

# Elements of Microeconomics

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Week 12

# Housekeeping Items

- These are the last two weeks of classes, you have **one** assignment left.
- The last day to request a regrade on the exam is today by **5 PM EST**.

# Brief Recap

- The past few weeks we have covered the costs of production.
- These costs helped inform our discussion of perfectly competitive markets.
- However, we know that often the world may contain other market structures.
  - ▶ Our last couple weeks will be dedicated to exploring these structures.

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  - ▶ A **monopoly** is a firm that is the sole seller of a product without any close substitutes.
  - ▶ Think of a monopoly as "*the only game in town*"
  - ▶ They are the only ones doing what they do, they do it best. We will see that there are multiple ways for a monopoly to arise.

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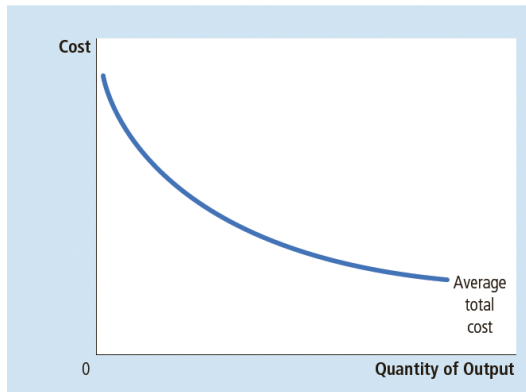
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  - ② **Government Regulation:** The government gives a single firm the exclusive right to produce a good or service.
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  - ③ **The Production Process:** A single firm can produce output at a lower cost than can a large number of firms.
    - ★ Often this is the advantage that leads to *natural monopolies*.

## A Brief Interlude on Natural Monopolies

- Natural monopolies arise for many reasons. The most common being that they are the best at supplying a good or service.
- By best here we mean that they produce *at a lower cost than multiple firms could*.
- Graphically, this looks like a continually decreasing ATC.



# Key Characteristics of a Monopoly

- Here we will do a little compare and contrast. Remember that the demand curve faced by perfectly competitive firms is horizontal.
  - ▶ Remember why this is.
- A monopoly faces a downward sloping demand curve. This is an **distinction** between the two markets.
- What are the *implications* of this?
  - 1 Downward sloping demand affects production decision
  - 2 Price
  - 3 Marginal revenue behaves a little differently than it did in perfect competition.

# The Profit Maximizing Behavior

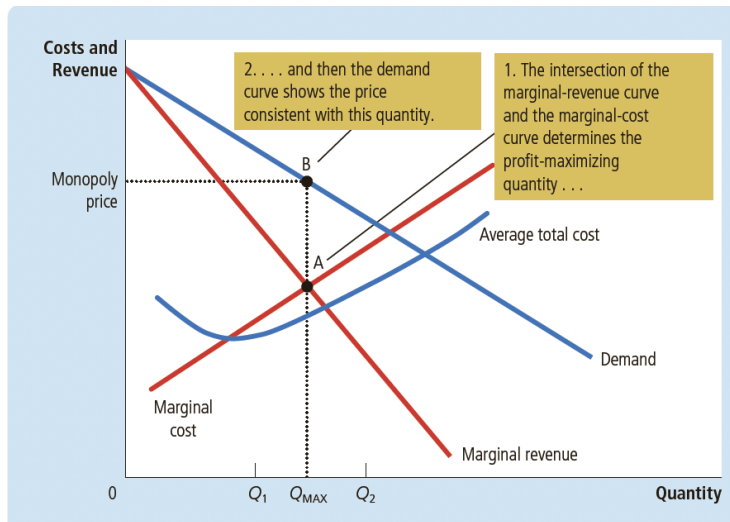
- Just as perfectly competitive firms, monopolies seek to maximize profit. (Trivial but important!)

## Monopolist's Profit Maximizing Condition

A monopolist maximizes profits at the quantity where the marginal revenue curve intersects the marginal cost curve.

- Notice how this is the same as perfect competition,  $MR = MC$ . **But**, we know that the MR curve is downward sloping as opposed to horizontal and we know  $P > MR$ , since a monopolist would have to lower the price to sell more thus lowering MR below the price.

# The Profit Maximizing Behavior



# Practice Problem

## Practice Problem

Based on market research, a hand carved fountain pen producer in Bozeman, MT, obtains the following information about the demand and costs of its latest pen:

Demand:  $P = 1000 - 10Q$

Total Revenue:  $TR = 1000Q - 10Q^2$

Marginal Revenue:  $MR = 1000 - 20Q$

Marginal Cost:  $MC = 100 + 10Q$

**Your mission should you choose to accept it:**

- 1 Find  $P$  and  $Q$  that maximize profit for the company.
- 2 Find  $P$  and  $Q$  that maximize social welfare
- 3 Calculate DWL



# Onto Monopolistic Competition

- Here we build off what we learned in the previous chapter.
- True perfect monopolies exist but, there is an imperfect form of a competitive market that melds some aspects of perfect competition and monopoly.
- In comes, **monopolistic competition**.

- While these are displayed I want you to think about what is similar to the two previous market structures that we have studied.