

# M5 Forecasting - Accuracy Estimate The Unit Sales of Walmart Retail Goods





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Paper, code, and data are available at: https://github.com/Hank0626/M5 THU

#### Peering In

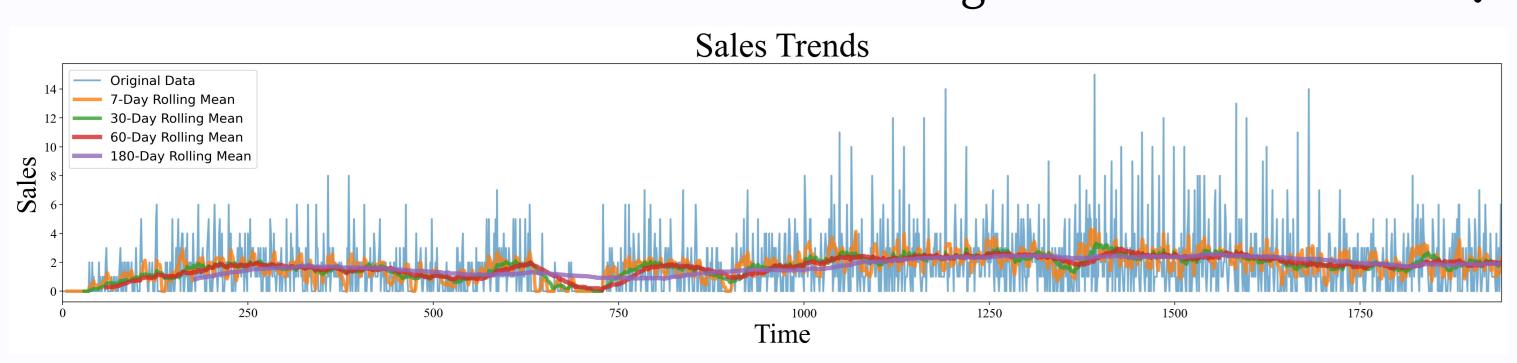
In the challenge, you are predicting item sales at stores invarious locations for two 28-day time periods.

#### Our contributions:

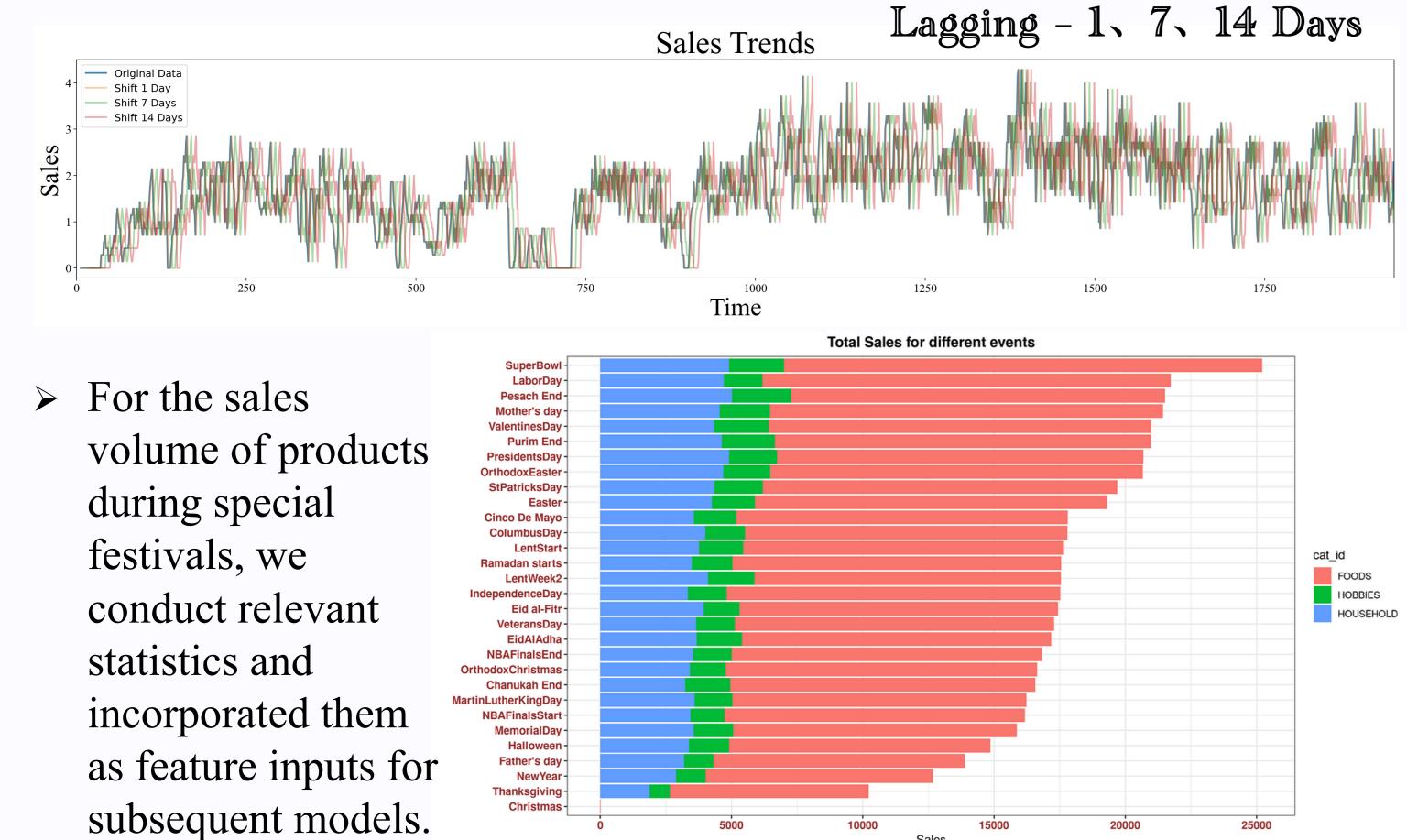
- We decompose the time series of product sales into long-term and short-term variations based on periodicity. The long-term changes are predicted using Transformer models, while the short-term fluctuations are forecasted using CNNs.
- ➤ We construct a decision tree for prediction, utilizing various attributes of the product, including price, calendar, lag, and roll.
- ➤ We combined the predictions from deep learning with the results of decision trees using a weighted average approach, ultimately achieving a score of 0.517 on the private test set.

## **Exploratory Data Analysis**

We visualize the variation in product prices over time, and conduct visual analyses for rolling averages over 7, 30, 60, and 180 days.
 Rolling operations allow for a smoother representation of the trend in price changes.
 Rolling - 7, 30, 60, 180 Days



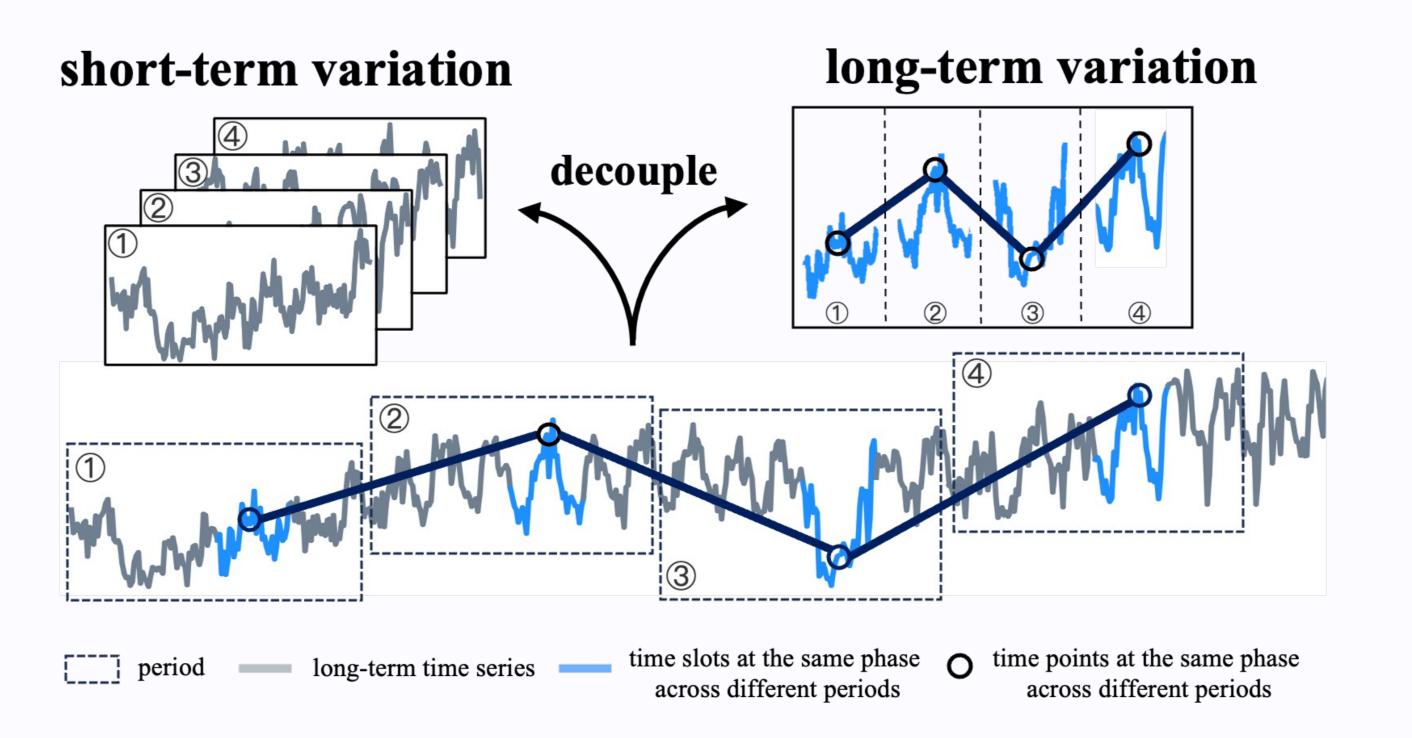
➤ We also visualize the effects of lagging the prices by 1, 7, and 14 days. Lagging operations aid in analyzing lag effects in time-series data, offering a deeper understanding of price dynamics.



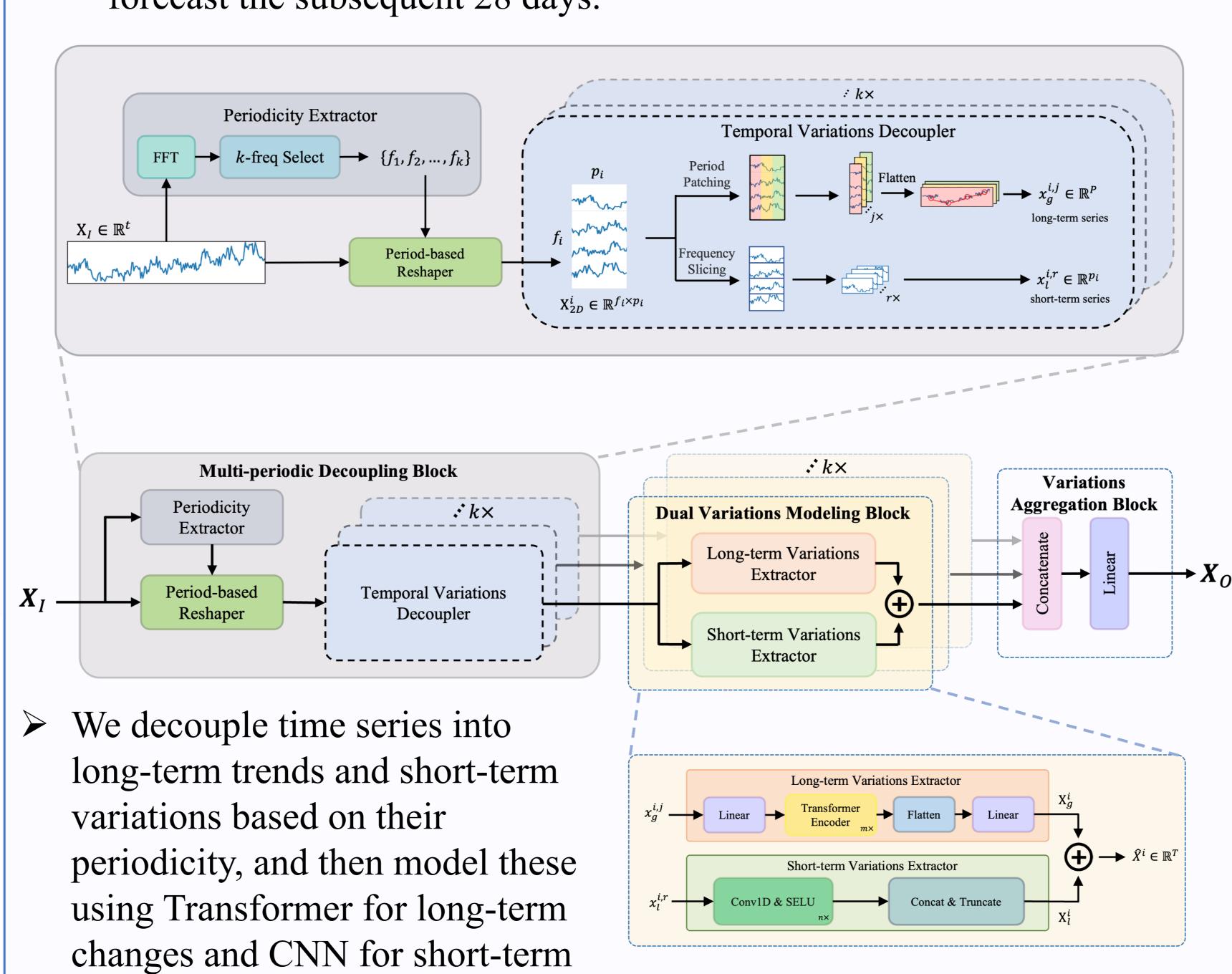
### Framework – Deep Learning

changes.

➤ Decoupling time series into long-term and short-term variations.

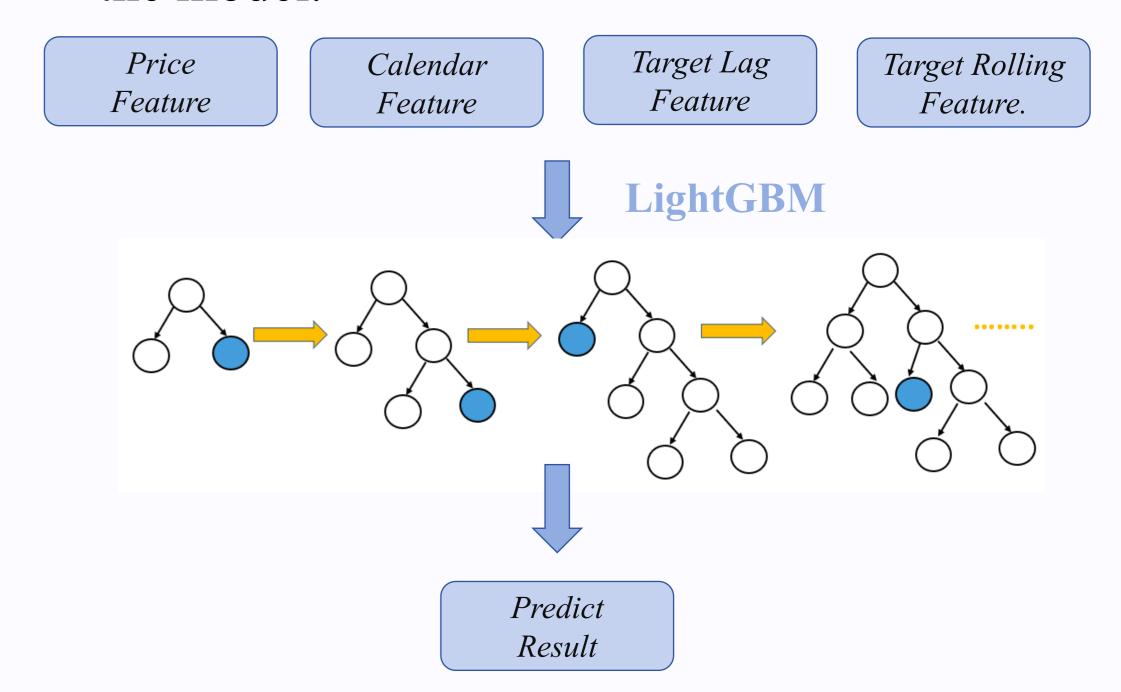


We utilize the initial 1,942 days of data for each product as the training and testing set, employing the historical 336-day period to forecast the subsequent 28 days.



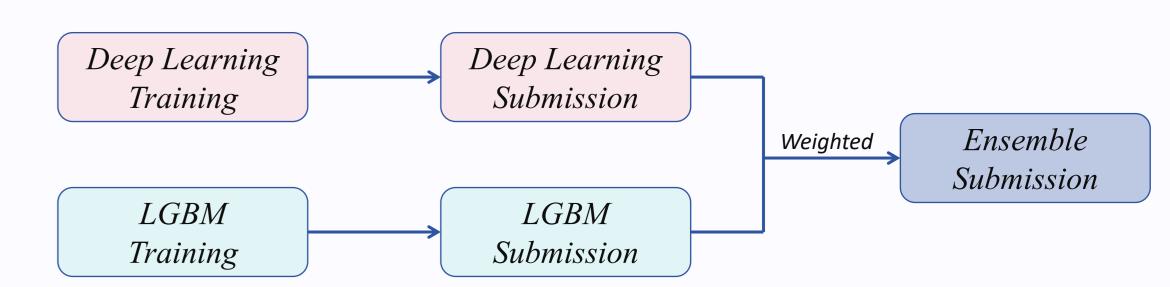
# Framework – LightGBM

➤ We utilize four features — price, calendar, target lag, and target roll — as inputs to construct decision trees for prediction using LightGBM as the model.



#### Mix of Expert (MoE)

• Final Submission is the ensemble of deep learning and LGBM



#### **Predict Results**

| Method                          | Private | Time |
|---------------------------------|---------|------|
| Deep Learning                   | 0.79156 | ~1h  |
| LGBM                            | 0.55078 | ~2h  |
| Ensemble                        | 0.51747 | ~3h  |
| Kaggle 1 <sup>st</sup> solution | 0.52043 | ~12h |

- > Our approach achieved a score of 0.517 on the private test set, marking a 6% improvement over the first-place solution on Kaggle's leaderboard.
- ➤ Our approach, by integrating deep learning with the results of LGBM, effectively reduced the training time. The entire process of training and testing was completed in approximately 3 hours.