

# Nguyen Tri Cuong

Procurement Manager



[Redacted]



[Redacted]



tri-cuong-nguyen



Hochiminh City, Vietnam

## SUMMARY

Senior procurement and project team lead. Capable of managing team of 4 members, experienced with mentoring and coaching.

## EXPERIENCE

### Senior Procurement team Lead

**DTS COMMUNICATION TECHNOLOGIES CORPORATION**

[Redacted]

- Manage as a procurement project team lead with 02- 04 members for variety big contracts deployed spreading over provinces in Vietnam.
- Participate in the Risk and Compliance team to propose and ensure the completeness, effectiveness, efficiency, and warnings or nonconformities of trade contracts before signing.
- Develop clear plans for purchasing, monitor workload of group members, and collaborate with other department to ensure that the products and supplies meet 100% requesting quantity, quality, delivery times and contract terms most favorable.
- Spearhead to train and coach new member of the group to complete tasks, solve daily issues and achieve 100% team KPI.
- Review, analyze and negotiate all inbound and outbound vendors/suppliers, supply, and price options for contracts/purchase order signing.
- On average, successfully negotiate purchasing price 5-7% below the listing amount under company policies and process compliance, while ensuring the continuation and enhancements of services.
- Create, update, keep good relationships with as well as evaluate the quality and efficacy of suppliers on a regular yearly basis under ISO QMS for competitive conditions current projects and potential future development.

### Partner Program Manager

**DTS COMMUNICATION TECHNOLOGIES CORPORATION**

[Redacted]

- Operated as the main point of contact for any matters specific to partners.
- Facilitated engagement activities between partner resources and internal resources such as legal, sales, marketing, implementation, technical and service teams.
- Ensured that 100% Health Equity departments are delivering on current solution and service commitments, managing to the terms of the contract.
- Synchronized with senior leadership on strategic management of the partners.

## SKILLS

Communication

Interpersonal

Analysist & Sourcing

Contract negotiation

Project management

Time management

Problem solving

MS Office

## CAREER HIGHLIGHTS

- Successfully accomplished and lead many high volume projects i.e. VNPT ME61 (~\$5 mil), SCTV Set top box HD 2014 (~\$4.5 mil), Mobifone IPBB 2015 (~\$2 mil), IBM DR (~\$2 mil), Techcombank Direct Connect (~\$1.6 mil), Ministry of National Defence VSAT (\$550k), Central Post and Telecommunications web proxy (~\$100k), and several strategic IT projects.
- Continued improvement operation to save cost and time at rate 10-12% in procurement process each year.

## EDUCATION

### Degree of Bachelor in Law

**University of Economics Hochiminh City**

2015

### Bachelor of Arts English Linguistics and Literature

**College of Social Sciences and Humanities**

2006

### Bachelor of Arts German Linguistics and Literature

**College of Social Sciences and Humanities**

2004

## EXPERIENCE

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### Project Coordinator - Nokia Care Point DTS MOBILE, MEMBER OF DTS CORP.

- Worked on document translation and presentation slides.
- Collaborated with various teams and departments for the new company legal document application.

### Student Relations Supervisor SINGAPORE INFORMATICS AND BUSINESS MANAGEMENT EDUCATION LTD.

- Headed overall duties of student relations department with 05 staffs.
- Weekly organized with academic department for 15+ classes allocation of the center.
- Counseled 500+ students each semester on education matters; and solve the student queries.
- Approved the staff-prepared list of quarterly international exam registration for students.

### Student Relations Officer SINGAPORE INFORMATICS AND BUSINESS MANAGEMENT EDUCATION LTD.

- Contributed to and facilitate the smooth running of key student-focused events.
- Conducted and saved 50+ of student program records and information for each semester in assigned area of responsibility.
- Performed all of the paper work for the student study period, such as score recording and reporting, class allocation, quarterly international exam student registration, study material preparation requested by instructors, ...
- Worked as a proctor for monthly international tests that were held locally.

## INDUSTRIAL EXPERTISE

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Consistency and Reliability ●●●●●

Empathy and sensitivity ●●●●

Leadership ●●●●●

## STRENGTHS

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### Go-getter

Energetic and determined to achieve my goals!

### Organized and Self Disciplined

Take full responsibility to deliver my work in time and find the right balance between quality work and quality time with my family at home.

### Life-long Learner

Never done learning and always seeking to improve myself. Curious about new possibilities and taking action to explore them.

## LANGUAGES

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- English - High-level
- German - Intermediate

## CERTIFICATION

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### Project Management Professional (PMP)

SaigonCTT - 2017

### Marketing

University of Cambridge - 2006

### Certificate in Business Organisation and Environment

University of Cambridge - 2005