

Engineering Economics

Rational Decision-Making Process

- Recognize the problem
- Define the goals and objectives
- Collect all the relevant information
- Identify a set of feasible alternatives
- Select the decision criterion to use
- Select the best alternative



Capital can be divided into three types:

- **Real Capital (Physical)** – Tools, buildings, machines, and things we **produce and use in further production**
- **Financial Capital** – **Assets and money** which are used in the production process
- **Human Capital** – **Education and training** applied to labor in the production process

Types of goods:

- **Capital goods** produced goods that are **used to produce other goods** and services (Durable)
- **Consumer goods** produced for **consumption** (Non-durable)

Definitions

- ☐ **Investment** – The addition to Capital Stock
- ☐ **Depreciation** – Capital stock depreciates over time, as it wears out and is used up
- ☐ **Gross investment** – Measures investment before depreciation
- ☐ **Net Investment** – Measures gross investment minus depreciation
- ☐ **Investment can be in either:**
 - Physical Capital: in machines
 - Human Capital: in better education to increase labor productivity

The Engineering Economy involves

1. Systematic Evaluation of the Economic advantages.
2. Persuade acceptable solutions for problems.
3. demonstrate positive balance of benefits VS Costs.
4. Promote creative and innovative technologies and ideas.

Economics

The study of **allocating resources** efficiently to satisfy human wants

How individuals and societies choose resources

Resources

Land

Everything on the land (e.g. water, air, minerals and sunshine)

Labor

The efforts, skills, and knowledge **people apply in the production process**

Capital

Entrepreneurship

Someone who has the ability and desire to **establish startup** venture along with its risk, to make profits

There are many types of entrepreneurship, examples:

- Small business entrepreneurship
- Large company entrepreneurship

Types of Strategic Engineering Economic Decisions in Manufacturing Sector

- ☐ Service Improvement
- ☐ Equipment and Process Selection
- ☐ Equipment Replacement
- ☐ New Product & Product Expansion
- ☐ Cost Reduction

Engineering Economy

Two Factors in Engineering Economic Decisions

Time and uncertainty are the defining aspects of any engineering economic decisions

Role of Engineers in Business

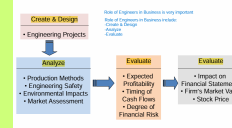
Create & Design
• Engineering Projects

Analyze

- Production Methods
- Engineering Safety
- Environmental Impacts
- Market Assessment

Evaluate

- Expected Profitability
- Timing of Cash Flows
- Degree of Financial Risk
- Impact on Financial Statements
- Firm's Market Value
- Stock Price



Large-Scale Engineering Project

- Requires a large sum of investment
- Takes a long time to see the financial outcomes
- Difficult to predict revenue and cost streams

Principles of Engineering Economy

PRINCIPLE - 1

Develop Alternatives – alternatives need to be identified

PRINCIPLE - 2

Focus on Differences – compare between the outcome of the alternatives

PRINCIPLE - 3

Use a Consistent Viewpoint

PRINCIPLE - 4

Use Common Units to Measure

PRINCIPLE - 5

Consider All Relevant Criteria

PRINCIPLE - 6

Make Risk and uncertainty explicit – risk is inherent in future estimated outcomes

PRINCIPLE - 7

Revisit Your Decisions

Application of Fundamental Principles of Engineering Economics

- Principle 1: Nearby dollar worth more than a distant dollar
- Principle 2: All it counts is the differences among alternatives
- Principle 3: Marginal revenue must exceed marginal cost
- Principle 4: Additional risk is not taken without the expected additional return