# MD. BAKI BILLAH

Mailing Address: Village: Monohorpur, P.O: Aligonj -7350,

P.S- Kaligonj, Dist: Jhenaidah.

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# **Career Objective**

To work as Marketing and Sales professional of any fast growing local large and multinational Company and grow rapidly with increasing responsibility.

## **Field of Specialization**

Trade Marketing Leadership Sales Operation

Portfolio Management Team Playing Attitude Inventory Management

FMCG Merchandising Analytical Skill Market Research

## **Work Experience:**

**Total Year of Experience: 4.8 Years** 

## **Company - Infinity Group**

#### Designation - Sr. Executive (01 January 2018 to Continuing)

Company Address: level-8, Jabbar Tower, Gulshan-1, Dhaka.

**Department: Marketing (FMCG)** 

## **Duties/Responsibilities:**

- ✓ Analyze market trend and forecasting the sales volume.
- ✓ Plan and visit client regularly to get market insight and keep monitoring.
- ✓ Ensure relationship with all existing and prospective client.
- ✓ Increasing the sales revenue of the existing clients channel network and setup new client.
- ✓ Responsible to submit daily, weekly, monthly sales & collection report to immediate supervisor.
- ✓ Product developing.
- ✓ Vendor management.

#### **Company - Akhwan Trade International**

#### Designation -Executive\_(01 January 2016 to 31 December 2017)

Company Location: Jabbar Tower, level-6, Gulshan-1, Dhaka-1212.

#### **Department: Business Operation**

#### **Duties/Responsibilities:**

- ✓ Passport Checking & Visa processing
- ✓ Passport Processing For Medical.
- ✓ Medical Report Processing
- ✓ Foreign Calling Or Work Permit Processing
- ✓ Conduct With Foreigner For Interviews
- ✓ Mofa Processing
- ✓ Manpower Processing

### Language Skill

English: Spoken, Writing and Listening Excellent
Bangla: Spoken, Writing and Listening Excellent



## **Academic Qualification**

Exam Title	Major	Board	Result	Pas.Year	Duration
PGDMBM	Marketing	Qualifi-UK / Centre -BiMS	Enrolled	2020	
M.S.S	FCONOMICS	Dhaka University Centre – Kabi Nazrul Govt. College	2.94 out of 4	2014	1 Year
B.S.S (Hon`s)	Economics	National University	2.95 out of 4	2013	4 Years
H.S.C	Humanities	Mahtab Uddin Degree College	4.20 out of 5	2009	2 Years
S.S.C	Humanities	Mobarokgonj Sugar Mills High School	4.00 out of 5	2007	

# **Computer Skill**

Windows Operating system, MS Office, Internet (E-mail). Social Media Management (FB, Instragram) Graphic Software management

# Reference's

Name : SAZZADUR RAHMAN POLASH

Position : GENERAL MANAGER

Institution : AKHWAN TRADE INTERNATIONAL

Contact no : +880 1712835226

Address: : Level-6, Jabbar Tower, Gulshan-1,

: B.M Fashiuddin Mahtab

: General Manager, Marketing

: Infinity Group

: +8801710-935743

:Level-8, Jabbar Tower, Gulshan-1,

## Declaration

My dated signature certifies that all information presented on these curriculum vitae is complete and correct to the best of my knowledge.

Signature of

Md. Baki Billah