

# Haider Zaidi

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## EDUCATION

### Schulich School of Business – York University

North York, Ontario

*Bachelor of Business Administration, Finance*

Class of 2024

- **GPA:** 3.84 / 4.00
- **Honors:** \$16,000 Merit Scholarship, \$5,000 Steven K. Hudson Scholarship (awarded to one student)
- **Relevant Coursework:** Microeconomics (A+), Financial Accounting (A+), Statistics (A)

## WORK & LEADERSHIP EXPERIENCE

### Eglinton Capital Partners

Oakville, Ontario

*Private Equity Analyst Intern, Technology Growth*

Mar. 2021 - Present

- Performed DCF and public comparable analyses, examined precedent transactions; designed teasers, management slide decks and presented components of company profiles clients
- Programming a web-app to streamline deal flow by automating capital call notices and term sheet issuance
- Selected Transaction Experience:
  - \$5 Million Secondaries Investment in Fintech Company – Closed
    - Assessed project viability by performing a DCF analysis, concluded the valuation for the round was undervalued by 11% (\$3.4 Billion) leading to further vetting
    - Conducted due diligence on the industry and designed a teaser presented to clients outlining competitive advantages, public comps and financial performance
  - \$5 Million Secondaries Investment in Telecommunications Company – Closed
    - Improved accuracy of cash flow projections by developing an algorithm with Python to scrape press-releases and calculate revenue awarded from government contracts over a 10-year term
    - Spearheaded the agreement workflow; issued term sheets, subscription agreements and LPAs via DocuSign, communicated with clients to answer questions and collect signatures
  - \$10 Million Series A Round in Fintech Company – Pending
    - Undertook preliminary due diligence; analyzed the pitch deck and social-media sentiment for the product, researched the industry and partook in a management interview with the founders

### Ziel Inc. PBC

Newburgh, New York

*Software Engineering Intern, Back-end*

Oct. 2020 – Jan. 2021

- Programmed platforms and services leveraged to manufacture facemasks for front-line workers in New York
- Raised conversion rates 11% by building a lead-generation app integrated with Google Maps using Django
- Boosted reach 27% (50k contacts) by scraping medical contact directories; creating JSON dumps with Python
- Improved readability and efficiency of the codebase by refactoring and documenting legacy components

### York Business Technology Association

North York, Ontario

*Corporate Relations Associate*

Oct. 2020 – Present

- Pioneered engagement with students interested in integrating technology in business, 300+ members
- Spearheaded corporate relations for a flagship event, onboarded 3 judges and raised \$250+ in prizes
- Hosted a workshop with a Deloitte analyst teaching 30+ first-years the fundamentals of Excel

## SKILLS, ACTIVITIES & INTERESTS

**Languages:** English; Conversational Proficiency in Urdu

**Technical Skills:** Python, Django, JavaScript, React, Node.js, Bootstrap, HTML/CSS, Git, Figma

**Certifications & Training:** Financial Modelling (Udemy), Data Structures & Algorithms (Udacity)

**Activities:** Mentor at Hack the North, Content Creation (Technology News: 20,000 followers, 3 million+ views)

**Interests:** Programming (e.g., developed a web-app to help students manage time, a replica of Twitter)