

HAJA SESAY

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EDUCATION

University of North Carolina at Chapel Hill – Chapel Hill, NC

August 2023-May 2027

B.S Economics and Information Science

- GPA: 4.0 | SAT: 1590, Dean's List all semesters and Honors Carolina Scholar at UNC (Full-Ride Merit Scholarship)

EXPERIENCE

Silver Lake – New York City, New York

June 2024 – August 2024

Private Equity Summer Analyst

- Supported deal teams in conducting financial due diligence, industry research, and valuation for potential investment opportunities in the technology sector, evaluating companies across FinTech and Health Tech.
- Developed detailed financial models (DCF, LBO, M&A) to assess return on investment and capital structure for target companies.
- Prepared investment memos and presentations for senior partners, highlighting investment thesis, risks, and potential exit strategies, contributing to informed decision-making.

Thematic – Remote

July 2024 – September 2024

Business Development and Sales Extern

- Conducted in-depth market research to identify emerging creative communities with high growth potential in the creator economy.
- Collaborated on innovative advertising solutions to improve Thematic's outreach and engagement with creators and contributed to key initiatives aimed at improving Thematic's market position.

PNC Bank – Pittsburgh, PA

June 2023 – August 2023

Quantitative Analytics Intern

- Utilized SAS, SQL, Python and Tableau within the Retail Deposits - Transaction Analytics team to perform various ad-hoc analytics requests.
- Regularly sent reports and create multiple recurring dashboards on PNC's Consumer Debit Card and DDA Portfolio.
- Worked extensively with the Retail Credit Database, managing data about millions of customers and their retail products.

KSBC Bank – Houston, TX

October 2023 – December 2023

Investment Advisory Intern

- Worked with CIO and Investment team at one of the largest and fastest-growing RIAs in the U.S. (over \$50B AUM).
- Reviewed & flag concerns of Fund Manager Due Diligence Questionnaires, ADVs, and financial statements.
- Compiled research data on certain ETFs and records of current events likely to impact portfolio growth.

Amazon – Austin, TX

May 2022– August 2022

Software Development Engineer Intern

- Established infrastructure by deploying CI/CD pipelines to a React user interface, creating a hub with 30+ help resources.
- Built a large language model search by integrating API into a GraphQL layer, onboarding 60% of user's past data ingestion.
- Expedited onboarding for 70+ clients by developing a help landing page using TypeScript, guiding users to AWS services.

LEADERSHIP AND COMMUNITY INVOLVEMENT

UNC Portfolio Management Team – Chapel Hill, NC

January 2024 – Present

Tech Sector Analyst (Student-run, long-only fund with ~\$100K AUM)

- Performed analyses of 4 tech companies and sector to pitch to peers through PowerPoint presentation and Q&A
- Developed financial models such as DCF valuations and comparable companies analyses to support investment theses
- Monitored 6 holdings in tech sector valued at over \$23K total and contributed to a 70% portfolio gain

Carolina Investment Group – Chapel Hill, NC

January 2024 – Present

Equity and M&A Research Analyst

- Joined the Equity and M&A research team with an acceptance rate of 15% and \$500k AUM in paper trading funds
- Spearhead and pitch stocks to ~25 members using PowerPoint, showcasing fundamental analysis and investment rationale
- Utilize Bloomberg Terminal and CapIQ to perform high-potential company valuations and identify strategic investments

ADDITIONAL INFORMATION

- **Activities:** Women on Wall Street, UNC Finance Society, Investment Banking Bootcamp, Carolina Women in Business
- **Hobbies/Interests:** Yoga, Traveling, Reading on Kindle, Baking
- **Technical Skills:** Python, Java, SQL, JavaScript, C, C++, HTML, CSS, PHP, Microsoft Office, Adobe, Windows, MacOS, Data Analytics, Excel