

Current Month Transactions

18325

Goal: 17339 (+5.69%)

Current Month Profit

Current Month Returns

\$71.68K

Goal: \$67.87K (+5.61%)

496

Goal: 482 (-2.9%)

product_brand	Total Transactions	Total Profit	Profit Margin	Return Rate
Hermanos	5342	\$21,753.14	58.64%	0.95%
Ebony	5238	\$20,353.79	59.81%	0.96%
Tell Tale	5112	\$19,982.03	58.05%	0.99%
Tri-State	5099	\$19,979.82	58.91%	1.10%
High Top	4940	\$19,810.4 <mark>2</mark>	60.42%	1.01%
Nationeel	4408	\$18,616.82	60.44%	1.18%
Best Choice	4218	\$18,354. 53	60.64%	0.81%
Horatio	4195	\$17,736. 81	58.42%	1.26%
Fast	4097	\$16,468 .76	61.03%	1.07%
High Quality	3577	\$16,138 .93	59.98%	1.13%
Denny	3584	\$16,015 .19	58.02%	0.99%
Red Wing	3870	\$15,869 .53	59.36%	1.06%
Fort West	4108	\$15,834.21	59.80%	0.97%
Cormorant	3744	\$15,749 .36	61.60%	0.87%
Big Time	3816	\$15,56 0.09	60.20%	1.05%
Imagine	3634	\$15,10 2.46	61.40%	1.06%
Carrington	3891	\$14,88 2.97	59.52%	0.78%
Sunset	3953	\$14,01 8.03	60.45%	1.03%
Super	3618	\$13,86 8.07	60.59%	0.96%
Golden	3550	\$13,2 55.62	58.72%	0.88%
BBB Best	3514	\$12,9 91.34	62.12%	0.80%
Plato	3352	\$12,7 48.37	63.55%	1.06%
CDR	3078	\$12,0 62.13	58.98%	1.11%
PigTail	3467	\$11,6 17.25	60.68%	1.04%
Bravo	2484	\$11, 026.63	59.15%	0.82%
Landslide	3270	\$10, 646.93	58.65%	0.98%
Total	113668	\$449,626.65	59.94%	1.00%

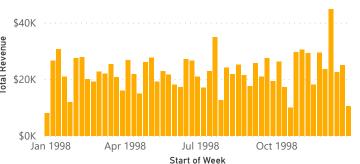




Weekly Revenue Trending







Performance Notes:

- **Portland** hits **1,000** sales in December.
- High Top product returns doubled in Mexico (4 to 8), at a return rate of 1.2%
- **Plato** products drove the strongest overall profit margin (**63.55%**) in 1998