INTERNATIONAL DEVELOPMENT ENTERPRISES AND SUBSIDIARIES

CONSOLIDATED FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

YEARS ENDED DECEMBER 31, 2017 AND 2016

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INDEPENDENT AUDITORS' REPORT

Board of Directors International Development Enterprises and Subsidiaries Denver, Colorado

Report on the Financial Statements

We have audited the accompanying consolidated financial statements of International Development Enterprises and Subsidiaries, which comprise the consolidated statements of financial position as of December 31, 2017 and 2016, and the related consolidated statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We did not audit the financial statements of eleven country programs, iDE UK and one social enterprise in 2017 and 2016, which statements reflect total assets of \$3,236,994 and \$3,275,542 as of December 31, 2017 and 2016, respectively, and total support and revenues of \$25,310,135 and \$24,764,784, respectively, for the years then ended. Those statements were audited by other auditors whose reports have been furnished to us, and our opinion, insofar as it relates to the amounts included for the eleven country programs, iDE UK and one social enterprise, is based solely on the reports of the other auditors. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement. The financial statements of iDE Burkina Faso (West Africa), iDE Bangladesh, iDE Ethiopia, iDE Cambodia, iDE Ghana, iDE Mozambigue, iDE Nepal, iDE Zambia, iDE Vietnam, iDE UK, iDE Honduras, iDEal Technologies, LLC, and Hydrologic Social Enterprise Company Limited were not audited in accordance with *Government Auditing Standards*.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements. whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion.



An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, based on our audits and the reports of the other auditors, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of International Development Enterprises and Subsidiaries as of December 31, 2017 and 2016, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The schedules of support and remaining commitments under current grants are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated July 18, 2018, on our consideration of International Development Enterprises' and the iDE International Foundation's (IDEI) internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the result of that testing, and not to provide an opinion on the effectiveness of International Development Enterprises' and IDEI's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering International Development Enterprises' and IDEI's internal control over financial reporting and compliance. The eleven country programs, iDE UK and one social enterprise audited by other auditors in 2017 were not audited in accordance with *Government Auditing Standards*.

CliftonLarsonAllen LLP

Clifton Larson Allen LLP

Minneapolis, Minnesota July 18, 2018

INTERNATIONAL DEVELOPMENT ENTERPRISES AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2017 AND 2016

| | 2017 | 2016 | | |
|------------------------------------------------------------|---------------|---------------|--|--|
| ASSETS | - | | | |
| CURRENT ASSETS | | | | |
| Cash and Cash Equivalents | \$ 11,699,139 | \$ 14,529,189 | | |
| Investments | 38,689 | 4,296 | | |
| Accounts Receivable, Less Allowance for Doubtful Accounts, | , | , | | |
| \$44,376 for 2017 and \$20,836 for 2016 | 1,556,672 | 1,762,758 | | |
| Current Pledges Less Pledges Allowance | | | | |
| for Doubtful Accounts, \$-0- for 2017 and 2016 | 50,000 | - | | |
| Grants Receivable | 1,187,055 | 353,553 | | |
| Inventories for Sale | 525,877 | 551,314 | | |
| Prepaid Expenses and Other Current Assets | 342,662 | 351,963 | | |
| Total Current Assets | 15,400,094 | 17,553,073 | | |
| CAPITAL ASSETS, Net | 545,953 | 575,582 | | |
| OTHER ASSETS | | | | |
| Deposits | 53,940 | 48,161 | | |
| Total Assets | \$ 15,999,987 | \$ 18,176,816 | | |
| LIABILITIES AND NET ASSETS | | | | |
| CURRENT LIABILITIES | | | | |
| Accounts Payable and Accrued Liabilities | \$ 2,859,980 | \$ 3,005,693 | | |
| Deferred Grant Revenue | 9,318,851 | 11,531,384 | | |
| Notes Payable, Current | 388,330 | 433,985 | | |
| Total Current Liabilities | 12,567,161 | 14,971,062 | | |
| NOTE PAYABLE, LONG-TERM | | 50,000 | | |
| Total Liabilities | 12,567,161 | 15,021,062 | | |
| NET ASSETS | | | | |
| Unrestricted | 3,432,826 | 3,155,754 | | |
| Temporarily Restricted | - | - | | |
| Total Net Assets | 3,432,826 | 3,155,754 | | |
| Total Liabilities and Net Assets | \$ 15,999,987 | \$ 18,176,816 | | |

INTERNATIONAL DEVELOPMENT ENTERPRISES AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS YEAR ENDED DECEMBER 31, 2017

| | Unrestricted | Temporarily Restricted | Total |
|----------------------------------------------------|-------------------|---------------------------|-------------------|
| OPERATING REVENUES, GAINS, AND OTHER SUPPORT | | | |
| Grant Revenue: | | | |
| Federal Grants | \$ 3,301,002 | \$ - | \$ 3,301,002 |
| Other Grants | 19,755,092 | | 19,755,092 |
| Total Grant Revenue | 23,056,094 | - | 23,056,094 |
| Sales | 2,626,305 | - | 2,626,305 |
| Less: Cost of Goods Sold | (1,343,607) | | (1,343,607) |
| Gross Margin on Sales | 1,282,698 | - | 1,282,698 |
| Donations | 624,189 | - | 624,189 |
| Field and Program Revenue | 2,862,604 | - | 2,862,604 |
| Interest Income | 30,440 | - | 30,440 |
| Loss on Disposition of Capital Assets | (14,121) | - | (14,121) |
| Other Income | 1,759,975 | - | 1,759,975 |
| Net Assets Released from Restrictions | | | |
| Total Operating Revenues, Gains, and Other Support | 29,601,879 | - | 29,601,879 |
| EXPENSES | | | |
| Program Services: | | | |
| Cambodia | 3,852,264 | _ | 3,852,264 |
| Vietnam | 284,288 | _ | 284,288 |
| Bangladesh | 3,931,413 | _ | 3,931,413 |
| Nepal | 3,575,196 | _ | 3,575,196 |
| Zambia | 2,077,083 | _ | 2,077,083 |
| Ghana | 1,307,238 | _ | 1,307,238 |
| Ethiopia | 1,517,295 | _ | 1,517,295 |
| Mozambique | 1,543,057 | _ | 1,543,057 |
| Honduras | 901,828 | - | 901,828 |
| | 9,595 | - | 9,595 |
| Nicaragua West Africa | | - | |
| | 245,451 | - | 245,451 |
| United Kingdom | 1,786,793 | - | 1,786,793 |
| Multi-Country Projects | 1,374,843 | - | 1,374,843 |
| Hydrologic Total Program Services | 23,684 22,430,028 | | 23,684 22,430,028 |
| Total Program Services | 22,430,026 | - | 22,430,020 |
| General and Administrative | 6,574,700 | - | 6,574,700 |
| Fundraising | 197,932 | | 197,932 |
| Total Expenses | 29,202,660 | - | 29,202,660 |
| CHANGE IN NET ASSETS FROM OPERATING ACTIVITIES | 399,219 | | 399,219 |
| NONOPERATING REVENUE AND EXPENSES | | | |
| Impairment Loss on Business Segment Assets | (122,147) | _ | (122,147) |
| Gain on Business Combination | (122,147) | _ | (122,147) |
| Total Nonoperating Revenues and Expenses | (122,147) | | (122,147) |
| • | | | |
| TOTAL CHANGE IN NET ASSETS | 277,072 | - | 277,072 |
| Net Assets - Beginning of Year | 3,155,754 | | 3,155,754 |
| NET ASSETS - END OF YEAR | \$ 3,432,826 | \$ - | \$ 3,432,826 |

INTERNATIONAL DEVELOPMENT ENTERPRISES AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS YEAR ENDED DECEMBER 31, 2016

| | Unrestricted | Temporarily Restricted | Total |
|----------------------------------------------------|--------------|---------------------------|--------------|
| OPERATING REVENUES, GAINS, AND OTHER SUPPORT | | | |
| Grant Revenue: | | | |
| Federal Grants | \$ 4,880,734 | \$ - | \$ 4,880,734 |
| Other Grants | 18,967,805 | | 18,967,805 |
| Total Grant Revenue | 23,848,539 | - | 23,848,539 |
| Sales | 2,305,334 | - | 2,305,334 |
| Less: Cost of Goods Sold | (1,125,424) | | (1,125,424) |
| Gross Margin on Sales | 1,179,910 | - | 1,179,910 |
| Donations | 323,349 | - | 323,349 |
| Field and Program Revenue | 2,752,435 | - | 2,752,435 |
| Interest Income | 53,874 | - | 53,874 |
| Loss on Disposition of Capital Assets | 1,275 | - | 1,275 |
| Other Income | 1,290,715 | - | 1,290,715 |
| Net Assets Released from Restrictions | 169,039 | (169,039) | |
| Total Operating Revenues, Gains, and Other Support | 29,619,136 | (169,039) | 29,450,097 |
| EXPENSES | | | |
| Program Services: | | | |
| Cambodia | 3,338,772 | - | 3,338,772 |
| Vietnam | 397,708 | - | 397,708 |
| Bangladesh | 4,724,843 | - | 4,724,843 |
| Nepal | 5,120,029 | - | 5,120,029 |
| Zambia | 1,591,062 | - | 1,591,062 |
| Ghana | 1,690,489 | - | 1,690,489 |
| Ethiopia | 1,140,977 | - | 1,140,977 |
| Mozambique | 1,330,303 | - | 1,330,303 |
| Honduras | 895,775 | - | 895,775 |
| Nicaragua | 112,017 | - | 112,017 |
| West Africa | 447,557 | - | 447,557 |
| United Kingdom | 548,922 | - | 548,922 |
| Multi-Country Projects | 2,315,625 | - | 2,315,625 |
| Hydrologic | 83,590 | - | 83,590 |
| Total Program Services | 23,737,669 | | 23,737,669 |
| General and Administrative | 6,354,569 | _ | 6,354,569 |
| Fundraising | 162,814 | _ | 162,814 |
| Total Expenses | 30,255,052 | - | 30,255,052 |
| CHANGE IN NET ASSETS FROM OPERATING ACTIVITIES | (635,916) | (169,039) | (804,955) |
| NONOPERATING REVENUE AND EXPENSES | | | |
| Impairment Loss on Business Segment Assets | _ | _ | _ |
| Gain on Business Combination | 5,641 | _ | 5,641 |
| Total Nonoperating Revenues and Expenses | 5,641 | | 5,641 |
| · | | (400,000) | |
| TOTAL CHANGE IN NET ASSETS | (630,275) | (169,039) | (799,314) |
| Net Assets - Beginning of Year | 3,786,029 | 169,039 | 3,955,068 |
| NET ASSETS - END OF YEAR | \$ 3,155,754 | \$ - | \$ 3,155,754 |

INTERNATIONAL DEVELOPMENT ENTERPRISES AND SUBSIDIARIES CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2017

| | Cambodia | Vietnam | Bangladesh | Nepal | Zambia | Ghana | Ethiopia | Mozambique | Honduras |
|----------------------------------|--------------|------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Personnel and Benefits | \$ 2,512,169 | \$ 127,468 | \$ 2,421,202 | \$ 928,564 | \$ 878,601 | \$ 825,153 | \$ 473,260 | \$ 629,218 | \$ 359,248 |
| Subgrants | - | - | - | 2,171,440 | 403,458 | - | - | 36,195 | - |
| Professional Services | 3,657 | 3,000 | 3,359 | 5,503 | 32,579 | 75,048 | 7,265 | 16,983 | 7,884 |
| Travel and Transportation | 698,768 | 129,937 | 326,782 | 118,112 | 117,544 | 80,941 | 64,391 | 163,205 | 108,316 |
| Subcontracts, Consultants | 360,992 | - | 585,464 | 232,675 | 226,188 | 136,889 | 741,666 | 352,502 | 328,487 |
| Vehicle and Equipment Expense | 5,066 | - | 226,261 | 45,487 | 104,380 | 57,262 | 123,172 | 63,541 | 40,050 |
| Office Expense | 239,222 | 22,399 | 309,209 | 69,196 | 114,979 | 116,082 | 54,757 | 111,888 | 58,142 |
| Depreciation Expense | - | - | - | - | - | - | - | - | - |
| Business Administrative Expenses | - | - | - | 1,556 | 37 | - | - | - | (299) |
| Capital Expenses | 32,390 | 1,484 | 59,136 | 2,663 | 199,317 | 15,863 | 52,784 | 169,525 | · - |
| Subtotal | 3,852,264 | 284,288 | 3,931,413 | 3,575,196 | 2,077,083 | 1,307,238 | 1,517,295 | 1,543,057 | 901,828 |
| * Supporting Services | 1,096,685 | 42,843 | 846,917 | 574,170 | 344,474 | 460,030 | 331,669 | 238,204 | 212,477 |
| Total | \$ 4,948,949 | \$ 327,131 | \$ 4,778,330 | \$ 4,149,366 | \$ 2,421,557 | \$ 1,767,268 | \$ 1,848,964 | \$ 1,781,261 | \$ 1,114,305 |

^{*} Supporting Services costs in this line include costs that are attributable to the various country operations. These costs are shown within General and Administrative and Fundraising on the consolidated statement of activities and changes in net assets.

INTERNATIONAL DEVELOPMENT ENTERPRISES AND SUBSIDIARIES CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES (CONTINUED) YEAR ENDED DECEMBER 31, 2017

| | Ni | icaragua | West Africa | United Kingdom | lti-Country Projects | _ | Hydrologic | Total Program Services | _ Fu | ındraising | General and Administrative | Total Expenses |
|----------------------------------|----|----------|----------------|-----------------------|-------------------------|----|------------|------------------------------|------|------------|----------------------------|-------------------|
| Personnel and Benefits | \$ | 9,595 | \$ 138,545 | \$ 142,830 | \$ 726,373 | \$ | - | \$ 10,172,226 | \$ | 45,178 | \$ 3,945,444 | \$ 14,162,848 |
| Subgrants | | - | - | 1,587,104 | 398,375 | | - | 4,596,572 | | - | - | 4,596,572 |
| Professional Services | | - | 6,226 | 6,861 | 14,245 | | - | 182,610 | | - | 196,511 | 379,121 |
| Travel and Transportation | | - | 26,747 | 11,302 | 59,216 | | - | 1,905,261 | | 12,567 | 403,992 | 2,321,820 |
| Subcontracts, Consultants | | - | 56,164 | 34,936 | 166,832 | | 12,738 | 3,235,533 | | 136,193 | 928,058 | 4,299,784 |
| Vehicle and Equipment Expense | | - | 3,016 | - | - | | 9,891 | 678,126 | | - | 171,176 | 849,302 |
| Office Expense | | - | 14,753 | 2,196 | 3,951 | | - | 1,116,774 | | 3,994 | 545,462 | 1,666,230 |
| Depreciation Expense | | - | - | - | - | | - | - | | - | 192,514 | 192,514 |
| Business Administrative Expenses | | - | - | 1,564 | - | | 1,055 | 3,913 | | - | 185,424 | 189,337 |
| Capital Expenses | | - | - | - | 5,851 | | - | 539,013 | | - | 6,119 | 545,132 |
| Subtotal | | 9,595 | 245,451 | 1,786,793 | 1,374,843 | | 23,684 | \$ 22,430,028 | \$ | 197,932 | \$ 6,574,700 | \$ 29,202,660 |
| | | | | | | | | | | | | |
| * Supporting Services | | 233,709 | 222,810 | 496,267 | 207,190 | | 1,465,187 | | | | | |
| Total | \$ | 243,304 | \$ 468,261 | \$ 2,283,060 | \$ 1,582,033 | \$ | 1,488,871 | | | | | |

^{*} Supporting Services costs in this line include costs that are attributable to the various country operations. These costs are shown within General and Administrative and Fundraising on the consolidated statement of activities and changes in net assets.

INTERNATIONAL DEVELOPMENT ENTERPRISES AND SUBSIDIARIES CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2016

| | Cambodia | Vietnam | Bangladesh | Nepal Zambia | | Zambia Ghana | | Mozambique | Honduras |
|----------------------------------|--------------|------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Personnel and Benefits | \$ 1,999,987 | \$ 136,663 | \$ 2,769,625 | \$ 1,052,325 | \$ 922,410 | \$ 733,457 | \$ 506,553 | \$ 511,201 | \$ 293,772 |
| Subgrants | - | - | - | 3,232,005 | - | - | - | 111,243 | - |
| Professional Services | 2,801 | 3,614 | 8,736 | 14,791 | 34,851 | 16,559 | 3,174 | 32,420 | 3,732 |
| Travel and Transportation | 711,775 | 236,138 | 392,686 | 215,472 | 144,300 | 196,544 | 65,280 | 100,532 | 136,512 |
| Subcontracts, Consultants | 427,566 | 120 | 915,980 | 389,501 | 285,217 | 246,865 | 377,712 | 408,074 | 291,574 |
| Vehicle and Equipment Expense | 503 | - | 252,470 | 75,757 | 68,566 | 50,280 | 114,853 | 58,963 | 48,800 |
| Office Expense | 156,129 | 20,673 | 367,137 | 83,484 | 98,706 | 154,414 | 70,183 | 89,101 | 77,151 |
| Depreciation Expense | - | - | - | - | - | - | - | - | - |
| Business Administrative Expenses | - | - | - | 11,630 | (2,676) | - | - | (1,209) | 1,029 |
| Capital Expenses | 40,011 | 500 | 18,209 | 45,064 | 39,688 | 292,370 | 3,222 | 19,978 | 43,205 |
| Subtotal | 3,338,772 | 397,708 | 4,724,843 | 5,120,029 | 1,591,062 | 1,690,489 | 1,140,977 | 1,330,303 | 895,775 |
| * Supporting Services | 1,311,190 | 72,044 | 756,752 | 747,176 | 236,909 | 276,600 | 217,808 | 197,470 | 174,841 |
| Total | \$ 4,649,962 | \$ 469,752 | \$ 5,481,595 | \$ 5,867,205 | \$ 1,827,971 | \$ 1,967,089 | \$ 1,358,785 | \$ 1,527,773 | \$ 1,070,616 |

^{*} Supporting Services costs in this line include costs that are attributable to the various country operations. These costs are shown within General and Administrative and Fundraising on the consolidated statement of activities and changes in net assets.

INTERNATIONAL DEVELOPMENT ENTERPRISES AND SUBSIDIARIES CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES (CONTINUED) YEAR ENDED DECEMBER 31, 2016

| | | | | West | | United | Mul | Iti-Country | | | | Total Program | | | G | eneral and | | Total |
|----------------------------------|----|----------|----|---------|----|----------|-----|-------------|----|------------|----|------------------|-------------|----------|----------------|------------|----|------------|
| | N | icaragua | | Africa | | Kingdom | | Projects | | Hydrologic | | Services | Fundraising | | Administrative | | | Expenses |
| Personnel and Benefits | \$ | 72,924 | \$ | 345,742 | \$ | 113,336 | \$ | 738,021 | \$ | 11,898 | \$ | 10,207,914 | \$ | 119,140 | \$ | 3,582,468 | \$ | 13,909,522 |
| Subgrants | · | - | · | - | · | 390,900 | · | 1,007,173 | • | - | • | 4,741,321 | · | - | , | 8,803 | • | 4,750,124 |
| Professional Services | | _ | | 4,888 | | 9,009 | | 2,892 | | - | | 137,467 | | _ | | 192,998 | | 330,465 |
| Travel and Transportation | | - | | 14,494 | | 10,121 | | 130,556 | | 1,389 | | 2,355,799 | | 7,974 | | 407,534 | | 2,771,307 |
| Subcontracts, Consultants | | 38,976 | | 46,440 | | 21,129 | | 427,871 | | 62,246 | | 3,939,271 | | 20,240 | | 966,937 | | 4,926,448 |
| Vehicle and Equipment Expense | | 117 | | 11,852 | | - | | - | | 650 | | 682,811 | | - | | 122,617 | | 805,428 |
| Office Expense | | - | | 23,151 | | 2,903 | | 8,074 | | 7,407 | | 1,158,513 | | 15,460 | | 669,718 | | 1,843,691 |
| Depreciation Expense | | - | | - | | - | | - | | - | | - | | - | | 158,420 | | 158,420 |
| Business Administrative Expenses | | - | | 11 | | 1,524 | | - | | - | | 10,309 | | - | | 209,190 | | 219,499 |
| Capital Expenses | | | | 979 | | <u> </u> | | 1,038 | | - | | 504,264 | | <u> </u> | | 35,884 | | 540,148 |
| Subtotal | | 112,017 | | 447,557 | | 548,922 | | 2,315,625 | | 83,590 | \$ | 23,737,669 | \$ | 162,814 | \$ | 6,354,569 | \$ | 30,255,052 |
| | | | | | | | | | | | | | | | | | | |
| * Supporting Services | | 210,959 | | 183,540 | | 358,909 | | 304,819 | | 1,468,366 | | | | | | | | |
| Total | \$ | 322,976 | \$ | 631,097 | \$ | 907,831 | \$ | 2,620,444 | \$ | 1,551,956 | | | | | | | | |

^{*} Supporting Services costs in this line include costs that are attributable to the various country operations. These costs are shown within General and Administrative and Fundraising on the consolidated statement of activities and changes in net assets.

INTERNATIONAL DEVELOPMENT ENTERPRISES AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2017 AND 2016

| | | 2017 | | 2016 |
|----------------------------------------------------------|----|-------------|----|------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | | | |
| Change in Net Assets | \$ | 277,072 | \$ | (799,314) |
| Adjustments to Reconcile Change in Net Assets to Net | Ψ | 211,012 | Ψ | (100,014) |
| Cash Provided (Used) by Operating Activities: | | | | |
| Depreciation | | 192,514 | | 158,420 |
| Change in Provision for Bad Debts | | 23,540 | | 6,741 |
| Unrealized Loss on Investments / Other Assets | | 171 | | - |
| (Gain) Loss on Sale of Capital Assets | | 14,121 | | (1,275) |
| Impairment Loss on Business Segment Assets Held-For-Sale | | 122,147 | | - |
| Effects of Changes in Operating Assets and Liabilities: | | | | |
| Accounts Receivable | | 182,546 | | (628,654) |
| Grants Receivable | | (833,502) | | 828,354 |
| Pledges and Note Receivable | | (50,000) | | 45,739 |
| Inventories for Sale | | (96,710) | | 125,966 |
| Prepaid Expenses and Other Current Assets | | 9,301 | | 88,013 |
| Deposits | | (5,779) | | (10,132) |
| Accounts Payable and Accrued Liabilities | | (145,713) | | 226,771 |
| Deferred Grant Revenue | | (2,212,533) | | 6,016,105 |
| Net Cash Provided (Used) by Operating Activities | | (2,522,825) | | 6,056,734 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | | |
| Purchase of Capital Assets | | (177,006) | | (376,595) |
| Proceeds on Sale of Capital Assets | | - | | 30,813 |
| Purchase of Investments | | (34,564) | | (4,296) |
| Net Cash Used by Investing Activities | | (211,570) | | (350,078) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | | |
| Proceeds from Notes Payable | | _ | | 383,985 |
| Payments on Notes Payable | | (95,655) | | (50,000) |
| Net Cash Provided (Used) by Financing Activities | | (95,655) | | 333,985 |
| INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS | | (2,830,050) | | 6,040,641 |
| Cash and Cash Equivalents - Beginning of Year | | 14,529,189 | | 8,488,548 |
| CASH AND CASH EQUIVALENTS - END OF YEAR | \$ | 11,699,139 | \$ | 14,529,189 |
| SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION | | | | |
| Interest Expense Paid | \$ | 4,980 | \$ | 7,994 |

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

International Development Enterprises (iDE) was incorporated on October 1, 1982, under the Nonprofit Corporation Law of the Commonwealth of Pennsylvania as a multi-national nonprofit public charity.

iDE's mission is to create income and livelihood opportunities for poor, rural households. iDE believes that entrepreneurs are everywhere and that if iDE can put them to work, it can solve poverty with profit. In its first 32 years, iDE reached 23 million people with a product or service that helped to improve their livelihoods. In the next three years, iDE wants to catalyze another 20 million poor, rural households in developing countries to move out of poverty and into prosperity through improved income generation. iDE's areas of focus are: agriculture; WASH (water, sanitation, and hygiene); access to finance; climate change; gender; nutrition; and food security.

Program Services

iDE maintains country programs in Central America, Asia, and Africa including Bangladesh, Cambodia, Ethiopia, Nepal, Vietnam, Zambia, Ghana, Mozambique, Nicaragua, Honduras, and West Africa. Employing more than 1,261 staff (97% in the field), most country programs are staffed by nationals and managed by a Country Director.

iDEal Technologies, LLC (iDEal) was created as a Colorado organization in which iDE is the sole member. iDEal is a social enterprise for the promotion of low-cost, drip irrigation technologies. iDEal Technologies, LLC in Colorado is the owner of the Nicaraguan entity, iDEal Technologias. All functional expenses were booked under the Nicaraguan entity.

Hydrologic Social Enterprise Company Limited is a Cambodian company, wholly owned by iDE for the manufacture and distribution of low-cost, ceramic water purifiers and related livelihood products.

iDE International Foundation (IDEI) is an organization registered as a charitable foundation in Berne, Switzerland.

International Development Enterprises UK (iDE UK) is a private limited company charity registered in England of which iDE is a sole member.

In adopting a market driven philosophy, iDE has focused its efforts on creating sustainable networks of supply chain manufacturers, assemblers, retailers, and installers of affordable water resource technologies. The hallmark of iDE's program successes lay in five key principles to market creation for the poor: 1) local ownership, 2) client participation, 3) rapid return on investment, 4) affordable cost, and 5) market sustainability.

Principles of Consolidation

The accompanying consolidated financial statements include the accounts of iDE, iDEal, IDEI, iDE Burkina Faso (West Africa), iDE Bangladesh, iDE Ethiopia, iDE Cambodia, iDE Ghana, iDE Mozambique, iDE Nepal, iDE Zambia, iDE Vietnam, iDE Honduras, iDE UK, and Hydrologic Social Enterprise Company Limited, which are collectively referred to as iDE. All material transactions between these entities have been eliminated in the consolidation.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Recognition of Donor Restriction

Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restrictions are satisfied in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction is satisfied, temporarily restricted net assets are reclassified to unrestricted net assets.

Functional Allocation of Expenses

The costs of providing the various programs and activities have been summarized on a functional basis in the consolidated statements of activities and changes in net assets and functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Allocation of general and administrative expense represents program expenditures incurred in the support of those program activities.

Income Tax Status

iDE qualifies as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code and, therefore, no provision for Federal income taxes has been provided. In addition, iDE qualifies for the charitable contribution deduction under Section 170(c)(2) and has been classified as an organization that is not a private foundation under Section 509(a)(1).

iDE follows the guidance that clarifies the accounting for uncertainty in income taxes recognized in an organization's consolidated financial statements. iDE has no current obligation for unrelated business income tax. iDE files as a tax-exempt organization.

Property and Equipment

Property and equipment valued at \$1,000 or greater with estimated useful lives greater than one year are capitalized at cost and depreciated over the estimated useful life of each asset ranging from three to seven years. Annual depreciation is computed using the straight-line method.

iDE reports gifts of property, plant, and equipment as unrestricted support unless explicit donor stipulations specify how the donated assets must be used.

The cost of certain equipment used by iDE in operations is not reflected in the consolidated statement of financial position because the asset title remains with the grantor. iDE has reported revenue and program expense in the accompanying consolidated statement of activities and changes in net assets for the free use of the equipment and for utilities during the years ended December 31, 2017 and 2016.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Foreign Exchange

At December 31, 2017 and 2016, all of iDE's grants receivable are payable to iDE in U.S. dollars, Canadian dollars, the Euro, Swiss Francs and British Pounds. Foreign exchange gains of \$398,770 were recognized in 2017, and foreign exchange losses of \$228,543 were recognized in 2016.

Cash and Cash Equivalents

iDE considers all liquid investments with a maturity of three months or less when purchased to be cash equivalents.

Cash and cash equivalents committed to grant purposes represents cash advanced from donors and foundations for grants not yet expended on allowable grant purposes.

iDE maintains significant cash balances in foreign field offices that are not readily transferable to the United States. Management does not believe these balances are at risk of loss.

Revenue Recognition

iDE recognizes revenue for contributions (and grants considered to be contributions) based upon the presence or absence of donor-imposed conditions. For those contributions absent of donor-imposed conditions, revenues are recognized at the time iDE is notified of the contribution and that promise is verified, regardless of the timing of cash receipt. For contributions with donor-imposed conditions, revenues are recognized at the time the conditions are substantially met, regardless of the timing of cash receipt.

iDE reports contributions of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or the purpose of the restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the consolidated statements of activities and changes in net assets as released from restrictions.

Revenue received in advance of the performance of services deemed to be exchange transactions are deferred until such time as related expenditures are incurred and then revenue is recognized. Deferred revenue amounts are included under the caption "deferred grant revenue" on the consolidated statements of financial position.

For exchange transactions, iDE recognizes field and program revenue as it is earned and expenses as they are incurred.

iDE earned carbon credits related to displacing water boiling practices with use of Hydrologic's manufacturing and selling of ceramic water purifiers. By saving 41,000 tons of CO₂ emissions yearly, credits were awarded and registered by the Gold Standard. In 2017 and 2016, 51,654 and 108,642 credits were sold by iDE for the amounts of \$300,658 and \$634,926, respectively. Revenue is recorded in other income on the consolidated statement of activities and changes in net assets. Due to the nature of the carbon credit market, iDE recognizes carbon credit revenue when sold.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Accounts, Grants, and Pledges Receivable

Accounts receivable are uncollateralized obligations and generally require payment within 30 to 60 days from the date arising. iDE does not charge interest on delinquent accounts.

iDE receives grants from philanthropically focused organizations for investment in iDE's mission related projects. Grants receivable consist of funding commitments from those organizations which have not been received. Grants receivable totaled \$1,187,055 and \$353,553 as of December 31, 2017 and 2016.

Pledges receivable consist of funding commitments from individuals totaling \$50,000 and \$-0- as of December 31, 2017 and 2016, respectively.

No allowance for doubtful accounts has been established for grants receivable and pledges receivable, as they are expected to be collected in full within the next fiscal year.

| | 2017 | 2016 |
|-----------------------------|--------------|----------|
| Pledges Due Within One Year | \$ 50,000 | \$ |

<u>Inventories</u>

Inventories are stated at the lower of cost (first-in, first-out method) or net realizable value and consist of pumps, water filters, and drip irrigation equipment held for sale in various countries.

Impairment of Long-Lived Assets

iDE reviews long-lived assets for impairment whenever events or changes in circumstances indicate the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of carrying amount or the fair value less costs to sell. There were no impairments recognized by iDE for the years ended December 31, 2017 and 2016.

Fair Value of Investments

The fair value of equity and mutual fund investments is determined at the value for which the investments are traded on public exchanges. The fair value of money market funds is determined at cost plus earned interest.

NOTE 2 AFFILIATE ORGANIZATION TRANSACTIONS

iDE works with related non-U.S. based nonprofit organizations with similar purposes, goals, and policies. The organization that iDE maintained this relationship with during the year was iDE-Canada. The board and staff of this organization work closely with iDE in designing, financing, and executing projects worldwide.

Included in accounts receivable are amounts due from iDE-Canada of \$57,238 and \$76,805 for grant expenses paid on behalf of iDE-Canada by iDE at December 31, 2017 and 2016, respectively.

Included in notes payable are amounts due to iDE-Canada of \$50,000 and \$100,000 at December 31, 2017 and 2016, respectively.

Included in deferred revenue are amounts received in advance from iDE-Canada of \$8,145 and \$47,407 for the performance of services related to grants awarded to iDE by iDE-Canada at December 31, 2017 and 2016, respectively.

NOTE 3 FOREIGN OPERATIONS AND CONCENTRATIONS

Foreign Operations

For the years ended December 31, 2017 and 2016, there were no contracts that were individually greater than 10% of iDE's total revenue.

NOTE 4 OPERATING LEASE

During 2013, iDE signed an agreement to lease space for its office headquarters. The lease term commenced in January 2014 and allows for annual automatic renewal for successive one-year terms for an additional nine years through May 31, 2023. iDE has the option to terminate the lease after any one-year term upon giving adequate notice to the lessor. As iDE is only obligated to pay rent for the next fiscal year, successive term payments have not been included in the future minimum rental payment schedule.

Total rent expense for leased headquarters office space amounted to \$125,540 and \$125,223 for the years ended December 31, 2017 and 2016, respectively. iDE leases office space in multiple countries. Total rent expense under these leases amounted to \$622,368 and \$596,610 for the years ended December 31, 2017 and 2016, respectively.

NOTE 4 OPERATING LEASE (CONTINUED)

The following is a schedule of the future minimum rental payments for the years ending December 31:

| <u>Year</u> | Amount | | | | |
|-------------|---------------|--|--|--|--|
| 2018 | \$ 584,000 | | | | |
| 2019 | 200,447 | | | | |
| 2020 | 92,523 | | | | |
| 2021 | 51,222 | | | | |
| 2021 | 5,700 | | | | |
| Total | \$ 933,892 | | | | |

NOTE 5 PENSION PLAN

iDE has a 403(b) plan available to all full time domestic employees who are at least 21 years of age, are scheduled at least 1,000 hours per year, and have completed three months of service. iDE contributes 6% of the employee's gross salary. Contributions for the years ended December 31, 2017 and 2016 amounted to \$143,795 and \$138,379, respectively.

NOTE 6 CASH AND CASH EQUIVALENTS

iDE maintains its unrestricted cash balances in checking accounts and in a money market demand account in banks in the United States. At times, iDE's bank account balances may exceed federally insured limits. iDE has not experienced any losses in these accounts. Management does not believe iDE is exposed to any significant credit risk on cash and cash equivalents.

A portion of the cash balance is committed for the purposes of exchange type transactions grants received and conditional contribution grants received for which conditions have not yet been met. The balance of assets held at December 31, 2017 and 2016 are \$9,318,851 and \$11,531,384 respectively, which were advanced for exchange type transaction and conditional contribution grants that have purpose restrictions.

NOTE 7 PROPERTY AND EQUIPMENT

Property and equipment at December 31 consists of the following:

| 2017 | | 2016 |
|---------------|----------------------------------------------------------------------|-------------------------------------------------------------|
| \$ 64,629 | \$ | 61,023 |
| 511,529 | | 454,079 |
| 594,572 | | 589,663 |
| 296,863 | | 220,389 |
| 1,467,593 | | 1,325,154 |
| (921,640) | | (749,572) |
| \$ 545,953 | \$ | 575,582 |
| | \$ 64,629 511,529 594,572 296,863 1,467,593 (921,640) | \$ 64,629 \$ 511,529 \$ 594,572 296,863 1,467,593 (921,640) |

Depreciation expense for the years ended December 31, 2017 and 2016 totaled \$192,514 and \$158,420, respectively.

NOTE 8 NOTES PAYABLE

In 2013, Hydrologic entered into a note payable agreement with iDE-Canada for \$150,000. The note matures on December 31, 2018 and bears interest at 5%. Semi-annual principal payments are due in the amount of \$25,000 starting on June 30, 2016. As of December 31, 2017 and 2016, the balance due was \$50,000 and \$100,000, respectively.

iDE loans capital to individuals or groups in Cambodia and other countries in which it operates. In December 2014, iDE executed an agreement with Kiva, a California nonprofit public benefit corporation, to become a Kiva Microfinance Institution (MFI) Field Partner. Kiva operates one or more donor advised funds (DAF) that allows advisors to the DAF to connect with local lenders, such as iDE, that provide small loans to borrowers (individuals or groups) in developing countries. The agreement allows iDE to obtain access to, and the ability to post on, Kiva website profiles of borrowers in need of debt capital in order to obtain capital in the form of loans from lenders (individuals and entities) who also access the Kiva Website.

Funds contributed from lenders to the Kiva website bear no interest rate. The agreement establishes maximum microloan limits for individual borrowers and group borrowers by country. The terms of the loans to borrowers of these funds are set by iDE. The agreement requires that all loans to borrowers are established on a short-term basis. iDE is responsible for collecting loan repayments from borrowers and remitting loan repayments to Kiva. Kiva periodically bills iDE for all loan repayments that have been collected from borrowers by a certain date. At any time during the term of the agreement, Kiva may elect to charge a fee on funds raised through the Kiva website. During 2017 and 2016, there was no Kiva fee charged on funds raised through the Kiva website. As of December 31, 2017 and 2016, the maximum credit limit of funds that iDE may raise through Kiva was \$800,000. The maximum credit limit is determined based on Kiva's MFI risk rating model.

NOTE 8 NOTES PAYABLE (CONTINUED)

As of December 31, 2017 and 2016, the outstanding balance of funds raised through Kiva was \$338,330 and \$383,985, respectively.

The following is a schedule of the future minimum principal payments due on the notes for the years ending December 31:

| <u>Year</u> | | Amount | | |
|-------------|---|--------|---------|--|
| 2018 | 9 | 5 | 388,330 | |

NOTE 9 COMMITMENTS

Line of Credit

At December 31, 2017 iDE had line of credit with a financial institution with maximum borrowings of up to \$250,000. The line of credit expires on December 1, 2018 and accrues interest at a rate 5.5%. Management anticipates renewal of the line of credit on December 1, 2018. At December 31, 2017, no amounts were outstanding on this line of credit.

NOTE 10 IDE-UK BUSINESS COMBINATION

On January 1, 2016 iDE became the sole member of iDE UK, a private limited company charity registered in England. iDE UK had formerly been a standalone entity registered in the United Kingdom and governed by a board of directors independent of iDE. Historically, iDE UK raised and then granted funds to iDE to carry out its programs. The business combination occurred in order to improve the fiscal viability of iDE UK as well as program operations and support between iDE and iDE UK and make the organization stronger by enabling iDE to deliver its European programs more effectively. iDE UK amended its articles of association to make iDE the sole member of the organization effective January 1, 2016. There has been no change to iDE UK's current legal standing as a UK charity. At the date of business combination, iDE UK transferred all of its assets and liabilities to iDE resulting in a gain on business combination for iDE as shown in the table below.

| | 2016 |
|------------------------------|-----------------|
| Cash | \$ 1,805,862 |
| Receivables | 743,832 |
| Capital Assets | 393 |
| Total Assets | 2,550,087 |
| Accrued Expenses | 1,072,335 |
| Deferred Revenue | 1,472,111 |
| Total Liabilities | 2,544,446 |
| Gain on Business Combination | \$ 5,641 |

NOTE 11 CONTINGENCIES

iDE participates in a number of federal programs, which are subject to financial and compliance audits. The amount of expenses which may be disallowed by the granting agencies cannot be determined at this time, although iDE does not expect these amounts, if any, to be material to the consolidated financial statements.

NOTE 12 SUBSEQUENT EVENTS

In preparing these consolidated financial statements, iDE has evaluated events and transactions for potential recognition or disclosure through July 18, 2018, the date the consolidated financial statements were available to be issued.

Effective February 20, 2018 iDE entered into an agreement to sell iDEal to iDE Canada. iDE Canada agreed to acquire iDEal and its related assets as of December 31, 2017 for a purchase price of \$162,204. iDE recognized an impairment loss of \$122,147 on iDEal's assets of December 31, 2017 in connection with the sale of iDEal to iDE Canada.

iDE plans to close the iDE Burkina Faso (West Africa) country program in the Summer of 2018. As of December 31, 2017 and 2016 iDE Burkina Faso's assets represented less than 1% of iDE's total assets. iDE Burkina Faso's revenue represented approximately 1% and 2% of iDE's total revenue for 2017 and 2016, respectively.

INTERNATIONAL DEVELOPMENT ENTERPRISES AND SUBSIDIARIES SCHEDULE OF SUPPORT AND REMAINING COMMITMENTS **UNDER MAJOR CURRENT GRANTS** YEAR ENDED DECEMBER 31, 2017 (SEE INDEPENDENT AUDITORS' REPORT)

| | | | | | Grant | | |
|------------------------|----------------------------------------------------------------------|-------------------------------------------------------------|---------------|----------------|---------------|---------------|---------------|
| | | | | Grant | Receipts and | | Revenue |
| | | | Total Support | Receipts and | Adjustments | | Recognized |
| | | | Under Current | Adjustments | During the | Remaining | During the |
| Project Code | Project Name | Donor | Grants | in Prior Years | Current Year | Commitment | Current Year |
| IRP | Innovation for Rural Prosperity | Canadian International Development Agency | \$ 3,365,620 | \$ 2,709,274 | \$ 393,432 | \$ 262,914 | \$ 408,930 |
| PROOFS | Profitable Opportunities for Food Security | Embassy of the Kingdom of Netherlands | 6,109,880 | 4,920,651 | 945,849 | 243,380 | 596,240 |
| CSWSHF/DFAT/WSHUP | Water Sanitation and Hygiene | Australian Agency for International Development | 6,632,680 | 5,907,650 | 653,917 | 71,113 | 1,012,211 |
| SUPW2** | Scaling Up Productive Water II | Swiss Development Corporation | 4,697,404 | 4,370,410 | 212,023 | 114,971 | 382,405 |
| ANU | Building Resilience and Adaptation to Climate Extremes and Disasters | Department for International Development | 7,607,500 | 3,133,197 | 1,864,870 | 2,609,433 | 2,760,585 |
| CODES | Commercial Development and Strengthening of Horticulture | New Zealand Aid | 4,512,000 | 3,241,380 | 684,945 | 585,675 | 714,287 |
| RUSHING | Rural Sanitation and Hygiene Market Development | Canadian Department of Foreign Affairs, Trade & Development | 6,283,330 | 1,623,051 | 1,250,003 | 3,410,276 | 1,223,045 |
| SHAREDEXT | Smallholder Agricultural Reform through Enterprise Development | Swedish International Development Agency | 4,356,381 | 1,677,203 | 1,448,145 | 1,231,033 | 1,445,556 |
| SUCHANA | Ending the Cycle of Malnutrition | Department for International Development | 5,294,880 | 878,444 | 651,429 | 3,765,007 | 589,701 |
| SYSTEMS | Sanitation Market Systems | United Nations International Children's Emergency Fund | 4,814,174 | 1,499,645 | 1,345,725 | 1,968,804 | 1,446,663 |
| WEESMS | Women's Economic Empowerment through Strengthening Market Systems | Swedish International Development Agency | 6,962,273 | 1,104,973 | 1,786,510 | 4,070,790 | 906,776 |
| REAL | Resilient Economy and Livelihoods | European Union | 5,237,587 | 1,572,087 | 87,794 | 3,577,706 | 1,751,760 |
| SMART | Strengthening the Missing Middle in Agribusiness | Swedish International Development Agency | 4,895,348 | 1,082,260 | 776,280 | 3,036,808 | 816,110 |
| MASE2 | Microfranchised Agricultural Services Expansion-2 | AusAID | 1,040,000 | - | 418,000 | 622,000 | 210,709 |
| HARVEST2 | Feed the Future Cambodia Harvest II Activity - subgrant | United State Agency for International Development | 4,404,106 | - | 115,537 | 4,288,569 | 373,264 |
| SHMA/SHMA-LL | Smallholder Market Access-Zambia | Comic Relief | 2,129,430 | 655,631 | 666,079 | 807,720 | 586,639 |
| Total Projects with Co | ontracts | | \$ 78,342,593 | \$ 34,375,856 | \$ 13,300,538 | \$ 30,666,199 | 15,224,881 |
| Total Support Under N | Major Grants | | | | | | \$ 15,224,881 |

** Remaining commitment in Swiss Francs is 113,418 CHF.

INTERNATIONAL DEVELOPMENT ENTERPRISES AND SUBSIDIARIES SCHEDULE OF SUPPORT AND REMAINING COMMITMENTS UNDER MAJOR CURRENT GRANTS YEAR ENDED DECEMBER 31, 2016 (SEE INDEPENDENT AUDITORS' REPORT)

| | | | Under Current | Adjustments | During the | Remaining | During the |
|---------------------|----------------------------------------------------------------------|-------------------------------------------------------------|---------------|----------------|---------------|---------------|--------------|
| Project Code | Project Name | Donor | Grants | in Prior Years | Current Year | Commitment | Current Year |
| ANE | Agriculture and Nutrition Extension Project | European Union | \$ 5,397,000 | \$ 5,257,937 | \$ 139,063 | \$ - | \$ - |
| SMART (EU) | Smallholder Market and Agriculture Resilience Transformation | European Union | 4,907,271 | 4,899,998 | 7,273 | - | (3,478) |
| IRP | Innovation for Rural Prosperity | Canadian International Development Agency | 3,365,620 | 2,219,697 | 489,577 | 656,346 | 570,273 |
| PROOFS | Profitable Opportunities for Food Security | Embassy of the Kingdom of Netherlands | 6,109,880 | 3,456,844 | 1,463,807 | 1,189,229 | 1,429,451 |
| SAII | Smallholder Agricultural Innovation & Irrigation | Dutch Netherlands Government | 2,775,841 | 2,131,659 | 644,182 | - | 227,527 |
| CSWSHF/DFAT | Water Sanitation and Hygiene | Australian Agency for International Development | 6,632,680 | 4,852,454 | 1,055,196 | 725,030 | 1,830,753 |
| SUPW2 | Scaling Up Productive Water II | Swiss Development Corporation | 4,506,410 | 3,176,007 | 1,194,403 | 136,000 | 1,114,846 |
| ANU | Building Resilience and Adaptation to Climate Extremes and Disasters | Department for International Development | 7,607,500 | 589,185 | 2,544,012 | 4,474,303 | 2,738,378 |
| CODES | Commercial Development and Strengthening of Horticulture | New Zealand Aid | 4,512,000 | 2,281,444 | 959,936 | 1,270,620 | 935,283 |
| RUSHING | Rural Sanitation and Hygiene Market Development | Canadian Department of Foreign Affairs, Trade & Development | 6,283,330 | 609,138 | 1,013,913 | 4,660,279 | 1,404,746 |
| SAFE | Sustainable Agriculture and Food Security Enhancement | European Union | 1,364,081 | 674,127 | 238,841 | 451,113 | 185,462 |
| SHARED | Smallholder Agricultural Reform through Enterprise Development | Swedish International Development Agency | 3,390,000 | 2,234,238 | 338,916 | 816,846 | 515,379 |
| SHAREDEXT | Smallholder Agricultural Reform through Enterprise Development | Swedish International Development Agency | 4,356,381 | - | 1,677,203 | 2,679,178 | 259,413 |
| SUCHANA | Ending the Cycle of Malnutrition | Department for International Development | 5,294,880 | 203,156 | 675,288 | 4,416,436 | 652,899 |
| SYSTEMS | Sanitation Market Systems | United Nations International Children's Emergency Fund | 2,248,370 | 311,614 | 1,188,031 | 748,725 | 1,334,476 |
| WEESMS | Women's Economic Empowerment through Strengthening Market Systems | Swedish International Development Agency | 6,962,273 | - | 1,104,973 | 5,857,300 | 524,236 |
| REAL | Resilient Economy and Livelihoods | European Union | 5,237,587 | - | 1,572,087 | 3,665,500 | 7,596 |
| SMART (SIDA) | Strengthening the Missing Middle in Agribusiness | Swedish International Development Agency | 4,895,348 | | 1,082,260 | 3,813,088 | 5,903 |
| Total Projects with | th Contracts | | \$ 85,846,452 | \$ 32,897,498 | \$ 17,388,961 | \$ 35,559,993 | 13,733,143 |
| | | | | | | | |

Total Support Under Major Grants

Grant Receipts and

Adjustments

Revenue

Recognized

\$ 13,733,143

Grant

Total Support Receipts and