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EMPLOYMENT

12-2017 to present: Associate Professor of Economics, School of Economics and Management (SEM), Tsinghua University
03-2017 to present: Executive Associate Director, Tsinghua Economic Science and Policy Experimental Laboratory (ESPEL), Tsinghua University
07-2011 to 12-2017: Assistant Professor of Economics, SEM, Tsinghua University

VISITING AND HONORARY POSITIONS

01-2021 to present: Industrial Scholar, Institute of Internet Industry, Tsinghua University
03-2019 to present: Visiting Professor, School of Economics and Management, Beijing Jiaotong University
11-2018 to present: Visiting Professor, Academy of Regional and Global Governance, Beijing Foreign Studies University
02-2018 to 04-2018: Fernand Braudel Senior Fellow, Department of Economics, European University Institute
09-2015 to 03-2016: Visiting Scholar, Department of Economics, The Chinese University of Hong Kong (CUHK)

EDITORIAL SERVICE

01-2017 to present: Associate Editor, *Journal of Economic Behavior and Organization*
04-2018 to present: Associate Editor, *Research in Economics*
08-2019 to 06-2020: Executive Editor, *Journal of Asian Economics*
06-2019 to present: Guest Editor, *North American Journal of Economics and Finance*, Special Issue on "Behavioral Finance and Policy"
12-2018 to 04-2020: Guest Editor, *Journal of Asian Economics*, Special Issue on "Application of Behavioral Economics in Asia"

SCIENTIFIC COMMITTEE AND BOARD SERVICE

04-2021 to present: Committee Member, *China Economics Annual Conference* (中国经济学年会)
12-2020 to present: Board Member, *Society for the Advancement of Behavioral Economics*
12-2019 to present: Founding Scientific Committee Member, *China Microeconomic Theory Forum* (中国微观经济理论论坛)
10-2019 to present: Executive Board Member, *China Information Economics Society* (中国信息经济学会)
08-2019 to present: Executive Board Member, *American Committee on Asian Economic Studies*
04-2019 to present: Founding Scientific Committee Member, *Behavioral and Experimental Economics Forum* (China BEEF, 中国行为与实验经济学论坛)

EDUCATION

Ph.D. in Economics, Washington University in St. Louis, May 2011
Dissertation: Essays on Microeconomics with Incomplete Information (Advisor: David K. Levine)
M.A. in Economics, Washington University in St. Louis, May 2007
M.A. in Economics, *with distinction*, Tsinghua University, July 2005

B.A. in Economics, *with distinction*, Tsinghua University, July 2003

RESEARCH AREAS

Economic Theory, Information Economics, Experimental Economics, Behavioral Economics

Matching Theory, Financial Economics, Industrial Organization, Chinese Economy

PLENARY AND KEYNOTE TALKS

10-2017: 2nd Behavioral and Experimental Economics Workshop, Dalian, China, “The Value of the Knowledge of Others” (Chinese Title “他山之石，可否攻玉?”)

11-2018: 2018 Annual Conference of China Information Economics Society, Guangzhou, China, “Hierarchical Bayesian Persuasion” (Chinese Title “多层级的贝叶斯劝服”)

06-2019: Inaugural International Symposium on Brain-like Economics, Jinan, China, “Self-commitment for Cooperation” (Chinese Title “自我承诺与合作”)

08-2020: 2nd China Behavioral and Experimental Economics Forum, Beijing, China, “Stuck in the Wisdom of Crowds: Knowledge, Information, and Heuristics” (Chinese Title “群众智慧如何影响个体决策：知识、信息、与经验法则”)

10-2020: Operations Research Society of China National Conference (ORSC2020), Hefei, China, “How does Goal Setting Affect Individual Performance: Theory and Experiment” (Chinese Title “目标设定方式如何影响个体绩效：理论与实验”)

SELECTED PUBLICATIONS

- [1] “International Trade with Social Comparisons,” with Zeng Lian, Jaimie Lien and Lin Lu, ***Review of International Economics***, August 2021, 29(3): 533-556
- [2] “One Step at a Time: Does Gradualism Build Coordination?,” with Sam Asher, Plamen Nikolov, and Maoliang Ye, ***Management Science***, January 2020, 66(1): 113-129
- [3] “Are Work Intensity and Healthy Eating Substitutes? Field Evidence on Food Choices under Varying Workloads,” with Jaimie Lien, ***Journal of Economic Behavior and Organization***, January 2018, 145: 370-401
- [4] “A Robust Reference-Dependent Model for Speculative Bubbles,” with Mu Zhang, ***Journal of Economic Behavior and Organization***, May 2017, 137: 232-258
- [5] “Ex-ante Fairness in the Boston and Serial Dictatorship Mechanisms under Pre-exam and Post-exam Preference Submission,” with Jaimie Lien and Xiaohan Zhong, ***Games and Economic Behavior, Special Issue in honor of John. O. Ledyard***, January 2017, 101: 98-120
- [6] “Extortion can Outperform Generosity in the Iterated Prisoners’ Dilemma,” with Jaimie Lien, Zhijian Wang, Bin Xu and Yanran Zhou, ***Nature Communications***, 2016, 7: 11125
- [7] “Preference Submission Timing in School Choice Matching: Testing Fairness and Efficiency in the Laboratory,” with Jaimie Lien and Xiaohan Zhong, ***Experimental Economics***, 2016, 19(1): 116-150
- [8] “Deciding When to Quit: Reference-Dependence over Slot Machine Outcomes,” with Jaimie Lien, ***American Economic Review: Papers & Proceedings***, 2015, 105(5): 366-370
- [9] “The Relationship between Economic Theory and Experiments,” with David K. Levine, ***Handbook of Experimental Economic Methodology***, ed. Guillaume Frechette and Andrew Schotter, Oxford University

Press, Ch.2, pp.43-57, February 2015

ALL PUBLICATIONS

- [1] "Cultural Difference and China's Cross-Border M&As: Language Matters," with Zeng Lian, Wenli Sun, and Dan Xie, *International Review of Economics and Finance*, forthcoming
- [2] "Optimal Subsidies in the Competition between Private and State-Owned Enterprises," with Mingzhi Li and Jaimie Lien, *International Review of Economics and Finance*, forthcoming
- [3] "Numbers of Bricks and Clicks: Price Competition between Online and Offline Stores", with Weixing Ford and Yixiu Li, *International Review of Economics and Finance*, September 2021, 75: 420-440
- [4] "International Trade with Social Comparisons," with Zeng Lian, Jaimie Lien and Lin Lu, *Review of International Economics*, August 2021, 29(3): 533-556
- [5] "A Dynamic Model of Cournot Competition for an Oligopolistic Market," with Zeng Lian, *Mathematics*, 2021, 9(5), 489
- [6] "Transportation Network with Externalities," with Zhonghong Kuang, Vladimir Mazalov, and Xindi Tang, *Journal of Computational and Applied Mathematics*, January 2021, 382, 113091
- [7] "Information Design under the Environment of Big Data: Using the Contest Model as an Example ("大数据环境下信息设计研究——以竞赛模型为例" in Chinese)", with Zhonghong Kuang, *Operating Strategy Optimization and Coordination Research under the Environment of Big Data* ("大数据环境下的运营策略优化与协调研究" in Chinese), ed. Jian Chen, Junjie Wu, Dengpan Liu, Yue Dai, Xiaole Wu, Bo Li, and Liu Yang, Science Press, Ch.5, pp.91-114, November 2020
- [8] "Pricing Equilibrium of Transportation Systems with Behavioral Commuters," with Jaimie Lien and Vladimir Mazalov, *Journal of Dynamics and Games*, October 2020, 7(4), 335-350
- [9] "Flexible or Mandatory Retirement? Welfare Implications of Retirement Policies for a Population with Heterogeneous Health Conditions," with Zhenhua Feng and Jaimie Lien, *International Review of Economics and Finance*, September 2020, 69: 1032-1055
- [10] "The Effect of Culture on Consumption: A Behavioral Approach," with Rong He, Heqing Li, and Zeng Lian, *Journal of Asian Economics*, April 2020, 67: 101180
- [11] "Information Sharing in a Contest Game with Group Identity," with Weixing Ford, Zeng Lian, and Jaimie Lien, *Economics Letters*, April 2020, 189:109000
- [12] "One Step at a Time: Does Gradualism Build Coordination?," with Sam Asher, Plamen Nikolov, and Maoliang Ye, *Management Science*, January 2020, 66(1): 113-129
- [13] "Serial and Parallel Duopoly Competition in Multi-Segment Transportation Routes," with Zhonghong Kuang, Zeng Lian, and Jaimie Lien, *Transportation Research Part E: Logistics and Transportation Review*, January 2020, 133: 101821
- [14] "A Dynamic Model of Bertrand Competition for an Oligopolistic Market," with Zeng Lian, *Frontiers of Dynamic Games: Game Theory and Management, St. Petersburg, 2018*, ed. Leon A. Petrosyan, Vladimir V. Mazalov, and Nikolay A. Zenkevich, Birkhäuser Press, Ch.7, pp.103-130, September 2019
- [15] "Riding to Wall Street: Determinants of Commute Time using Citibike," with Weixing Ford, Jaimie W. Lien, and Vladimir V. Mazalov, *International Journal of Logistics: Research and Applications*, August 2019, 22(5): 473-490
- [16] "Pricing of Platforms in Two-Sided Markets with Heterogeneous Agents and Limited Market Size," with

- Zhenhua Feng, Taoxiong Liu and Vladimir V. Mazalov, *Automation and Remote Control*, July 2019, 80(7): 1347-1357
- [17] "Bilateral Conflicts: Theory and Applications ("双边冲突的理论与实践" in Chinese)," with Xiao Chen, Jiandong Ju, and Jie Ma, *Nankai Economic Studies* (《南开经济研究》), 2019, 2: 101-121
- [18] "Keeping Up with the Neighbors: Social Interaction in a Production Economy," with Zhenhua Feng and Jaimie Lien, *Mathematics*, September 2018, 6(9): 162
- [19] "A Game-Theoretic Model of Virtual Operators Competition in a Two-Sided Telecommunication Market," with Julia V. Chirkova, Jaimie Lien and Vladimir V. Mazalov, *Automation and Remote Control*, April 2018, 79(4): 737-756
- [20] "Are Work Intensity and Healthy Eating Substitutes? Field Evidence on Food Choices under Varying Workloads," with Jaimie Lien, *Journal of Economic Behavior and Organization*, January 2018, 145: 370-401
- [21] "Information Sharing in Private Value Lottery Contest," with Zenan Wu, *Economics Letters*, August 2017, 157: 36-40
- [22] "A Robust Reference-Dependent Model for Speculative Bubbles," with Mu Zhang, *Journal of Economic Behavior and Organization*, May 2017, 137: 232-258
- [23] "Ex-ante Fairness in the Boston and Serial Dictatorship Mechanisms under Pre-exam and Post-exam Preference Submission," with Jaimie Lien and Xiaohan Zhong, *Games and Economic Behavior, Special Issue in honor of John. O. Ledyard*, January 2017, 101: 98-120
- [24] "Wardrop Equilibrium for Networks with the BPR Latency Function," with Jaimie Lien, Vladimir V. Mazalov, and Anna V. Melnik, *Lecture Notes in Computer Science*, Vol. 9869: *Discrete Optimization and Operations Research (Proceedings of the 9th International Conference, DOOR 2016)*, pp. 37-49.
- [25] "A Model of Capital Allocation, Education and Job Choice in China," with Jaimie Lien and Wei Wang, *The Chinese Economy, Special Issue: Some Challenges to Economic Growth and Stability in China*, 2016, 49(5): 307-326
- [26] "Extortion can Outperform Generosity in the Iterated Prisoners' Dilemma," with Jaimie Lien, Zhijian Wang, Bin Xu and Yanran Zhou, *Nature Communications*, 2016, 7: 11125
- [27] "Preference Submission Timing in School Choice Matching: Testing Fairness and Efficiency in the Laboratory," with Jaimie Lien and Xiaohan Zhong, *Experimental Economics*, 2016, 19(1): 116-150
- [28] "Incentive Mechanism of Ability-Based Grouping: An Economic Analysis Based on Contest Game ("基于竞赛模型的分层教学激励机制研究" in Chinese)," with Hao Chen and Xiaohan Zhong, *China Journal of Economics* (《经济学报》), 2015, 2(4): 36-61
- [29] "Deciding When to Quit: Reference-Dependence over Slot Machine Outcomes," with Jaimie Lien, *American Economic Review: Papers & Proceedings*, 2015, 105(5): 366-370
- [30] "Infinitely Repeated Games with Self-Control: A Dual-Self Interpretation of the Monks Story," with Wei Wang, *Automation and Remote Control*, March 2015, 76(3): 521-534
- [31] "The Relationship between Economic Theory and Experiments," with David K. Levine, *Handbook of Experimental Economic Methodology*, ed. Guillaume Frechette and Andrew Schotter, Oxford University Press, Ch.2, pp.43-57, February 2015
- [32] "Multi-Period Complete-Information Games with Self-Control: A Dual-Self Approach," with Wei Wang, *Operations Research Transactions*, 2012, 16(4): 95-104

- [33] “Open Source Software Movement: A Challenging Opportunity for the Development of China’s Software Industry,” with Mingzhi Li, *Journal of Electronic Science and Technology of China*, 2004, 2(3): 47-52

WORKING PAPERS

- [1] Discretionary Red Tape, with Michael Jung, Chul-In Lee, and Jaimie Lien, rejected with resubmit invitation from *American Economic Review*
- [2] Representativeness Biases and Lucky Store Effects, with Jaimie Lien and Jia Yuan, revision requested by *International Economic Review*
- [3] Multi-period Matching with Commitment, with Mu Zhang, revision requested by *Games and Economic Behavior*
- [4] Pump-faking the effort? Evidence from NBA players' contracts, with Qingliang Fan, Jaimie Lien, and Lin Meng, revision requested by *Journal of Economic Behavior and Organization*
- [5] Endogenous Crackdowns, Information Disclosure and Tax Compliance: An Experimental Investigation, with Zhixin Dai, revision requested by *Experimental Economics*
- [6] Auction Formats and Bidding Behavior: Theory and Evidence from Pay-Per-Bid Auctions (“拍卖机制与竞价行为：基于付费竞价式拍卖的理论与实验” in Chinese), with Yunwen He, revision requested by *Economic Research Journal* (《经济研究》)
- [7] Information Environment and Dedication Behavior: Theory and Evidence from the Initiating-following Timing Game (“信息环境与奉献行为：基于发起追随时机博弈的理论与实验” in Chinese), with Yunwen He, submission invited by *Economic Research Journal* (《经济研究》)
- [8] Hierarchical Bayesian Persuasion, with Zhonghong Kuang and Jaimie Lien
- [9] Exaggerating to Break-Even: Reference-Dependent Moral Hazard in Automobile Insurance Claims, with Feng Gao and Jaimie Lien
- [10] Lying for Efficiency or Fairness?, with Jaimie Lien and Jinglan Zhang
- [11] Double Directional Persuasion, with Fan Wu
- [12] Information Design in Simultaneous All-pay Auction Contests, with Zhonghong Kuang and Hangcheng Zhao
- [13] How Alliances Form and Conflict Ensues, with Lu Dong, Lingbo Huang, and Jaimie Lien
- [14] When does the Platform Tell You the Truth? Optimal Information Provision with Service Differentiation, with Andy Tao Li
- [15] Multiple Reference Points and Length of Ownership in the Housing Market, with Naqun Huang and Jaimie Lien
- [16] Where You Stand Affects the Risks You Take: Socially Reference-Dependent Risk Attitudes, with Jaimie Lien
- [17] Strong Bubbles and Common Expected Bubbles in a Finite Horizon Model
- [18] What Brings Consumers Back for More? Evidence from Quantifiable Gain and Loss Experiences in Penny Auctions, with Jaimie Lien and Minbo Xu
- [19] Bayesian Persuasion in Sequential Tullock Contests, with Jian Chen and Zhonghong Kuang
- [20] Stuck in the Wisdom of Crowds: Information, Knowledge, and Heuristics, with Yunwen He and Jaimie Lien
- [21] Bayesian Persuasion in All-pay Auction Contests, with Jian Chen and Zhonghong Kuang
- [22] Major Earthquakes and Time Preference Indicators, with Jaimie Lien and Qingqing Peng
- [23] Coupling Information Disclosure with a Quality Standard in R&D Contests, with Gaoyang Cai, Qian Jiao and Jingfeng Lu

- [24] The Cooperative Consequences of Contests, with Jaimie Lien and Yilin Zhuo
- [25] Bayesian Persuasion with Loss Averse Players, with Yunwen He
- [26] The Board Chair's Dilemma: A Dual Decision Model of Strategy Governance, with Ryan Krause, Richard Priem and Guangliang Ye
- [27] Optimal Joint Design of Timing and Information Disclosure in Tullock Contests, with Jian Chen and Zhonghong Kuang
- [28] Information Structure, Bubble Frequency and Bubble Size, with Jaimie Lien and Mu Zhang
- [29] Information Asymmetry, Job Switching Mobility, and Screening of Abilities: A Tale of Two Sectors, with Xiao Chen, Wenqing Pan, and Tian Wu
- [30] Male, Female, or No Comment? Gender Information Disclosure in Trusting and Reciprocating, with Yunwen He and Jaimie Lien
- [31] Publicization and Competition: Government Intervention in the Market for Transportation, with Naqun Huang and Jaimie Lien
- [32] Managing Competitions Using Information: Information Disclosure Policy in Contests with Heterogeneous Players, with Qian Jiao and Jaimie Lien
- [33] Online or Face-to-Face? Competition among MOOC and Regular Education Providers, with Haipeng Han, Donald Lien, and Jaimie Lien
- [34] A Fairness Condition for Unfair Contests: Multi-Dimensional Discrimination with Asymmetric Agents, with Xiaoyu Cheng and Jaimie Lien
- [35] Perception Bias in Tullock Contests, with Jaimie Lien and Hangcheng Zhao
- [36] Multidimensional Tullock Contests, with Jaimie Lien and Hangcheng Zhao
- [37] Returning a Treasure: Revisiting the Asymmetric Matching Pennies Contradiction, with Jaimie Lien and Lin Zhang
- [38] Self-Controlling by Loss Aversion, with Jianxia Yang
- [39] Asymmetric Rent-Seeking Contests with Two Types of Agents, with Tao Cai and Qian Jiao
- [40] Bad Bonuses: Incentive Incompatibility in the Chinese Income Tax Code, with Jaimie Lien and Xiaohan Zhong
- [41] Discouraged or Motivated at University? Goals and Reference Points in Academic Performance, with Jaimie Lien
- [42] From Leininger and Linster to Morgan, with Zhonghong Kuang
- [43] Information Acquisition in Common-Value Tullock Contests, with Jaimie Lien and Haibo Xu

SELECTED WORK IN PROGRESS

- [1] Restructuring a Partnership with Ownership Limits, with Stephanie Lau
- [2] Battle of the Sexes with Subjective Priors, with Jaimie Lien and Yongchao Zhang
- [3] Behavioral Voting: Theory and Evidence, with Kang Rong
- [4] Auctions for Public Commodities, with Hanjoon Michael Jung and Jaimie Lien
- [5] Hybrid Auctions, with Hanjoon Michael Jung
- [6] Gift Expenses and Risk Sharing: A Theory of Signaling and Evidence from Rural China, with Ruixin Wang and Xiaobo Zhang
- [7] A New Solution to Nash's Bargaining Problem, with Jaimie Lien
- [8] First Mover Advantage versus Price Advantage – The Role of Network Effect in the Competition between

Proprietary Software (PS) and Opensource Software (OSS), with Mingzhi Li and Jaimie Lien

[9] Business Cycle and Job Search Effort of the Unemployed, with Simon Chang and Shirui Wang

[10] The Moving Store Phenomenon, with Zeng Lian and Jaimie Lien

[11] Information, Competition, and Spatial Price Discrimination, with Jaimie Lien and Yongchao Zhang

[12] How Does Time Scarcity Influence Individual Performance in a Multi-tasking Context?, with Guangying Chen

TEACHING EXPERIENCE

- 2018-present (Fall semesters): *Behavioral Economics* (undergraduate), Tsinghua University
- 2016-present (Fall semesters): *Intermediate Microeconomics* (undergraduate core), co-teaching with Prof. David Daokui Li, Tsinghua University
- 2016-present (Fall semesters): *Advanced Microeconomics III: Information, Contracts and Organizational Economics* (Ph. D.), Tsinghua University
- 2019 (Training Session): Behavioral Economics and Insurance (taught in Chinese), 2019 China International Conference on Insurance and Risk Management
- 2018 (Training Program): Behavioral and Experimental Economic Methodology (taught in Chinese), co-teaching with Prof. Xianghong Wang, Renmin University of China
- 2017 (Summer school): Behavioral and Experimental Economics, co-teaching with Prof. Jaimie Lien and Prof. Huan Xie, Southwest University of Finance and Economics
- 2017 (Spring semester): *Behavioral Economics* (undergraduate), Tsinghua University
- 2016 (Spring semester): *Advanced Microeconomics III: Information, Contracts and Organizational Economics* (Ph. D.), Tsinghua University
- 2016 (Spring semester): *Intermediate Microeconomic Theory* (undergraduate core), CUHK
- 2015 (Fall semester): *Basic Microeconomics* (undergraduate core), CUHK
- 2015 (Fall semester): *Advanced Topics in Microeconomics* (undergraduate), CUHK
- 2011-2014 (Fall semesters): *Advanced Microeconomics I* (Ph. D. core), Tsinghua University
- 2011-2014 (Fall semesters): *Intermediate Microeconomics* (undergraduate core, 2 sessions), co-teaching with Prof. David Daokui Li, Tsinghua University
- 2009-2010 (Summer school): *Introduction to Political Economy: Micro* (undergraduate), Washington University in St. Louis

RECENT CONFERENCE PRESENTATIONS

2021: NAU Behavioral and Experimental Economics Workshop, Nanjing, China (April); 第3届中国行为与实验经济学论坛 (3rd China Behavioral and Experimental Economics Forum (China BEEF)), Shanghai, China (May); 2021 Conference of Society for the Advancement of Economic Theory (SAET), Seoul, Korea (June); 6th World Congress of the Game Theory Society (GAMES 2020/2021), Budapest, Hungary (July)

2020: Contests: Theory and Evidence 2020 Conference, Norwich, UK (June); 第2届中国行为与实验经济学论坛 (2nd China Behavioral and Experimental Economics Forum (China BEEF)), Beijing, China (August); 2020 ESA Global Online Meetings, Online (September); 数字经济与发展转型学术研讨会 (Workshop on Digital Economy and Transition of Development), Beijing, China (September); 中国运筹学会第15次学术交流会 (Operations Research Society of China 15th Academic Meeting (ORSC, 2020)), Hefei, China (October); 微观经济与金融研讨会 (Workshop on Microeconomics and Finance), Beijing, China (October); 7th International Conference on The Chinese Economy: Past, Present and Future, Beijing, China (December)

2019: 2nd Wuhan Cherry Blossom Workshop in Experimental Economics, Wuhan, China (March); 5th HenU / INFER Workshop on Applied Macroeconomics, Kaifeng, China (March); 中国心理学会经济心理学专业委员会第一届学术年会(1st Annual Meeting of Economic Psychology division of Chinese Psychological Association), Beijing, China (May); 2019 Asia Meeting of the Econometric Society (AMES 2019), Xiamen, China (June); 2019 SHUFE Workshop of Behavioral and Experimental Economics, Shanghai, China (June); 首届类脑经济学国际研讨会(Inaugural International Symposium on Brain-like Economics), Jinan, China (June); 2019 SWUFE Economic Theory Workshop, Chengdu, China (July); The 30th International Conference on Game Theory, Stony Brook, NY (July); 8th Singapore Economic Review Conference (SERC 2019), Singapore (August); Experimental Finance 2019 Asia Pacific Regional Conference, Singapore (August); The 7th International Conference on Transportation and Space-time Economics, Beijing, China (October); 第7届中国组织经济学研讨会(7th China Conference on Organizational Economics), Guangzhou, China (November); 2019 Beijing Normal University Conference on Experimental Economics (BNUEE), Beijing, China (November); 第一届中国微观经济理论论坛(1st China Microeconomic Theory Forum), Beijing, China (December); 6th International Conference on The Chinese Economy: Past, Present and Future, Beijing, China (December)

2018: 2018 Asia Pacific Economic Science Association Conference, Brisbane, Australia (February); 华东理工大学2018产业组织与经济理论研讨会(ECUST Workshop on Industrial Organization and Microeconomic Theory), Shanghai, China (May); 2018 Beijing International Workshop on Microeconomics: Empirics, Experiments and Theory (MEET 2018), Beijing, China (June); 2018 Conference of Society for the Advancement of Economic Theory (SAET), Taipei, Taiwan (June); 4th HenU / INFER Workshop on Applied Macroeconomics, Kaifeng, China (June); 2018 International Conference on Economic Theory and Applications, Chengdu, China (July); NUS Workshop on Matching, Search, and Market Design, Singapore (July); The 6th International Conference on Transportation and Space-time Economics, Beijing, China (October); 第6届中国组织经济学研讨会(6th China Conference on Organizational Economics), Hainan, China (October); 第3届能源、环境和产业经济与政策研讨会(3rd Conference on Energy, Environment, Industrial Economics and Policy Applications), Tianjin, China (November); 行为实验在政策设计中的应用研讨会 (Workshop on Behavioral Experiment and Applications in Policy Design), Beijing, China (November); 2018年中国信息经济学会学术年会 (2018 Annual Conference of China Information Economics Society), Guangzhou, China (November); Wuhan University Winter Workshop on Behavioral Economics and Microeconomic Theory, Wuhan, China (December); 5th International Conference on The Chinese Economy: Past, Present and Future, Beijing, China (December)

2017: North American Summer Meeting of the Econometric Society, St. Louis, MO (June); Economic Science Association World Meeting, San Diego, CA (June); 2017 SWUFE Workshop on Behavioral and Experimental Economics, Chengdu, China (July); 2017年成都理论经济学研讨会(2017 Chengdu Workshop on Theoretical Economics), Chengdu, China (July); East Asian Game Theory Conference 2017 (EAGT2017), Singapore (July); 7th Singapore Economic Review Conference (SERC 2017), Singapore (August); Conference on Dynamic Games and Game Theoretic Analysis, Ningbo, China (August); 第5届中国组织经济学研讨会(5th China Conference on Organizational Economics), Shanghai, China (August); 南审应用经济学研讨会(Nanjing Audit University Applied Economics Workshop), Nanjing, China (September); International Workshop on Microeconomic Theory and Experiment, Guangzhou, China (September); “运筹与经济管理”交叉学科论坛(Operation Research, Economics and Management Interdisciplinary Forum, Xian, China (October); 第二届行为与实验经济学前沿论坛(2nd Behavioral and Experimental Economics Workshop), Dalian, China (October); 第2届能源、环境和产业经济与政策研讨会(2nd Conference on Energy, Environment, Industrial Economics and Policy Applications), Tianjin, China (November); 2017 Nanjing International Conference on Game Theory & 4th Microeconomics Workshop, Nanjing,

China (November); 4th International Conference on the Chinese Economy: Past, Present and Future, Beijing, China (December)

2016: 1st Chengdu Symposium on Economic Studies, Chengdu, China (April); 5th World Congress of the Game Theory Society (GAMES 2016), Maastricht, Netherlands (July); 2016 Asian Meeting of the Econometric Society (AMES 2016), Kyoto, Japan (August); Brookings Tsinghua Center Conference on Transportation, Beijing, China (October); 第7届微观经济理论研讨会(7th Microeconomic Theory Workshop), Beijing, China (October); 第3届微观经济研讨会(3rd Microeconomics Workshop (2016 Nanjing Microeconomic Theory and Experimental Economics Workshop)), Nanjing, China (October); 第4届中国组织经济学研讨会(4th China Conference on Organizational Economics), Guangzhou, China (November); 第1届能源、环境和产业经济与政策研讨会(1st Conference on Energy, Environment, Industrial Economics and Policy Applications), Tianjin, China (December); 2016 Beijing Normal University Conference on Experimental Economics, Beijing, China (December)

2015: 第3届中国组织经济学研讨会(3rd China Conference on Organizational Economics), Beijing, China (June); 第4届北京经济理论研讨会(4th Beijing Economic Theory Workshop), Beijing, China (June); 3rd Tsinghua Conference on Theoretical and Behavioral Economics, Beijing, China (June); Stanford Institute for Theoretical Economics 2015 Workshop - Psychology and Economics Session, Stanford, CA (August); 11th Econometric Society World Congress, Montreal, Canada (August); 第2届上海经济理论研讨会(2nd Shanghai Economic Theory Workshop), Shanghai, China (November)

2014: 第2届中国组织经济学研讨会(2nd China Conference on Organizational Economics), Beijing, China (June); Chinese Economist Society China Conference, Guangzhou, China (June); 2nd Tsinghua Conference on Theoretical and Behavioral Economics, Beijing, China (June); Antitrust and Competition Policy Center Summer Workshop, Beijing, China (July); Conference on Rural Issues and Development Economics, Beijing, China (July); 中国世界经济博士生论坛(China Doctoral Forum on World Economy), Dandong, China (September); 第1届上海经济理论研讨会(1st Shanghai Economic Theory Workshop), Shanghai, China (November); Workshop on Industrial Organization and Management Strategy, Hong Kong, China (December); 8th Biennial Conference of the Hong Kong Economic Association, Jinan, China (December)

2013: 华东理工大学格致经济学研讨会(ECUST Gezhi Economic Workshop), Shanghai, China (May); 第2届北京经济理论研讨会(2nd Beijing Economic Theory Workshop), Beijing, China (June); Chinese Economist Society China Conference, Chengdu, China (June); 西南财经大学实验经济学研讨会(SWUFE Experimental Economics Workshop), Chengdu, China (June); 2013 China Meeting of the Econometric Society, Beijing, China (June); 1st Tsinghua Conference on Theoretical and Behavioral Economics, Beijing, China (June); Shanghai Microeconomics Workshop, Shanghai, China (June); Economic Science Association World Meetings, Zurich, Switzerland (July); Society for the Advancement of Behavioral Economics Conference, Atlanta, GA (July); 2013 Asian Meeting of the Econometric Society, Singapore (August); 5th Singapore Economic Review Conference (SERC 2013), Singapore (August); 国家自然科学基金委宏观经济学青年学者交流会(NSFC Macroeconomics Conference for Young Scholars), Dalian, China (September); 中国世界经济博士生论(China Doctoral Forum on World Economy), Shenyang, China (October)

2012: 西南财经大学实验经济学研讨会(SWUFE Experimental Economics Workshop), Chengdu, China (April); 五星经济论坛(Five-Star Economic Forum), Beijing, China (April); 第1届北京经济理论研讨会(1st Beijing Economic Theory Workshop), Beijing, China (June); 23rd International Conference on Game Theory, Stony Brook, NY (July); China International Conference on Game Theory and Applications, Qingdao, China (August); 北京-新竹两岸清华学术交流研讨会(Beijing-Hsinchu Tsinghua Academic Workshop), Kinmen, Taiwan (September); 中国世界经济博士生论(China Doctoral Forum on World Economy), Shenyang, China (October)

2011: Royal Economic Society Annual Conference, Royal Holloway, UK (April); North American Summer Meeting of the Econometric Society, St. Louis, MO (June); Chinese Economist Society China Conference, Beijing, China (June); International Economic Association 16th World Congress, Beijing, China (July); 第5届微观经济理论研讨会(5th Microeconomic Theory Workshop), Beijing, China (July); 2011 Asian Meeting of the Econometric Society, Seoul, South Korea (August); 复旦大学动态经济学研讨会(Fudan University Economic Dynamics Workshop), Shanghai, China (November)

2010: 10th Annual Missouri Economic Conference, Columbia, MO (March); Midwest Macroeconomics Meetings, East Lansing, MI (May); Chinese Economist Society China Conference, Xiamen, China (June); 10th Econometric Society World Congress, Shanghai, China (August); CGTEEA Inaugural Conference, Beijing, China (August); Midwest Economic Theory Fall Meeting, Madison, WI (September); Washington University Economic Brown Bag Lunch Workshop, St. Louis, MO (December)

SEMINAR TALKS

2021: Zhejiang University (January); Shanghai University of Finance and Economics (March); ShanghaiTech University (March); Zhejiang University (March); Zhejiang University of Finance and Economics (March); Zhejiang Gongshang University (March); Nanjing University (March); Operations Research Society of China (April); Shandong University (April); Chinese Academy of Sciences (April); Concordia University (April); Xiamen University (April); Harbin Institute of Technology, Shenzhen (May); Shanghai International Studies University (May); Fudan University (May); NYU Shanghai (May); Shanghai Jiao Tong University (May); Virtual East Asia Experimental and Behavioral Economics Seminar Series (VEAEBES) (May); Chinese Academy of Sciences (July); Global Seminar on Contests and Conflict (July); University of Macao (October, scheduled)

2020: Shanghai Jiao Tong University (October); Central University of Finance and Economics (November); Fuzhou University (November); Hong Kong University of Science and Technology (Guangzhou) (November); Shandong University (December)

2019: Beijing Foreign Studies University (March); Renmin University of China (March); Beijing Jiaotong University (April); The Chinese University of Hong Kong (May); Southwest University of Finance and Economics (May); Hong Kong Baptist University (September); Lingnan University (Hong Kong) (September); Shandong University (September); Henan University (October); Nanjing Audit University (October); Beijing Foreign Studies University (October); The Chinese University of Hong Kong, Shenzhen (November); Shanghai University of Finance and Economics (November); University of International Business and Economics (December)

2018: Max Planck Institute for Tax Law and Public Finance (April); University of International Business and Economics (May); Lingnan University (Hong Kong) (October); Harbin Institute of Technology, Shenzhen (November); Sun Yat-sen University Lingnan College (November); Capital University of Economics and Business (November); Shandong University (December); Central University of Finance and Economics (December)

2017: Chinese Academy of Sciences (February); Peking University (March); Zhongnan University of Economics and Law (April); Wuhan University (April); Tsinghua University (November); Nanjing Audit University (November); Renmin University of China (November); Harbin Institute of Technology, Shenzhen (December); Shanghai Jiao Tong University (December); Shanghai University of Finance and Economics (December); Henan University (December)

2016: The Chinese University of Hong Kong (March); Xiamen University (March); Academia Sinica (March); Southwest University of Finance and Economics (April); Chinese Academy of Sciences (May); Beijing Foreign Studies University (November); Peking University (December)

2015: Shandong University (March); Renmin University of China (May); The Chinese University of Hong Kong (November); The University of Hong Kong (November)

2014: Shanghai University of Finance and Economics (March); Tsinghua University (March); Fudan University (May); Nanjing University (May); Sun Yat-sen University Lingnan College (June); Nanyang Technological University (November); Singapore Management University (November); National University of Singapore (November)

2013: University of International Business and Economics (April); Tsinghua University (May); Shanghai Jiao Tong University (October); Zhejiang University (November)

2012: Shanghai University of Finance and Economics (March); Southwest University of Finance and Economics (April); Peking University HSBC Business School (May)

2011: Virginia Tech Job Talk (January); City University of Hong Kong Job Talk (January); UC Riverside Job Talk (February); Xiamen University (October); Renmin University of China (November)

RESEARCH GRANTS

- National Social Science Foundation of China Major Program Research Grant (P.I. for sub-project), RMB 600,000, 2021/01-2025/12
- National Natural Science Foundation of China (NSFC) General Program Research Grant (P.I.), RMB 490,000, 2021/01-2024/12
- Hong Kong Research Grants Council, General Research Fund (co-Investigator, with Jaimie W. Lien), HKD 367,360, 2020/01 – 2021/12
- National Natural Science Foundation of China (NSFC) General Program Research Grant (P.I.), RMB 490,000, 2019/01-2022/12
- Hong Kong Research Grants Council, General Research Fund (co-Investigator, with Jaimie W. Lien), HKD 414,600, 2017/01 – 2019/12
- National Natural Science Foundation of China (NSFC) Joint China-Russia Research Grant (co-P.I., with Mingzhi Li), RMB 1,500,000, 2016/01-2018/12
- Tsinghua University Initiative Scientific Research Program Grant (P.I.), RMB 300,000, 2015/10-2018/09
- Ministry of Education of China Young Scholar Startup Research Grant (P.I.), RMB 15,000, 2014/01-2015/12
- National Natural Science Foundation of China (NSFC) Young Scholar Research Grant (P.I.), RMB 210,000, 2013/01-2015/12 (evaluation of “Distinguished Excellence (特优)” by NSFC)
- Tsinghua University Initiative Scientific Research Program (P.I.), RMB 250,000, 2012/07-2015/06
- Tsinghua University Competitive Startup Research Grant (P.I.), RMB 100,000, 2011/09-2014/07
- Tsinghua University Junior Faculty Startup Research Grant (P.I.), RMB 120,000, 2011/09-2014/07
- Washington University Competitive Summer Research Grant, 2007-2010

MAIN HONORS AND AWARDS

- Excellent Class Advisor Award (优秀班主任), SEM, Tsinghua University, 2012-2013, 2013-2014, 2014-2015, 2018-2019, 2019-2020, 2020-2021
- Candidate representing SEM, Tsinghua University “My Favorite Teachers” Competition (清华大学“清韵烛光·我最喜爱的教师”评选, 经管学院参选教师), 2020
- Excellent Class Advisor Award (优秀班主任), Tsinghua University, 2013, 2015, 2019

- Outstanding Paper Award, the 6th&7th International Conference on Transportation and Space-time Economics (第六届与第七届“运输与时空经济论坛”国际会议最佳论文奖), 2018, 2019
- Excellent Teaching Award (教学优秀奖), SEM, Tsinghua University, 2013, 2019
- Finalist representing SEM, Tsinghua University “My Favorite Teachers” Competition (清华大学“清韵烛光·我最喜爱的教师”评选, 经管学院代表教师), 2018
- China Information Economics Society 2018 Annual Conference Best Referee Award (2018年中国信息经济学会学术年会最佳审稿人奖), 2018
- Young Scholar’s Innovations Award on Information Economics in China for 2016、2017、2018 (连续三年获中国信息经济学2016、2017、2018青年创新奖), China Information Economics Society, 2016-2018
- “Distinguished Excellence (特优)” Evaluation of the National Natural Science Foundation of China (NSFC) Young Scholar Research Project, 2018
- Fernand Braudel Senior Fellowship, European University Institute, 2018
- Outstanding Faculty Award (先进工作者), SEM, Tsinghua University, 2017
- Conference Best Paper Award, the 2017 Annual Conference of China Information Economics Society (2017中国信息经济学会年会最佳论文奖), 2017
- Excellent Performance (Top 10%), Department of Economics, SEM, Tsinghua University, 2015-2016, 2016-2017
- Intermediate Microeconomics course, co-taught with Prof. David Daokui Li, elected as one of Signature Courses taught in English by Ministry of Education (教育部“第二期来华留学英语授课品牌课程”), 2016
- Theoretical Contributions Award on Information Economics in China from 2011 to 2015 (中国信息经济学2011-2015理论贡献奖), China Information Economics Society, 2016
- Econometric Society World Congress Travel Grant Award, 2010, 2015
- Best Third Year Paper Award, Department of Economics, Washington University, 2007-2008
- Best Teaching Assistant Award, Department of Economics, Washington University, 2006-2007
- Fei Xiaotong Scholarship for Excellent Students, Tsinghua University, 2003-2004
- Honored Graduate Award (优秀毕业生), Beijing City, China, 2003
- Honored Graduate Award (优秀毕业生), Tsinghua University, 2003
- “12.9” Scholarship-Highest Honor for College Students, Tsinghua University, 1999-2000, 2001-2002
- Merit Student Award (市级三好学生), Beijing City, China, 1999-2000

SERVICE AND MEMBERSHIP

Referee Service: *Management Science, American Economic Journal: Microeconomics, Games and Economic Behavior, Economic Theory, Experimental Economics, Journal of Economic Behavior and Organization, Journal of Economic Dynamics and Control, Journal of Institutional and Theoretical Economics, Health Economics, Review of Economic Design, Transportation Research Part A, Contemporary Economic Policy, Pacific Economic Review, China Economic Review, Singapore Economic Review, International Review of Economics and Finance, Journal of Asian Economics, Scientific Reports, Marine Policy, Research in Transportation Business & Management, Review of Behavioral Economics, Economics Bulletin, Applied Economics, International Review of Administrative Sciences, Journal of Systems Science and Systems Engineering, Frontiers of Economics in China, Mathematical Reviews,*

SAGE Open, 经济学(季刊) (China Economic Quarterly), 世界经济 (The Journal of World Economy), 经济学报 (China Journal of Economics), 资源科学 (Resources Science), 管理科学学报 (Journal of Management Sciences in China), 系统工程理论与实践 (Systems Engineering – Theory & Practice), 信息系统学报 (China Journal of Information Systems), 心理学报 (Acta Psychologica Sinica); 国家自然科学基金青年项目、面上项目评审专家 (National Natural Science Foundation of China Grant Applications)

Ethics Review Service: Centre for Experimental Social Sciences, Nuffield College, University of Oxford; Economic Science and Policy Experimental Laboratory, School of Economics and Management, Tsinghua University

Tenure and Promotion External Review Service: Nanyang Technological University, Shanghai University of Finance and Economics, Shandong University

Dissertation Examination Service: Tsinghua University, Renmin University of China, Shanghai University of Finance and Economics

Conference Committee: 中国组织经济学研讨会 (China Conference on Organizational Economics), 2015-present; Tsinghua International Conference on Behavioral, Experimental, and Theoretical Economics (Tsinghua BEAT), 2017-present; Beijing International Workshop on Microeconomics: Empirics, Experiments and Theory (Beijing MEET), 2018-present; 中国行为与实验经济学论坛 (China Behavioral and Experimental Economics Forum; China BEEF), 2018-present; 中国微观经济理论论坛 (China Microeconomic Theory Forum), 2019-present; Conference on Mechanism and Institution Design, 2021-present

Conference Organization:

- 2021 Beijing International Workshop on Microeconomics: Empirics, Experiments and Theory (MEET 2021), Beijing Foreign Studies University, October 2021 (scheduled)
- 2019 Beijing International Workshop on Microeconomics: Empirics, Experiments and Theory (MEET 2019), Beijing Foreign Studies University, June 7-9, 2019
- 2018 Beijing International Workshop on Microeconomics: Empirics, Experiments and Theory (MEET 2018), Beijing Foreign Studies University, June 9-10, 2018
- 2015 Tsinghua Conference on Theoretical and Behavioral Economics, Tsinghua University, June 20-21, 2015
- 2014 Tsinghua Conference on Theoretical and Behavioral Economics, Tsinghua University, June 24-25, 2014
- 2013 Tsinghua Conference on Theoretical and Behavioral Economics, Tsinghua University, June 17-18, 2013

Session Organization:

- 2023:** 2023 ESA Asia-Pacific Meeting, Beijing, China (scheduled)
- 2022:** 2021 Conference on Mechanism and Institution Design, Singapore (scheduled)
- 2021:** 2021 Tsinghua International Conference on Behavioral, Experimental and Theoretical Economics (BEAT), Beijing, China (June)
- 2019:** 2019 Asian Meeting of the Econometric Society (AMES), Xiamen, China (June); The 30th Stony Brook International Conference on Game Theory, Stony Brook, NY (July)
- 2018:** 2018 International Conference on Economic Theory and Applications, Chengdu, China (July)

Supervision of Students on Academic Track:

Ph. D. students in Tsinghua

Zhonghong Kuang, Ph.D. Management, 2020 (Co-supervising with Prof. Jian Chen; First placement: Renmin University of China)

Yunwen He, Ph.D. Economics, in progress

Haochen Xie, Ph.D. Economics, in progress

Haipeng Han, Ph.D. Economics, in progress

Xutang Sun, Ph.D. Economics, in progress

Master's students in Tsinghua

Guangying Chen, M.A. Economics, 2017 (PhD program in Economics, WUSTL, later transferred to Marketing, WUSTL)

Jinglan Zhang, M.A. Economics, 2019 (PhD program in Economics, UC Santa Barbara)

Fan Wu, M.A. Economics, 2019 (PhD program in Economics, Cal Tech)

Gaoyang Cai, M.A. Economics, 2020 (PhD program in MECS, Northwestern)

Lei Huang, M.A. Economics, 2020 (PhD program in Marketing, MIT)

Undergraduate students in Tsinghua

Dong Wei, B.A. Economics, 2014 (PhD in Economics, UC Berkeley)

Mu Zhang, B.A. Economics, 2016 (PhD program in Economics, Princeton)

Xiaoyu Cheng, B.S. Physics with double degree in Economics, 2016 (PhD program in MECS, Northwestern)

Xinhan Zhang, B.S. Physics with double degree in Economics, 2018 (PhD program in Economics, NUS)

Hangcheng Zhao, B.A. Economics, 2018 (M.A. in Economics, U Chicago; PhD program in Marketing, U Penn)

Haipeng Han, B.A. Economics, 2019 (Master program in Finance, Tsinghua; PhD program in Economics, Tsinghua SEM)

Xutang Sun, B.A., Physics with double degree in Public Administration, 2020 (PhD program in Economics, Tsinghua SEM)

Wenjing Huang, B.A. Economics, 2020 (Master program in Chinese Language & Literature, Tsinghua)

Fenqi Guo, B.A. Economics, 2020 (Master program in Economics, University of Zurich)

Jingzhuo Wu, B.A. Economics, in progress

Zhiming Feng, B.A. Economics, in progress

Zihui Wang, B.A. Economics, in progress

Yongchun Peng, B.A. Economics, in progress

Linzhang Zheng, B.A. Physics, in progress

Xinmi Li, B.A. Mathematics, in progress

Yihan Xiao, B.A. Psychology, in progress

Dingding Wang, B.A. Economics, in progress

Undergraduate students from other universities

Yixiu Li, B.A. Economics (Shandong University), 2019 (PhD program in Economics, PSU)

Sijie Lin, B.A. Economics (Fudan University), 2019 (Master program in Economics, Toronto)

Xiangyu Lin, B.A. Economics (CUFE), 2020 (Master program in Economics, Peking U HSBC Business School)

Anning Xie, B.A. Economics (Renmin University of China), 2020 (PhD program in Economics, CUHK)

Service at Tsinghua University

Establishing Committee (with Jaimie Lien and Xiaohan Zhong), Executive Associate Director (2017-present) and Faculty Affiliate (2011-present), Tsinghua SEM Economic Science and Policy Experimental Laboratory (ESPEL)

Co-Organizer of Tsinghua Distinguished Lecture on Theoretical and Behavioral Economics 2016 by Vincent P. Crawford (University of Oxford and University of California, San Diego), May 6, 2016, with Jaimie Lien

Organizing Committee of Tsinghua BEAT, 2017-present

Representative Assembly of the Tsinghua University Faculty and Staff (清华大学教代会代表), 2014-present

University Level Referee for Faculty Teaching Qualification Exam (教师试讲工作校级评审专家), 2019-present

SEM Graduate Student Recruiting Summer Camp (夏令营研究生录取工作), 2011-present

SEM Undergraduate Class 80 Class Advisor (班主任), 2018 - present

Advisor for Tsinghua Undergraduate Student in Academic Talent Program (基科班), 2012-present

Advisor for Students Research Training (SRT, 挑战杯) groups, 2011-present

Advisor for Tsinghua SEM Student Summer Academic Training Program (暑期学术训练项目), 2012-present

Interview and Examination Service, 2011-present

Various Service for Student Activities, 2011-present

SEM Economics Department Seminar Coordinator, Spring 2016 & Fall 2016

SEM Microeconomics Ph.D. Qualifying Exam Committee (博资考出题委员会), 2011-2015

SEM Economics Department Faculty Recruiting Committee (教师招聘委员会), 2013-2015

SEM Economics Department Junior Faculty Recruiting (青年教师招聘工作), 2011-2015

SEM Undergraduate Class 16 Class Advisor (班主任), 2011 - 2015

Thesis Advisor for Undergraduate Senior Students (本科毕业设计指导), 2012-present

Membership: Econometric Society, American Economic Association, European Economic Association, Royal Economic Society, Game Theory Society, Economic Science Association, Society for the Advancement of Behavioral Economics, Midwest Economics Association, Chinese Economists Society, Chinese Game Theory and Experimental Economics Association (中国博弈论与实验经济学协会), China Information Economics Society (中国信息经济学会), Operations Research Society of China (中国运筹学会), Hong Kong Economic Association

REFERENCES

Available Upon Request