

Car Price Prediction



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Internship: 23

ACKNOWLEDGEMENT

The successful completion of any work would be always be incomplete unless we mention the valuable cooperation and assistance of those people who were a source of constant guidance and encouragement, they served as bacon light and crowned our efforts with success. First of all, I would like to thank all my mentors in Data Trained and FlipRobo Technologies for this opportunity. I wish to express our sincere thanks to the above people, without whom I would not have been able to complete this project. I thank that I got the chance to do this project because this project has given me a lot many thoughts whether in scrapping or in the preparation of the model, it helped me to regain my knowledge levels and also helped to smoothly handle the projects, finally this project has given a good idea of handling the projects.

INTRODUCTION

- ➤ With the covid 19 impact in the market, we have seen lot of changes in the car market. Now some cars are in demand hence making them costly and some are not in demand hence cheaper.
- ➤ Predicting the price of used cars is both an important and interesting problem. The market value is based on a number of factors, including demand, supply, options, and incentives. The market value of a vehicle usually falls somewhere between the sticker price and the invoice price. Because the market value is an average, some people will pay more than that amount, while others will pay less.
- ➤ A car's value is determined by many factors: the popularity of the make and model of your car, vehicle specifications, trim levels, physical appearance, mileage, consistent maintenance and working condition.
- ➤ Using this as a base, I have collected the data from "Cars24" website and here I have collected and scrapped the information of the cars with definite and significant features required for predicting the better model.
- ➤ Once the data is collected, the data will be cleaned and pre-processed with all the necessary tools and the same will be used to build machine learning models in order to predict the price of the same.

Analytical Problem Framing:

- ➤ Here our dataset has 7039 rows and 16 columns, using this dataset we will be building the model followed by training the data and then finally the model is tested by using 70% of the training data and 30% of the testing data.
- As we have pre-processed the data by removing the null values there may be chances of getting outliers and certain unknown values.
- ➤ The following are the columns or features of our dataset:

```
Name
Brand
Model
Transmission
Year of Purchase
Kilometers Driven
Last Service
Fuel Type
Owner
Insurance
History
Location
EMI per month
Price
```

➤ These columns are named when the data is collected but during the pre-processing there are few newly created columns which are extracted from the existing data and thus the number of columns increased and the columns are renamed.

Importing libraries:

```
import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
import seaborn as sns
import warnings
warnings.filterwarnings('ignore')
```

➤ Primarily these are the basic libraries which are imported and further the libraries necessary are imported.

Collecting the data:

```
data1 = pd.read_csv("cars1.csv")
data2 = pd.read_csv("cars2.csv")
data3 = pd.read_csv("cars3.csv")
data4 = pd.read_csv("cars4.csv")
data5 = pd.read_csv("cars5.csv")
data6 = pd.read_csv("cars6.csv")
data7 = pd.read_csv("cars7.csv")
data8 = pd.read_csv("cars8.csv")
data9 = pd.read_csv("cars9.csv")
data10 = pd.read_csv("cars10.csv")
data11 = pd.read_csv("cars11.csv")
data12 = pd.read_csv("cars12.csv")
data13 = pd.read_csv("cars13.csv")
```

➤ Here we have just collected the scraped data into different dataframes which needs to be concatenated for the complete data frame.

Combining the data into a dataframe:

	ata = pd.concat([data1,data2,data3,data4,data5,data6,data7,data8,data9,data10,data11,data12,data13], axis = 0, ignore_index= Tru eata.head()													
4														
	Name	Brand	Model	Transmission	Year of Purchase	Kilometers Driven	Last Service	Fuel Type	Owner	Insurance	History	Location	EMI per month	Price
0	Swift VDI ABS MANUAL	Maruti	['VDI', 'ABS']	MANUAL	Mar-15	76,264 km	76,264km (22 Nov 2021)	Diesel	1st Owner	Valid upto Mar 2023 3rd Party	Non- Accidental	DELHI	₹9,840/month	₹4,26,499
1	Swift ZDI MANUAL	Maruti	['ZDI']	MANUAL	Jul-14	92,088 km	92,088km (08 Mar 2022)	Diesel	1st Owner	Valid upto Mar 2023 3rd Party	Non- Accidental	DELHI	₹9,710/month	₹4,20,799
2	Baleno ALPHA DDIS 190 MANUAL	Maruti	['ALPHA', 'DDIS', '190']	MANUAL	Jan-16	67,332 km	67,332km (16 Nov 2021)	Diesel	1st Owner	Valid upto Jul 2022 Third Party	Non- Accidental	DELHI	₹13,612/month	₹5,92,199
3	Baleno ALPHA DDIS 190 MANUAL	Maruti	['ALPHA', 'DDIS', '190']	MANUAL	Nov-15	76,135 km	76,135km (07 Mar 2022)	Diesel	2nd Owner	Valid upto Mar 2023 3rd Party	Non- Accidental	DELHI	₹12,672/month	₹5,50,899
4	Baleno ZETA 1.2 K12 MANUAL	Maruti	['ZETA', '1.2', 'K12']	MANUAL	Mar-18	37,786 km	37,786km (09 Feb 2022)	Petrol	1st Owner	Valid upto Mar 2023 3rd Party	Non- Accidental	DELHI	₹14,546/month	₹6,33,199

Observation: Here we can see that there is a lot of preprocessing to be done in the data for the better model and accuracy.

➤ Here the data is concatenated and the dataframe is formed.

Information of the data:

Observation: Here we can see that all the columns are with Object datatype and also we can see that the data has null values in few columns which we have fill during the preprocessing of the data.

Null values of the data:

<pre>data.isnull().sum()</pre>)
Name	0
Brand	0
Model	0
Transmission	83
Year of Purchase	0
Kilometers Driven	0
Last Service	0
Fuel Type	0
Owner	0
Insurance	0
History	0
Location	541
EMI per month	0
Price	0
dtype: int64	

Observation: Here we can see that the columns "Transmission" and "Location" have null values in them.

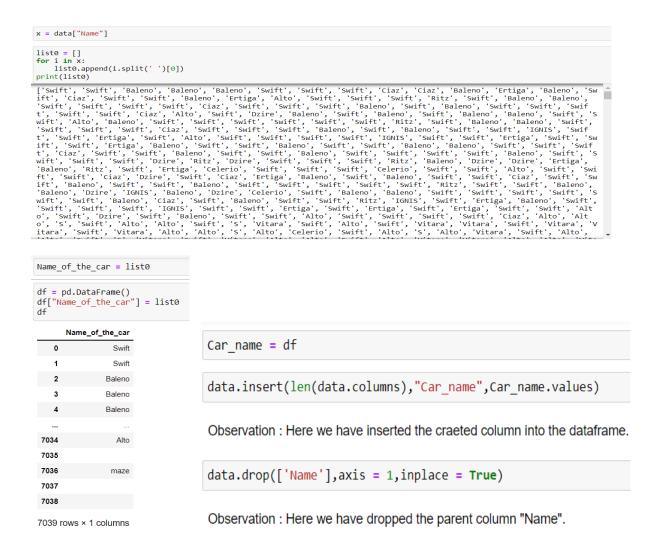
Description of the data:

od.set_option("display.max_columns",None) data.describe()														
	Name	Brand	Model	Transmission	Year of Purchase	Kilometers Driven	Last Service	Fuel Type	Owner	Insurance	History	Location	EMI per month	Price
count	7039	7039	7039	6956	7039	7039	7039	7039	7039	7039	7039	6498	7039	7039
unique	781	24	669	2	256	4371	4473	4	4	96	1	14	2906	3170
top	Baleno DELTA 1.2 K12 MANUAL	Maruti	['VXI']	MANUAL	Jan-14	36,696 km	1,12,006km (03 Jan 2022)	Petrol	1st Owner	Valid upto Mar 2023 3rd Party	Non- Accidental	DELHI	₹0/month	₹3,44,999
freq	241	3636	816	6024	167	7	7	4501	5610	5032	7039	1853	541	14

Observation: Here we can see the unique values, frequently repeated values of the columns and also we can observe that the statistical information of the data is not presented as all the columns are with object type of the data.

➤ The dataset has only object datatype and so statistical description is not done over here.

➤ Here the pre-processing of the data starts: Here I have used splitting concept for the extraction of the required data from the extracted data and thus created new columns.



➤ Here the preprocessing the column "name" is done and the new column got created.

Year of Purchase:

```
yea = data["Year of Purchase"]
list1 = []
for j in yea:
list1.append(j.strip(' ')[0:3])
print(list1)
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```
Purchase_month = list1

df1 = pd.DataFrame()
df1["Purchase_month"] = list1
df1
```

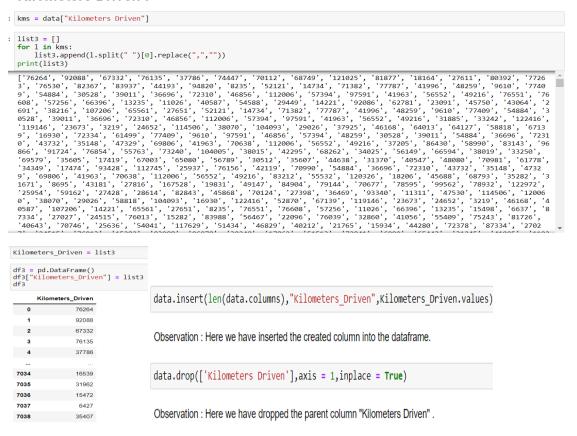
	Purchase_month
0	Mar
1	Jul
2	Jan
3	Nov
4	Mar
7034	Feb
7035	Jan
7036	Sep
7037	Aug
7038	Feb

```
list2 = []
for k in yea:
    list2.append(k.strip('')[-2:])
print(list2)
                   '10', '14', '17', '13', '20', '13', '17', '15', '14', '17', '15', '14', '17', '14', '17', '14', '17', '14', '17', '14', '17', '14', '17', '14', '17', '14', '17', '14', '17', '14', '17', '14', '17', '14', '17', '14', '17', '14', '17', '14', '17', '14', '17', '14', '17', '14', '17', '14', '17', '14', '17', '14', '17', '17', '14', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', '17', 
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                                                                 '18'
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```

```
purchase_year = list2
df2 = pd.DataFrame()
df2["purchase_year"] = list2
df2
                                            data.insert(len(data.columns), "Purchase month", Purchase month.values)
        purchase year
                      15
                                            data.insert(len(data.columns), "Purchase year", Purchase year.values)
                      14
                      16
                                            Observation: Here we can see that we are inserting the created columns into the dataframe.
     3
                      15
                       18
                                            data.shape
                                            (7039, 16)
 7034
                      19
 7035
                      19
                                            data.drop(['Year of Purchase'],axis = 1,inplace = True)
 7036
                      20
 7037
                      17
                                            Observation: Here we can see that we have dropped the parent column "Year of Purchase".
 7038
                       18
```

➤ Here the new columns like "Purchase month" and "purchase year" are created and after creating these new columns the parent columns are dropped.

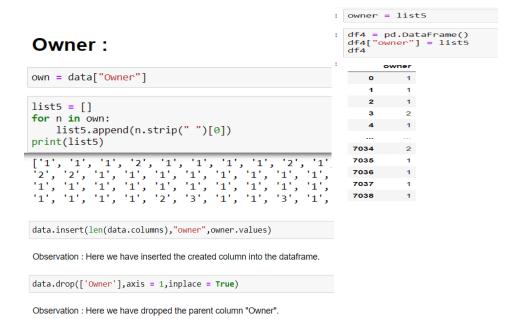
Kilometers Driven:



➤ Here the column "Kilometres Driven" is deleted and the column with the same name but different extracted data is created.



Observation: Here we can see that we can see that we have dropped the parent column "Last Service".



➤ Here we have created the new column named "owner" and the parent column is deleted.

Insurance:

```
ins = data["Insurance"]
list5 = [] ## insurance year
for p in ins:
list5.append(p.split(" ")[2:4][1])
print(list5)
```

Instruments () (1.11-11)

| 1.20-13| (1.2013', '2023',

```
Year_of_insurance = list5
df5 = pd.DataFrame()
df5["Year_of_insurance"] = list5
```

Year_of_insurance
2023
2023
2022
2023
2023
2023
2023
2023
2023
2022

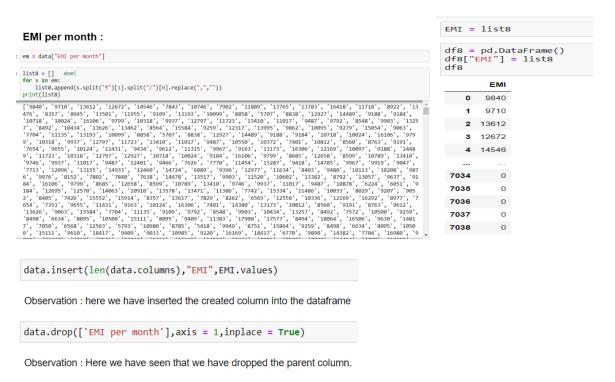
data.insert(len(data.columns), "Year_of_insurance", Year_of_insurance.values)

```
list6 = []
for q in ins:
    list6.append(q.split(" ")[2:4][0])
print(list6)
```

['Mar', 'Mar', 'Jul', 'Mar', 'Mar', 'Mar', 'Mar', 'Mar', 'Mar', 'Mar', 'Mar', 'Sept', 'Mar', 'Sept', 'Mar', 'Mar',



➤ Here we have dropped the parent column after creating the new columns "Year of insurance" and "Month of insurance".

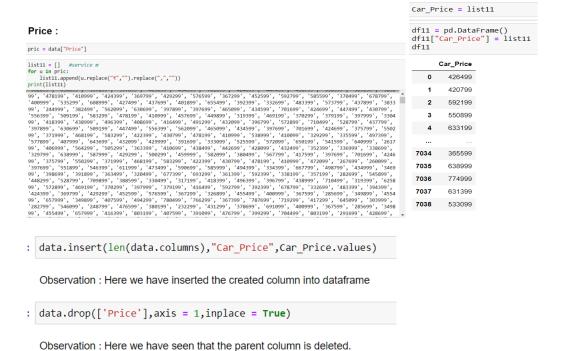


➤ Here we have added the column into the dataframe and deleted the parent column.

Service:

```
ser = data["service"]
  list9 = [] #service m
for t in ser:
   list9.append(t.split(" ")[1])
print(list9)
['Nov', 'h.
r', 'Feb', ''
'', 'Mar', '7
''Feb', 'Feb', 'Feb', ''
                                                                                                        n', 'Fel
'Nov',
'Jan',
', 'Dec'
', 'Mar'
', 'Feb'
   ar ,
'Mar'
                            Feb', Mar', 'Jan', 'Feb', 'Dec', 'Jan', 'Feb', 'Feb
                                                                                                                                                                                                           'Jan',
'Feb',
'Feb',
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'Dec
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'Feb
'Mar
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'Feb'
'Jan'
'Feb'
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'Jan'
'Jan'
'Jan'
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'Feb'
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                                                                                        'Jan'
'Mar'
'Jan'
'Feb'
'Mar'
'Jan'
                                                                                                                                                                                                             Nov
Feb
Jan
Jan
Feb
Dec
Feb
Feb
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                                                                                                                                                                                                                                                                                                  'Mar
                                                                                                                                                                                                                                                                                                                              'Feb
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          'Feb',
   service_month = list9
   df9 = pd.DataFrame()
df9["service_month"] = list9
   df9
                                  service month
                                                                          Nov
                                                                           Mar
                                                                          Nov
                                                                            Mar
        7034
                                                                          Dec
                                                                                                                                                                         data.insert(len(data.columns), "service_month", service_month.values)
         7035
                                                                            Mar
         7036
         7037
                                                                                                                                                                         Observation: Here we have inserted the column into the dataframe.
         7038
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       service_year = list10
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       df10 = pd.DataFrame()
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      df10["service_year"] = list10
    list10 = []
for t in ser:
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      df10
      list10.append(t.split(" ")[-1])
print(list10)
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       service_year
     ['ionit(listio)]
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 data.insert(len(data.columns), "service year", service year.values)
  Observation: Here we have inserted the created column into the dataframe
 data.drop(['service'],axis = 1,inplace = True)
  Observation: here we can see that we have extracted 2 columns from the parent column "service" and now we have dropped the column.
```

➤ Here the new column is added and the parent column is deleted from the dataframe.



- ➤ Here I have dropped the parent column and inplace the extracted new column is replaced.
- ➤ Now here we drop the unnecessary column "History" in which we have the same data in all the records and is not useful for our prediction and so we delete the column.

```
data["History"].unique()
array(['Non-Accidental'], dtype=object)

data.drop(['History'],axis = 1,inplace = True)
```

Observation: Here we have seen that the column "History" is with single value "Non-Accidental" and is also of no effect in the model and so we can drop this column.

Filling the null-values:

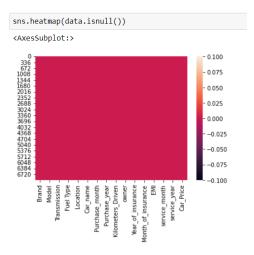
```
data['Location'] = data['Location'].fillna(data['Location'].mode()[0])

data['Transmission'] = data['Transmission'].fillna(data['Transmission'].mode()[0])
```

```
data.isnull().sum()

Brand 0
Model 0
Transmission 0
Fuel Type 0
Location 0
Car_name 0
Purchase_month 0
Purchase_year 0
Kilometers_Driven 0
Owner 0
Year_of_insurance 0
EMI 0
Service_month 0
Service_year 0
Car_Price 0
dtype: int64
```

➤ Here we have filled all the null values.



➤ Here we can see that there are no null values in our dataset now and thus we can continue for model building.

➤ Here we know that all our features are of the same object datatype even after extracting the required data from the parent columns and so here we are going to **change the datatype of the columns** where it is necessary.

```
Changing the datatypes:
: data['Purchase_year'] = data['Purchase_year'].astype('int')
: data['Purchase_year'].dtype
: dtype('int32')
  Observation: Here we have converted the created column "Purchase_year" into "int" datatype.
: data['Kilometers_Driven'] = data['Kilometers_Driven'].astype('int')
: data['Kilometers_Driven'].dtype
: dtype('int32')
  Observation: Here we have converted the created column "Kilometers_Driven" into "int" datatype.
: data['owner'] = data['owner'].astype('int')
: data['owner'].dtype
: dtype('int32')
  Observation: Here we have converted the created column "owner" into "int" datatype.
data['Year_of_insurance'] = data['Year_of_insurance'].astype('int')
 data['Year_of_insurance'].dtype
 dtype('int32')
 Observation: Here we have converted the created column "Year_of_insurance" into "int" datatype
 data['EMI'] = data['EMI'].astype('int')
 data['EMI'].dtype
 dtype('int32')
 Observation: Here we have converted the created column "EMI" into "int" datatype.
 data['service_year'] = data['service_year'].astype('int')
 data['service_year'].dtype
 dtype('int32')
 Observation: Here we have converted the created column "service_year" into "int" datatype.
 data['Car_Price'] = data['Car_Price'].astype('int')
 data['Car_Price'].dtype
 dtype('int32')
 Observation: Here we have converted the created column "Car_Price" into "int" datatype
```

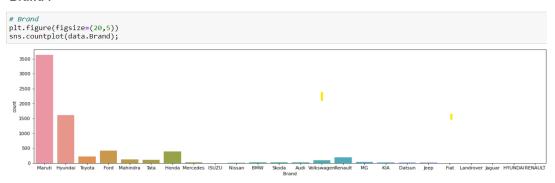
Checking the datatypes of the columns again:

data.dtypes	
Brand	object
Model	object
Transmission	object
Fuel Type	object
Location	object
Car_name	object
Purchase_month	object
Purchase_year	int32
Kilometers_Driven	int32
owner	int32
Year_of_insurance	int32
Month_of_insurance	object
EMI	int32
service_month	object
service_year	int32
Car_Price	int32
dtype: object	

Observation: Here we can see that the column have changed their datatypes.

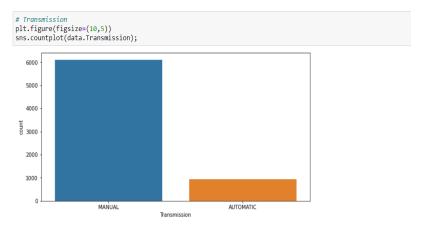
➤ Now here we will move to **visualization** part where we will be going to visualize the features of our dataset and analyse them.

Brand:



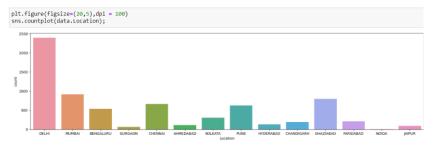
Observation: Here we have seen that the column has the highest count for the attribute "Maruti" followed by "Hyundai" and the least count is for "Nissan".

Transmission:



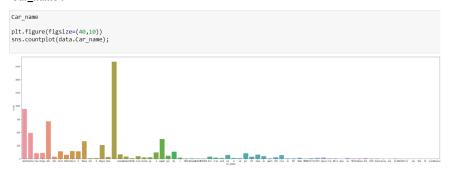
Observation: here we can see that the column has the highest count for the attribute "Manual" and the least count is for "Automatic".

Location:



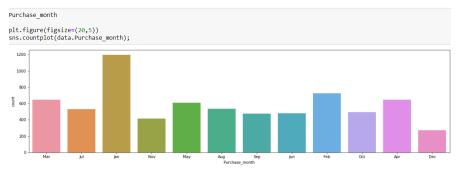
Observation : here we can see that the highest count is for the attribute "Delhi" followed by "Ghazlabad" and the least count is for the category "Noida"

Car_name:



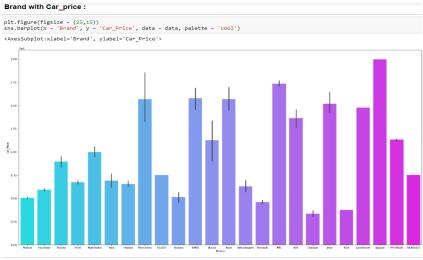
Observation: here we can see that the highest count is for the attribute "Innova" followed by "Swift" and the least count is for thye attribute "Aris".

Purchase_month:



Observation : here we can see that the attribute with the highest count in the column is "Jan" followed by "Feb" and the least count is for the attribute "Dec".

> These are few features for which we have done **Univariate analysis**, now let's move to **Bivariate analysis** of the features of the data.



Observation : here we can see that the brand with highest price is "Jaguar" and the least price is "Datsun

Transmission with car_price :

```
plt.figure(figsize = (12,8))
sns.lineplot(x = 'Transmission', y = 'Car_Price', data = data, palette = 'Blues')

<AxesSubplot:xlabel='Transmission', ylabel='Car_Price'>

950000

850000

800000

600000

MANUAL

Tansmission

AUTOMATIC

AUTOMATIC
```

Observation : Here we can see that the highest price is seen for the Automatic category of the column " Transmission".

Fuel Type with car_price :

```
#Fuel Type

plt.figure(figsize = (12,8))
sns.lineplot(x = 'Fuel Type', y = 'Car_Price', data = data, palette = 'Blues')

<AxesSubplot:xlabel='Fuel Type', ylabel='Car_Price'>

700000

600000

400000

Diesel Petrol + CNG Petrol + LPG
```

Observation : here we can see that the highest price is for the category "Diesel" and the least price is for the category "Petrol + LPG"

Location with car_price :



Observation : here we can see that all the locations the car_price is almost similar

Car_name with car_price :

```
# Car_name
plt.figure(figsize = (42,20),dpi = 500)
sns.lineplot(x = 'Car_name', y = 'Car_Price', data = data, palette = '8lues')

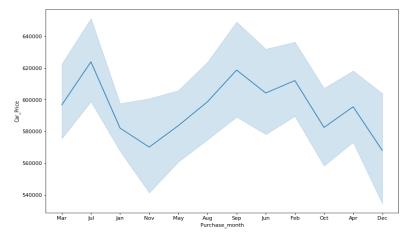
<AxesSubplot:xlabel='Car_name', ylabel='Car_Price'>
```

Observation: Here we can see that the highest car_price is for the category XF,Cardeavour and most of them have similar price ranges.

Purchase_month with car_price:

```
# Purchase_month
plt.figure(figsize = (12,8))
sns.lineplot(x = 'Purchase_month', y = 'Car_Price', data = data, palette = 'Blues')
```

<AxesSubplot:xlabel='Purchase_month', ylabel='Car_Price'>

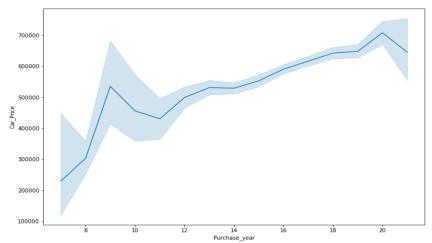


Observation: here we can see that the column has the highest price for the category "jull" with 620000 and the least is for the category "Dec".

Purchase_year with Car_Price :

```
plt.figure(figsize = (12,8))
sns.lineplot(x = 'Purchase_year', y = 'Car_Price', data = data, palette = 'Blues')
```

<AxesSubplot:xlabel='Purchase_year', ylabel='Car_Price'>



Observation; here we can see that the column has the highest price for the category "20" and the least price for the category below "8".

service_year with Car_Price :

2021

Observation: Here we can see that the categories present in the column are almost at the same price range almost at 600000

service_year

2022

1.0

- 0.8

- 0.6

- 0.4

- 0.2

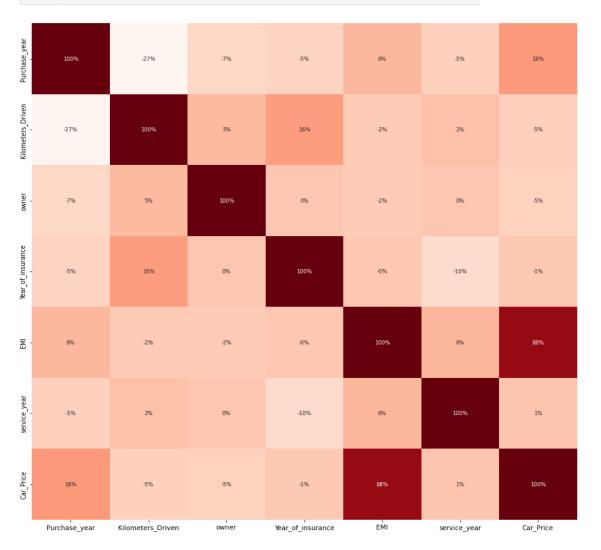
- 0.0

- -0.2

Correlation:

```
corr = data.corr()

plt.figure(figsize = (20,15))
sns.heatmap(corr,annot = True,fmt = ".0%",cbar = True,square = True,annot_kws = {'size':8}, cmap = 'Reds')
plt.show()
```



> Encoding the data through Label Encoder:

```
from sklearn.preprocessing import LabelEncoder
Observation: Here we have imported the "LabelEncoder" for encoding the data.
for column in data.columns:
     if data[column].dtype == np.number:
     data[column] = LabelEncoder().fit_transform(data[column])
Here we have used for loop to encode the complete data ie., all the column of the data.
data.head()
    Brand Model Transmission Fuel Location Car_name Purchase_month Purchase_year Kilometers_Driven owner Year_of_insurance Month_of_insurance
      15
            528
                                0
                                                  32
                                                                                             3712
                                                                                                       0
       15
            227
                                0
                                                                                9
                                                                                             3463
                                                                                                       0
                                0
                                                                                8
                                                                                             3706
       15
            227
                                                                               11
                                                                                             2122
      15
            633
```

Observation: Here we can see that we have encoded all the columns of the data

Now we will Check the **outliers** present in the data:



Observation: Here we can see that there are few columns which have outliers which are to be treated further for better model accuracy.

Removing the Outliers: from scipy.stats import zscore z = np.abs(zscore(data)) z = np.a z.shape (7039, 16) threshold = 3 print(np.where(z>3)) 47, 80, 83, 178, 215, 291, 315, 346, 355, 50, 550, 622, 623, 646, 735, 788, 819, 62, 905, 962, 1001, 1011, 1016, 1091, 1116, 1 (array([533, 855, 550, 862, 1125. 1135. 1198, 1199, 1210, 1212, 1765, 1795, 1797, 1839, 1944, 1945, 1962, 1964, 1300, 1846, 1965, 1319, 1889, 1974, 1324, 1900, 2008, 1420, 1902, 2022, 1379. 1430. 1468, 2159, 2159, 2832, 2847, 3016, 3023, 3318, 3333, 3584, 3648, 2079, 2088, 2102, 2122, 2142, 2224, 2230, 2304, 2309, 2327, 2948, 3177, 3449, 2413, 2961, 3234, 3471, 2825, 3012, 3311, 3570, 2870, 3080, 3355, 4049, 2641. 2716. 2865 2899 2903 2974, 3271, 3519, 2971, 3264, 3063, 3095, 3363, 3508, 3850, 4192, 4215, 4219, 4409, 4361, 4542, 4269, 4465, 4692, 4986, 5287, 4261, 4428, 4657, 4273, 4481, 4725, 4992, 4283, 4325, 4488, 4490, 4727, 4735, 5085, 5107, 4264, 4341, 4498, 4393. 4397 4451, 4666, 4561, 4562 4914 4982, 4927, 4964, 5127, 5130, 5167, 5170, 5370, 5371, 5823, 5929, 6164, 6165, 6702, 6707, 5213. 5253. 5278, 5297. 5360. 5382. 5383. 5479 5504, 6074, 6377, 5609, 6143, 6429, 5619, 6152, 6583, 5663, 6153, 6701, 5961, 6271, 6742, 5499, 6065, 5564, 6084, 5958, 6253, 6004 6741, 6333, 6386, 6752, 7028], 9, 6757, 6759, 6862, 6896, 6904, 6907, 6932, 6948, 6962, 5904, 69 9, 9, 9, 7, 7, 9, 7, 13, 9, 9, . 6948, 6962, 7, 13, 7, 9, 9, 9, 9, 7, 7, 7, 9, 7, 9, 7, 9, 9, 9, 9, 13, 9, 9, 9, 11, 9, dtype , 7, 9, 9, 9, 9, 9, 7, 7, 9, 9, 9, 9, 9, 9, 13, 13, 9, 7, 9, 9, 9, 9, 9, 9, 9. 9. 9, 9, 9, 13, 9, 9, 9, 7, 9, 7, 9, 13, 9, 9, 9, 9, 9, 9, 9, 13, 9, 9, 9, 9, 9, 9, 9, 9, 9, 7, 9, 13, 9, 7, 9, 9, 9, 9, 9, 9, 7, 9, 9, 7, 9, 9, 13. 9, 9, 9, 9, 9, 13, 13, 13, 13, 13, 13, 13, 13, 13, 13. 13. 91. data_new = data[(z<3).all(axis = 1)] print(data.shape)</pre> print(data_new.shape) Observation : Here we can see that the data has reduced because the number of records got reduced from 7039 to 6823 that means we nhave been successful in treating the outliers. 0 -0.399267 0.832017 15 626 0.386809 0 -0.399267 0.832017 4006 -0.477769 0.528474 **2** 15 227 0.386809 0 -0.399267 -0.473861 3463 -0.477769 -1.662682 227 0.386809 0 -0.399267 -0.473861 3706 2.093064 0.528474

Checking the data loss:

7034 15 372 0.386809 1 -0.399267 -0.605666

1 -0.399267 -1.334339

1 -0.399267 -1.334339

0.386809 1 -0.399267 1.327245

0.386809

0.386809

7038 7 493 0.386809 1 -0.399267 -1.334339

33

7036 6 65

6823 rows x 16 columns

```
data_loss = (7039-6823)/7039*100
data_loss
```

12

13

11

747 2.093064

1768 -0.477769

683 -0.477769

195 -0.477769

1995 -0.477769

0.528474

0.528474

0.528474

0.528474

-1.662682

3.0686177013780367

7035

Observation: Here we can see that the loss% is 3% which means that we have lost 3% of the data which is negligible.

Checking the Skewness:

```
data_new.skew()
Brand
                          -0.211438
Model
                           -0.517917
Transmission
                         -2.198933
-0.488661
Fuel Type
Location 0.627048
Car_name 0.690795
Purchase_month 0.116671
Purchase_year -0.263006
Kilometers_Driven -0.106703
owner 1.615650
Year_of_insurance -1.125474
Month_of_insurance -0.722223
                        0.233340
0.489505
-1.395127
0.225423
EMI
service_month
service_month
service_year
Car_Price
dtype: float64
```

Observation: Here we can see that we have columns which have the combination of positive skewness and negative skewness which have to be treated for better model accuracy.

Removing the skewness:

```
features = ["Transmission", "service_year", "Year_of_insurance", "Month_of_insurance", "Location", "owner", "Car_name"]
```

Observation: Here we have mentioned the features which have skewness and assigned them to a variable which is to be passed during tranforming method

```
from sklearn.preprocessing import PowerTransformer
scaler = PowerTransformer(method='yeo-johnson')
parameters:
method = 'box-cox' or 'yeo-johnson'
...
```

"\nparameters:\nmethod = 'box-cox' or 'yeo-johnson'\n"

```
data_new[features] = scaler.fit_transform(data_new[features].values)
data_new[features]
```

	Transmission	service_year	Year_of_insurance	Month_of_insurance	Location	owner	Car_name
0	0.386809	-1.916582	0.528474	0.060240	-0.399267	-0.477769	0.832017
1	0.386809	0.521762	0.528474	0.060240	-0.399267	-0.477769	0.832017
2	0.386809	-1.916582	-1.662682	-0.929743	-0.399267	-0.477769	-0.473861
3	0.386809	0.521762	0.528474	0.060240	-0.399267	2.093064	-0.473861
4	0.386809	0.521762	0.528474	0.060240	-0.399267	-0.477769	-0.473861
7034	0.386809	-1.916582	0.528474	0.060240	-0.399267	2.093064	-0.605666
7035	0.386809	0.521762	0.528474	0.060240	-0.399267	-0.477769	-1.334339
7036	0.386809	-1.916582	0.528474	0.060240	-0.399267	-0.477769	1.327245
7037	0.386809	-1.916582	0.528474	0.060240	-0.399267	-0.477769	-1.334339
7038	0.386809	0.521762	-1.662682	1.791497	-0.399267	-0.477769	-1.334339

6823 rows × 7 columns

```
data_new.skew()
```

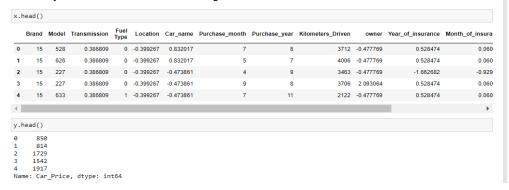
Brand	-0.211438
Model	-0.517917
Transmission	-2.198933
Fuel Type	-0.488661
Location	-0.025383
Car_name	-0.118866
Purchase_month	0.116671
Purchase_year	-0.263006
Kilometers_Driven	-0.106703
owner	1.615650
Year_of_insurance	-0.142321
Month_of_insurance	0.241816
EMI	0.233340
service_month	0.489505
service_year	-1.395127
Car_Price	0.225423
dtype: float64	

Observation: Here we can see that the skewness of the columns are treated and Ithe skewness values have changed ie., which are decreased

Separating the variables into independent and target variables :

```
x = data_new.drop("Car_Price", axis=1)
y = data_new["Car_Price"]
```

Here we have separated the data among the 2 variables x and y in which the label column is assigned with the variable "y" and the rest all the features are assigned to the variable "x".



Here we use the Standard Scaler for Scaling the data present in the variable "x"

Scaling the data using the standard Scaler:

```
from sklearn.preprocessing import StandardScaler
scaler = StandardScaler()
x = pd.DataFrame(scaler.fit_transform(x), columns=x.columns)
                             Brand Model Transmission Fuel Location Car_name Purchase_month Purchase_year Kilometers_Driven owner Year_of_insurance Model Transmission  

Fuel Type Location Car_name Purchase_month Purchase_year Kilometers_Driven owner Year_of_insurance Model Transmission  

Fuel Type Location Car_name Purchase_month Purchase_year Kilometers_Driven owner Year_of_insurance Model Transmission  

Fuel Type Location Car_name Purchase_month Purchase_year Kilometers_Driven owner Year_of_insurance Model Transmission  

Fuel Type Location Car_name Purchase_month Purchase_year Kilometers_Driven owner Year_of_insurance Model Transmission  

Fuel Type Location Car_name Purchase_month Purchase_year Kilometers_Driven owner Year_of_insurance Model Transmission  

Fuel Type Location Car_name Purchase_month Purchase_year Kilometers_Driven owner Year_of_insurance Model Transmission  

Fuel Type Location Car_name Purchase_month Purchase_year Kilometers_Driven owner Year_of_insurance Model Transmission  

Fuel Type Location Car_name Purchase_month Purchase_year Kilometers_Driven owner Year_of_insurance Model Transmission  

Fuel Type Location Car_name Purchase_month Purchase_year Kilometers_Driven owner Year_of_insurance  

Fuel Type Type Type Type  

Fuel Type Type Type  

Fuel Type 
         0 0.523717 0.712809 0.386809 -1.326706 -0.399267 0.832017 0.541421 -0.595678 1.127095 -0.477769
             1 0.523717 1.249793
                                                                                                   0.386809 -1.326706 -0.399267 0.832017
                                                                                                                                                                                                                                                                 -0.069227
                                                                                                                                                                                                                                                                                                                 -1.047017
                                                                                                                                                                                                                                                                                                                                                                                1.361512 -0.477769
                                                                                                                                                                                                                                                                                                                                                                                                                                                                             0.528474
        2 0.523717 -0.936500 0.386809 -1.326706 -0.399267 -0.473861 -0.374551 -0.144339
                                                                                                                                                                                                                                                                                                                                                               0.928558 -0.477769
                                                                                                                                                                                                                                                                                                                                                                                                                                                                          -1.662682
           3 0.523717 -0.936500 0.386809 -1.326706 -0.399267 -0.473861
                                                                                                                                                                                                                                                              1.152069
                                                                                                                                                                                                                                                                                                               -0.595678
                                                                                                                                                                                                                                                                                                                                                                             1.122311 2.093064
                                                                                                                                                                                                                                                                                                                                                                                                                                                                            0.528474
```

4	0.523717	1.288149	0.386809	0.722211	-0.399267	-0.473861	0.541421	0.758340	-0.140671	-0.477769	0.528474
6818	0.523717	-0.141983	0.386809	0.722211	-0.399267	-0.605666	-0.679875	1.209679	-1.237010	2.093064	0.528474
6819	-1.067519	-1.999510	0.386809	0.722211	-0.399267	-1.334339	-0.374551	1.209679	-0.422929	-0.477769	0.528474
6820	-1.266424	-1.824168	0.386809	0.722211	-0.399267	1.327245	1.762718	1.661018	-1.288039	-0.477769	0.528474
6821	-1.067519	-0.098147	0.386809	0.722211	-0.399267	-1.334339	-1.290523	0.307001	-1.677140	-0.477769	0.528474
6822	-1.067519	0.521029	0.386809	0.722211	-0.399267	-1.334339	-0.679875	0.758340	-0.241933	-0.477769	-1.662682
6823 r	ows x 15 c	olumns									

Observation : Here we have scaled the data of our "x" ie., all our features are scaled.

Model Building:

```
from sklearn.linear_model import LinearRegression
from sklearn.model_selection import train_test_split
from sklearn.metrics import mean_absolute_error
from sklearn.metrics import mean_squared_error
from sklearn.metrics import r2_score
```

Observation: Here we have imported the libraries required.

Checking the random_state:

```
maxAccu=0
maxRS=0
for i in range(1,200):
    x_train,x_test,y_train,y_test = train_test_split(x,y,test_size=.30, random_state=i)
    mod = LinearRegression()
    mod.fit(x_train, y_train)
    pred = mod.predict(x_test)
    acc=r2_score(y_test, pred)
    if acc>maxAccu:
        maxAccu=acc
        maxAccu=acc
        maxRS=i

print("Maximum r2 score is ",maxAccu," on Random_state ",maxRS)
```

Maximum r2 score is 0.8569831256498824 on Random_state 7

Observation: Here we have checked the random state from 1 to 200 where we got the R2 Score as 85.6% at the random_state 7.

➤ Here we have imported the necessary libraries for modelbuilding and splitting the data into train and test sets and now we will split the data at the maximum random state which we got ie., 7.

splitting the data at the "maxRs" = 7:

```
x_train,x_test,y_train,y_test=train_test_split(x,y,test_size=.30,random_state=maxRS)
```

Observation: Here we can see that we splitted the data into train and test data with test size as 30% and the max random state as 7

- Now here we import all the necessary model libraries.
- ➤ I'm testing the results with the below algorithms. 1. Linear Regression 2. Random Forest Regressor 3. Decision Trees Regressor 4. KNN Regressor In order to test the model, I'm using r2 score and RMSE (Root Mean Squared Error), further in order to verify the model's fit, I'm using cross validation score to identify the best model.

Regression Algorithms:

```
from sklearn.ensemble import RandomForestRegressor
from sklearn.tree import DecisionTreeRegressor
from sklearn.neighbors import KNeighborsRegressor as KNN
from sklearn.svm import SVR
from sklearn.model_selection import cross_val_score
from sklearn import metrics
```

Observation: Here we can see that we have imported the necessary libraries to train and test the model.

Linear Regression:

```
# Checking r2score for Linear Regression
LR = LinearRegression()
LR.fit(x_train,y_train)

# prediction
predLR=LR.predict(x_test)
print('R2_score:',metrics.r2_score(y_test,predLR))

R2_score: 0.8569831256498824

# Mean Absolute Error (MAE)
print(metrics.mean_absolute_error(y_test, predLR))

# Mean Squared Error (MSE)
print(metrics.mean_squared_error(y_test, predLR))

# Root Mean Squared Error (RMSE)
print(np.sqrt(metrics.mean_squared_error(y_test, predLR)))

188.33710470714834
106638.76215756004
326.5559096962724
```

Observation: Here we can see that we have achieved 85.6% accuracy with Linear regression model

Random Forest Regressor:

```
#Checking R2 score for Random Forest Regressor:
RFR=RandomForestRegressor()
RFR.fit(x_train,y_train)
# prediction
predRFR=RFR.predict(x_test)
print('R2_Score:',metrics.r2_score(y_test,predRFR))
R2 Score: 0.984098786719313
# Mean Absolute Error (MAE)
print(metrics.mean_absolute_error(y_test, predRFR))
# Mean Squared Error (MSE)
print(metrics.mean squared error(y test, predRFR))
# Root Mean Squared Error (RMSE)
print(np.sqrt(metrics.mean_squared_error(y_test, predRFR)))
19.886629213483147
11856.542864338055
108.88775350946521
```

Observation: Here we can see that we have achieved 98.4% for Random Forest Regressor model

Decision Tree Regressor:

```
# Checking R2 score for Decision Tree Regressor
DTR=DecisionTreeRegressor()
DTR.fit(x_train,y_train)
# prediction
predDTR=DTR.predict(x_test)
print('R2_Score:',metrics.r2_score(y_test,predDTR))
R2_Score: 0.9739385316014878
# Mean Absolute Error (MAE)
print(metrics.mean_absolute_error(y_test, predDTR))
# Mean Squared Error (MSE)
print(metrics.mean_squared_error(y_test, predDTR))
# Root Mean Squared Error (RMSE)
print(np.sqrt(metrics.mean_squared_error(y_test, predDTR)))
24.37420615534929
19432.411333659013
139.400184123476
```

Observation: Here we have seen that we have achieved 97.3% accuracy with Decision Tree Regressor model.

KNN regressor:

```
# Checking R2 score for KNN regressor
knn=KNN()
knn.fit(x_train,y_train)
#prediction
predknn=knn.predict(x_test)
print('R2_Score:',metrics.r2_score(y_test,predknn))
R2_Score: 0.781359340265938
# Mean Absolute Error (MAE)
print(metrics.mean_absolute_error(y_test, predknn))
# Mean Squared Error (MSE)
print(metrics.mean_squared_error(y_test, predknn))
# Root Mean Squared Error (RMSE)
print(np.sqrt(metrics.mean_squared_error(y_test, predknn)))
289.6653639472399
163026.70169027845
403.76565194463785
```

Observation: here we can see that we have achieved 78% accuracy with KNN Regressor model

Checking the Cross Validation Score :

```
: from sklearn.model_selection import cross_val_score
: # Checking cv score for Linear Regression
 print(cross_val_score(LR,x,y,cv=5).mean())
  0.7836850757481711
: # Checking cv score for Random Forest Regression
  print(cross_val_score(RFR,x,y,cv=5).mean())
  0.9709442195306274
: # Checking cv score for Decision Tree Regression
  print(cross_val_score(DTR,x,y,cv=5).mean())
  0.9616810327158174
: # Checking cv score for KNN Regression
  print(cross_val_score(knn,x,y,cv=5).mean())
```

0.7384108581236906

➤ Observation: Here we can see that among all the models "Random Forest Regressor" has high CV Score.

Hyper parameter Tuning:

```
: from sklearn.model_selection import GridSearchCV
: #RandomForestRegressor
  'max_depth':[2,4,6]}
: GCV=GridSearchCV(RandomForestRegressor(),parameters,cv=5)
: GCV.fit(x_train,y_train)
: GridSearchCV(cv=5, estimator=RandomForestRegressor(),
              : GCV.best_params_
: {'criterion': 'mse',
  'max_depth': 6,
  'max_features': 'auto',
  'n_estimators': 200}
: Cars_model = RandomForestRegressor(criterion='mse', max_depth=6, max_features='auto', n_estimators=200)
  Cars_model.fit(x_train, y_train)
  pred = Cars_model.predict(x_test)
print("RMSE value:",np.sqrt(metrics.mean_squared_error(y_test, predRFR)))
  print('R2_Score:',r2_score(y_test,pred)*100)
  RMSE value: 108.88775350946521
  R2_Score: 97.2158311996941
```

Observation: Here we can see that our best model is Random Forest model and the model is with 98.4% accuracy before hyper parameter tuning and got reduced after hyper parameter tuning.

Saving the model:

```
# Saving the model using .pkl
import pickle
filename='Cars.pkl'
pickle.dump(RFR,open(filename,'wb'))
```

Observation: Here we have saved our model with ".pkl" method

```
loaded_model=pickle.load(open('Cars.pkl','rb'))
result=loaded_model.score(x_test,y_test)
print(result)

0.984098786719313

conclusion=pd.DataFrame([loaded_model.predict(x_test)[:],pred[:]],index=["Predicted","Original"])

conclusion

0 1 2 3 4 5 6 7 8 9 10 11

Predicted 2425.020000 69.710000 3149.900000 139.430000 336.400000 235.020000 728.640000 2412.190000 129.690000 394.730000 1385.07000 2455.570000
Original 2421.658752 67.948279 3139.124703 137.966309 337.625356 208.709865 708.647486 2409.178936 104.423996 376.550029 1388.81832 2460.830035
```

Observation: Here we have finally presented the Predicted and original values of our data.

So, our best model is Random Forest model with accuracy% of 98.4%

CONCLUSION

- ➤ We have successfully built a model using multiple models and found that the Random Forest Regressor model is the best model with a good accuracy.
- ➤ Below are the details of the model's metrics predicting the dataset R2- score of 0.98 RMSE of 108.88.
- ➤ You can view the same from the visualizations on the correlation of independent variable over dependent variable (target) As we can see from the boxplot, I couldn't remove all the outliers yet since the data is expensive, I have to proceed with the dataset with outliers.
- ➤ Further, I couldn't get skewness under control for few variables through couple of transformation techniques, yet I have proceeded with building the model. Looking at the heat map for correlation, I could see there were few independent variables which were correlated with each other, yet I have not removed any variable based on their correlation because multi-collinearity will not affect prediction.

Limitations of this work and Scope for Future Work:

- ✓ Due to the presence of lot of outliers, we are unsure whether the model is going to perform well to a completely new dataset.
- ✓ During data-collection, there are certain websites that do not provide the necessary information on the used car due to which the data collected was not precise which had to pre-processed for building a better model.
- ➤ Other than these above limitations, I couldn't find more scope for improvement.

