

DIKONDAWAR DEEKSHA

OBJECTIVE To enhance my professional skills, capabilities and knowledge in an organization which recognizes the value of hard work and trusts me with responsibilities and challenges.

SKILLS & ABILITIES

- Team Building
- Problem Solving
- Best Communication Skill
- Positive Attitude towards every situation
- Leadership Skill
- Decision Making Skill

**PROFESSIONAL
EXPERIENCE**

**CLIENT RELATIONSHIP MANAGER
MAD WORKS INDIA ADVERTISING PVT LTD**

4 March 2021 - Currently Working

Build relationships with key employees among customers.

Create plans to address clients' business needs. Advise clients on creating profitable processes.

Schedule regular meetings with clients to ensure they are satisfied with our work flow.

Act as point of contact for complaints and escalate issues as appropriate. Help creative team for correcting the direction of output for advertising services or products.

Ensure both the company and clients adhere to contract terms. Study competition to find new ways to retain clients.

Set services and revenue targets and work diligently to meet them. Collaborate with internal teams to address client needs.

Following up monthly retainer payment and helping the finance team for raising the invoice on monthly bases.

CLIENTS LIST - 1) CELEKT 2) RAMKY ESTATE 3) VAMSIRAM BUILDERS

4) ROCKSTAR JEANS 5) MANJEERA BUILDERS 6) SUNSHINE HEALTH CARE

7) E- RICE 8) KAVURI HILLS

CLIENT SERVICING
FLIPSIDE ADVERTISING PVT LTD

2 June 2019 - 28 Feb 2021

Client servicing person connect an agency's creative efforts with advertisers' needs, from leading a first meeting on a new account to researching media outlets for a campaign. They maintain relationships with executives of client businesses oversee the agency's account team across all disciplines and develop strategies for clients. In short, the client services manager accountable for all aspects of the delivery of work to the client. But the account leader's role goes beyond merely giving a client what he wants. Client servicing person is problem solvers who analyze markets and help advertisers develop business goals for their goods and services.

CLIENTS LIST - 1) ADP 2) IIRM

EDUCATION **MBA - 2021**
PRIYADARSHINI COLLEGE OF BUSINESSES MANAGEMENT
80

DIGITAL TECHNOLOGY FOR DESIGNING AND PLANNING - 2019
SCHOOL OF PLANNING AND ARCHITECTURE - JNAFAU
71.6

INTERMEDIATE - 2015
NARAYAN JUNIOR COLLEGE
91.6

SSC - 2013
BRILLIANT GRAMMAR HIGH SCHOOL
8.7

INTERESTS

- Traveling
- Sketching
- DIY Arts
- Listing Music
- Dancing

LANGUAGES

- English
- Telugu
- Hindi
