



Hadja Ramatoulaye Sow Coulibaly

Client Partner | Business Development | Sales Enthusiast

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Location: Montpellier, France |

About Me

Dynamic communicator with a passion for building connections. I blend creativity with strategy, using my debating skills to engage audiences and drive growth. Excited to help Spotify shape the future of audio experiences. Favorite Playlists: Discover Weekly, Daily Drive, TED Talks Daily.

Discography (Experience)

Business Developer - LearnEnglish

Sep 2023 - Present | Montpellier, France

- Exceeded monthly sales targets through strategic prospecting.
- Co-hosted the company podcast, boosting brand engagement.
- Streamlined client relations using CRM tools like Sellsy and LE-connect.

Marketing & Sales Assistant - Cisco Consulting

Sep 2022 - Aug 2023 | Paris, France

- Crafted persuasive pitches, strengthening client relations.
- Delivered actionable insights through effective data presentation.
- Praised for discipline and problem-solving in dynamic environments.

Top Hits (Skills)

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| • Public Speaking & Debating | • Business Development & Sales |
| • Client Relationship Management | • CRM Tools (Sellsy, LE-connect) |
| • Podcast production | • Languages: English, French, Spanish, Wolof |

Education

Master's Degree - Montpellier Business School

International Business Administration | 2025