**CURRICULUM VITAE**



**of**

***K.M. Habibur Rahman***

***Address and Contact Details :***

**Home Address :**

House No. 06 (5th Floor),

Road No.06

Mirpur-2, Rupnagor R/A

Mirpur, Dhaka

Mobile : 01712184455

Email : hr\_bpp@yahoo.com

**Permanent Address :**

C/O : Mr Khandaker Ahmed Hossain

Village : Rahmotganj, Road No: 1

Post Office : Serajganj

Police Station : Serajganj

District : Serajganj

Post Code : 6700

**Office Address :**

BRAC Printing Pack

Kaderia Tower (8th Floor)

28/8 B Mohakhali

Dhaka- 1212

Mobile: 01712184455

E-mail: habibur.rh@brac.net

***Personal Details :***

Date of Birth : 31 May 1976

Nationality : Bangladeshi (by birth)

Marital Status : Married, with 2 children

Religion : Islam (Sunni)

Sex : Male

Father’s Name : Khandaker Ahmed Hossain

Mother’s Name: Shamsunnahar Khandaker

***Career Objective:***

A self motivated individual who wishes to implement his academic qualification and real life experience in the competitive field of corporate world in order to achieve success as an executive in a domestic or multinational company and thereby contribute to the welfare of the entire society.

***Professional Experience:***

* May 2005 – to date : **BRAC Printing Pack** (Flexible Printing & Packaging project of BRAC)
  + Manager Sales : July 2010 – to date
  + Deputy Manager Sales : Jan 2009 – July 2010
  + Sales Executive : May 2005 – Dec 2008
* April 2001 – April 2005 : **Asia Foils Ltd.**, Dhaka (Flexible Printing and Packaging company)
  + Sales & Marketing Executive : April 2001 – April 2005
* March 2000 – March 2001 : **RIM Designer Ltd.**, Dhaka
  + Accounts Officer : March 2000 – March 2001

***Relevant Experience:***

I am experienced in sales and presently I am dealing with over 250 clients in the Packaging sector. I have 7 junior Sales staff working under my supervision. Presently, I am handling sales and collections of over Tk. 3 crore per month.

Some of my most valuable clients are : ACI Ltd., Tetley ACI BD Ltd., Fu Wang Foods Ltd., Olympic Industies Ltd., Alamin Group, Dekko Foods Ltd., HRC Products Ltd., MM Ispahani Ltd., Opsonin Pharma Ltd., Square Consumer Products Ltd., Bonoful & Co. Ltd., Kishwan Snacks Ltd., Haque Industies Ltd., The Lalmai Ltd., Renata Ltd., Kuliarchar Group, Apex Foods Ltd., PRAN, Bengal Meat, Ejab Group, Bengal Biscuits, ESKYF, Kollol Group, Thai BD etc. etc.

I have long experience in interpersonal relationships with many government and private firms and organizations relating to marketing and sales.

***Educational Qualifications:***

***M.Com***

Name of the College : Serajgonj Govt. College, Serajgonj

Department : Accounting

Board : National University

Year of Passing : 1997 (held in 2000)

Result : 2nd Class

***B.Com (Hon’s)***

Name of the College : Serajgonj Govt. College, Serajgonj

Department : Commerce

Board : National University

Year of Passing : 1996 (Held in 1998)

Result : 2nd Class

***H.S.C***

Name of the College : Serajgonj Govt. College, Serajgonj

Department : Commerce

Board : Rajshahi

Year of Passing : 1993

Result : 2nd Division

***S.S.C***

Name of the College : Jnanadayni High School, Serajgonj

Department : Science

Board : Rajshahi

Year of Passing : 1991

Result : 2nd Division

***Professional Course & Training :***

1. One Year Post – Graduate Diploma Course in **Marketing Management** on 2008 from Bangladesh Institute of Management (BIM)
2. Participated 1 day workshop in BD Jobs named **The Power of Professional Marketing & Sales Promotion By Objectives**.

***Computer Literacy:***

Operation System: Windows

Application Packages: MS Word, MS Excel, Power Point, Email, Browsing, **Special Software for Flexible Packaging project.**

***Additional Skills:***

* Ability to adapt to any given situation and environment.
* Experienced in adopting leadership roles.

***Other Interests:***

Listening to Music, Reading, Traveling, and Sports

***References:***

1. Md. Kalim Sharafi (Bulu)

Managing Director

Digital Engravers Ltd.

Phone : 01711522118

1. A.K.M. Atikul Hasim

General Manager

Dekko Foods Ltd.

Phone : 01841296342

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K.M. Habibur Rahman

Date-