

# PODS Lab 11: Replication Crisis, Effect Size, and Power

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- 1 Replication Crisis (P-hacking)
- 2 Effect Size (Cohen's  $d$ )
- 3 Power
- 4 **Quiz + Discussion**

## Incentives... and the replication crisis

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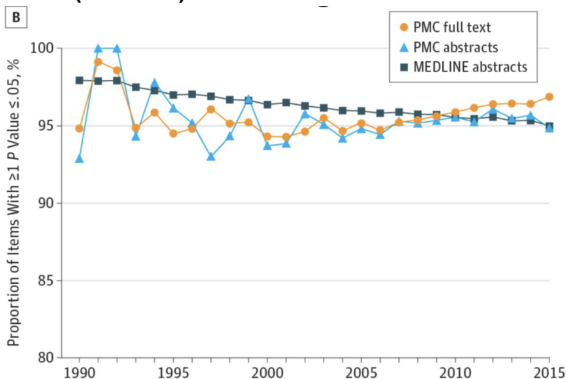
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- ▶ **Question:** What is your incentive to go to class?
- ▶ **Question:** What role do incentives have in academia and publishing?
- ▶ **How is the replication crisis possible?**
  - ▶ Researchers are often pressured to produce significant results in order to publish papers in high-impact journals, secure jobs, or obtain grants and funding for future projects.
  - ▶ This **incentive system** leads to a focus on statistical significance rather than robust, replicable findings
  - ▶ **Result:** Researchers may resort to questionable practices to achieve publishable results.

## P-value as marker for significance

Proportion of scientific articles that reported at least one statistically significant result ( $P < 0.05$ )



- This pattern suggests a strong **publication bias** in favor of significance, possibly driven by incentives to publish.



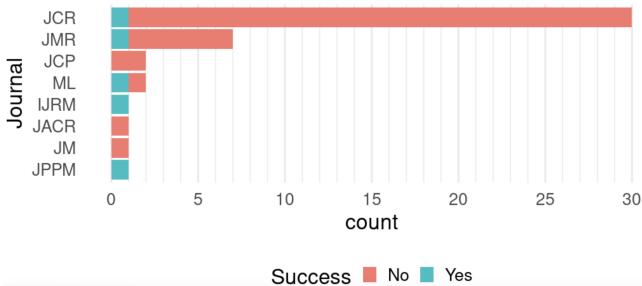
# Replication Crisis

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# Replication Crisis

- ▶ **Cornerstone of Science:** Replication of experiments.
  - ▶ **Why?** Confirms reliability, detects false positives and P-hacking, transparency and accountability, etc.

## Direct replications of marketing studies



- ▶ Many replications in marketing studies **fail**, highlighting concerns about reproducibility in published research.

# P-hacking

- ▶ **P-hacking:** Producing false positives by being flexible in experimental design and data analysis.
- ▶ This flexibility often leads to misleading results and contributes significantly to the replication crisis.

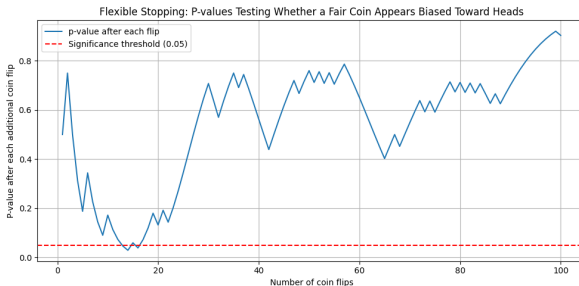
# Forms of P-hacking

- 1 Flexible Stopping
- 2 HARKing (Hypothesizing after results are known)
- 3 Outlier Removal

## Forms of P-hacking – (1) Flexible Stopping

### ► Flexible Stopping:

- Adding data one observation at a time and repeatedly testing for significance until the p-value meets the threshold.
- Each additional test increases the likelihood of obtaining a false positive.
- Performing many tests (e.g., comparing subgroups) inflates the chances of finding at least one significant result.
- Reporting only the significant results, while ignoring the non-significant ones, makes the findings appear valid.



## Forms of P-hacking – (2) HARKing (Hypothesizing After Results Are Known)

- ▶ Testing multiple dependent variables and developing hypotheses post-hoc based on significant findings.
- ▶ Reporting only the significant results as if they were the original hypotheses.
- ▶ **Analogy:** Throwing a dart and then painting a bullseye around where it lands.

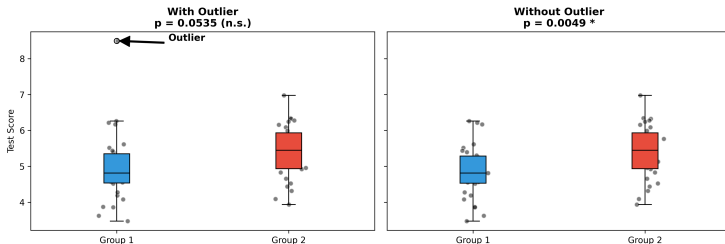
### Argument:

- ▶ The p-value assumes a single, pre-specified hypothesis. Post-hoc results inflate the false positive rate and often fail to replicate.

## Forms of P-hacking – (3) Outlier Removal

- ▶ **When It's Okay:** Removing clearly erroneous data points before any analysis begins (e.g., sensor malfunctions, data entry errors).
- ▶ **When It's Not Okay:** Looking at the results first and selectively removing data points to make results significant. This practice is often referred to as "peeking".

The Impact of Selective Outlier Removal on Statistical Significance



This demonstration shows how selectively removing an outlier can change a result from non-significant ( $p = 0.0535$ ) to significant ( $p = 0.0049$ ).

## Solutions to P-hacking

- ▶ Addressing the causes of the replication crisis requires a combination of methodological and cultural changes in research.
- ▶ Some approaches include:
  - 1 **Pre-registration:** Researchers specify their hypotheses, data collection plans, and analysis methods before conducting the study.
  - 2 **Lowering  $\alpha$  to 0.005:** Reduces the likelihood of false positives but may require larger sample sizes.
  - 3 **Report Effect Size and Confidence Intervals**
  - 4 **Increase Power**



## Effect Size (Cohen's d)

- 1 **Statistical Significance (p-value):** Tells us whether an effect is likely due to chance, but **does not indicate** the size or importance of the effect.
  - ▶ **p-value** → Statistical Significance
- 2 **Effect Size (Cohen's d):** Quantifies how large or meaningful the effect is – i.e., "How much does it matter?"
  - ▶ **Cohen's d** → Practical Significance

### Cohen's d (Effect Size Formula)

$$\text{Cohen's } d = \frac{\mu_1 - \mu_2}{\sigma}$$

- ▶  $\mu_1 - \mu_2$  is the difference between group means.
- ▶  $\sigma$  is the pooled or within-group standard deviation.

## Cohen's d Contextualization

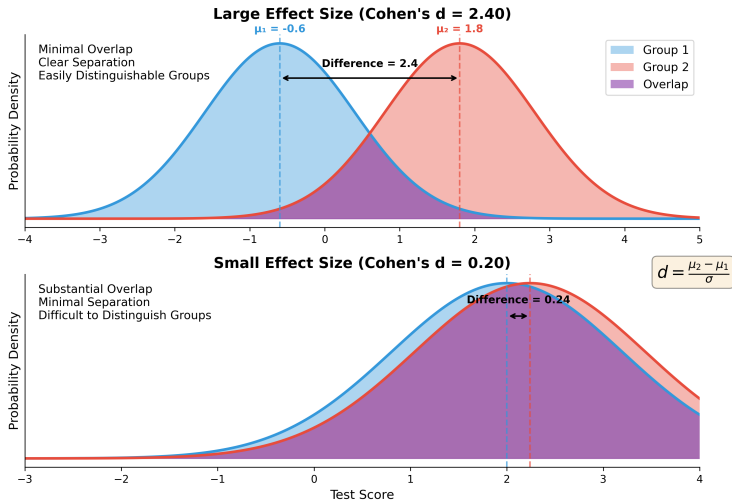
Size	Effect size	Example (from Cohen 1969)
'Large'	0.8	difference between heights of 13- and 18-year-old girls in the US
'Medium'	0.5	difference between heights of 14- and 18-year-old girls in the US
'Small'	0.2	difference between heights of 15- and 16-year-old girls in the US

### Range:

- ▶ **Technically**,  $(-\infty, \infty)$ .
- ▶ **Practically**, most values are between 0-1.

# Effect Size Visualization

## Visualizing Effect Size (Cohen's d) Using Test Score Distributions



## What Affects Effect Size?

### Cohen's d (Effect Size Formula)

$$\text{Cohen's } d = \frac{\mu_1 - \mu_2}{\sigma}$$

- 1 **Smaller Mean Differences:** Smaller mean differences lead to smaller effect sizes.
- 2 **Larger Standard Deviation:** Greater variability (standard deviation) reduces the effect size.
- 3 **Sample Size and Effect Size:** While increasing the sample size boosts statistical power (the ability to detect an effect), it does not change the effect size itself.

## Why Does Effect Size Matter? – Example

- ▶ **Suppose** a new drug shows a **statistically significant** effect (i.e., a small p-value) in helping cure a disease.
- ▶ **However**, the **effect size** is very small –the improvement is minimal in practical terms.
- ▶ As a hospital, it may not be worth switching manufacturers, overhauling the supply chain, or risking new side effects for such a minor gain.

# Power

- **Question:** How can we increase the probability of observing an effect size, if it exists?

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- **Question:** How can we increase the probability of observing an effect size, if it exists?
- Increase statistical **power**!

		Reality	
		Effect	No Effect
Significant?	Yes	Correct ( $1-\beta$ )	Type I Error False Positive ( $\alpha$ )
	No	Type II Error False Negative ( $\beta$ )	Correct ( $1-\alpha$ )

Table: Confusion Matrix

- **Power:** The probability of detecting a real effect if it exists.
- **Formally**, the probability of **not** making a Type II error

$$\text{Power} = P(1 - \beta)$$

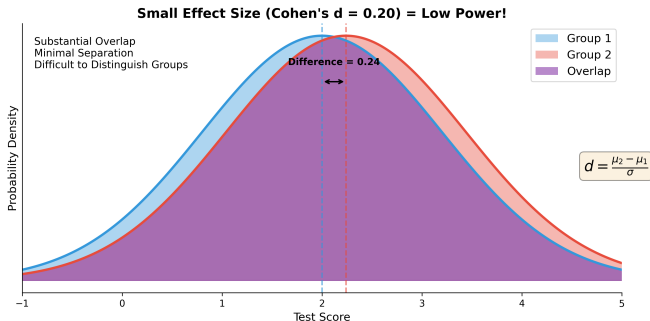
## What Affects Power?

- ▶ The statistical power of a test depends on several key factors:
- 1 **Sample Size:** Larger sample size  $\Rightarrow$  higher power.
- 2 **Effect Size:** Larger effect size (e.g., greater group mean difference)  $\Rightarrow$  higher power.
- 3 **Significance Level ( $\alpha$ ):** Lowering  $\alpha$  (e.g., from 0.05 to 0.005) makes the test more conservative  $\Rightarrow$  lower power.
- 4 **Type of Test:** Parametric tests have higher power than non-parametric ones, assuming assumptions are met.
- 5 **Standard Deviation ( $\sigma$ ):** Smaller pooled variability  $\Rightarrow$  higher power.



## Relationship Between Effect Size and Power

- ▶ Effect size and statistical power are intrinsically linked.
- ▶ **Effect size** quantifies the magnitude of a relationship or difference in the data
- ▶ **Statistical power** reflects the ability to detect that effect.



- ▶ We need a lot of data to detect such a small effect. That's the power of big data!

## Power Calculation and The Replicability Crisis as a Power Failure

- ▶ Since power depends on many factors, there is no formula for us to calculate power. We estimate it from simulation.
- ▶ G\*Power (clickable link!): A free software that does the simulation for you.

## Power Calculation and The Replicability Crisis as a Power Failure

- ▶ Since power depends on many factors, there is no formula for us to calculate power. We estimate it from simulation.
- ▶ G\*Power (clickable link!): A free software that does the simulation for you.
- ▶ The replicability crisis in research can be seen as a direct consequence of low statistical power:
  - ① Starting with a small **sample size** → low power → "negative" result → hack it to publish → false positive → failure to replicate.
  - ② Starting with a small **effect size** → low power → "negative" result → hack it to publish → false positive → failure to replicate.

## Summary: P-value, Effect Size, and Power

Metric	Interpretation
<b>P-value</b>	<b>Statistical Significance:</b> Is the effect unlikely due to chance?
<b>Effect Size</b>	<b>Practical Significance:</b> How large or meaningful is the effect?
<b>Power</b>	Ability to detect an effect if one truly exists

# Quiz + Discussion