

COMMUNICATION

40. Telling a story about a product feature

Act as the Product Manager for a meeting scheduling app that's a direct competitor to Calendly. You're launching a new feature that allows consultants to collect pre-payments at the time of scheduling a meeting.

You want to excite your sales, marketing and customer success teams about this feature. You have to prepare a 10-slide presentation to announce this at the next townhall. Include a story using a persona: Casey the Career Coach. Use motivating, uplifting language.