297
```

```
##DATA TRANSFORMATION
```

```
#Categorisation
length(unique(custData$Title))
```

```
## [1] 2290
```

```

length(unique(custData$Department_Name))

## [1] 42

length(unique(custData$Marital_Status))

## [1] 4

length(unique(custData$Education))

## [1] 3

length(unique(custData$Occupation))

## [1] 4

#Categorise Marital Status
custData$Marital_Status <- as.factor(custData$Marital_Status)
table(custData$Marital_Status)

##
## divorced   married    single   widowed
##      2697      55788   132199      633

#Categorise Education
custData$Education <- as.factor(custData$Education)
table(custData$Education)

##
##   Bach. HS-grad Masters
##  80321  55498  55498

#Categorise Occupation
custData$Occupation <- as.factor(custData$Occupation)
table(custData$Occupation)

##
## Cleric.   Exec.   Prof.   Sales
##   55498   24823   55498   55498

#Bin Salary
summary(custData$Annual_Salary)

##      Min. 1st Qu.  Median    Mean 3rd Qu.    Max.
##    3744  42537   58987   63568   83850  149446

custData$Salary_Group <- cut(custData$Annual_Salary, breaks = c(0, 42537,
58987, 83850, Inf),
                             labels = c("Low", "Medium", "High", "Very
High"))
table(custData$Salary_Group)

```

```
##
##      Low      Medium      High Very High
##      47814      47874      46540      49089

#Frequency Encoding:
#Title Encoding:
Title_Frequency <- table(custData$Title)
Title_Frequency_DF <- data.frame(Title = names(Title_Frequency),
Frequency_Title = as.vector(Title_Frequency))
custData <- merge(custData, Title_Frequency_DF, by = "Title")
head(custData$Frequency_Title)

## [1] 517 517 517 517 517 517

#Department Encoding:
Department_Frequency <- table(custData$Department_Name)
Department_Frequency_DF <- data.frame(Department_Name =
names(Department_Frequency), Frequency_Department =
as.vector(Department_Frequency))
custData <- merge(custData, Department_Frequency_DF, by = "Department_Name")
head(custData$Frequency_Department)

## [1] 1602 1602 1602 1602 1602 1602

names(custData)

## [1] "Department_Name"          "Title"
## [3] "Annual_Salary"           "Gross_Pay_Last_Paycheck"
## [5] "Gross_Year_To_Date"
"Gross_Year_To_Date_FRS_Contribution"
## [7] "Age"                     "Marital_Status"
## [9] "Country_ID"             "Education"
## [11] "Occupation"             "Household_Size"
## [13] "Years_Residence"        "Salary_Group"
## [15] "Frequency_Title"        "Frequency_Department"

#Standardisation/Normalisation
library(e1071)
skewness_Annual_Salary <- skewness(custData$Annual_Salary)
print(skewness_Annual_Salary)

## [1] 0.4673479

skewness_Gross_Pay_Last_Paycheck <-
skewness(custData$Gross_Pay_Last_Paycheck)
print(skewness_Gross_Pay_Last_Paycheck)

## [1] 1.154914

skewness_Gross_Year_To_Date <- skewness(custData$Gross_Year_To_Date)
print(skewness_Gross_Year_To_Date)
```

```

## [1] 0.3794214

skewness_Gross_Year_To_Date_FRS_Contribution <-
skewness(custData$Gross_Year_To_Date_FRS_Contribution)
print(skewness_Gross_Year_To_Date_FRS_Contribution)

## [1] 0.3898762

skewness_Age <- skewness(custData$Age)
print(skewness_Age)

## [1] -0.01893976

#Robust Scaling

library(dplyr)
robustScaling <- function(x)
{
  median <- median(x)
  iqr <- IQR(x)
  return((x-median)/iqr)
}

custData <- custData %>%
  mutate(Annual_Salary = robustScaling(Annual_Salary))

custData <- custData %>%
  mutate(Gross_Pay_Last_Paycheck = robustScaling(Gross_Pay_Last_Paycheck))

custData <- custData %>%
  mutate(Gross_Year_To_Date = robustScaling(Gross_Year_To_Date))

custData <- custData %>%
  mutate(Gross_Year_To_Date_FRS_Contribution =
robustScaling(Gross_Year_To_Date_FRS_Contribution))

#Z-Score Normalisation
custData <- custData %>%
  mutate(Age = (Age - mean(Age)) / sd(Age))

#Observe how the dataset has been transformed
head(custData)

##   Department_Name      Title Annual_Salary
## 1 ANIMAL SERVICES ASD OUTREACH SPECIALIST -0.2670866
## 2 ANIMAL SERVICES      ASD CARE SPECIALIST -0.7246941
## 3 ANIMAL SERVICES ASD TRANSPORT OPERATOR -0.7424101
## 4 ANIMAL SERVICES SENIOR ASST TO DEPT DIR  0.3540869
## 5 ANIMAL SERVICES ASD OUTREACH SPECIALIST -0.2670866
## 6 ANIMAL SERVICES ASD TRANSPORT SPECIALIST -0.3791788

```

```
## Gross_Pay_Last_Paycheck Gross_Year_To_Date
## 1 -0.2860358 -0.3297919
## 2 -0.7317047 -0.7070034
## 3 -0.6410456 -0.6083285
## 4 0.1510127 0.2386836
## 5 -0.2860358 -0.3297919
## 6 -0.4489853 -0.3965425
## Gross_Year_To_Date_FRS_Contribution Age Marital_Status Country_ID
## 1 -0.3307485 0.4878802 single 52770
## 2 -0.7068393 -1.2461004 single 52789
## 3 -0.6084586 0.4211886 married 52776
## 4 0.2360385 0.1544224 single 52771
## 5 -0.3307485 -0.3791101 married 52789
## 6 -0.3973024 -1.5795582 single 52790
## Education Occupation Household_Size Years_Residence Salary_Group
## 1 Masters Prof. 2 4 Medium
## 2 HS-grad Cleric. 2 2 Low
## 3 Bach. Sales 2 3 Low
## 4 HS-grad Cleric. 2 2 High
## 5 HS-grad Cleric. 2 2 Medium
## 6 Masters Prof. 2 4 Medium
## Frequency_Title Frequency_Department
## 1 22 1602
## 2 499 1602
## 3 32 1602
## 4 13 1602
## 5 22 1602
## 6 12 1602
```

```
str(custData)
```

```
## 'data.frame': 191317 obs. of 16 variables:
## $ Department_Name : chr "ANIMAL SERVICES" "ANIMAL SERVICES" "ANIMAL SERVICES" "ANIMAL SERVICES" ...
## $ Title : chr "ASD OUTREACH SPECIALIST" "ASD CARE SPECIALIST" "ASD TRANSPORT OPERATOR" "SENIOR ASST TO DEPT DIR" ...
## $ Annual_Salary : num -0.267 -0.725 -0.742 0.354 -0.267 ...
## $ Gross_Pay_Last_Paycheck : num -0.286 -0.732 -0.641 0.151 -0.286 ...
## $ Gross_Year_To_Date : num -0.33 -0.707 -0.608 0.239 -0.33 ...
## $ Gross_Year_To_Date_FRS_Contribution: num -0.331 -0.707 -0.608 0.236 -0.331 ...
## $ Age : num 0.488 -1.246 0.421 0.154 -0.379 ...
## $ Marital_Status : Factor w/ 4 levels "divorced","married",...: 3 3 2 3 2 3 3 2 3 3 ...
## $ Country_ID : int 52770 52789 52776 52771 52789 52790 52779 52789 52789 52786 ...
```

```

## $ Education : Factor w/ 3 levels "Bach.," "HS-
grad",...: 3 2 1 2 2 3 1 1 2 3 ...
## $ Occupation : Factor w/ 4 levels
"Cleric.," "Exec.",...: 3 1 4 1 1 3 4 4 1 3 ...
## $ Household_Size : int 2 2 2 2 2 2 2 2 2 2 ...
## $ Years_Residence : int 4 2 3 2 2 4 3 3 2 4 ...
## $ Salary_Group : Factor w/ 4 levels
"Low", "Medium",...: 2 1 1 3 2 2 2 1 2 1 ...
## $ Frequency_Title : int 22 499 32 13 22 12 22 32 13
499 ...
## $ Frequency_Department : int 1602 1602 1602 1602 1602 1602
1602 1602 1602 1602 ...

# Export to CSV file
write.csv(custData, "CustData2_Prepared.csv", row.names = FALSE)

```