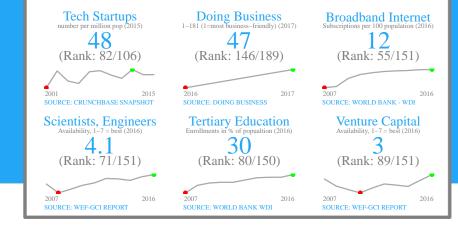
Digital Entrepreneurship 360

Mexico

Country Snapshot



POLICY Laws, regulations, and government initiatives

GOVERNMENT INDEXES



SOURCE: GLOBAL INFORMATION TECH. REPORT; WDI

INVESTMENT FRIENDLINESS

| Time needed to setup a foreign business number of days (2012) | 31 | (Rank: 40/87) |
|--------------------------------------------------------------------------------------------------------|------|-----------------|
| FDI Regulation Index (aggrega across telecoms, media, electric 100=full ownership allowed (2012) | 74.5 | (Rank: 67/84) |
| Procedures to set up a foreign business number of procedures (2012) | 11 | (Rank: 34/87) |
| Efficiency of legal framework i settling disputes | 3.1 | (Rank: 114/151) |

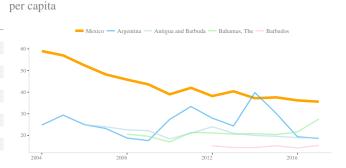
SOURCE: INVESTING ACROSS BORDERS; WDI

DOING BUSINESS 2017

| | 2016 | DTF | C1 | 2016 | Rank | CI. |
|-----------------------------------|-------|-------|--------|------|------|--------|
| | 2016 | 2017 | Change | 2016 | 2017 | Change |
| Ease of doing business index | 71.95 | 72.29 | 0.34 | 45 | 47 | -2 |
| Dealing with Construction Permits | 68.91 | 69.79 | 0.88 | 87 | 83 | 4 |
| Enforcing Contracts | 65.69 | 67.01 | 1.32 | 42 | 40 | 2 |
| Getting Credit | 90 | 90 | 0 | 5 | 5 | 0 |
| Getting Electricity | 70.11 | 68.32 | -1.79 | 84 | 98 | -14 |
| Paying Taxes | 65.85 | 65.81 | -0.04 | 112 | 114 | -2 |
| Protecting Minority Investors | 60 | 60 | 0 | 51 | 53 | -2 |
| Registering Property | 56.89 | 61.05 | 4.16 | 111 | 101 | 10 |
| Resolving Insolvency | 68.9 | 69.1 | 0.2 | 29 | 30 | -1 |
| Starting a Business | 86.92 | 85.74 | -1.18 | 72 | 93 | -21 |
| Trading Across Borders | 82.09 | 82.09 | 0 | 60 | 61 | -1 |

SOURCE: DOING BUSINESS

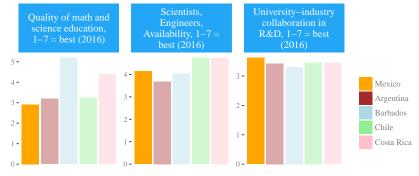
COST OF BUSINESS STARTUP PROCEDURES, % of GNI



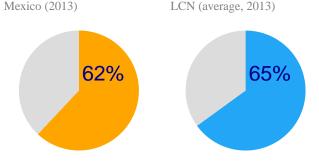
SOURCE: WORLD BANK WDI

HUMAN CAPITAL State of educational institutions and access to skilled labor

AVAILABILITY OF SKILLED LABOR AND EDUCATION (1-7, 7 = best)



POPULATION EMPLOYED IN SERVICES SECTOR (% total employed population)



SOURCE: WEF-GCI REPORT SOURCE: WORLD BANK WDI

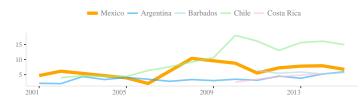
FINANCING Sources of capital available for digital entrepreneurs, including debt, equity, grants, blended financing, etc

FDI, PUBLIC CAPITAL MARKET AND VENTURE CAPITAL



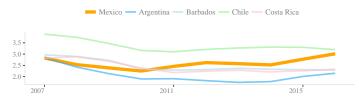
SOURCE: WEF-GCI REPORT; WORLD BANK - WDI

INFORMAL INVESTORS RATE (% of 18-64 population)



SOURCE: GLOBAL ENTREPRENEURSHIP MONITOR - ADULT POPULATION

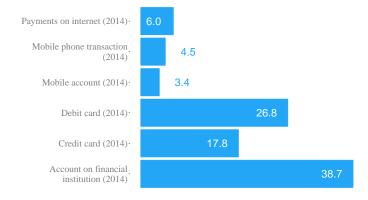
VENTURE CAPITAL AVAILABILITY (1-7, best)



SOURCE: WEF-GCI REPORT

MARKETS Existence of early customers and distribution channels

FINANCIAL INCLUSION (% age 15+)



SOURCE: WORLD BANK - FINDEX

DIGITAL COMMERCE & INTERNET ACCESS

| New business density new registrations per 1,000 people ages 15–64 (2009) | 0.9 | (Rank: 85/137) | | | |
|----------------------------------------------------------------------------|------|-----------------|--|--|--|
| Ratio of online/in store purchases Percentage (2016) | 31 | (Rank: 40/54) | | | |
| Firms using email to interact with clients/suppliers (%) % of firms (2010) | 77.3 | (Rank: 68/146) | | | |
| Firms with their own Website % of firms (2014) | 54.6 | (Rank: 38/143) | | | |
| ICT service exports % of service exports, BoP (2014) | 6.5 | (Rank: 152/178) | | | |

SOURCE: ES; WEF-GCI REPORT; WDI; CONSUMER BAROMETER

CULTURE Societal attitudes toward entrepreneurship

| | Avg 2003-2011 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2011 2016 |
|----------------------------------------------------------------------|---------------|-------|-------|-------|-------|-------|------|-----------|
| Company spending on R&D, 1-7 = best | 3.0 | 3.0 | 3.2 | 3.2 | 3.1 | 3.2 | 3.2 | |
| Listed domestic companies, total, Number | 136.0 | 128.0 | 131.0 | 138.0 | 141.0 | 136.0 | _ | |
| Perceived Capabilities, % of 18-64 population | 54.3 | 60.6 | 62.3 | 58.5 | 53.5 | 45.8 | _ | |
| Fear of Failure Rate, % of 18-64 population | 29.6 | 26.6 | 25.7 | 31.6 | 29.6 | 36.4 | _ | |
| Tech Startups, number per million pop | 44.9 | 47.2 | 41.7 | 56.5 | 47.7 | 47.9 | _ | |
| High Status Successful Entrepreneurship, % of 18-64 population | 58.2 | 57.9 | 54.1 | 62.3 | 50.8 | 52.0 | _ | |
| Media Attention for Entrepreneurship, % of 18-64 population | 52.3 | 47.6 | 38.1 | 50.8 | 45.5 | 40.5 | _ | |
| Total early-stage Entrepr. Activity (TEA), % of 18-64 population | 8.9 | 9.6 | 12.1 | 14.8 | 19.0 | 21.0 | _ | • |
| Improvement-Driven Opp. Entrepr. Activity: Rel. Prevalence, % of TEA | 46.0 | 54.5 | 51.8 | 26.3 | 50.0 | 55.5 | _ | |
| New Product early-stage Entrepr. Activity, % of TEA | 47.4 | 43.4 | 51.5 | 34.2 | 46.3 | 30.8 | _ | |

SOURCE: ES; WEF-GCI REPORT; WDI; CONSUMER BAROMETER

SUPPORTS Infrastructure and support services available through incubators, accelerators and other NGOs

| | Avg 2003-2011 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2011 2016 |
|----------------------------------------------------------------------------|---------------|------|------|------|------|------|------|-----------|
| % firms identifying transportation as major constraint, % of firms | 26.2 | NA | NA | NA | NA | NA | _ | |
| % of firms with an annual fin. Statem. reviewed by ext. audit., % of firms | 45.1 | NA | NA | NA | NA | NA | _ | |
| Quality of electricity supply, 1-7 = best | 4.0 | 4.3 | 4.6 | 4.7 | 4.6 | 4.7 | 4.9 | • |
| Broadband Internet, Subscriptions per 100 population | 6.2 | 10.0 | 10.6 | 10.9 | 11.1 | 11.6 | 11.7 | |
| Internet bandwidth, kb/s/capita | 9.0 | 9.0 | 8.7 | 16.3 | 22.6 | 20.9 | 20.9 | |
| Access to electricity, % population | 99.0 | NA | 99.1 | NA | NA | NA | _ | • |
| ICT goods imports, % total goods imports | 17.4 | 17.3 | 16.5 | 17.1 | 16.3 | NA | _ | |
| Internet users, per 100 population | 22.3 | 37.2 | 39.8 | 43.5 | 44.4 | 57.4 | _ | |

SOURCE: ES; WEF-GCI REPORT; WORLD BANK - WDI

