

### **Consolidated Financial Statements**

December 31, 2018 (Expressed in Canadian Dollars)









#### INDEPENDENT AUDITORS' REPORT

#### TO THE SHAREHOLDERS OF NATURALLY SPLENDID ENTERPRISES LTD.

#### **Opinion**

We have audited the consolidated financial statements of Naturally Splendid Enterprises Ltd. (the "Company"), which comprise the consolidated statements of financial position as at December 31, 2018 and 2017, and the consolidated statements of loss and comprehensive loss, changes in equity and cash flows for the years then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the Company as at December 31, 2018 and 2017, and its financial performance and its cash flows for the years then ended in accordance with International Financial Reporting Standards ("IFRS").

#### Basis for Opinion

We conducted our audits in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audits of the consolidated financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained in our audits is sufficient and appropriate to provide a basis for our opinion.

#### Material Uncertainty Related to Going Concern

We draw attention to Note 1 in the consolidated financial statements, which indicates that the Company incurred a net loss before discontinued operations of \$6,682,584 during the year ended December 31, 2018 and recurring negative operating cash flows. As stated in Note 1, these events or conditions, along with other matters as set forth in Note 1, indicate that a material uncertainty exists that may cast significant doubt on the Company's ability to continue as a going concern. Our opinion is not modified in respect of this matter.

#### Other Information

Management is responsible for the other information. The other information comprises of Management's Discussion and Analysis.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon. In connection with our audits of the consolidated financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

We obtained Management's Discussion and Analysis prior to the date of this auditors' report. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.



Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are
  appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the
  Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business
  activities within the Company to express an opinion on the consolidated financial statements. We are responsible
  for the direction, supervision and performance of the group audit. We remain solely responsible for our audit
  opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit. We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

The engagement partner on the audit resulting in this independent auditors' report is Kevin Yokichi Nishi.

Onythe LLP
Chartered Professional Accountants

Vancouver, British Columbia April 29, 2019

**F:** 604 688 4675

Consolidated Statements of Financial Position As at December 31, 2018 and 2017 (Expressed in Canadian Dollars)

		2018		2017
ASSETS				
Current				
Cash	\$	188,814	\$	301,080
Trade and other receivables (Note 6)	•	375,132	•	229,790
Inventories (Note 7)		1,571,938		1,516,069
Advances, prepaids and deposit		88,952		153,302
The famous, propulate and deposit		2,224,836		2,200,24
Long-term deposits (Note 18)		32,124		21,051
Loan receivable (Note 14)		200,780		21,03
Restricted cash (Note 8)		34,500		22,883
Property and equipment (Note 9)		2,144,891		1,500,85
Technology license and other intangibles (Notes 4 and 10)		1,528,454		1,735,950
Goodwill (Notes 4 and 20)		404,067		1,205,06
Total assets	\$	6,569,652	\$	6,686,043
Total assets	Ų.	0,307,032	Φ	0,000,040
LIABILITIES AND SHAREHOLDERS' EQUITY Liabilities				
Current	Φ.		Ф	21.07
Cheques issued in excess of bank deposits	\$	-	\$	31,079
Trade and other payables (Note 14)		1,310,130		1,118,47
Current portion of capital lease obligation (Note 11)		142,653		111,609
Current portion of long-term loans payable (Notes 4, 12 and 14)		20,000		77,250
Due to related parties (Note 14)		55,000		593,41
Current portion of contingent consideration payable (Note 4)		271,000		57,000
Short-term loan (Note 13)		-		120,000
		1,798,783		2,108,829
Capital lease obligation (Note 11)		269,296		344,412
Long-term loan payable (Notes 4, 12 and 14)		180,000		90,46
Deferred income tax liability (Note 19)		-		43,652
Contingent consideration payable (Note 4)		694,000		343,000
Total liabilities		2,942,079		2,930,360
Sharahaldare' aquity				
Shareholders' equity Share capital (Note 16)		22,022,666		20,260,75
Obligation to issue shares (Notes 4 and 16)		22,022,000		
		2 202 150		126,499
Reserves (Note 16) Deficit		2,282,150		1,858,573 (19,828,259
		(20,677,243)		
Equity attributable to owners of the company		3,627,573		2,417,574
Non-controlling interest		- 2 (05 552		1,338,109
Total shareholders' equity		3,627,573		3,755,683
	\$	6,569,652	\$	6,686,043

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"Douglas L. Mason"		"Peter Hughes"		
Director	Director	Director	Director	

The accompanying notes are an integral part of these consolidated financial statements

Consolidated Statements of Loss and Comprehensive Loss (Expressed in Canadian Dollars)

For the years ended December 31, 2018 and 2017

	2018	2017
Revenue	\$ 2,073,776	\$ 1,550,469
Cost of Sales	1,549,652	1,333,434
Gross Profit	524,124	217,035
Selling and distribution expenses		
Facility	339,090	95,699
Freight and delivery	42,600	49,554
Product development, net of grants	11,660	167,316
Product promotion, net of grants	357,934	69,634
Inventory write-down (Note 7)	266,479	348,690
	1,017,763	730,893
Administrative expenses		,
Accounting and audit	182,192	110,083
Amortization and depreciation (Notes 9 and 10)	452,735	300,843
Bank charges, interest and accretion (Note 12)	35,215	52,289
Consulting (Note 14)	1,005,113	802,133
Corporate promotion	323,195	373,865
Directors' fees (Note 14)	54,000	13,667
Legal	92,307	179,887
Office, rent and salaries	2,188,000	1,286,588
Share-based payments (Notes 14 and 16)	1,238,814	777,369
Transfer agent and filing fees	65,343	54,197
Travel	37,441	59,412
	5,674,355	4,010,333
Loss before other items and income tax Other items	(6,167,994)	(4,524,191)
Foreign exchange loss	(4,438)	(7,713)
Revaluation of contingent consideration payable (Note 4)	(565,000)	(7,713)
	(303,000)	161 720
Gain on write off of accounts payable Interest and other income	11 106	161,729
	11,196	- (4.350.455)
Loss before income tax	(6,726,236)	(4,370,175)
Deferred income tax recovery (Note 19)	43,652	43,808
Net loss before discontinued operations	(6,682,584)	(4,326,367)
<b>Discontinued operations</b> (Note 5)	5,071,223	(490,179)
Net loss and comprehensive loss for the year	\$ (1,611,361)	\$ (4,816,546)
Comprehensive loss attributed to:		
Owners of the Company	\$ (1,596,247)	\$ (4,576,358)
Non-controlling interest	(15,114)	(240,188)
Tron controlling interest	\$ (1,611,361)	\$ (4,816,546)
Basic and diluted loss per common share from continuing operations	\$ (0.07)	\$ (0.06)
Basic and diluted earnings (loss) per common share from discontinued operations (note 5)	\$ 0.05	\$ (0.01)
Basic and diluted loss per common share	\$ (0.02)	\$ (0.06)

The accompanying notes are an integral part of these consolidated financial statements

# **Naturally Splendid Enterprises Ltd.** Consolidated Statements of Cash Flows

(Expressed in Canadian Dollars)

For the years ended December 31, 2018 and 2017

	2018	2017
Cash flows from operating activities		
Net loss for the year from continuing operations	\$ (6,682,584) \$	(4,326,367)
Items not affecting cash:		
Amortization and depreciation	452,735	300,841
Shares issued for services	117,500	-
Interest on capital leases	3,307	49,448
Share-based payments	1,238,814	777,369
Inventory write-down	266,479	348,690
Deferred income tax recovery	(43,652)	(43,808)
Revaluation of contingent consideration	565,000	161.700
Gain on write off of accounts payable	(4.002.401)	161,729
	(4,082,401)	(2,732,098)
Changes in non-cash working capital:	(07.442)	224 220
Trade and other receivables	(97,442)	334,339
Inventories	(104,952)	549,056
Advances, prepaids and deposits	42,045	36,116
Trade and other payables	297,612	(1,222,333)
Cash used in operating activities from continuing operations	(3,945,138)	(3,034,920)
Cash provided by operating activities from discontinued operations	(2.045.400)	44,762
Cash used in operating activities	(3,945,138)	(2,990,158)
Investing activities		
Long-term deposits	(11,073)	(2,337)
Purchase of property and equipment, net	(400,406)	(222,696)
Acquisition of Prosnack	-	(101,000)
Acquisition of NSHP	(640,019)	
Long term loan	(200,780)	-
Cash used in investing activities from continuing operations	(1,252,278)	(326,033)
Cash provided by investing activities from discontinued operations	3,536,650	-
Cash provided by (used in) investing activities	2,284,372	(326,033)
The section and the sec		
Financing activities	211.027	402.262
Advances and loans from related parties	311,836	483,262
Repayment of short term loan payable	(120,000)	(30,152)
Repayment of capital lease	(109,123)	(105,193)
Repayment of bank indebtedness of Prosnack	-	(235,048)
Repayment of Loans acquired from Prosnack	(214.254)	(178,783)
Repayment of bank indebtedness from NSHP	(214,354)	-
Proceeds from issuance of shares, net	1,129,034	2,704,774
Proceeds from loan payables	200,000	150,000
Proceeds from options exercised	71,750	26,250
Proceeds from warrants exercised	322,053	446,721
Restricted cash	(11,617)	37,552
Cash provided by financing activities from continuing operations	1,579,579	3,299,383
Cash used in financing activities from discontinued operations	<u> </u>	(27,790)
Cash provided by financing activities	1,579,579	3,271,593
Decrease in cash from continuing operations during the year	(3,617,837)	(61,570)
Increase in cash from discontinued operations during the year	3,536,650	16,972
Net change in cash	(81,187)	(44,598)
Cash, beginning of year	270,001	314,599
Cash, end of year		S 270,001
	φ 100,017	210,001
Cash consists of:	<b>4</b> 100 01 : <b>4</b>	201.000
Cash	\$ 188,814 \$	,
Cheques issued in excess of bank deposits	<b>a</b> 100.014 <b>a</b>	(31,079)
Supplemental Cash Flow Information (Note 21)	\$ 188,814 \$	270,001

Supplemental Cash Flow Information (Note 21)

Naturally Splendid Enterprises Ltd.
Consolidated Statements of Changes in Equity
(Expressed in Canadian Dollars)

	Common Shares	Share Capital	Obligation to issue shares	Subscriptio ns received	Option Reserves	Warrant Reserves	Deficit	Equity attributable to owners of the Company	Non- controlling interest	Total Equity
Balance at December 31, 2016	74,106,294	\$ 16,367,038	<b>s</b> -	\$ 900	\$ 793,576	\$ 631.083	\$ (15,421,689)	\$ 2,370,908	\$ 1,578,297	\$ 3,949,205
Private placement, net of costs	17,359,202	2,644,445	-	(900)	-	61,229	-	2,704,774	-	2,704,774
Shares issued for debt	1,368,334	292,310	-	-	-	´ -	-	292,310	-	292,310
Prosnack acquisition (Note 4)	1,098,901	200,000	78,499	-	_	-	-	278,499	-	278,499
Shares issued for equipment	289,855	97,101	· -	_	_	_	-	97,101	-	97,101
Options expired or cancelled	, <u> </u>	, , , , , , , , , , , , , , , , , , ,	_	_	(38,130)	_	38,130	´ <b>-</b>	-	, <u>-</u>
Warrants expired or cancelled	_	-	_	_	-	(131,658)	131,658	_	-	-
Options exercised	150,000	43,754	-	-	(17,504)	-	-	26,250	-	26,250
Warrants exercised	1,168,203	446,721	-	_	-	-	-	446,721	-	446,721
Restricted share units granted	212,500	169,390	48,000	-	-	-	-	217,390	-	217,390
Share-based payments	-	-	· -	-	559,979	-	-	559,979	-	559,979
Net loss for the year	-	-	-	-	-	-	(4,576,358)	(4,576,358)	(240,188)	(4,816,546)
Balance at December 31, 2017	95,753,289	\$ 20,260,759	\$ 126,499	\$ -	\$1,297,921	\$ 560,654	\$(19,828,259)	\$2,417,574	\$ 1,338,109	\$ 3,755,683
Private placement, net of costs	6,047,964	1,040,334	-	-	-	88,700	-	1,129,034	-	1,129,034
Prosnack acquisition – obligation						ŕ		, ,		
to issue shares	246,851	78,499	(78,499)	-	-	-	-	-	-	-
Options exercised	410,000	119,652	-	_	(47,902)	-	-	71,750	-	71,750
Warrants exercised	939,350	357,922	-	-	-	(35,869)	-	322,053	-	322,053
Shares issued for restricted share	150,000	48,000	(48,000)	_	-	-	-	_	-	· -
units										
Shares issued for services	500,000	117,500	-	-	-	-	-	117,500	-	117,500
Share-based payments	_	-	-	-	1,238,814	-	-	1,238,814	-	1,238,814
Options expired or cancelled	-	-	-	-	(354,452)	-	354,452	-	-	-
Warrants expired or cancelled	-	-	-	-	-	(465,716)	465,716	-	-	-
Elimination of non-controlling										
interest related to the sale of										
POS BPC Manufacturing Corp.	-	-	-	-	-	-	(72,905)	(72,905)	(1,322,995)	(1,395,900)
Net loss for the year							(1,596,247)	(1,596,247)	(15,114)	(1,611,361)
Balance at December 31, 2018	104,047,454	\$ 22,022,666	\$ -	\$ -	\$ 2,134,381	\$ 147,769	\$ (20,677,243)	\$ 3,627,573	\$ -	\$ 3,627,573

The accompanying notes are an integral part of these consolidated financial statements

Notes to the Consolidated Financial Statements (Expressed in Canadian Dollars)

**December 31, 2018** 

### 1. Nature of Operations and Going Concern

Naturally Splendid Enterprises Ltd. ("Naturally Splendid" or the "Company") was incorporated under the laws of the province of British Columbia on December 21, 2010.

The Company is in the natural food industry and sells food and ingredients to commercial processors and consumers by distribution through grocery stores, health and nutrition stores and online. Materials are sourced in bulk and repackaged at the Company's facility with its unique branding under the Company's name. Current products are hemp-based food items that are both conventional and organic, including whole grains and protein powders. Product sales are supported through a combination of direct and online sales and distribution channels.

The head office, principal address, and registered and records office is located at 108-19100 Airport Way Pitt Meadows, British Columbia, Canada V3Y 0E2.

The Company's consolidated financial statements have been prepared on a going concern basis, which contemplates the realization of assets and the settlement of liabilities and commitments in the normal course of business. For the year ended December 31, 2018, the Company had a loss before discontinued operations of \$6,682,584 (2017 – loss before discontinued operations of \$4,326,367; net loss of \$4,816,546) and working capital of \$426,053 (2017 - \$91,412). The Company remains reliant on external sources of financing to fund operations and meet the Company's obligations.

Management cannot provide assurance that the Company will ultimately achieve profitable operations or positive cash flow. The Company's continuation as a going concern is dependent on its ability to attain profitable operations and raise additional capital. These matters indicate the existence of material uncertainties that cast significant doubt about the Company's ability to continue as a going concern. These consolidated financial statements do not reflect the adjustments to the carrying values of assets and liabilities, the reported revenues and expenses and consolidated statement of financial position classifications that would be necessary if the going concern assumption was inappropriate. Such adjustments could be material.

#### 2. Basis of Presentation

### a) Statement of compliance

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS"), as issued by the International Accounting Standards Board ("IASB").

Effective January 1, 2018, the Company adopted IFRS 9 *Financial Instruments* ("IFRS 9") and IFRS 15 *Revenue from Contracts with Customers* ("IFRS 15"). IFRS 9 and IFRS 15 were adopted retrospectively with no restatement of comparative periods, as permitted by the transition provisions of each standard.

As a result of the application of IFRS 9, the Company changed its accounting policies for financial assets and impairment thereon as described in note 3.

As a result of the application of IFRS 15, the Company changed its accounting policies for the recognition of revenue as described in note 3.

The consolidated financial statements were authorized for issue by the Board of Directors on the date noted on the consolidated statements of financial position.

Notes to the Consolidated Financial Statements (Expressed in Canadian Dollars)

**December 31, 2018** 

### 2. **Basis of Presentation** (Continued)

### b) Basis of presentation

These consolidated financial statements have been prepared on the historical cost basis, except for certain financial instruments, which are measured at fair value, as explained in note 15. These consolidated financial statements are presented in Canadian dollars, which is the Company's functional currency. These consolidated financial statements include the accounts of the following entities:

	Relationship	Percentage
Naturally Splendid Enterprises Ltd.	Parent	100%
Naturally Splendid Enterprises 2013 Ltd.	Subsidiary	100%
Naturally Splendid Extracts Ltd. ("Extracts") (1)	Subsidiary	100%
Naturally Splendid USA Ltd.	Subsidiary	100%
Chi Hemp Industries Inc. ("Chi")	Subsidiary	100%
Prosnack Natural Foods Inc. ("Prosnack") (2)	Subsidiary	100%
Naturally Splendid Hemp Processors Ltd. ("NSHP") (3)	Subsidiary	100%
POS BPC Manufacturing Corp. ("BPC") (4)	Subsidiary	51%

- (1) Naturally Splendid Extracts Ltd. was incorporated on May 17, 2018. These consolidated financial statements include Extracts operating results from that date.
- (2) The Company acquired Prosnack on October 18, 2017 (note 4). These consolidated financial statements include Prosnack's operating results from that date.
- (3) The Company acquired Absorbent Concepts Inc. on July 16, 2018 (note 4). On August 1, 2018 the name has been changed to "Naturally Splendid Hemp Processors Ltd." Prior to the acquisition, the Company provided NSHP with a short-term loan of \$218,810. These consolidated financial statements include NSHP operating results from the date of acquisition.
- (4) The Company sold POS BPC Manufacturing Corp. on February 21, 2018 (note 5). These consolidated financial statements include BPC operating results up to the date of sale.

All intercompany balances and transactions are eliminated on consolidation. Control is based on whether an investor has power over the investee, exposure or rights to variable returns from its involvement with the investee, and the ability to use its power over the investee to affect the amount of returns.

### 3. Significant Accounting Policies

#### a) Inventories

Inventories are stated at the lower of production cost and net realizable value. Production costs include direct and indirect labour, operating materials and supplies, transportation costs, and an appropriate portion of fixed and variable overhead expenses. Inventories are accounted for on a first-in, first-out basis. Net realizable value represents the estimated selling price for inventories less all estimated costs of completion and costs necessary to make the sale.

Supplies used in the production of inventories are not written down below cost if the finished products in which they will be incorporated are expected to be sold at or above cost.

Notes to the Consolidated Financial Statements (Expressed in Canadian Dollars)

**December 31, 2018** 

### 3. Significant Accounting Policies (Continued)

#### b) Property and Equipment

Property and equipment are stated at cost less accumulated amortization and accumulated impairment losses. The cost of an item of property and equipment consists of the purchase price, any costs directly attributable to bringing the asset to the location and condition necessary for its intended use and an initial estimate of the costs of dismantling and removing the item and restoring the site on which it is located.

Amortization is provided at rates calculated to write-off the cost of property and equipment, less their estimated residual value, using the declining-balance or straight-line method at the following annual rates:

Computer equipment 55% declining-balance
Furniture and equipment 20% declining-balance
Leasehold improvements Straight-line over 5 years
Manufacturing facility Straight-line over 40 years
Manufacturing equipment 20% declining-balance

Property and equipment are derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on disposal of the asset, determined as the difference between the net disposal proceeds and the carrying amount of the asset, is recognized in profit or loss.

#### c) Revenue recognition

Change in accounting policy

The Company adopted the requirements of IFRS 15 *Revenue from Contracts with Customers* effective January 1, 2018, which replaces IAS 18 *Revenue* using the modified retrospective approach. The Company reviewed its revenue streams and major contracts with customers using the IFRS 15 five step model as follows:

- identify the contract with a customer;
- identify the performance obligations in the contract;
- determine the transaction price, which is the total consideration provided by the customer;
- allocate the transaction price among the performance obligations in the contract based on their relative fair values; and
- recognize revenue when the relevant criteria are met for each performance obligation.

The adoption of IFRS 15 did not result in any changes to the Company's accounting policies for revenue recognition and therefore, did not result in any transitional adjustments to the Company's consolidated financial statements.

The Company generates its revenue from sales to retailers, online web sales, bulk sales, and copacking revenues. Revenues from sale of goods via retailers, online web sales, bulk sales and copacking are recognized when the Company's performance obligation is met, which is upon shipment of the order.

Notes to the Consolidated Financial Statements (Expressed in Canadian Dollars)

**December 31, 2018** 

### 3. Significant Accounting Policies (Continued)

### d) Share-based payments

Share-based payments to employees are measured at the fair value of the instruments issued at the grant date and recognized over the vesting periods using the graded vesting method. Share-based payments to non-employees are measured at the fair value of goods or services received or the fair value of the equity instruments issued, if it is determined the fair value of the goods or services cannot be reliably measured and are recorded at the date the goods or services are received.

If it is determined that the fair value of goods and services received cannot be reliably measured, the share-based expense is measured at the fair value of the equity instruments issued using the Black-Scholes option pricing model. For both employees and non-employees, the fair value of share-based expense is recognized in profit or loss, with a corresponding increase in reserves. When options expire unexercised, these amounts are reclassified into deficit.

### e) Loss per share

Loss per share is calculated using the weighted average number of common shares outstanding. The Company uses the treasury stock method to compute the dilutive effect of options, warrants and similar instruments. The calculation of diluted earnings per share assumes that outstanding options and warrants are exercised, and the proceeds are used to repurchase shares of the Company at the average market price of the shares for the period. Diluted loss per share is not presented if the effects are anti-dilutive.

### f) Accounting for equity units

Proceeds received on the issuance of units, consisting of common shares and warrants, are allocated first to common shares based on the market trading price of the common shares, and any excess is allocated to warrants. Share issue costs are deducted against share proceeds.

### g) Research and development

Research costs are expensed as incurred. Product development expenditures are expensed as incurred until such time that they meet certain specific criteria for deferral and amortization. Management assesses whether it has met such criteria at each reporting date. In making the assessment, management considers status of the product development, regulatory submissions, marketing and finance plans. The Company has not deferred any product development expenditures to date.

Notes to the Consolidated Financial Statements (Expressed in Canadian Dollars)

**December 31, 2018** 

### 3. Significant Accounting Policies (Continued)

### h) Intangible assets and Technology License

The Company's intangible assets include Exclusive License IP ("License IP") acquired with the acquisition of BPC, website, technology and non-compete clause acquired with the acquisition of Chi; technology license agreements acquired from Full Spectrum Laboratories Limited ("FSL") (the "Technology License") (note 10) and trademarks, customer lists and non-compete clauses related to the acquisition of Prosnack (note 4). Intangible assets acquired are recorded at cost less accumulated amortization and any impairment losses. Amortization for intangible assets with finite lives is calculated on a straight-line basis over the life of the asset less its residual value. The Company's amortization policy for intangible assets with finite lives is as follows:

Technology License – 15 years Website and technology – 2 years Non-compete clauses – 2 years Licensed IP – 10 years Brands and trademarks – 5 years Customer Lists – 5 years

### i) Significant accounting judgments, estimates and assumptions

The preparation of these consolidated financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities and contingent liabilities at the date of the consolidated financial statements, and reported amounts of revenue and expenses during the reporting period. Estimates and assumptions are continuously evaluated and are based on management's experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results may differ from these estimates. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and further periods if the revision affects both current and future periods.

### Critical accounting estimates

Critical accounting estimates are estimates and assumptions made by management that may result in a material adjustment to the carrying amounts of assets and liabilities within the next financial year and include, but are not limited to, the following:

#### Recoverability of receivables

Provisions are made against accounts that, in the estimation of management, may be uncollectible. The recoverability assessment of trade and other receivables is based on a range of factors, including the age of the receivable and the creditworthiness of the customer. The provision is assessed monthly with a detailed formal review of balances and security being conducted annually. Determining the recoverability of an account involves estimation as to the likely financial condition of the customer and their ability to subsequently make payments. To the extent that future events impact the financial condition of the customers these provisions could vary significantly.

Notes to the Consolidated Financial Statements (Expressed in Canadian Dollars)

**December 31, 2018** 

### 3. Significant Accounting Policies (Continued)

### Valuation of inventory

Management makes estimates of future customer demand for products when establishing appropriate provisions for inventory obsolescence. In making these estimates management considers the shelf-life of inventory and profitability of recent sales.

#### Useful lives of intangible assets and property and equipment

Depreciation and amortization of the Company's equipment and intangible assets incorporate estimates of useful lives and residual values. These estimates may change as market conditions change and the future economic benefits from the use of the asset changes, thereby impacting the useful life and residual value of the equipment or intangible asset. Any revisions to useful life are accounted for prospectively.

#### Interest rates

The Company estimates a market interest rate in determining the fair value of its long-term liabilities. The determination of the market interest rate is subjective and could materially affect the fair value estimate.

#### Share-based payments

The fair value of share-based payments is subject to the limitations of the Black-Scholes option pricing model that incorporates market data and involves uncertainty in estimates used by management in the assumptions. As the Black-Scholes option pricing model requires the input of highly subjective assumptions, including the volatility of share prices, changes in subjective input assumptions can materially affect the fair value estimate.

#### Critical accounting judgments

Information about critical judgments in applying accounting policies that have the most significant effect on the amounts recognized in the consolidated financial statements include, but are not limited to, the following:

### Recovery of deferred tax assets

The Company estimates the expected manner and timing of the realization or settlement of the carrying value of its tax assets and liabilities and applies tax rates that are enacted or substantively enacted on the estimated dates of realization or settlement.

### Determination of cash-generating units ("CGU")

CGUs are defined as the lowest grouping of integrated assets that generate identifiable cash inflows that are largely independent of the cash flows of other assets or groups of assets. The classification of assets into CGUs requires significant judgment and interpretations with respect to the integration between assets, the existence of active markets, external users and the way in which management monitors the Company's operations.

Notes to the Consolidated Financial Statements (Expressed in Canadian Dollars)

**December 31, 2018** 

### 3. Significant Accounting Policies (Continued)

### Impairment of property and equipment, technology license and other intangibles and goodwill

Determining the amount of impairment of property and equipment, technology license and other intangibles and goodwill requires an estimation of the recoverable amount, which is defined as the higher of fair value less the cost of disposal or value in use. Many factors used in assessing recoverable amounts are outside of the control of management and it is reasonably likely that assumptions and estimates will change from period to period. These changes may result in future impairments.

### Assessment of the transactions as an asset acquisition or business combination

Management has had to apply judgment relating to acquisitions with respect to whether the acquisition was a business combination or an asset acquisition. Management applied a three-element process to determine whether a business or an asset was purchased, considering inputs, processes and outputs of each acquisition in order to reach a conclusion.

#### Determination of purchase price allocations and contingent consideration

Judgements are made in determining the fair value of assets and liabilities, including the valuation of separately identifiable intangibles acquired as part of an acquisition. Further, estimates are made in determining the value of contingent consideration payments that should be recorded as part of the consideration on the date of acquisition and changes in contingent consideration payable in subsequent reporting periods, if any. Contingent consideration payments are generally based on acquired businesses achieving certain performance targets. The estimates are based on management's best assessment of the related inputs used in the valuation models, such as future cash flows and discount rates. Future performance results that differ from management's estimates could result in changes to liabilities recorded, which are recorded as they arise through profit or loss.

### Determination of discontinued operations

Judgement is required in determining whether an asset or disposal group should be classified as held for sale. An asset or disposal group should be classified as held for sale when it is available for immediate sale in its present condition and its sale is highly probable.

Management applies judgement to determine whether a component of the Company that either has been disposed of, or is classified as held for sale, meets the criteria for discontinued operations. The key area that involves management judgement in this determination is whether the component represents a separate major line of business or geographical area of operation. This determination applied to BPC in 2017, as it was a component of the Company. As at December 31, 2017, the Company determined that BPC did not meet the definition to be classified as held for sale and was not classified as such on the consolidated statements of financial position. During the year ended December 31, 2018, the Company disposed of BPC and this was determined to be a discontinued operation as it is a separate component that represents a major line of business and geographical area of operation.

Notes to the Consolidated Financial Statements (Expressed in Canadian Dollars)

**December 31, 2018** 

### 3. Significant Accounting Policies (Continued)

### Going concern

The assessment of the Company's ability to continue as a going concern and to raise sufficient funds to pay its ongoing operating expenditures and meet its liabilities for the ensuing year involves significant judgment based on historical experience and other factors, including expectation of future events that are believed to be reasonable under the circumstances.

#### j) Income taxes

Deferred tax is calculated on all temporary differences at the statement of financial position date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are generally recognized for all taxable temporary differences. Deferred tax assets are generally recognized for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilized. Such deferred tax assets and liabilities are not recognized if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilized.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realized, or the liability is settled, based on the tax rates that have been enacted or substantively enacted at the reporting date.

Deferred income tax assets and deferred income tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current income tax liabilities and the deferred income taxes relate to the same taxable entity and the same taxation authority.

### k) Impairment of non-financial assets

The carrying amount of the Company's assets is reviewed for an indication of impairment at the end of each reporting period. If an indication of impairment exists, the Company makes an estimate of the asset's recoverable amount. Individual assets are grouped for impairment assessment purposes at the lowest level at which there are identifiable cash flows that are largely independent of the cash flows of other groups of assets. The recoverable amount of an asset group is the higher of its fair value less costs to sell and its value in use. In assessing value in use, the estimated future cash flows are adjusted for the risks specific to the asset group and are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money.

Where the carrying amount of an asset group exceeds its recoverable amount, the asset group is considered impaired and is written down to its recoverable amount. Impairment losses are recognized in profit or loss.

Notes to the Consolidated Financial Statements (Expressed in Canadian Dollars)

**December 31, 2018** 

### 3. Significant Accounting Policies (Continued)

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of amortization, if no impairment loss had been recognized.

### 1) Provisions

Provisions are recognized when the Company has a present legal or constructive obligation as a result of past events, and it is probable that an outflow of resources that can be reliably estimated will be required to settle the obligation. Where a provision is measured using the cash flows estimated to settle the obligation, its carrying amount is the present value of those cash flows.

### m) Foreign currency translation

Transactions in foreign currencies are initially recorded in the functional currency at the rate in effect at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the spot rate of exchange in effect at the reporting date. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rate as at the date of the initial transaction. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined. All exchange differences are recorded in profit and loss.

#### n) Financial instruments

Change in accounting policy

The Company adopted IFRS 9 effective January 1, 2018 using the modified retrospective approach. IFRS 9 provides a revised model for classification and measurement of financial assets, including a new expected credit loss ("ECL") impairment model. The revised model for classifying financial assets results in classification according to their contractual cash flow characteristics and the business model under which they are held. IFRS 9 also introduces a reformed approach to hedge accounting. IFRS 9 largely retains the existing requirements in IAS 39 *Financial Instruments: Recognition and Measurement* for the classification of financial liabilities.

As a result of the adoption of IFRS 9, the Company has changed its accounting policy for financial instruments retrospectively. There were no material changes in the measurement and carrying values of the Company's financial instruments as a result of the adoption. IFRS 9 does not require restatement of comparative periods.

Notes to the Consolidated Financial Statements (Expressed in Canadian Dollars)

**December 31, 2018** 

### 3. Significant Accounting Policies (Continued)

The Company's financial instruments are accounted for as follows under IFRS 9 as compared to the Company's previous policy in accordance with IAS 39:

January 1, 2018					
	IAS 39	IFRS 9			
Financial Asset					
Cash	Fair value through profit and loss	FVTPL			
	("FVTPL")				
Trade and other receivables	Amortized cost	Amortized cost			
Advances and deposits	Amortized cost	Amortized cost			
Loan receivable	Amortized cost	Amortized cost			
Restricted cash	FVTPL	FVTPL			
Financial Liability					
Cheques issued in excess of bank deposits	Amortized cost	Amortized cost			
Trade and other payables	Amortized cost	Amortized cost			
Due to related parties	Amortized cost	Amortized cost			
Short-term loan payable	Amortized cost	Amortized cost			
Long-term loan payable	Amortized cost	Amortized cost			
Contingent consideration payable	FVTPL	FVTPL			

As at December 31, 2017, the Company does not have a loss allowance under IAS 39. As such, with the adoption of IFRS 9, the expected credit loss allowance at January 1, 2018 is \$nil.

#### **Financial assets**

### (i) Recognition and measurement of financial assets

The Company recognizes a financial asset when it becomes a party to the contractual provisions of the instrument

### (ii) Classification of financial assets

The Company classifies financial assets at initial recognition as financial assets: measured at amortized cost, measured at fair value through other comprehensive income or measured at fair value through profit or loss. The Company recognizes a financial asset when it becomes a party to the contractual provisions of the instrument.

Financial assets measured at amortized cost

A financial asset that meets both of the following conditions is classified as a financial asset measured at amortized cost.

- The Company's business model for the such financial assets, is to hold the assets in order to collect contractual cash flows.
- The contractual terms of the financial asset gives rise on specified dates to cash flows that are solely payments of principal and interest on the amount outstanding.

A financial asset measured at amortized cost is initially recognized at fair value plus transaction costs directly attributable to the asset. After initial recognition, the carrying amount of the financial asset measured at amortized cost is determined using the effective interest method, net of impairment loss, if necessary.

Notes to the Consolidated Financial Statements (Expressed in Canadian Dollars)

**December 31, 2018** 

### 3. Significant Accounting Policies (Continued)

Financial assets measured at fair value through other comprehensive income ("FVTOCI")

A financial asset measured at fair value through other comprehensive income is recognized initially at fair value plus transaction cost directly attributable to the asset. After initial recognition, the asset is measured at fair value with changes in fair value included as "financial asset at fair value through other comprehensive income" in other comprehensive income. Accumulated gains or losses recognized through other comprehensive income are directly transferred to deficit when the financial instrument is derecognized or its fair value substantially decreases.

Financial assets measured at fair value through profit or loss ("FVTPL")

A financial asset measured at fair value through profit or loss is recognized initially at fair value with any associated transaction costs being recognized in profit or loss when incurred. Subsequently, the financial asset is re-measured at fair value, and a gain or loss is recognized in profit or loss in the reporting period in which it arises.

#### (iii) Derecognition of financial assets

The Company derecognizes a financial asset if the contractual rights to the cash flows from the asset expire, or the Company transfers substantially all the risks and rewards of ownership of the financial asset. Any interests in transferred financial assets that are created or retained by the Company are recognized as a separate asset or liability. Gains and losses on derecognition are generally recognized in the consolidated statement of loss and comprehensive loss. However, gains and losses on derecognition of financial assets classified as FVTOCI remain within accumulated other comprehensive loss.

#### Financial liabilities

(i) Recognition and measurement of financial liabilities

The Company recognizes financial liabilities when it becomes a party to the contractual provisions of the instruments.

(ii) Classification of financial liabilities

The Company classifies financial liabilities at initial recognition as financial liabilities: measured at amortized cost or measured at fair value through profit or loss.

Financial liabilities measured at amortized cost

A financial liability at amortized cost is initially measured at fair value less transaction costs directly attributable to the issuance of the financial liability. Subsequently, the financial liability is measured at amortized cost based on the effective interest rate method.

Notes to the Consolidated Financial Statements (Expressed in Canadian Dollars)

**December 31, 2018** 

### 3. Significant Accounting Policies (Continued)

Financial liabilities measured at fair value through profit or loss

A financial liability measured at fair value through profit or loss is initially measured at fair value with any associated transaction costs being recognized in profit or loss when incurred. Subsequently, the financial liability is re-measured at fair value, and a gain or loss is recognized in profit or loss in the reporting period in which it arises.

#### (iii) Derecognition of financial liabilities

The Company derecognizes a financial liability when the financial liability is discharged, cancelled or expired. Generally, the difference between the carrying amount of the financial liability derecognized and the consideration paid and payable, including any non-cash assets transferred or liabilities assumed, is recognized in the consolidated statement of comprehensive loss.

Financial assets and liabilities are offset and the net amount is presented in the consolidated statement of financial position only when the Company has a legally enforceable right to set off the recognized amounts and intends either to settle on a net basis, or to realize the asset and settle the liability simultaneously.

### Impairment of financial assets

The Company assesses, at each reporting date, whether there is objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset and that event has an impact on the estimated future cash flows of the financial asset or group of financial assets.

### Fair value hierarchy

Financial instruments measured at fair value are classified into one of the three levels in the fair value hierarchy according to the relative reliability of the inputs used to estimate the fair values. The three levels of the fair value hierarchy are:

- Level 1 Unadjusted quoted prices in active markets for identical assets or liabilities;
- Level 2 Inputs other than quoted prices that are observable for the asset or liability either directly or indirectly; and
- Level 3 Inputs that are not based on observable market data.

Notes to the Consolidated Financial Statements (Expressed in Canadian Dollars)

**December 31, 2018** 

### 3. Significant Accounting Policies (Continued)

### o) Future accounting pronouncements

The following are accounting pronouncements that have not been early-adopted by the Company.

#### **IFRS 16 Leases**

IFRS 16 specifies how an IFRS reporter will recognize, measure, present and disclose leases. The standard provides a single lessee accounting model, requiring lessees to recognize assets and liabilities for all leases unless the lease term is twelve months or less or the underlying asset has a low value. Lessors continue to classify leases as operating or finance, with IFRS 16's approach to lessor accounting substantially unchanged from its predecessor, IAS 17 *Leases*.

This standard is effective for the Company's annual period beginning January 1, 2019.

The impact of adopting this new standard will result in an additional right of use asset of \$1,075,146 capitalized and a corresponding lease liability of the same amount included as a liability in the consolidated statements of financial position. The assets will be amortized over the term of the remaining lease period.

### 4. Acquisitions

### **Prosnack Natural Foods Inc.**

On October 18, 2017, the Company acquired 100% of the issued and outstanding shares of Prosnack. Prosnack is a company that distributes lifestyle and healthy meal replacement products throughout North America. Under the terms of the agreement, the Company paid \$101,000 cash and issued 1,098,901 common shares with a fair value of \$200,000 during the year ended December 31, 2017. The remaining 246,851 shares were recorded as an obligation to issue shares as at December 31, 2017 and were issued during the year ended December 31, 2018.

The acquisition of Prosnack was accounted for as a business combination. The consideration paid was recorded in the accounts of the Company at its fair value determined as follows:

Cash	\$ 101,000
Common shares issued	200,000
Common shares to be issued	78,499
Contingent consideration payable	400,000
	\$ 779,499

Notes to the Consolidated Financial Statements (Expressed in Canadian Dollars)

**December 31, 2018** 

### **4. Acquisitions** (Continued)

### **Prosnack Natural Foods Inc.** (Continued)

The net assets acquired, and the purchase price allocation was:

Accounts receivable	\$ 131,091
Inventory	224,651
Prepaid expenses	99,903
Property and equipment	264,535
Bank indebtedness	(235,048)
Accounts payable	(164,289)
Long-term debt	(178,783)
Brand and trademark (Note 10)	145,000
Customer lists (Note 10)	256,000
Non-compete clauses (Note 10)	10,000
Deferred income tax liability (Note 19)	(87,460)
Goodwill (Note 20)	313,899
	\$ 779,499

The resulting goodwill represents he established growth potential and synergies between Prosnack and the Company. Since the acquisition of Prosnack on October 18, 2017, Prosnack generated revenues for the year ended December 31, 2018 of \$931,417 (2017 – \$102,705) and a net loss of \$2,090,822 (2017 – \$120,348). The Company also repaid long-term debt of \$178,783 and bank indebtedness of \$235,048 during the year ended December 31, 2017.

On closing of the transaction, the sellers of Prosnack and the Company entered into a five year earn-out agreement. During the term of the earn-out agreement, the Company will pay a 25% commission on the sales exceeding a base rate generated by the Vice President of Sales and Marketing. This has been accounted for as contingent consideration payable and added to the purchase price. No payments have been made to date.

As at December 31, 2018, the fair value of the contingent consideration payable was reassessed in accordance with IFRS 9, and a loss on revaluation of contingent consideration payable of \$565,000 (2017 - \$nil) was recorded in the consolidated statements of loss and comprehensive loss during the year ended December 31, 2018 due to a change in forecasted sales revenues. The changes in the contingent consideration payable for the year ended December 31, 2018 and 2017 are as follows:

	2018	2017
Balance, beginning of year	\$ 400,000	\$ -
Acquisition of Prosnack	-	400,000
Revaluation	565,000	-
Balance, end of year	\$ 965,000	\$ 400,000
Current portion	(271,000)	(57,000)
Long term portion	\$ 694,000	\$ 343,000

Notes to the Consolidated Financial Statements (Expressed in Canadian Dollars)

**December 31, 2018** 

### 4. Acquisitions (Continued)

### Naturally Splendid Hemp Processors Ltd. ("NSHP")

On July 16, 2018, the Company acquired 100% of the issued and outstanding shares of Absorbent Concepts Inc. (now known as Naturally Splendid Hemp Processors Ltd). NSHP is a company that previously produced organic hemp products. Under the terms of the agreement, the Company paid \$1 cash and repaid loans of \$640,018.

As the business was closed for some time before acquisition and was not considered to have inputs and processes, the acquisition of NSHP was accounted for as an asset acquisition. The consideration paid was recorded in the accounts of the Company at its fair value determined as follows:

Cash	S	1
Repayment of bank loans	•	640,018
	\$	640,019

The net assets acquired, and the purchase price allocation was:

Accounts receivable	\$ 58,205
Inventory	212,498
Prepaid expenses	3,913
Property and equipment	805,568
Accounts payable	(164,067)
Long-term debt	(214,354)
Leases payable	(61,744)
	\$ 640,019

Notes to the Consolidated Financial Statements (Expressed in Canadian Dollars)

**December 31, 2018** 

### 4. Acquisitions (Continued)

### Naturally Splendid Hemp Processors Ltd. ("NSHP") (Continued)

NSHP entered into a loan agreement with the seller of NSHP for \$200,000. The repayment of the loan is dependent on satisfaction of 6 different milestones based on net income, achievement of research and development milestones. Should the milestones not be reached, the loan from the seller of NSHP will be forgiven and included in income. As at December 31, 2018, \$20,000 is classified as current portion of loan payable for milestones achieved and \$180,000 is classified as long-term portion of loan payable for milestones not yet achieved and not expected to be achieved within twelve months.

### 5. Disposition of POS BPC Manufacturing Corp.

On February 21, 2018, the Company sold its 51% in POS BPC Manufacturing Corp. for gross proceeds of \$3,536,650. The cash proceeds received, offset by the net liabilities on the date of disposition and elimination of non-controlling interest of \$1,322,995 resulted in a gain of \$5,102,068. As BPC represents a separate major line of business and geographical area of operations, the operating results of BPC have been presented as discontinued operations in the consolidated statements of loss and comprehensive loss.

The results of operations of BPC for the period ended February 21, 2018, the date of sale, and the year ended December 31, 2017 are as follows:

		2018	2017
Revenue	\$	_	\$ 222,857
Cost of Sales		-	175,974
Gross Profit		-	46,883
Administrative expenses			
Accounting and audit		-	18,295
Amortization		-	41,956
Bank charges, interest and accretion		-	48,032
Management fees		21,000	144,000
Office		4,287	29,407
Rent		-	218,655
Wages and benefits		5,558	38,087
Loss before other items and income tax	·	(30,845)	(491,549)
Other items			
Foreign exchange gain		-	1,370
Gain on sale of BPC		5,102,068	<u>-</u>
Net income (loss) and comprehensive income (loss) for the period	\$	5,071,223	\$ (490,179)

Notes to the Consolidated Financial Statements (Expressed in Canadian Dollars)

**December 31, 2018** 

### 5. **Disposition of POS BPC Manufacturing Corp.** (Continued)

Comprehensive income (loss) attributed to:				
Owners of the company	\$	5,086,337	\$	(249,991)
Non-controlling interest		(15,114)		(240,188)
	<b>C</b>	5 071 222	Φ	(400 170)
	<b>3</b>	5,071,223	\$	(490,179)

The cash flows for BPC for the period ended February 21, 2018, the date of sale, and the year ended December 31, 2017 are as follows:

	2018	2017
Cash flows from operating activities		
Net income (loss) for the period	\$ 5,071,223	\$ (490,179)
Items not affecting cash:		, , ,
Amortization	-	41,956
Accrued interest	-	11,728
Gain on sale of subsidiary	(5,102,068)	-
·	(30,845)	(436,495)
Changes in non-cash working capital:	, ,	
Trade and other receivables	-	2,989
Advances, prepaids and deposits	-	(7,410)
Trade and other payables	-	(175,876)
Due to related parties	30,845	661,554
Cash provided by operating activities	-	44,762
Investing activity		
Proceeds from the sale of subsidiary	3,536,650	_
Cash provided by investing activity	3,536,650	-
Financing activity		
Repayment of long term loan payable	_	(27,790)
Cash used in financing activity		(27,790)
Cash used in financing activity	<del></del>	(27,770)
Net change in cash	3,536,650	16,972
Bank indebtedness, beginning of period	(31,078)	(48,050)
Cash (bank indebtedness), end of period	\$ 3,505,572	\$ (31,078)

Notes to the Consolidated Financial Statements (Expressed in Canadian Dollars)

**December 31, 2018** 

#### 6. Trade and Other Receivables

The Company's trade and other receivables arise from two main sources: trade receivables due from customers and Goods and Services Tax/Harmonized Sales Tax ("GST/HST") due from the government authorities. These are as follows:

	2018	2017
GST/HST receivable Trade receivables * Due from related parties (Note 14)	\$ 2,485 368,647 4,000	\$ 21,400 208,390
	\$ 375,132	\$ 229,790

<sup>\*</sup> Trade receivables are net of an allowance for bad debts of \$nil (2017 - \$nil).

### 7. Inventories

	2018	2017
Seed and finished products for resale Raw materials	\$ 345,338 800,395	\$ 859,445 337,406
Containers, labels and packing materials	426,205	 319,218
	\$ 1,571,938	\$ 1,516,069

During the year ended December 31, 2018, the Company recorded a write-down to inventory of \$266,479 (2017 - \$348,690) relating to expired goods and estimated net realizable value of inventories being lower than cost.

#### 8. Restricted Cash

The Company has deposited funds in interest-bearing term deposits with its principal banker as security against corporate credit cards.

For the year ended and as at December 31, 2018, the deposited funds earn an interest rate at prime less 2.45% and prime less 2.65%, and matures on July 5, 2019 and May 21, 2019, respectively.

For the year ended and as at December 31, 2017, the deposited fund earns an interest rate at prime less 2.1% and matures on May 22, 2018.

Notes to the Consolidated Financial Statements (Expressed in Canadian Dollars)

**December 31, 2018** 

### 9. Property and Equipment

The changes in the Company's property and equipment for the years ended December 31, 2018 and 2017 are as follows:

		Computer equipment	Fı	equipment	i	Leasehold mprovements	M	anufacturing facility and equipment		Total
Cost										
<b>December 31, 2016</b>	\$	85,413	\$	177,659	\$	80,274	\$	390,576	\$	733,922
Additions		6,418		-		193,379		716,775		916,572
Additions from acquisition										
of Prosnack (Note 4)		2,753		2,098		8,097		251,587		264,535
<b>December 31, 2017</b>		94,584		179,757		281,750		1,358,938		1,915,029
Additions		9,137		89,611		107,456		194,202		400,406
Disposition		-		-		-		(95,891)		(95,891)
Additions from acquisition										
of NSHP (Note 4)		-		-		_		805,568		805,568
Disposition of BPC		-		-		_		(390,675)		(390,675)
<b>December 31, 2018</b>	\$	103,721	\$	269,368	\$	389,206	\$	1,872,142	\$	2,634,437
Depreciation										
<b>December 31, 2016</b>	\$	68,687	\$	84,594	\$	22,893	\$	56,506	\$	232,680
Additions		11,577		19,544		39,596		110,781		181,498
<b>December 31, 2017</b>		80,264		104,138		62,489		167,287		414,178
Additions		9,944		11,520		4,294		219,481		245,239
Disposition		-		-		-		(91,409)		(91,409)
Disposition of BPC		-		-				(78,462)		(78,462)
<b>December 31, 2018</b>	\$	90,208	\$	115,658	\$	66,783	\$	216,897	\$	489,546
Net Book Value										
December 31, 2017	\$	14,320	\$	75,619	\$	219,261	\$	1,191,651	•	1,500,851
December 31, 2017 December 31, 2018	\$ \$	13,513	\$ \$	153,710	\$ \$	322,423	\$ \$	1,655,245	\$ \$	2,144,891
December 31, 2010	Φ	13,313	Φ	133,710	Φ	344,443	Ф	1,033,443	Φ	4,177,071

Depreciation expense for assets held under capital lease as at December 31, 2018 was \$104,263 (2017 - \$71,190). The net carrying value of assets held under capital lease was \$417,052 (2017 - \$468,596).

Notes to the Consolidated Financial Statements (Expressed in Canadian Dollars)

**December 31, 2018** 

### 10. Technology License and Other Intangibles

The changes in the Company's technology license and other intangibles for the years ended December 31, 2018 and 2017 are as follows:

	Technology		ebsite and		Non-		Licensed IP	т	Brands &		Customer Lists		Total
	License	1	echnology		compete Clauses		IP	1	rademarks		Lists		Total
Cost	6 1 40C 435	ø	21 417	d)	20.026	Ф	200.000	Ф		Φ		ø.	1 740 760
December 31, 2016	\$ 1,486,425	\$	31,417	<b>3</b>	30,926	\$	200,000	\$	-	\$	-	3	1,748,768
Additions from acquisition of Prosnack (Note 4)	_		_		10,000		_		145,000		256,000		411,000
December 31, 2017	1,486,425		31,417		40,926		200,000		145,000		256,000		2,159,768
Additions	-,,		-		-		-		-		-		-,,
December 31, 2018	\$ 1,486,425	\$	31,417	\$	40,926	\$	200,000	\$	145,000	\$	256,000	\$	2,159,768
Amortization													
December 31, 2016	\$ 188,745	\$	17,018	æ	16,752	\$	40,000	\$		\$	_	\$	262,515
Additions	102,296	Φ	14,399	Φ	18,174	Φ	20,000	Φ	2,417	Φ	4,017	Φ	161,303
December 31, 2017	291,041		31,417		34,926		60,000		2,417		4,017		423,818
Additions	102,296		-		5,000		20,000		29,000		51,200		207,496
December 31, 2018	\$ 393,337	\$	31,417	\$	39,926	\$	80,000	\$	31,417	\$	55,217	\$	
Net Book Value													
December 31, 2017	\$ 1,195,384	\$	-	\$	6,000	\$	140,000	\$	142,583	\$	251,983	\$	1,735,950
December 31, 2018	\$ 1,093,088	\$	-	\$	1,000	\$	120,000	\$	113,583	\$	200,783	\$	1,528,454

#### **Technology License**

During 2015, Naturally Splendid USA Ltd. entered into a Novation Agreement with Full Spectrum Laboratories Limited ("FSL"), Boreal Technologies and the Company where Boreal assigned, and Naturally Splendid USA Ltd. assumed, all rights, title and interest in and to a License Agreement between FSL and Boreal. As a result, Naturally Splendid acquired a 100% interest, without royalty, in FSL's omega technologies, including HempOmega and H2Omega. The License Agreement provides that the licensee has a worldwide license to manufacture, commercialize and sell products based on certain proprietary technology of FSL and has a non-exclusive license on certain analytical testing standard operating procedures ("SOPs") and GC-MS terpene analysis SOPs.

### **Licensed IP**

On the sale of BPC during the year ended December 31, 2018 (note 5), the Company retained ownership and interests in the Licensed IP originally held in BPC. The net book value of the Licensed IP on the date of sale, was deducted from the net assets sold.

Notes to the Consolidated Financial Statements (Expressed in Canadian Dollars)

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### 11. Capital Lease Obligations

In January 2017, the Company entered into a lease contract to acquire food packaging equipment. Under this lease, the Company is required to make monthly lease payments of \$9,765 (including GST) until May 2022. The Company has accounted for this as a capital lease obligation and recognized interest expense of \$19,697 (2017 - \$18,543) in the consolidated statements of loss and comprehensive loss.

In July 2018, the Company acquired NSHP which had a lease contract for production equipment. Under the lease, the Company is required to make monthly lease payments of \$2,804 (including GST) until September 2020. Following the final lease payments, the Company will own the equipment free and clear of all encumbrances. The Company has accounted for this as a capital lease obligation and recognized interest expense of \$4,500 (2017 - \$nil) in the consolidated statements of loss and comprehensive loss.

		2010	2017
		2018	2017
Lease payments due in:			
2018	\$	-	\$ 111,609
2019		143,659	111,609
2020		135,643	111,609
2021		111,609	111,609
2022		46,506	46,506
Total lease payments	·	437,417	492,942
Lease payment amounts representing interest		(25,468)	(36,921)
Present value of net minimum lease payments	·	411,949	456,021
Current Portion		(142,653)	(111,609)
	\$	269,296	\$ 344,412

### 12. Long-Term Loan Payable

	2018	2017
Loan payable to Saskatchewan Opportunities Corporation <sup>1</sup>	\$ -	\$ 167,717
Current Portion	 -	(77,250)
	\$ -	\$ 90,467

Non-interest-bearing loan for \$309,000 with monthly payments of \$6,438 beginning April 1, 2017. A general security agreement on BPC assets was pledged as security, including the following:

	2018	2017
Accounts receivable	\$ -	\$ 5,406
Prepaids and deposits	-	26,218
Property, plant & equipment	-	312,113
	\$ _	\$ 343,737

Notes to the Consolidated Financial Statements (Expressed in Canadian Dollars)

**December 31, 2018** 

### 12. Long-Term Loan Payable (Continued)

The loan was due March 2021. The fair value of the loan was calculated using a market interest rate of 25%. The loan was recorded at fair value at the date of acquisition of POS at \$125,850. Interest accretion of \$nil (2017 - \$41,885) has been recognized in the consolidated statements of loss and comprehensive loss and the loan has been recorded at \$nil at (2017 - \$167,717). This loan payable was derecognized on sale of BPC (Note 5).

### 13. Short-Term Loan

During the second quarter of 2017, a shareholder advanced \$150,000 to the Company as an unsecured demand loan with interest at 6%. During the year ended December 31, 2017, \$30,000 of the loan balance outstanding was settled by issuing private placement units (note 16). As at December 31, 2017, the loan balance outstanding is \$120,000 and was repaid in full in February 2018.

### 14. Key Management Compensation and Related Party Transactions

### **Related parties**

During the year ended December 31, 2018 and 2017, remuneration of key management was as follows:

	2018	2017
Management and consulting fees Directors' fees Share-based payments (Note 16)	\$ 795,958 54,000 773,418	\$ 592,274 13,667 355,213
	\$ 1,623,376	\$ 961,154

POS Management Corporation was associated (by common management and shareholders) with the non-controlling interest shareholder of BPC. During the year ended December 31, 2018, the Company incurred management fees expense of \$nil (2017 - \$36,000) to POS Management Corporation.

As at December 31, 2018, the following amounts are due to related parties:

- \$157,854 (2017 \$20,271) is due to management, directors and consultants for fees outstanding.
- \$nil (2017 \$1,167) is due to POS Pilot Plant Corp., a company subject to common control, relating to management fees outstanding.
- \$nil (2017 \$571,979 due from) due to POS Management Corp., a company subject to common control, relating to subcontractor fees.
- \$200,000 (2017 \$nil) is due to an officer from a loan in the NSHP subsidiary (note 4).
- \$55,000 (2017 \$nil) is due to a member of management and director of the Company for a non-interest bearing, short-term loan.

Notes to the Consolidated Financial Statements (Expressed in Canadian Dollars)

**December 31, 2018** 

### 14. Key Management Compensation and Related Party Transactions (Continued)

As at December 31, 2018, the following amounts are due from related parties:

- \$200,000 (2017 \$nil) is due from a loan to an officer by the Parent in the acquisition of NSHP. The loan has an annual interest rate of 5.5% and is receivable on or before April 30, 2020. This loan receivable is secured by the officer by assignment of a \$200,000 life insurance policy for the benefit of NHSP and mortgage on the borrower's primary residence.
- \$4,000 (2017 \$nil) advance due from a member of management (note 6).

### **Key management compensation**

Key management personnel were not paid post-employment benefits, termination benefits or other long-term benefits during the period.

During the period ended December 31, 2018, \$117,500 (2017 – \$83,510) of management fees payable were settled through the issuance of 500,000 shares (2017 – 508,334 units, from the private placements (Note 16)).

#### 15. Financial Instruments

### a) Categories of financial instruments

Financial Assets		2018		2017
Fair value through profit or loss, at fair value				
Cash	\$	188,814	\$	301,080
<del>- 1,</del>	Ф		Ф	
Restricted cash		34,500		22,883
Loans and receivables, at amortized cost		272 (47		200 200
Trade and other receivables		372,647		208,390
Advances and deposits		30,408		19,335
Loans receivable		200,780		
	ф	027 140	Φ	<i>551 (</i> 00
	\$	827,149	\$	551,688
Financial Liabilities		2018		2017
		2010		
Fair value through profit or loss, at fair value				
Contingent consideration payable	\$	965,000	\$	400,000
Other liabilities, at amortized cost		-		,
Cheques issued in excess of bank deposits		_		31,079
Trade and other payables		1,310,340		1,191,245
Due to related parties		55,000		593,417
Short-term loan		-		120,000
Long-term loan payable		200,000		167,717
2015 00111 10011 9010010		_===,		,,,
	\$	2,530,340	\$	2,503,458

Notes to the Consolidated Financial Statements (Expressed in Canadian Dollars)

**December 31, 2018** 

#### **15. Financial Instruments** (Continued)

### b) Fair value

The fair value recorded on initial recognition of financial assets and financial liabilities at amortized cost is determined in accordance with generally accepted pricing models based on discounted cash flow analysis or using prices from observable current market transactions. With the exception of long-term loans, the Company considers the carrying amounts of all its financial assets and financial liabilities recognized at amortized cost in these consolidated financial statements to approximate their fair values due to the short-term maturity of these instruments.

### c) Management of financial risks

The Company examines the various financial instrument risks to which it is exposed and assesses the impact and likelihood of these risks. These risks arise from the normal course of operations and all transactions undertaken are to support the Company's ability to continue as a going concern. Management manages and monitors these exposures to ensure appropriate measures are implemented in a timely and effective manner. The risks associated with these consolidated financial instruments and the policies on how to mitigate these risks are set out below.

#### Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations. Financial instruments that potentially subject the Company to credit risk consist of cash, trade and other receivables, and restricted cash. The Company deposits cash with major Canadian commercial banks. In order to reduce its credit risk in relation to trade receivables, the Company has adopted credit policies that include the analysis of the financial position of its customers and the regular review of their respective credit limits.

### Liquidity risk

Liquidity risk is the risk that the Company will be unable to meet its financial obligations as they become due. The Company is reliant upon equity issuances and loans as its main sources of cash. The Company manages liquidity risk by maintaining an adequate level of cash to meet its ongoing obligations. The Company continuously reviews its actual expenditures, forecasts cash flows and matches the maturity dates of its cash to capital and operating needs.

The Company has been successful in raising financing in the past; however, there is no assurance that it will be able to do so in the future. As at December 31, 2018, the Company had a working capital of \$426,053 (2017 - \$91,412).

### Currency risk

The Company is exposed to financial risk related to the fluctuation of foreign exchange rates. A significant change in the exchange rate between the Canadian dollar relative to the US dollar could have an effect on the Company's future results of operations, financial position or cash flows. The Company has not hedged its exposure to currency fluctuations. As at December 31, 2018 and 2017, the Company is exposed to currency risk through the following financial assets denominated in a currency other than the Canadian dollar:

Notes to the Consolidated Financial Statements (Expressed in Canadian Dollars)

**December 31, 2018** 

#### **15. Financial Instruments** (Continued)

	201	2018		7
	US\$	CDN \$	US\$	CDN \$
Cash	5,252	7,086	10,482	13,150
Trade receivables	43,123	58,829	159	199
Trade payables	35,289	48,141	15,696	19,691

Based on the above, assuming all other variables remain constant, a 10% (2017 – 10%) strengthening or weakening of the Canadian dollar against the US dollar would have decreased/increased the Company's loss and comprehensive loss by \$1,300 (2017 – \$700).

#### Other risk

Unless otherwise noted, it is management's opinion that the Company is not exposed to significant interest, currency or other risk. The Company does not hold or issue financial instruments for trading purposes, nor does it utilize derivative instruments in the management of foreign currency, commodity price or interest rate market risks.

### 16. Share Capital

#### a) Authorized

Unlimited number of common shares and preferred shares without par value.

### b) Issued and outstanding

The total issued, and outstanding share capital consists of 104,047,454 common shares without par value.

During the year ended December 31, 2018, the Company completed the following transactions:

- 1,944,444 common shares at \$0.18 per common share for total gross proceeds of \$350,000;
- 555,556 common shares at \$0.27 per common share for total gross proceeds of \$150,000;
- 3,547,964 units at \$0.18 per unit for total gross proceeds of \$638,633. Each unit consisted of one common share of the Company and one-half of one common share purchase warrant, with each whole warrant entitling the holder to purchase one additional common share at \$0.27 per common share for a period of two years from the date of the issue.
  - The Company has the right to accelerate the expiry date of the warrants if, at any time, the average closing price of the Company's common shares is equal to or greater than 35 cents for 10 consecutive trading days. Directors and officers of the company subscribed for 1,310,186 units under the financing.
  - The warrants were allocated a value of \$88,700 under the residual method. Share issue costs of \$9,600 were paid for the closing of this financing.;
- 939,350 warrants with exercise prices of \$0.27 \$0.35 were exercised for gross proceeds of \$322,053. On exercise, \$35,869 was reclassified from warrant reserves to share capital. The weighted average share price on the date of exercise of these warrants was \$0.40.;

Notes to the Consolidated Financial Statements (Expressed in Canadian Dollars)

**December 31, 2018** 

### **16. Share Capital** (Continued)

- 410,000 options with an exercise price of \$0.175 were exercised for gross proceeds of \$71,750. On exercise, \$47,902 was reclassified from option reserves to share capital. The weighted average share price on the date of exercise of these options was \$0.45.;
- 246,851 common shares owed to the selling shareholders of Prosnack (Note 4) were issued. The fair value of these shares at the time of acquisition of Prosnack was \$78,499.;
- 500,000 common shares with a fair value of \$117,500 were issued as consulting fees; and
- 150,000 common shares with a fair value of \$48,000 were issued to fulfill the obligation to issue shares.

During the year ended December 31, 2017, the Company completed the following transactions:

- 289,855 common shares with a fair value of \$97,101 were issued in relation to the purchase of packing equipment (note 11);
- 1,168,203 warrants with exercise prices of \$0.30 \$0.40 were exercised for gross proceeds of \$446,721 and 300,000 warrants with an exercise price of \$0.40 were exercised for settlement of \$120,000 in accounts payable and due to related parties;
- 212,500 common shares with a fair value of \$169,390 were issued relating to the vesting of Restricted Share Units ("RSUs") granted to an executive (note 16c);
- \$48,000 was recorded as the fair value of obligation to issue 150,000 common shares relating to the vesting of Restricted Share Units ("RSUs") granted to an executive (note 16c);
- 5,095,916 units were issued at a price of \$0.18 per unit for gross proceeds of \$917,265 and 402,000 units were issued for settlement of \$72,360 in accounts payable and due to related parties. Each unit comprises one common share of the Company and one-half common share purchase warrant, with each whole warrant entitling the holder to purchase one additional common share at \$0.27 for a period of two years from the date of issue. The warrants issued in connection with the units were allocated a residual value of \$55,469 and recorded in warrants reserve. The Company paid finder's cash commissions totaling \$13,217 and issued 93,440 finder's warrants with a fair value of \$3,728. The finder's warrants are exercisable for two years at \$0.27 per share;
- On October 13, 2017, the Company entered into a non-binding agreement for a draw-down equity facility of up to \$6,000,000 with Alumina Partners (Ontario) Ltd., a subsidiary of Alumina Partners LLC, a New York-based private equity firm. The agreement provides for equity private placement offerings (the "Offerings"), to be conducted in draw downs made at the sole discretion of the Company over a period of 24 months. During the year ended December 31, 2017, 737,951 units were issued to Alumina Partners for gross proceeds of \$100,000. Each unit comprises one common share of the Company and one-half common share purchase warrant, with each whole warrant entitling the holder to purchase one additional common share at \$0.22 for a period of two years from the date of issue. The Company paid finder's cash commissions totaling \$11,622;
- On October 18, 2017 the Company issued 1,098,901 common shares with a fair value of \$200,000 and recorded \$78,499 as the fair value of obligation to issue 246,851 common shares relating to the acquisition of Prosnack (note 4);
- 11,525,335 units were issued at a price of \$0.15 per unit for gross proceeds of \$1,728,800 and 666,334 units were issued for the settlement of \$69,950 in accounts payable and due to related parties and \$30,000 short-term loan (note 13). Each unit comprises one common share of the Company and one-half common share purchase warrant, with each whole warrant entitling the holder to purchase one additional common share at \$0.22 for a period of two years from the date of issue. The Company paid finder's cash commissions totaling \$15,552 and issued 24,000 finder's warrants with a fair value of \$2,032. The finder's warrants are exercisable for two years at \$0.22 per share; and

Notes to the Consolidated Financial Statements (Expressed in Canadian Dollars)

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### **16. Share Capital** (Continued)

• 150,000 options were exercised for gross proceeds of \$26,250 at an exercise price of \$0.175. Share-based payments previously recognized of \$17,504 have been reclassified from reserves to share capital.

### c) Options and share-based payments

The following is a summary of changes in stock options for the periods ended September 30, 2018 and December 31, 2017:

	2018			201	7	
	Number of options	a	eighted iverage se price	Number of options	a	eighted iverage se price
Options outstanding,						
beginning of period	5,595,500	\$	0.34	2,900,500	\$	0.33
Options granted	5,941,232	\$	0.20	3,440,000	\$	0.34
Options exercised	(410,000)	\$	0.175	(150,000)	\$	0.175
Options cancelled/ expired	(1,520,500)	\$	0.36	(595,000)	\$	0.35
Total options outstanding	9,606,232	\$	0.26	5,595,500	\$	0.34
Unvested options	-	\$	-	(2,752,000)	\$	0.34
Options outstanding and						
exercisable, end of year	9,606,232	\$	0.26	2,843,500	\$	0.34

The following are the outstanding stock options as of December 31, 2018 and 2017:

Expiry date	Number of options outstanding 2018	Number of options outstanding 2017	Weighted average exercise price	Weighted average remaining contractual life in years 2018	Weighted average remaining contractual life in years 2017
March 8, 2018	-	30,000	\$ 0.295	-	0.18
April 3, 2018	-	410,500	\$ 0.175	-	0.26
December 1, 2018	-	150,000	\$ 0.300	0.17	0.92
March 24, 2019	200,000	200,000	\$ 0.285	0.48	1.23
March 23, 2020	1,075,000	1,325,000	\$ 0.400	1.48	2.23
November 3, 2020	220,000	220,000	\$ 0.300	2.10	2.84
January 27, 2022	1,890,000	2,920,000	\$ 0.350	3.33	4.08
November 27, 2022	340,000	340,000	\$ 0.250	4.16	4.91
January 7, 2023	1,701,232	-	\$ 0.310	4.27	_
January 31, 2023	30,000	-	\$ 0.350	4.34	-
February 21, 2023	150,000	-	\$ 0.310	4.40	-
February 28, 2023	40,000	-	\$ 0.265	4.42	-
July 11, 2023	60,000	-	\$ 0.180	4.78	-
September 17, 2023	3,900,000	-	\$ 0.150	4.97	-
	9,606,232	5,595,500		3.86	3.15

Notes to the Consolidated Financial Statements (Expressed in Canadian Dollars)

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### **16. Share Capital** (Continued)

During the year ended December 31, 2018, the Company recognized share-based payments expense of \$1,238,814 (2017 – \$559,979), \$213,522 in relation to the vesting of stock options and \$1,025,292 due to the 5,941,232 (2017 – 3,440,000) stock options granted during the period.

During year ended December 31, 2017 - 1,000,000 RSUs were granted to an executive. These RSUs vest 100,000 on grant date, then 150,000 every 6 months thereafter. Share-based payments of \$nil (2017 - \$217,390) in relation to nil (2017 - 400,000) RSUs that vested were recognized. At December 31, 2018 nil (2017 - 150,000) shares valued at \$nil (2017 - \$48,000) relating to the 400,000 RSUs vested remain outstanding and is recorded in obligation to issue shares.

The fair value of each option granted was estimated as at the date of grant using the Black-Scholes option pricing model with the following weighted average assumptions:

	2018	2017
Risk-free interest rate	2.01%	0.58%
Expected life (years)	5.0	5.0
Annualized volatility	87.15%	89.74%
Expected dividends	-	-
Exercise price	\$0.20	\$0.33

### d) Warrants

A summary of the Company's warrants for the years ended December 31, 2018 and 2017 is as follows:

_	2018			2017			
	Number of warrants	a	eighted iverage se price	Number of warrants	a	eighted everage e price	
Outstanding,							
beginning of year	17,790,591	\$	0.289	14,861,777	\$	0.406	
Issued	1,773,981	\$	0.270	9,331,208	\$	0.237	
Exercised	(939,350)	\$	0.343	(1,468,203)	\$	0.380	
Expired and cancelled	(7,604,033)	\$	0.350	(4,934,191)	\$	0.521	
Outstanding, end of	_	•					
year	11,021,189	\$	0.224	17,790,591	\$	0.289	

Notes to the Consolidated Financial Statements (Expressed in Canadian Dollars)

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### 16. Share Capital (Continued)

The following are the outstanding warrants as at December 31, 2018 and December 31, 2017:

	Outstanding	Outstanding		
	warrants	warrants	Exercise	
	2018	2017	price	Expiry date
Common share purchase				
warrants	-	1,311,825	\$ 0.35	August 22, 2018
	-	210,000	\$ 0.35	August 30, 2018
	-	5,917,358	\$ 0.35	November 7, 2018
	1,746,639	1,821,639	\$ 0.27	August 22, 2019
	178,571	178,571	\$ 0.22	October 13, 2019
	927,321	927,321	\$ 0.27	October 19, 2019
	190,404	190,404	\$ 0.22	November 3, 2019
	6,095,833	6,095,833	\$ 0.22	November 23, 2019
	1,773,981	-	\$ 0.27	August 14, 2020
Agent warrants	-	135,150	\$ 0.35	August 22, 2018
	-	17,500	\$ 0.35	August 30, 2018
	-	867,550	\$ 0.35	November 7, 2018
	39,000	48,000	\$ 0.27	August 22, 2019
	45,440	45,440	\$ 0.27	October 19, 2019
	24,000	24,000	\$ 0.22	November 23, 2019
	11,021,189	17,790,591		

### e) Reserves

As at December 31, 2018 and 2017, the reserves of the Company were as follows:

	2018	2017
Stock option reserves Warrant reserves	\$ 2,134,381 147,769	\$ 1,297,921 560,654
	\$ 2,282,150	\$ 1,858,575

Notes to the Consolidated Financial Statements (Expressed in Canadian Dollars)

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#### 17. Commitments

The Company has three leases for contiguous space. The leases were entered into in August 2016, December 2017 and October 2018 respectively. The combined basic rent is payable monthly in advance at a rate of \$13,497 per month plus the proportionate share of expenses in respect of operating costs and property taxes, currently amounting to \$4,874 per month.

	2018
Within 1 year	\$ 266,665
Within 2 - 5 years	1,077,613
More than 5 years	722,993
	Ф. 2.0/7.271
	\$ 2,067,271

In September 2016, the Company signed an agreement with Eat Real Snack Food Canada Ltd. ("ERSF") to acquire food packaging equipment and assume the related lease agreement. In July 2018, the Company acquired NSHP which had a lease contract for production equipment (Note 11).

### 18. Capital Disclosure

The capital structure of the Company consists of equity attributable to common shareholders, comprising issued share capital, subscriptions received, reserves and deficit. The Company's objectives when managing capital are to: (i) preserve capital, (ii) obtain the best available net return and (iii) maintain liquidity. The Company manages the capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the underlying assets. To maintain or adjust the capital structure, the Company may attempt to issue new shares, issue new debt, or acquire or dispose of assets. The Company's policy is to invest its excess cash in highly-liquid, guaranteed, bank-sponsored instruments.

There were no significant changes in the Company's approach or objectives and policies for managing its capital during the years ended December 31, 2018 and 2017. The Company is not subject to externally imposed capital restrictions.

Notes to the Consolidated Financial Statements (Expressed in Canadian Dollars)

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### 19. Income Taxes

The Company's combined statutory tax rate is currently at 27%, reflecting a combined federal corporate tax rate of 15% and BC corporate tax rate of 12%. A reconciliation of income tax provisions computed at Canadian statutory rates to the reported income tax provision is provided as follows:

	2018	2017
Loss before income taxes	\$ (1,611,361)	\$ (4,860,354)
Expected income tax recovery	(435,067)	(1,263,692)
Adjustment resulting from Non-deductible items	773,856	206,215
Other Under/over provided in prior years	(1,246,178) 1,888,988	63,915 48,669
Effect of change in tax rates Unused tax losses	(1,025,251)	(164,206) 1,065,291
Expected income tax recovery	\$ (43,652)	\$ (43,808)

The tax effected items that give rise to significant portions of the deferred income tax assets and deferred income tax liabilities at December 31, 2018 and 2017 is presented below:

	2018	2017
Deferred income tax assets		
Non-capital losses carried forward	\$ 94,022	\$ 51,409
Property and equipment	-	13,092
	 94,022	64,501
Deferred income tax liabilities		
Property and equipment	(8,873)	-
Intangible assets	(85,149)	(108,153)
Deferred income tax liabilities, net	\$ -	\$ (43,652)

Notes to the Consolidated Financial Statements (Expressed in Canadian Dollars)

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### 19. Income Taxes (Continued)

The Company recognizes tax benefits on losses or other deductible amounts generated where the probable criteria for the recognition of deferred tax assets has been met. The Company's unrecognized deductible temporary differences and unused tax losses for which no deferred tax asset is recognized consist of the following amounts:

	2018	2017
Deferred tax assets		
Non-capital losses	\$ 12,442,653	\$ 15,753,954
Share issue costs	458,564	698,264
Property and equipment	-	191,261
Unrecognized deferred tax	\$ 12,901,217	\$ 16,643,479

The Company's unused tax losses for the year ended December 31, 2018, have the following expiry dates:

2,328,000
1,779,000
1,715,000
1,579,000
912,000
2,724,000
228,000
672,000
173,000
229,000
\$ 452,000

#### 20. Goodwill

Goodwill acquired through business combinations has been allocated to three cash-generating units ("CGU"). The breakdown of goodwill as at December 31, 2018 and 2017 is as follows:

	<u>-</u>	BPC	Chi	Prosnack	-	Total
Balance, December 31, 2016	\$	801,000	\$ 90,168	\$ -	\$	891,168
Acquisition of Prosnack (note 4)	\$	-	\$ -	\$ 313,899	\$	313,899
Balance, December 31, 2017	\$	801,000	\$ 90,168	\$ 313,899	\$	1,205,067
Disposition of BPC (note 5)	\$	(801,000)	\$ -	\$ _	\$	(801,000)
Balance, December 31, 2018	\$	-	\$ 90,168	\$ 313,899	\$	404,067

Notes to the Consolidated Financial Statements (Expressed in Canadian Dollars)

**December 31, 2018** 

### **20.** Goodwill (Continued)

During the year ended December 31, 2015, the Company acquired BPC and Chi, which resulted in goodwill of \$3,585,017 and \$90,168 being recorded on acquisition respectively. During the year ended December 31, 2015, an impairment expense of \$2,784,017 was recorded against the BPC goodwill, resulting in an opening carrying value of \$801,000. During the year ended December 31, 2018, the Company sold BPC and derecognized the goodwill (Note 5).

The Company performs an annual impairment test of goodwill at December 31. The recoverable amounts have been determined using Level 3 inputs, based on a value-in-use calculation using pre-tax cash flow projections from financial budgets approved by senior management.

### 21. Supplemental Cash Flow Information

		2010		2015
		2018		2017
Non-cash items:				
Shares issued for services	\$	117,500	\$	-
Shares issued under obligation		126,499		-
Interest paid on capital lease		16,390		-
Shares issued for acquisition of Prosnack		_		200,000
Shares issued for purchase of equipment		_		97,101
Shares issued for settlement of accounts payable		_		178,800
Shares to for settlement of amounts due to related parties		_		83,510
Shares issued to settle short term loan		_		30,000
Property and equipment acquired through capital lease		_		539,786
Prior year deposit applied to purchase property and equipment		-		56,989
	\$	260,389	\$	1,186,186
Interest and taxes paid:	<b>C</b>		<b>₽</b>	
Interest	\$	-	\$	-
Taxes	\$	-	\$	-

### 22. Contingent Liability

During the year ended December 31, 2018, a claim was made against the Company by a hemp seed supplier for breach of a service and supply agreement. The Company and the Company's legal counsel is currently in process of defending the claim. An estimate of the contingent liability and likelihood of loss is unable to be determined at the time. The Company intends to vigorously defend the claim. Should an adverse outcome result in the future, any amounts incurred may affect future results of operations and cash flows.

Notes to the Consolidated Financial Statements (Expressed in Canadian Dollars)

**December 31, 2018** 

### 23. Segmented Information

The Company has one reportable operating segment, the sale of natural food and ingredients to commercial processors and consumers. All of the Company's long-term assets are located in Canada.

### 24. Subsequent Events

Subsequent to December 31, 2018, 200,000 stock options with an exercise price of \$0.285 expired unexercised.

In April 2019, the Company closed a private placement issuing 7,382,642 units for gross proceeds of \$1,033,570. Each unit is comprised of one common share and one-half common share purchase warrants exercisable at \$0.21 for a period of 2 years. Additionally, the Company completed a Gypsy Swap where certain directors, officers and close associates collectively sold 1,750,000 shares and used the proceeds from the sale of shares to subscribe for 1,750,000 units of the private placement.

Subsequent to December 31, 2018, the Company issued 600,000 common shares to officers and consultants for services.