

Elements of Microeconomics

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Week 12

Housekeeping Items

- These are the last two weeks of classes, you have **one** assignment left.
- The last day to request a regrade on the exam is today by **5 PM EST**.

Brief Recap

- The past few weeks we have covered the costs of production.
- These costs helped inform our discussion of perfectly competitive markets.
- However, we know that often the world may contain other market structures.
 - ▶ Our last couple weeks will be dedicated to exploring these structures.

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 - ▶ A **monopoly** is a firm that is the sole seller of a product without any close substitutes.
 - ▶ Think of a monopoly as "*the only game in town*"
 - ▶ They are the only ones doing what they do, they do it best. We will see that there are multiple ways for a monopoly to arise.

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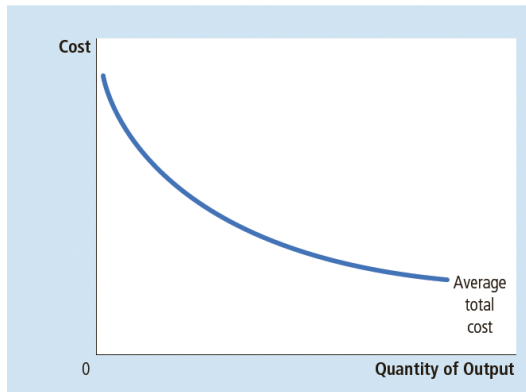
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 - ③ **The Production Process:** A single firm can produce output at a lower cost than can a large number of firms.
 - ★ Often this is the advantage that leads to *natural monopolies*.

A Brief Interlude on Natural Monopolies

- Natural monopolies arise for many reasons. The most common being that they are the best at supplying a good or service.
- By best here we mean that they produce *at a lower cost than multiple firms could*.
- Graphically, this looks like a continually decreasing ATC.



Key Characteristics of a Monopoly

- Here we will do a little compare and contrast. Remember that the demand curve faced by perfectly competitive firms is horizontal.
 - ▶ Remember why this is.
- A monopoly faces a downward sloping demand curve. This is an **distinction** between the two markets.
- What are the *implications* of this?
 - 1 Downward sloping demand affects production decision
 - 2 Price
 - 3 Marginal revenue behaves a little differently than it did in perfect competition.

The Profit Maximizing Behavior

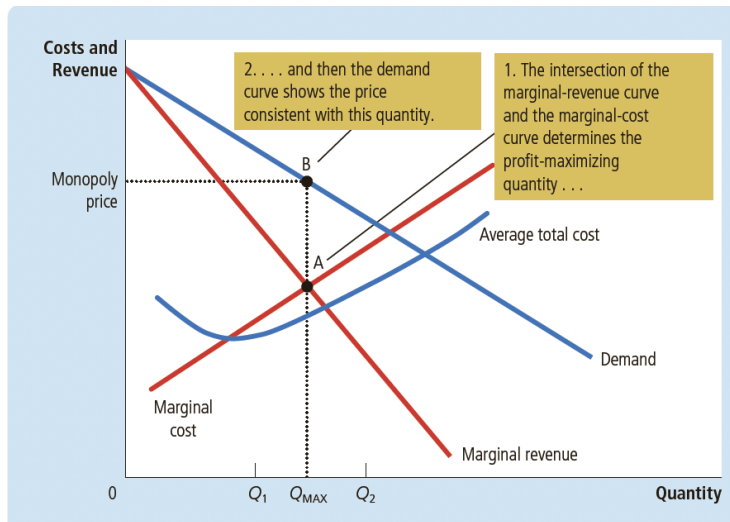
- Just as perfectly competitive firms, monopolies seek to maximize profit. (Trivial but important!)

Monopolist's Profit Maximizing Condition

A monopolist maximizes profits at the quantity where the marginal revenue curve intersects the marginal cost curve.

- Notice how this is the same as perfect competition, $MR = MC$. **But**, we know that the MR curve is downward sloping as opposed to horizontal and we know $P > MR$, since a monopolist would have to lower the price to sell more thus lowering MR below the price.

The Profit Maximizing Behavior



Practice Problem

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Based on market research, a hand carved fountain pen producer in Bozeman, MT, obtains the following information about the demand and costs of its latest pen:

Demand: $P = 1000 - 10Q$

Total Revenue: $TR = 1000Q - 10Q^2$

Marginal Revenue: $MR = 1000 - 20Q$

Marginal Cost: $MC = 100 + 10Q$

Your mission should you choose to accept it:

- 1 Find P and Q that maximize profit for the company.
- 2 Find P and Q that maximize social welfare
- 3 Calculate DWL

Onto Monopolistic Competition

- Here we build off what we learned in the previous chapter.
- True perfect monopolies exist but, there is an imperfect form of a competitive market that melds some aspects of perfect competition and monopoly.
- In comes, **monopolistic competition**.

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 - ▶ This is important because an implication is that the firms face a *downward sloping demand curve*. Think back to monopoly and reflect on how this may influence our analysis of the market later.

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- ③ **Free Entry and Exit:** Firms can enter or exit without restriction.
 - ▶ This has an important implication, can anyone tell me what it is?