

Hang Lin

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EDUCATION

Cornell University, SC Johnson College of Business	Ithaca, NY, USA
Master of Professional Studies (STEM) in Applied Economics and Management (Dyson School)	Aug 2025 - May 2026
• Concentration in Business Data Analysis with SQL, Digital Business Strategy, Data Mining and Machine Learning	
University College London (UCL)	London, UK
Bachelor of Arts in Economics and Business with East European Studies	Sep 2021 - Jul 2024
• Concentration in Macroeconomics, Microeconomics, International Trade, Statistics, Calculus & Linear Algebra	

INTERNSHIP EXPERIENCE

China Securities Co., Ltd.	Hong Kong, China
Equity Capital Markets Intern	Nov 2025 – Dec 2025
• Built a Python-based database for 50+ cornerstone investors with \$3B AUM, improving profiling and tagging efficiency.	
• Created SQL and Excel dashboards supporting two HK IPOs totaling \$500M, accelerating comps and market updates.	
China Merchants Futures Co., Ltd.	Shenzhen, China
Investment Consulting Intern & Industry Research Intern	Jul 2024 - Dec 2024
• Built Python and R models to forecast log and sugar futures in China's \$30B market, analyzing volatility and policy impacts.	
• Co-authored a sugar market report for institutional clients and evaluated log-futures viability via supply-chain simulations.	
PwC (PricewaterhouseCoopers)	Shanghai, China
Strategy Intern	Jun 2023 - Aug 2023
• Conducted Python-based competitor and user analysis for a 10M-user app, generating insights that improved product ROI.	
• Modeled conversion uplift using Excel and Python, identifying 3–5% revenue gains and informing the client's growth plan.	
Industrial Securities Co., Ltd.	Guangzhou, China
Client Relations Intern	May 2025 - Jun 2025
• Built SQL and Excel dashboards for 500+ retail and institutional clients, improving segmentation and marketing targeting.	
BDO China Shu Lun Pan CPAs LLP	Beijing, China
Audit Intern	Feb 2025 - Mar 2025
• Automated reconciliation for 25 subsidiaries with \$5B in assets using SQL and Excel, reducing audit time.	
• Identified financial irregularities through variances and cross-ledger entries, supporting audits of \$5B in subsidiary assets.	
OnePlus Management Ltd.	Hong Kong, China
Business Operations Intern	Jul 2022 - Sep 2022
• Improved ERP order accuracy to 90% and reduced errors across a supply chain spanning 20 countries and 300 SKUs.	

SELECTED PROJECTS

Digital Spending Behavior & Well-Being Modeling	Sep 2025 - Present
• Modeled impulsive-spending patterns using R and Python on 100 survey responses, engineering 15 features and running 1,000 bootstraps.	
The Impact of China's Structural Monetary Policy on Industrial Production Growth:	Oct 2023 - Apr 2024
• Used VAR model to evaluate the short- and long-term effects of RRR, MLF, PSL, and SLF policies on industrial production.	

SKILLS & CERTIFICATIONS

Tools: Python, SQL, R, Tableau, Excel, PowerPoint, Bloomberg, Capital IQ, FactSet, MATLAB, STATA, Dealogic

Languages: Mandarin (Native), English (Fluent), Cantonese (Business Proficient)

Interests: Hiking, Traveling (15+ Countries), Photography, Video Editing, Chinese Classical Poetry Writing (20+ Poems)