

92A process flow for seller:

What happens Inside the site ?.

1. The purpose of the site is to select an agent among a pool of multiple agents.
2. A potential seller comes to our site, makes a post about his home for sale.
3. Lot of agents respond to the post with their proposals
4. Sellers don't meet agents face-to-face. Agents are sales trained and they can easily convince the seller to sign the contract.
5. The agents and the seller talk through real-time chat, off-line messaging system
6. The agents could send documents, proposals, all kind of digital content
7. If the seller likes any of them will select one of the agent.
8. The seller is allowed to select only one agent at any time.
9. That particular selected agent will get the contact details of the sellers including the home address. The address of the home for sale.
10. Read "Typical home sale process" On what happens when a seller meets an agent
11. What happens after the agent selection is all outside our site. Our site can only track until the agent being selected by the seller.
12. The seller may not respond/come to our site once agent is selected. He may not even check the emails that we are sending him. We can only assume the seller worked with the agent and his home got sold.
13. Once the home sales the actual sale details are posted in government websites like padctn.org (Davidson County). Each county will have their own property recording site.
14. We can look at the sale details using owners name, sale date, address etc.