A description of the variables and attributes of the dataset could we find in the website <u>Sample Telco Customer</u> <u>Churn Dataset</u>

- **CustomerID:** A unique ID that identifies each customer.
- Count: A value used in reporting/dashboarding to sum up the number of customers in a filtered set.
- **Gender:** The customer's gender: Male, Female
- Age: The customer's current age, in years, at the time the fiscal quarter ended.
- Senior Citizen: Indicates if the customer is 65 or older: Yes, No
- **Partner:** Indicates if the customer is married: Yes, No
- **Dependents:** Indicates if the customer lives with any dependents: Yes, No. Dependents could be children, parents, grandparents, etc.
- **Tenure**: Indicates the total amount of months that the customer has been with the company by the end of the quarter specified above.
- **Phone Service**: Indicates if the customer subscribes to home phone service with the company: Yes, No
- **Multiple Lines**: Indicates if the customer subscribes to multiple telephone lines with the company: Yes, No
- **Internet Service**: Indicates if the customer subscribes to Internet service with the company: No, DSL, Fiber Optic, Cable.
- Online Security: Indicates if the customer subscribes to an additional online security service provided by the company: Yes, No
- Online Backup: Indicates if the customer subscribes to an additional online backup service provided by the company: Yes, No
- **Device Protection:** Indicates if the customer subscribes to an additional device protection plan for their Internet equipment provided by the company: Yes, No
- **Tech Support**: Indicates if the customer subscribes to an additional technical support plan from the company with reduced wait times: Yes, No
- **Streaming TV:** Indicates if the customer uses their Internet service to stream television programing from a third party provider: Yes, No. The company does not charge an additional fee for this service.
- **Streaming Movies**: Indicates if the customer uses their Internet service to stream movies from a third party provider: Yes, No. The company does not charge an additional fee for this service.
- Contract: Indicates the customer's current contract type: Month-to-Month, One Year, Two Year.
- Paperless Billing: Indicates if the customer has chosen paperless billing: Yes, No
- Payment Method: Indicates how the customer pays their bill: Bank Withdrawal, Credit Card, Mailed Check
- Monthly Charge: Indicates the customer's current total monthly charge for all their services from the company.
- **Total Charges:** Indicates the customer's total charges, calculated to the end of the quarter specified above.
- **Churn**: Yes = the customer left the company this quarter. No = the customer remained with the company. Directly related to Churn Value.
- **Churn_numeric**: 1 = the customer left the company this quarter. 0 = the customer remained with the company. Directly related to Churn Label.