

(707)260-4190 | hmanfredi@gmail.com  
github.com/HannahManfredi.com  
linkedin.com/in/hannahmanfredi/

# Hannah — Manfredi

## TECHNICAL SKILLS

### Front End:

Javascript, React JS, Next.js, Gatsby,  
HTML5, CSS, jQuery

### Back End:

Node.js, Express JS, NPM, Sequelize,  
MySQL, PostgreSQL, MongoDB,  
CouchDB, Axios

### Tools:

New Relic, Redis, K6, Loader.io, Gulp,  
TravisCI, GitKraken, pgAdmin, Trello,  
NGINX, Webpack, Babel, Postman,  
Loader.io, Github

### Testing:

Mocha, Chai, Jest, supertest

### Deployment:

Docker, AWS EC2, s3

## SOFTWARE ENGINEERING APPLICATIONS

**MAILTO:** <https://github.com/SDCMailto/SDC-CustomerReviews>  
(PERN STACK) POSTGRES SQL, EXPRESS, REACT, NODE  
Reviews microservice for an e-commerce company designed with  
systems-oriented architecture

- Engineered a script to seed a PostgreSQL database with 1 million products and their 40+ million reviews in under 12 minutes.
- Improved database querying response time from 88,045 milliseconds to 0.9 milliseconds by indexing PostgreSQL columns.
- Stress tested using New Relic and Loader.io after deployment and successfully increased traffic from 500 to 1000 requests per second with 0% error rate and less than 100 ms latency response by leveraging horizontal scaling with NGINX and caching with Redis.

**ANNEBONNY** <https://github.com/ARRRRWEBEAnneBonny/Booking>  
(MERN STACK) MONGODB, EXPRESS, REACT, NODE  
Booking microservice for a campsite marketplace app  
designed with systems-oriented architecture

- Created full-stack application utilizing microservices to display booking component using RESTful APIs.
- Increased page loading speed by 20% by enabling Express compression middleware.
- Deployed microservice, database, and reverse proxy to AWS EC2 instances.
- Adhered to Agile methodologies, attending weekly scrums, and programming with a sprint/MVP focus.

## EDUCATION

2021

### Advanced Software Engineering Immersive Program

Hack Reactor @ Galvanize

2018 - 2019

### UX Design

UC Berkeley Extension

2008 - 2012

### Bachelor of the Arts in Visual & Critical Studies

The School of the Art Institute of Chicago

## PROFESSIONAL EXPERIENCE

2020 - Current

### Rabbit Rabbit Plant Nursery

FOUNDER, [rabbitrabbitplantnursery.com](http://rabbitrabbitplantnursery.com)

2020 - Current

### Tutor

TUTORED K-6 Math, Reading, Writing, Art and Chess

2016 - 2020

### BackerKit, CROWDFUNDING CRM STARTUP

KEY ACCOUNT MANAGER

As the highest-performing Sales Executive at BackerKit, I cultivated relationships with the top 20% of our customer base and I consistently achieved avg. 211% Quota Attainment. I worked closely with the Product, Engineering and Customer Success teams in order to assist new feature development and hit our targets for customer acquisition and retainment.

Major account wins include: Peak Design, Nomatic, HYPER,

WeatherFlow, ORU, BioLite, Sphero, Sonny, LUMI, Middara, Matrix

Smartwatch, EufyCam, Revols, Quartz, and Monkiii (all Million Dollar + Crowdfunding Campaigns). Avg. contract value was \$500K.

2014 - 2016

### Headstand, K-12 YOGA STARTUP

DEVELOPMENT DIRECTOR

At Headstand, I conducted and tracked new donor and corporate sponsorship outreach and managed an existing pipeline of 500+ International donors. I managed all strategic communications with donors, school partners and volunteers (whom I recruited and coordinated), organized the Annual Gala and Auction at the St Regis in San Francisco, and taught yoga to K-12 students, teachers and parents on-site at schools and events around the Bay Area.

2012 - 2013

### MoMA, NEW YORK, NEW YORK

FELLOWSHIP, PUBLICATIONS DEPARTMENT

I performed daily editorial tasks including copywriting, editing, layout design and checking artist rights and permissions for the exhibition catalogue, "The Century of the Child".

## REFERENCES

### Ms. Meyvi Medina-Magarino

React Developer, NomiSo Inc

PHONE

(702)250-1355

### Mr. Seun Omutunde

Summer Associate at Tishman Speyer, NY

PHONE

(901)3518776

EMAIL

seuno25@gmail.com