

# Hannah Donkor Annor-Blay

Front End Developer

Creative entry-level front-end developer with zeal to make processes easier, user friendly, and efficient. Joined tech after more than five (5) years as a wholesale business development manager for distribution of power backup and integrated security solutions, in which I increased wholesale customer base by 65%.

## Experience

Feb 2018 to Date	<b>Business Development Manager</b> <b>Comsec Technology Solutions</b>  Increased wholesale customer base by 65% through attending trade exhibitions, prospecting targeted clients, continuous engagement of existing clients, and ensuring timely and efficient delivering of clients' needs.  Planned, prepared, negotiated, and signed-off service level agreements (SLA) with clients, increasing SLA revenue from wholesale clients by an average of 20% annually.  Prepared and presented reports on business at risk at management meetings, thereby reducing customer attrition by 40%.
Mar 2013 to Jan 2018	<b>Accounts &amp; Administrative Executive</b> <b>Calvini Power Control Limited</b>  Issued receipts, prepared and submitted monthly Value Added Tax and Withholding Tax to the Ghana Revenue Authority, managed a proper document storage system, and assisted in the recovery of debt.

## Education

Apr 2022 to Mar 2023	<b>AltSchool Africa, Nigeria</b> Diploma (Front End Engineering) (Distance Learning)
Oct 2015 to Sep 2017	<b>University of Cape Coast, Cape Coast, Ghana</b> Bachelor of Commerce (Distance Learning)
Sep 2008 to Aug 2011	<b>Koforidua Technical University, Koforidua, Ghana</b> Higher National Diploma, Accountancy (Formerly Koforidua Polytechnic)



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<https://bit.ly/3WZhHRj>



<https://bit.ly/3WCeSG2>

## Technical Skills

Java Script (React & VUE)



Beginner

CSS



Intermediate

HTML



Advanced

## Language

English



Full Professional Proficiency