

# **Business Framing**

LifeLenz App Usage (Store Type) 1

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### **PART ONE**

- Business objectives
- Business background
- Business success criteria



### **PART TWO**

- Data Assumptions
- Data Requirements
- Data Limitations & Constraints



### **PART THREE**

Risks & Contingencies



**PART FOUR** 

Plan





# **Business Objectives**

Improving user experience and providing prediction on workforce trends

- Methods:
  - Analysing user behaviors based on different store types and AOS.
  - Build a machine learning model to predict future workforce trend.



# **Background**

**Stakeholders:** Customers, LIFELENZ





ANALYTIC INTELLIGENCE



- **Quick Service** Restaurants
- **Casual Dining**
- Retail
- Manufacturing
- Hospitals & Hospitality companies





**INSIGHTS & REPORTS** 



**COMPLIANCE** 



### **Business Success Criteria**

- Construct a model which could predict workforce trends in specific regions and time.
- The model accuracy should higher than baseline model
- Build another model to help managers optimize workforce assignments ahead of time.
- Optimization result should perform better and faster than manual assignment



## **Assumptions**



Not all stores have already run AOS schedules.



Performance may vary by different locations.



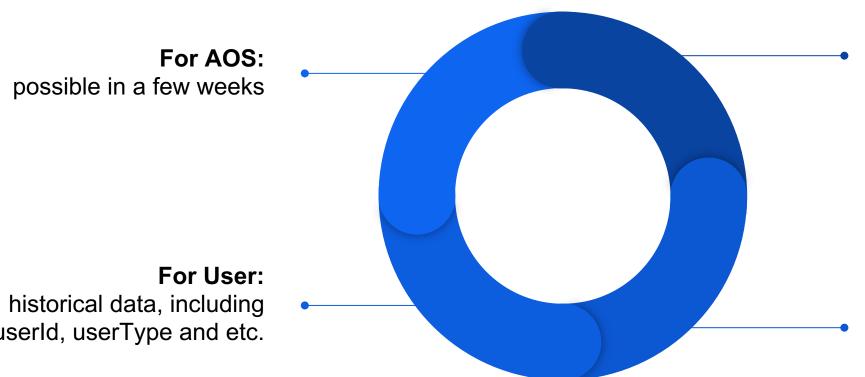
Employees' behavior will not be affected by other factors like project related surveys.



Stores that run AOS must last for enough time that is useful for affecting employees' behavior.



# **Data Requirements**



#### For Behavior:

historical data, including sl\_hitOrder, sl\_hitType and etc

sl\_userId, userType and etc.

### For Location:

historical data, including continent, region, city and etc.



# **Data Requirements**

### Wanted

AOS

AOS\_timeStamp

monthlyCost

### Location

continent

subContinent

countryIsoCode

region

metro

city

#### User

sl\_userId

userType

M\_bounces

language

browser

operatingSystem

deviceCategory

### **Behavior**

sl\_hitOrder

sl\_hitType

sl\_timeStamp

sessionCount

pageTitle

M\_timeOnPage

eventCategory

eventAction

eventLabel

M\_eventValue

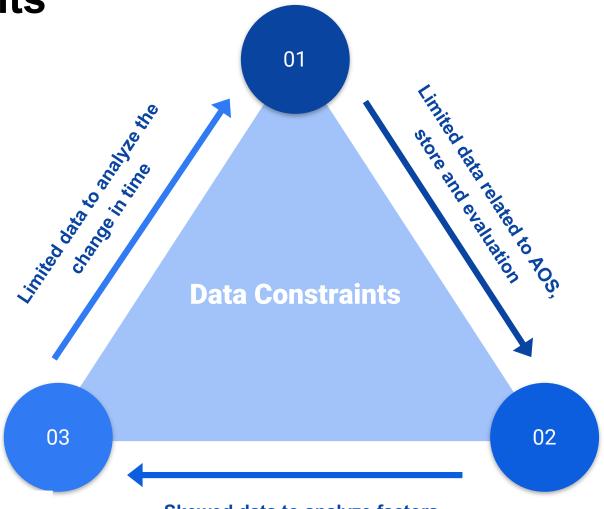


### **Data Limitations**

- Data related to store type is not available.
- Dataset is huge but skewed. For example, there is only McDonald's in the US as indicated,
  making the influence of region or store type ambiguous.
- Currently, data related to AOS has not been given and is not promised.
- Dataset is not informative enough, with half of the columns unusable.
- The meaning of some columns are not known, like M bounces.
- Data related to cost is not available. It's hard to evaluate the effect of AOS or other factors.



### **Data Constraints**





**Skewed data to analyze factors** 

# **Risks & Contingencies**

**A.** Variables selected inconsistent with business objectives

A deviation in subsequent quantitative analysis

- Take all factors into consideration to select data before modeling,
- ⋆ Decide each variable one column by one

**B.** Lack of practical experience & Limitation of data understanding

Considerations related to project may not be comprehensive

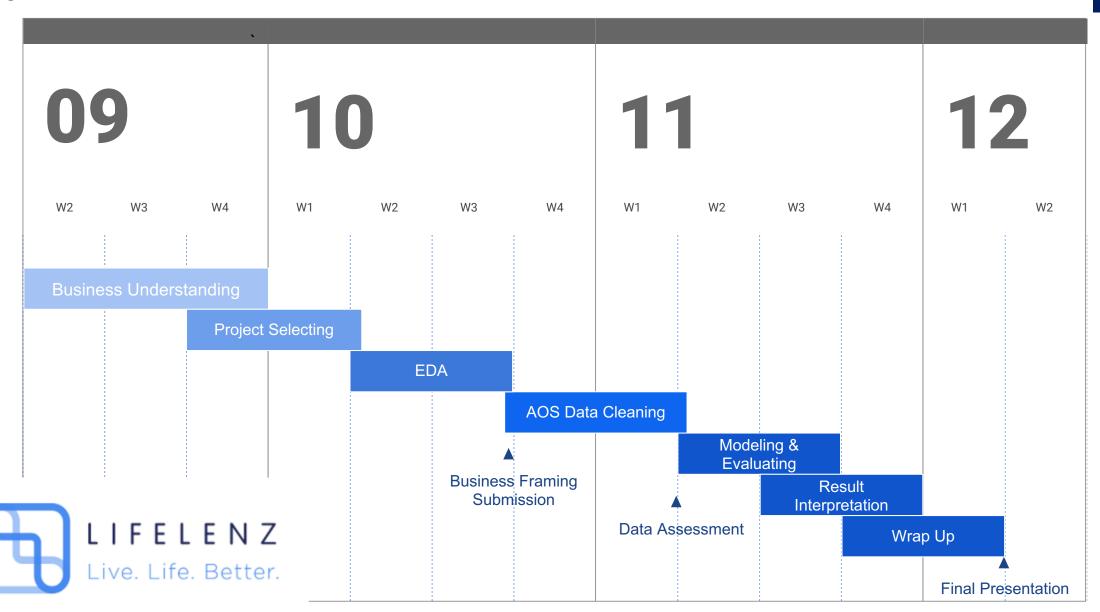
- Seek for assistance of the Professor and LIFELENZ staffs
- ⋆ Cooperate with teammates

C. The initial business objectives are inconsistent with the final modeling result



 Observe whether the result of each step is consistent with original goals and adjust accordingly

## **Plan**



# THANK YOU

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