



OFFICE NO. 108, A.S.B TOWER, SILICON OASIS, DUBAI, UAE
Tel: +971 4 3300 127, Mob: +971 58 622 3305
Email: sales@aismart.ae
www.aismart.ae

PROJECT PROPOSAL

Technical & Financial

PROJECT DETAILS

Project Title	Smart Home Automation Solution
Client	Extensive IT Services
Address	Dubai-UAE
Date	5-Oct-24
Quotation No.	AIS-2024-Q288

About AI Smart

AI Smart is considered as one of the leading Smart Technologies distributors in United Arab Emirates. Established in 2017, The company also has operations in the Middle East countries, carrying out work in the Smart new technologies and other smart software that enable you to run your home, business efficiently and remotely. There is a great need for well-known smart technologies manufacturer's partners, and we are the Smarts, to make your life magically luxurious, easy and automated.



SI No	Description	Picture	Qty	Unit	Unit Price	Total Price
Smart Home Lighting Solution						
1	ZigBee Hub Gateway Brand: ORVIBO <i>Note: No of Devices may varies as per the site requirement for zigbee stable network</i>		9	Piece	220.00	1,980.00
2	Multifuntional relay (curtain>window>door) Brand: ORVIBO Control traditiobnal motor. Turn on/off light or other appliances in relay mode.		24	Piece	325.00	7,800.00
3	MixSwitch Smart Switch Brand: ORVIBO • 2 Gang Smart Switch • Quick control through ZigBee protocol • Remotely control by Mobile App & Voice Command		79	Piece	240.00	18,960.00
4	WiFi Remote Control Magic Dot , 5V, 1A,No Power Adaptor Brand: ORVIBO Control the infrared appliances such as TV, AC, Projector and so on. Supports learning feature.		12	Piece	120.00	1,440.00
5	Motion Sensor Brand: ORVIBO Detect the movement of human Support automation control		12	Piece	140.00	1,680.00
6	Zigbee Door/Window Sensor Brand: ORVIBO Detect the open/close state of door/window Support automation control		15	Piece	120.00	1,800.00
7	Zigbee Smoke Sensor Pro Brand: ORVIBO Detect the presence of smoke, and will make a sound alarm to alert you.Support automation control		2	Piece	180.00	360.00

Sub Total (AED) 34,020.00

PROJECT PROPOSAL SUMMARY		
No	Particulars	Total Amount
1	Smart Home Lighting Solution	34,020.00
	Sub Total (AED)	34,020.00
	Special Discount 25%	8,505.00
	Sub Total (AED) (After Discount)	25,515.00
	VAT 5%	1,275.75
	GRAND TOTAL (AED)	26,790.75

TERMS AND CONDITION

- This initial quotation is drafted as per client request.
- 3-5 weeks' lead time for delivery from the date of approval and advance payment.
- Payment terms – 70% Advance Payment,30% on Material Collection.
- Offer is valid for 10 days from the Quotation date.
- Warranty: 1 Year
- Force Majeure: We shall not be liable for loss, damage, detention or failure to perform any of its obligations due to causes beyond its control, i.e. Emergency chaos, changes in National and International rules, Import, subject to availability of the models in the market and terms & conditions etc.

For any further detail / clarification, please feel free to contact on: +971 58 9865 058

Regards




Saddam Hashim
Business Development Director
A I S Smart Communication
Equipment Software Trading