

# DeepSAM: Deep Learning for Search And Matching Models

Jonathan Payne

Yucheng Yang

Princeton

University of Zurich

DSE 2023

August 25, 2023

With outstanding research assistance from Adam Rebei

# Introduction

- ▶ Deep learning can solve macro models with rich heterogeneity & aggregate shocks.
- ▶ Prominent examples: incomplete market [heterogeneous agent models \(HAM\)](#) (e.g. Krusell-Smith '98, Kaplan-Moll-Violante '18.)
- ▶ We study another model class with heterogeneity: [search & matching \(SAM\)](#) models.

	Distribution	How distribution affects agent's decision	Low-dim representation
<b>HAM</b>	Asset wealth and income	via aggregate prices	Typically yes
<b>SAM</b>	Type (productivity) of agents in two sides of matching	Matching probability with all types	No

# Heterogeneity in Search and Matching (SAM) Models

- ▶ Previous literature: make assumptions (e.g. block recursivity) to get rid of distribution from state space.
- ▶ Deep learning handles high dimensional state: suitable for original SAM problem.
- ▶ We formulate SAM models with aggregate shocks as high dimensional PDEs, and develop deep learning method, **DeepSAM**, to solve them.

# Table of Contents

Shimer-Smith Model with Non-Transferable Utility

Shimer-Smith Model with Two-sided Heterogeneity

Conclusion

# Shimer-Smith Model with Non-Transferable Utility (NTU): Setting

- ▶ Shimer and Smith (2000) with NTU and aggregate productivity shocks.
- ▶ Continuous time, infinite horizon problem.
- ▶ Agents indexed by productivity  $x \in [0, 1]$  with exogenous density  $l(x)$ . Utility:

$$\mathbb{E} \left[ \int_0^\infty r e^{-rt} c_t \right]$$

- ▶ Agents are matched or unmatched.  $u(x)$ : unmatched mass function. Unmatched agents randomly meet a new partner in type set  $Y$  at rate  $\rho \int_Y u(y) dy$ .
- ▶ Symmetry between two sides of the market: both from the same population. (Applications: money-search, spatial geography.)

## Shimer-Smith Model with NTU: Match and surplus division

- ▶ When two unmatched agents meet, they observe each other's type. They form a match if both accept.
- ▶ Unmatched agents get  $b$  goods; in a match  $(x, y)$ ,  $x$  gets  $zf(x, y)$  and  $y$  gets  $zf(y, x)$ .
- ▶  $z$ : two-state Poisson aggregate shock (can be generalized).
- ▶ Strategies: define matching function  $\alpha$  s.t.  $\alpha(x, y) = 1$  iff type  $x$  accept type  $y$  and vice versa.
- ▶ Matches dissolve exogenously at rate  $\delta$ .

## Recursive representation of equilibrium

- ▶ State variable:  $x, y, z, u$ . Note:  $u(x)$  is mass of unemployed agents of type  $x$ .
- ▶ Master equation for unmatched agent's value  $V(x, z, u)$ :

$$\begin{aligned} rV(x, z, u) = & rb + \rho \int_{\mathcal{Y}} \alpha(x, y, z, u)(W(x, y, z, u) - V(x, z, u))u(y)dy \\ & + \sum_{\tilde{z} \neq z} \lambda_{z\tilde{z}}(V(x, \tilde{z}, u) - V(x, z, u)) + D_u V(x, z, u) \cdot \mu_u(x, z, u) \end{aligned}$$

- ▶ Master equation of matched agent's value  $W(x, y, z, u)$ :

$$\begin{aligned} rW(x, y, z, u) = & rzf(x, y) - \delta(W(x, y, z, u) - V(x, z, u)) \\ & + \sum_{\tilde{z} \neq z} \lambda_{z\tilde{z}}(W(x, y, \tilde{z}, u) - W(x, y, z, u)) + D_u W(x, y, z, u) \cdot \mu_u(x, z, u) \end{aligned}$$

- ▶  $D_u V(x, z, u), D_u W(x, y, z, u)$ : Frechet derivative of  $V, W$  w.r.t density  $u$ .
- ▶ KFE:  $\frac{du_t(x)}{dt} := \mu_u(x, z, u) = \delta(l(x) - u(x)) - \rho u(x) \int_{\mathcal{Y}} \alpha(x, y, z, u_t)u(y)dy$ .
- ▶ High-dimensional PDEs with  $D_u V, D_u W$ : hard to solve with conventional methods.

# Discrete Choice for Matching in DeepSAM

- ▶ In the original model,

$$\alpha_t(x, y) = 1, \text{ iff } W_t(x, y) \geq V_t(x) \text{ and } W_t(y, x) \geq V_t(y)$$

- ▶ In continuous time, discrete choice of  $\alpha \Rightarrow$  jumps of  $V(x, u), W(x, y, u)$  at some  $u$ .
- ▶ To ensure master equation well defined & NN algorithm works, we approximate with

$$\alpha_t(x, y) = \mathbb{P}(x \text{ accepts})\mathbb{P}(y \text{ accepts}) = \left( \frac{1}{1 + \left( \frac{V_t(x)}{W_t(x, y)} \right)^\xi} \right) \left( \frac{1}{1 + \left( \frac{V_t(y)}{W_t(y, x)} \right)^\xi} \right)$$

- ▶ Interpretation: logit choice model with utility shocks  $\sim$  extreme value distribution.  
 $\xi \rightarrow \infty \Rightarrow$  discrete values of  $\alpha$ .
- ▶ After solving  $V, W$ , we can compute  $\alpha$  with discrete value definition.



## Finite type approximation

- ▶ Approximate  $u(x)$  on finite types:  $x \in \mathcal{X} = \{x_1, \dots, x_n\}$ .  $u_i = u(x_i)$  is mass at  $x_i$ .
- ▶ Finite state approximation  $\Rightarrow$  analytical (approximate) KFE.
- ▶ Master equation of unmatched agent:

$$0 = \mathcal{L}^V V = -rV(x, z, u) + rb + \rho \frac{1}{n} \sum_{j=1}^n \alpha(x, y_j, z, u) (W_t(x, y_j, z, u) - V(x, z, u)) u_t(y_j) \\ + \sum_{\tilde{z} \neq z} \lambda_{z\tilde{z}} (V(x, \tilde{z}, u) - V(x, z, u)) + \sum_{i=1}^n \partial_{u_i} V(x, z, u) \mu_i^u(x, z, u).$$

- ▶ Master equation of matched agent:

$$0 = \mathcal{L}^W W = -rW(x, y, z, u) + rzf(x, y) - \delta(W(x, y, z, u) - V(x, z, u)) \\ + \sum_{\tilde{z} \neq z} \lambda_{z\tilde{z}} (W(x, y, \tilde{z}, u) - W(x, y, z, u)) + \sum_{i=1}^n \partial_{u_i} W(x, y, z, u) \mu_i^u(x, z, u).$$

- ▶ KFE:  $\mu_i^u(x, z, u) := \delta(l_i - u_i) - \rho u_i \frac{1}{n} \sum_{j=0}^n \alpha_t(x_i, y_j, z, u) u_j$ .

# DeepSAM algorithm

1. Approximate by NN:  $V(x, z, u) \approx \widehat{V}(x, z, u; \theta_V)$ ,  $W(x, y, z, u) \approx \widehat{W}(x, y, z, u; \theta_W)$ .
2. Start with initial parameter guess  $\theta^0 = (\theta_V^0, \theta_W^0)$ . At iteration  $n$  with  $\theta^n$ :

2.1 Generate  $M$  sample points,  $S^n = \{(x_m, y_m, z_m, u_m)\}_{m \leq M}$  to evaluate loss function.

2.2 Calculate the weighted average mean squared error of master equations:

$$L(\theta^n, S^n) = \kappa^V L^V(\theta^n, S^n) + \kappa^W L^W(\theta^n, S^n)$$

$$L^V(\theta^n, S^n) := \frac{1}{M} \sum_{m \leq M} |\mathcal{L}^V V(x_m, z_m, u_m)|^2, L^W(\theta^n, S^n) := \frac{1}{M} \sum_{m \leq M} |\mathcal{L}^W W(x_m, y_m, z_m, u_m)|^2.$$

2.3 Update NN parameters with stochastic gradient descent method:

$$\theta^{n+1} = \theta^n - \alpha_n D_{\theta} L(\theta^n, S^n)$$

2.4 Repeat until  $L(\theta^n, S^n) \leq \epsilon$  with precision threshold  $\epsilon$ .

- Mean squared loss as a function of type in the master equations of  $V$  and  $W$ .

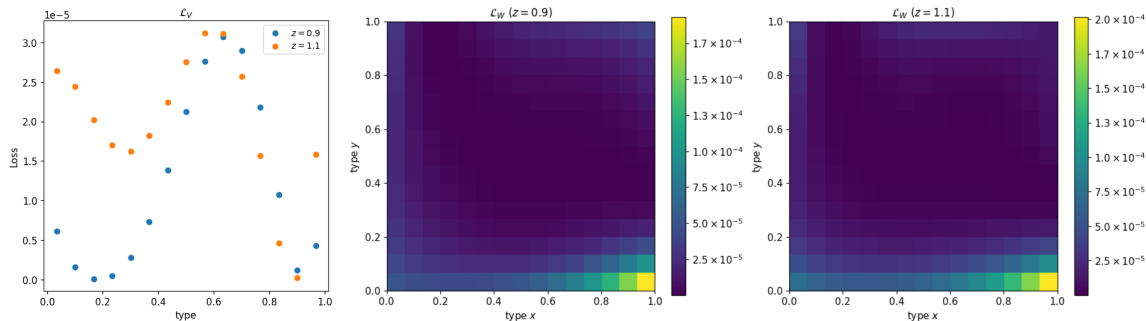


Figure: Mean squared loss as a function of type. Left: loss of master equation of  $V$ . Right:  $W$ .

## Numerical performance: Accuracy II Calibration

- Compare to steady state solution in Smith (2006).

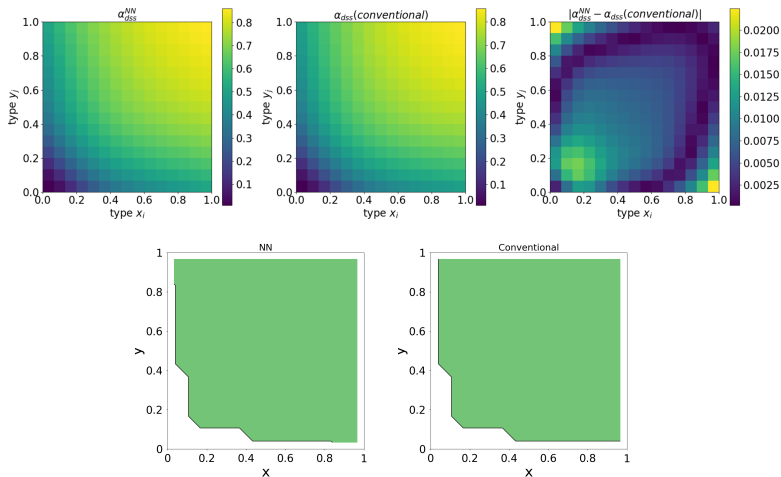
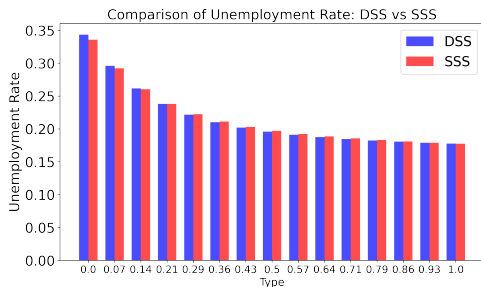
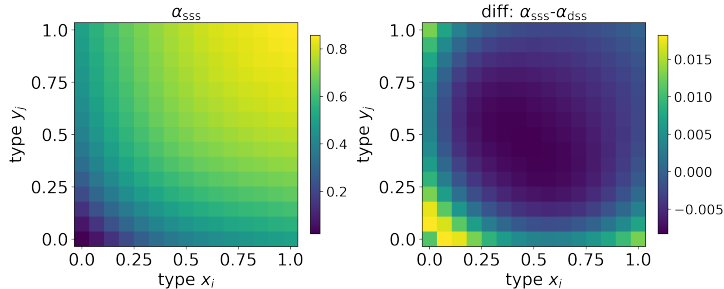


Figure: Comparison with steady-state solution: continuous and discrete  $\alpha$ .

# Experiments

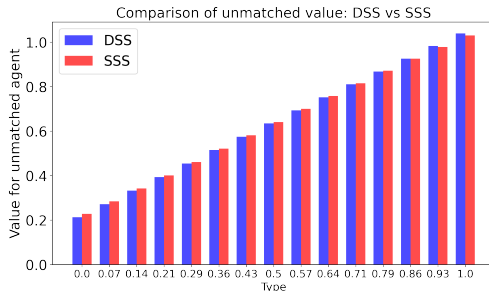
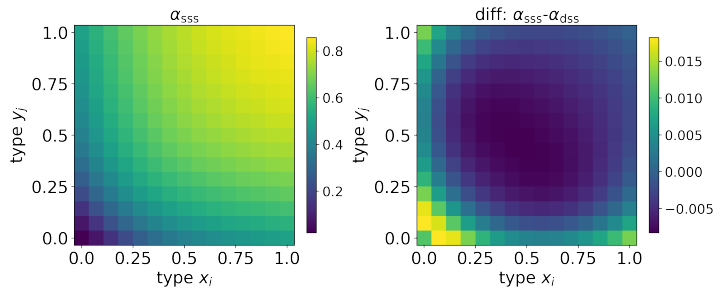
1. Compare the stochastic steady state (SSS) to the deterministic steady state (DSS).
  - ▶ DSS: calculated from the steady state solution in the model without aggregate shocks.
  - ▶ SSS: calculated by simulating a path of aggregate shocks and then computing the long-run empirical distribution.
2. Welfare evaluation outside the steady state.
3. Compare outcomes for different groups following an aggregate productivity shock.

# SSS vs DSS: Lower Types More Likely to Match

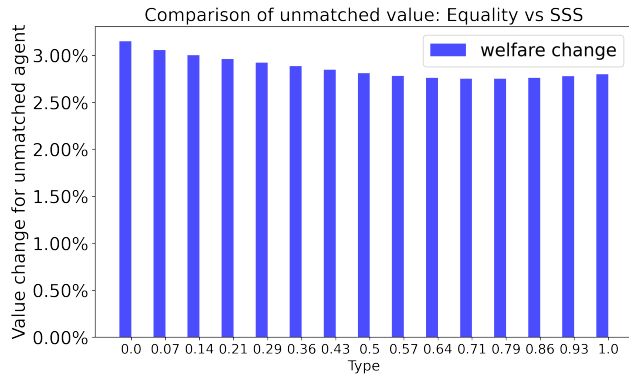
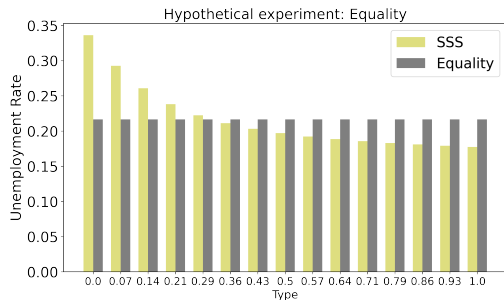


- ▶ Introduction of aggregate risk increases the matching rate for low types.
- ▶ Why? Joining a match gives agents an option value that they can benefit straight away when  $z$  increases.

# SSS vs DSS: Lower Types Gain From Aggregate Shock



# How heterogeneity matters? Welfare under different inequality



Unemployment rate becomes equal across types  $\Rightarrow$  All unmatched agents' welfare increases.



# Impulse response of matching to permanent productivity shock

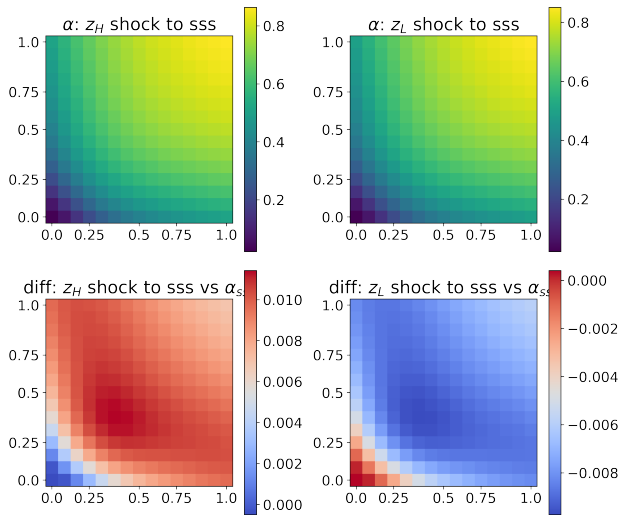
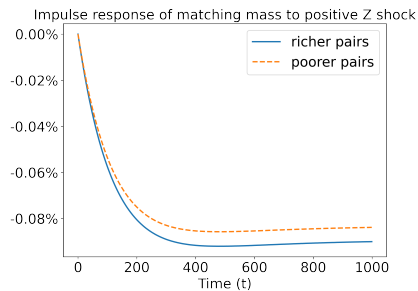
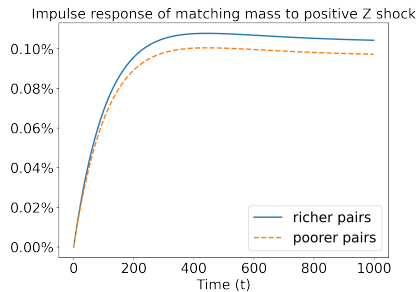


Figure: Long run matching results

# Table of Contents

Shimer-Smith Model with Non-Transferable Utility

Shimer-Smith Model with Two-sided Heterogeneity

Conclusion

## Shimer-Smith Model with Two-sided Heterogeneity

- ▶ Same model as before but with three changes (as in Hagedorn et al. (2017)).
- ▶ *Change 1:* Asymmetry between two sides of market:
  - ▶ Workers  $x \in [0, 1]$ : can be employed (value  $V_t^e(x, y)$ ) or unemployed (value  $V_t^u(x)$ ), and
  - ▶ Firms  $y \in [0, 1]$ : can be producing (value  $V_t^p(x, y)$ ) or vacant (value  $V_t^v(y)$ ).
- ▶ *Change 2:* Random matching via function  $m(U, V)$ , where:
  - ▶  $U$  = aggregate mass of unemployed workers
  - ▶  $V$  = aggregate mass of vacant firms
- ▶ *Change 3:* Total production in a match is  $zf(x, y)$ . Division by Nash bargaining:
  - ▶ Surplus from a match  $S_t(x, y) := V_t^p(x, y) - V_t^v(y) + V_t^e(x, y) - V_t^u(x)$
  - ▶ Workers get fraction  $\beta$  of surplus; firms get  $1 - \beta$ .
  - ▶ Acceptance:  $\alpha_t(x, y) = 1$ , iff  $S_t(x, y) > 0$ , approximation  $\alpha_t(x, y) = (1 + e^{-\xi S(x, y, z, g^m)})^{-1}$

## Recursive equilibrium

- ▶ State variable:  $x, y, z, g^m$ . Note:  $g^m(x, y)$  is “density” of matches  $(x, y)$ .
- ▶ Can characterize equilibrium with the master equation for the surplus:

$$\begin{aligned} 0 = \mathcal{L}^S S = & -\rho S(x, y, z, g^m) + z f(x, y) - \delta S(x, y, z, g^m) \\ & - (1 - \beta) \frac{m(U, V)}{U(z, g^m) V(z, g^m)} \int \alpha(\tilde{x}, y, z, g^m) S(\tilde{x}, y, z, g^m) g^u(\tilde{x}) d\tilde{x} \\ & - b - \beta \frac{m(U, V)}{U(z, g^m) V(z, g^m)} \int \alpha(x, \tilde{y}, z, g^m) S(x, \tilde{y}, z, g^m) g^v(\tilde{y}) d\tilde{y} \\ & + \lambda(z) (S(x, y, \tilde{z}, g^m) - S(x, y, z, g^m)) + D_{g^m} S(x, y, z, g^m) \cdot \mu^g(x, y, z, g^m) \end{aligned}$$

- ▶ KFE:

$$\mu^g(x, y, z, g^m) = -\delta g^m(x, y) + \frac{m(U(z, g^m), V(z, g^m))}{U(z, g^m) V(z, g^m)} \alpha(x, y, z, g^m) g^v(y) g^u(x)$$

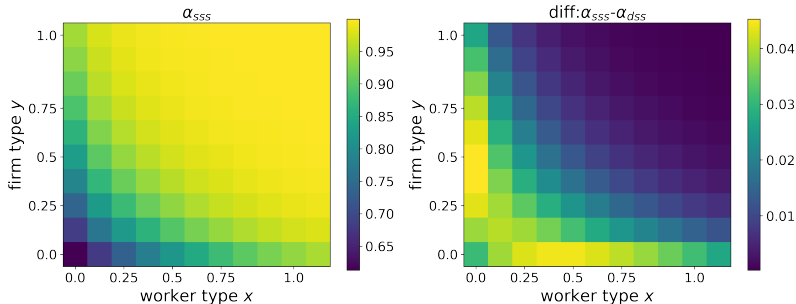
$$\alpha(x, y, z, g^m) = (1 + e^{-\xi S(x, y, z, g^m)})^{-1}$$

# DeepSAM algorithm

- ▶ Approximate the surplus by a neural network  $S(x, y, z, g) \approx \hat{S}(x, y, z, g; \theta)$ :
  1. Make initial guess for the surplus.
  2. At iteration  $n$  with guess  $\theta^n$ , (a) generate sample points, (b) calculate master equation loss of surplus on the sample, (c) update NN parameters using SGD method.
  3. Repeat until loss is less than  $\epsilon$ .
- ▶ Once  $S$  and  $\alpha$  have been solved, we can then solve for worker and firm value functions by solving the master equations for them.

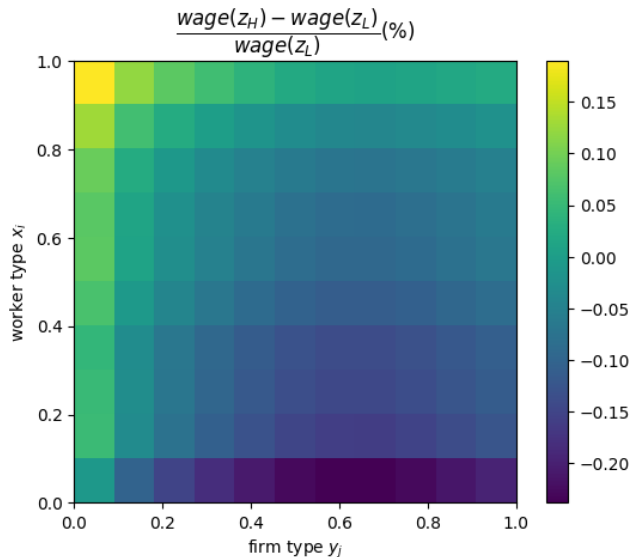
# SSS vs DSS: Lower Types More Likely to Match

Calibration



- ▶ Introduction of aggregate risk increases the matching rate for low types.
- ▶ Why? Joining a match gives agents an option value that they can benefit straight away when  $z$  increases.

## Wage $w(x, y)$ at SSS: redistribution due to aggregate shocks



# Table of Contents

Shimer-Smith Model with Non-Transferable Utility

Shimer-Smith Model with Two-sided Heterogeneity

Conclusion



# Conclusion and Future Work

- ▶ We develop DeepSAM, a global solution method to SAM models with aggregate shocks.
- ▶ Aggregate risk and heterogeneity matter for matching and welfare.
- ▶ Next step: quantitative model for assortative matching with business cycle.
- ▶ Future work: apply and extend DeepSAM to
  1. Models with large firm size.
  2. Dynamic spatial model.
  3. ...

Thank You!

# Calibration for Shimer-Smith model with NTU

Parameter	Interpretation	Value	Target/Source
$\rho$	Meeting rate	3.0	
$r$	Discount rate	0.3	
$\delta$	Job destruction rate	0.1	
$\xi$	Extreme value distribution for $\alpha$ choice	3.0	
$f(x, y)$	Payoff for $x$ in match $(x, y)$	$xy + x + y$	bilinear
$b$	Worker unemployment benefit	0.0	
$z, \tilde{z}$	Poisson shocks	0.9, 1.1	
$\lambda_z, \lambda_{\tilde{z}}$	Poisson transition probability	0.4, 0.4	
$n$	Discretization of types	15	

[back](#)

# Calibration for Hagedorn et al. model with aggregate risk

Parameter	Interpretation	Value	Target/Source
$\rho$	Discount rate	0.41	
$\delta$	Job destruction rate	0.01	
$\xi$	Extreme value distribution for $\alpha$ choice	3.0	
$f(x, y)$	Production function for match $(x, y)$	$0.6 + 0.4(\sqrt{x} + \sqrt{y})^2$	
$\beta$	Surplus division factor	0.5	
$z, \tilde{z}$	Poisson shocks	0.9, 1.1	
$\lambda_z, \lambda_{\tilde{z}}$	Poisson transition probability	0.4, 0.4	
$\nu$	Elasticity parameter for meeting function	0.5	
$\kappa$	Scale parameter for meeting function	0.4	
$b$	Worker unemployment benefit	0.5	
$n_x$	Discretization of worker types	10	
$n_y$	Discretization of firm types	11	

# Recursive equilibrium I

- ▶ Master equation for an unemployed worker:

$$0 = -\rho V^u(x, z, g^m) + b + \beta \frac{\mathcal{M}^u(z, g^m)}{V(z, g^m)} \int \alpha(x, \tilde{y}, z, g^m) S(x, \tilde{y}, z, g^m) g^v(\tilde{y}) d\tilde{y} + D_{g^m} V^u(x, y, z, g^m) \cdot \mu^g$$

- ▶ Master equation for an employed worker:

$$0 = -\rho V^e(x, y, z, g^m) + w(x, \tilde{y}, z, g^m) - \beta \delta S(x, \tilde{y}, z, g^m) + D_{g^m} V^e(x, y, z, g^m) \cdot \mu^g$$

- ▶ Master equation for a vacant firm is:

$$0 = -\rho V^v(y, z, g^m) - (1 - \beta) \frac{\mathcal{M}^v(z, g^m)}{U(z, g^m)} \int \alpha(\tilde{x}, y, z, g^m) S(\tilde{x}, y, z, g^m) g^u(\tilde{x}) d\tilde{x} + D_{g^m} V^v(y, z, g^m) \cdot \mu^g$$

- ▶ Master equation for a producing firm becomes:

$$0 = -\rho V^p(x, y, z, g^m) + z f(x, y) - w(x, \tilde{y}, z, g^m) - \delta(1 - \beta) S(x, \tilde{y}, z, g^m) + D_{g^m} V^p(x, y, z, g^m) \cdot \mu^g$$

## Finite type approximation

- ▶ Approximate with finite collection of types:  $x \in \mathcal{X} = \{x_1, \dots, x_{n_x}\}$  and  $y \in \mathcal{Y} = \{y_1, \dots, y_{n_y}\}$ .
- ▶ Master equation for surplus:

$$\begin{aligned} 0 = & -(\rho + \delta)S(x, y, z, g^m) + zf(x, y) - b \\ & - (1 - \beta) \frac{m(U(z, g^m), V(z, g^m))}{U(z, g^m)V(z, g^m)} \frac{1}{n_x} \sum_{i=1}^{n_x} \alpha(x_i, y, z, g^m) S(x_i, y, z, g^m) g^u(x_i) \\ & - \beta \frac{m(U(z, g^m), V(z, g^m))}{U(z, g^m)V(z, g^m)} \frac{1}{n_y} \sum_{j=1}^{n_y} \alpha(x, y_j, z, g^m) S(x, y_j, z, g^m) g^v(y_j) \\ & + \lambda(z)(S(x, y_j, \tilde{z}, g^m) - S(x, y_j, z, g^m)) + \sum_{i=1}^{n_x} \sum_{i=1}^{n_y} \partial_{g_{ij}^m} S(x, y, z, g^m) \mu^g(x_i, y_j, z, g^m) \end{aligned}$$

# Approximate Discrete Choice in DeepSAM: Worker and Firm

- ▶ To improve the performance of NN algorithm, we approximate

$$\alpha(x, y, z, g^m) := \begin{cases} 1, & \text{if } S(x, y, z, g^m) > 0 \\ 0, & \text{otherwise} \end{cases}$$

which we approximate by:

$$\alpha(x, y, z, g^m) = \frac{1}{1 + e^{-\xi S(x, y, z, g^m)}}$$

- ▶ Interpretation: logit choice model with utility shocks  $\sim$  extreme value distribution.  
 $\xi \rightarrow 0 \Rightarrow$  discrete values of  $\alpha$ .
- ▶ After solving  $V, W$ , we compute  $\alpha$  with discrete value definition.