

18. What did you like most about the job description?

**19. Why are you leaving your current job? / Why did you leave your previous job?**

There are many different reasons why someone might leave their current job, and it's important to be honest and straightforward when answering this question during a job interview. Here are a few tips for how to effectively answer this question:

**Focus on the positives:** Even if you are leaving your current job because of negative circumstances, try to frame your answer in a positive way. For example, you might say that you are leaving your current job because you are looking for new challenges or because you want to take on a role with more responsibility.

**Avoid speaking negatively about your current or previous employer:** It's important to maintain professionalism and to avoid speaking negatively about your current or previous employer. If you are leaving your current job because of negative circumstances, you can simply state that you are looking for a better fit or a more positive work environment.

**Be specific:** If you have a specific reason for leaving your current job, such as a desire to change industries or to relocate, it's okay to mention this. Just be sure to keep your answer concise and focused.

**Practise your answer:** It can be helpful to practise your answer to this question beforehand so that you feel prepared and confident during the interview.

20. What do you know about our company's product/services?

21. Tell me about this gap in your resume.

**22. Describe the workplace where you'll be most happy and productive.**

When answering this question, it's important to be honest and to think about what type of work environment is best suited to your needs and preferences. Here are a few tips for how to effectively answer this question:

**Consider your personal preferences:** What type of work environment do you thrive in? Do you prefer a more collaborative or independent environment? Do you prefer a more formal or relaxed atmosphere? Be sure to consider your personal preferences when answering this question.

**Think about your past experiences:** What types of work environments have you been most productive in? Have you had any particularly positive or negative experiences in certain types of workplaces? Consider these past experiences when answering this question.

**Emphasise the qualities that are important to you:** What qualities do you look for in a work environment? Do you value flexibility, support, or collaboration? Be sure to highlight the qualities that are most important to you.

**Keep it positive:** Even if you have had negative experiences in the past, try to focus on the positive aspects of the work environments that have been most successful for you.

### 23. What are your salary expectations?

When answering this question, it's important to be honest and straightforward, but also to keep in mind the industry standards and the company's budget. Here are a few tips for how to effectively answer this question:

**Research the industry and the company:** Before the interview, research the industry standards for similar roles and also consider the company's size and location. This will give you a good idea of what to expect in terms of salary.

**Consider your skills and experience:** Think about the specific skills and experience that you have that make you a valuable asset to the company, and be sure to highlight these in your answer. You can also consider any additional responsibilities or qualifications that you have that might justify a higher salary.

**Be open to negotiation:** It's okay to have a range in mind, but be prepared to negotiate based on the company's budget and the value that you can bring to the role.

**Don't undervalue yourself:** While it's important to be open to negotiation, it's also important to make sure that you are being fairly compensated for your skills and experience.

### 24. Would you lie for the company?

TRAPS: This another question that pits two values against one another, in this case loyalty against integrity.

BEST ANSWER: Try to avoid choosing between two values, giving a positive statement which covers all bases instead.

Example: "I would never do anything to hurt the company.."

If aggressively pressed to choose between two competing values, always choose personal integrity. It is the most prized of all values.

### 25. Looking back, what would you do differently in your life?

TRAPS: This question is usually asked to uncover any life-influencing mistakes, regrets, disappointments or problems that may continue to affect your personality and performance. You do not want to give the interviewer anything negative to remember you by, such as some great personal or career disappointment, even long ago, that you wish could have been avoided. Nor do you wish to give any answer which may hint that your whole heart and soul will not be in your work.

BEST ANSWER: Indicate that you are a happy, fulfilled, optimistic person and that, in general, you wouldn't change a thing.

Example: "It's been a good life, rich in learning and experience, and the best is yet to come. Every experience in life is a lesson in its own way. I wouldn't change a thing."

### 26. What was the toughest decision you ever had to make?