

# RECALL THE T-TEST SETTINGS

**t-test** comes in **three types**:

1. A sample mean against a hypothesis (unknown population variance, small sample, normal population).
2. Two sample means compared to each other (two sample t-test).
3. Two means within the same sample (pairwise t-test).

# TWO POPULATIONS → MULTIPLE?

**We tested whether the means of two populations are equal.**

**Extend this to the comparison of more than two means.**

**Then, t-test is no longer useful here.**

**We will discuss two designs:**

- Completely Randomized Design (CRD)
- Randomized Complete Block Design (RCBD)

# COMPLETELY RANDOMIZED DESIGN

**Example 1: There are  $c$  advertising messages (one factor,  $c$  levels,  $c$  treatments) in Internet; differ with respect to text, background color, font size, etc. [Leodolter and Swersey (2007), Chapter3]**

**Offer these to *distinct Internet users at random*; each user (experimental unit) responses one and only one advertising message.**

**Response is the sales volume generated from each advertising message, or the “hit ratio” (the proportion of those who access a particular Web site in response to the message).**

# COMPLETELY RANDOMIZED DESIGN

**Example 2: A firm wants to test three different in-store promotions for a major product (one factor, *three* levels, *three* treatments) and identifies a group of 15 stores of similar size (experimental units) to participate in the experiment.**

**Each store will test one and only one of the promotions for a certain period of time (say three weeks).**

**The promotions are randomly assigned to the stores, with five different stores per promotion.**

**Since the treatments are assigned to the experimental units at random, we call this a completely randomized experiment.**

# RANDOMIZED COMPLETE BLOCK DESIGN

**Example 2 (modified):** Suppose the firm believes the 15 stores are **not homogeneous**, namely, there possibly are store effects (e.g, one particular store makes its sales particularly high under all three promotions).

Then, it would be difficult to recognize differences among the treatments, due to the additional noise from store effects.

It may be better to observe each store under all three in-store promotions (e.g., assign each promotion randomly to three one-week periods).

In this design, each of the 15 stores acts as a block.

Within each block, treatments are assigned at random.

It is a 'Complete' Block Design, because each of the 3 promotions is assigned to every block.

## NOW, CRD

**Example 1: Suppose there are three ( $c=3$ ) different promotions.**

**Each promotion was used in five different stores.  
Promotions are stores were randomly assigned.**

**Sales volume for the week was measured and compared to the base sales of that store.**

**Percentage changes were calculated, given in Table next slide.**

## NOW, CRD

**Example 1: Suppose there are three ( $c=3$ ) different promotions.**

Promotions			
	1	2	3
Sales vol. diff. %	9.5	8.5	7.7
	3.2	9.0	11.3
	4.7	7.9	9.7
	7.5	5.0	11.5
	8.3	3.2	12.4
Sample size	5	5	5
Sample mean	6.64	6.72	10.52
Sample variance	6.82	6.28	3.43

# MORE GENERALLY, WE GET

Groups			
	1	2 ....	c
Response			
Sample size			
Sample mean			
Sample variance			



# ONE-WAY ANALYSIS OF VARIANCE

**Evaluate the difference among the means of three or more groups**

**Examples:** Accident rates for 1<sup>st</sup>, 2<sup>nd</sup>, and 3<sup>rd</sup> shift  
The productivity of three groups of workers

## Assumptions

- Populations are normally distributed
- Populations have equal variances
- Samples are randomly and independently drawn

# HYPOTHESES OF ONE-WAY ANOVA

$$H_0 : \mu_1 = \mu_2 = \mu_3 = \cdots = \mu_c$$

- All population means are equal
- i.e., no factor effect (no variation in means among groups)

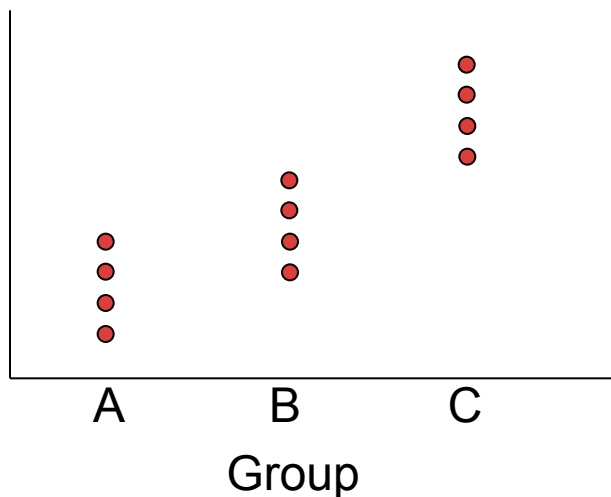
$H_1$  : Not all of the population means are the same

- At least one population mean is different
- i.e., there is a factor effect
- Does not mean that all population means are different (some pairs may be the same)

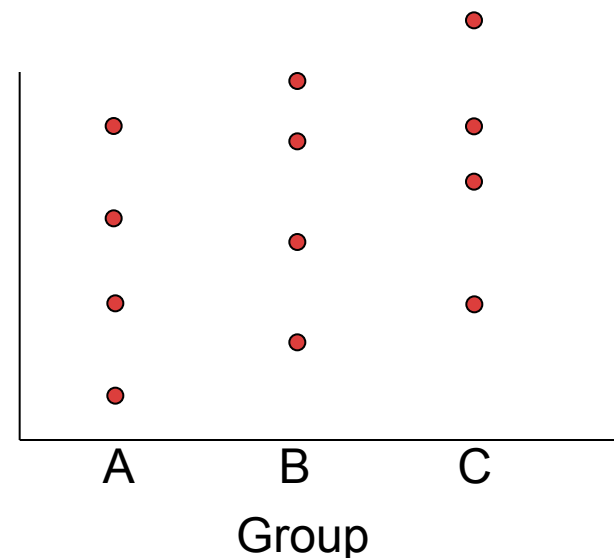
# VARIABILITY

The variability of the data is key factor to test the equality of means

In each case below, the means may look different, but a large variation makes the evidence that the means are different weak: Again, one should look at 'signal to noise ratio.'



Small variation within groups



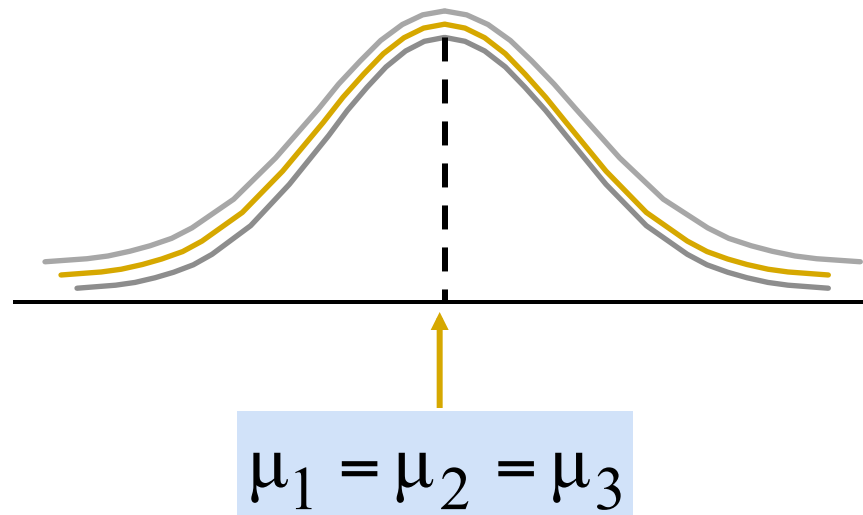
Large variation within groups

# ONE-WAY ANOVA

$$H_0 : \mu_1 = \mu_2 = \mu_3 = \cdots = \mu_c$$

$H_1$  : Not all  $\mu_j$  are the same

The Null Hypothesis is True  
All Means are the same:  
(No Factor Effect)



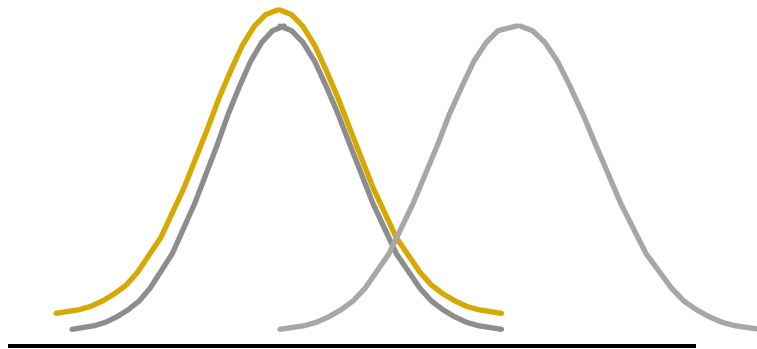
# ONE-WAY ANOVA

(continued)

$$H_0 : \mu_1 = \mu_2 = \mu_3 = \cdots = \mu_c$$

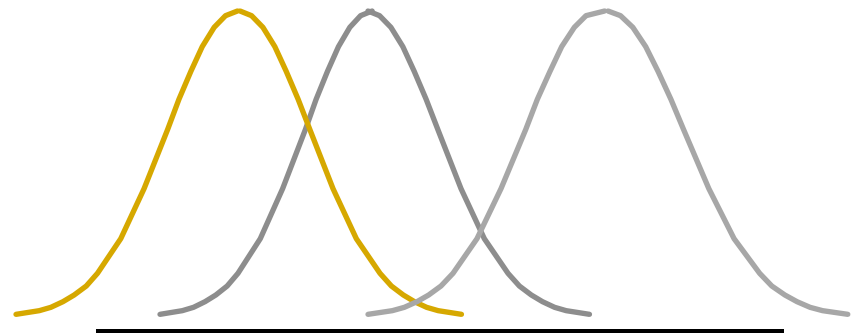
$H_1$  : Not all  $\mu_j$  are the same

The Null Hypothesis is NOT true  
At least one of the means is different  
(Factor Effect is present)



$$\mu_1 = \mu_2 \neq \mu_3$$

or



$$\mu_1 \neq \mu_2 \neq \mu_3$$

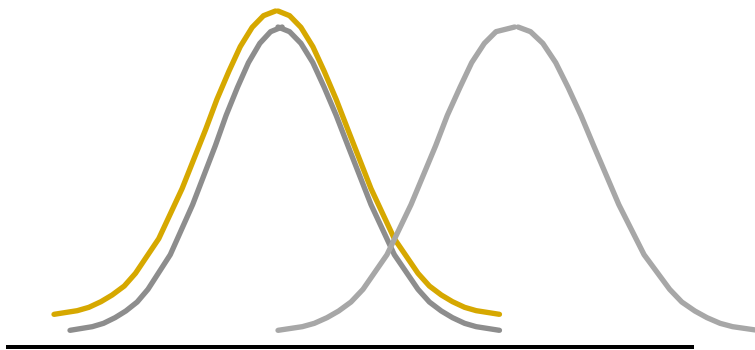
# TEST IDEA: PARTITIONING THE VARIATION!

(continued)

$$H_0 : \mu_1 = \mu_2 = \mu_3 = \cdots = \mu_c$$

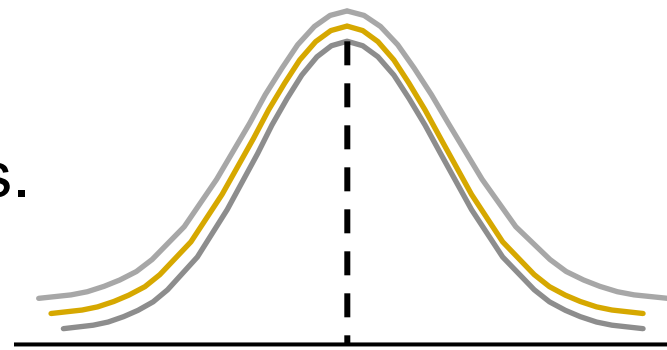
$H_1$  : Not all  $\mu_j$  are the same

**Under the null, we will examine the distribution of signal (between-group variation) to noise (within group-variation) ratio.**



$$\mu_1 = \mu_2 \neq \mu_3$$

vs.



$$\mu_1 = \mu_2 = \mu_3$$

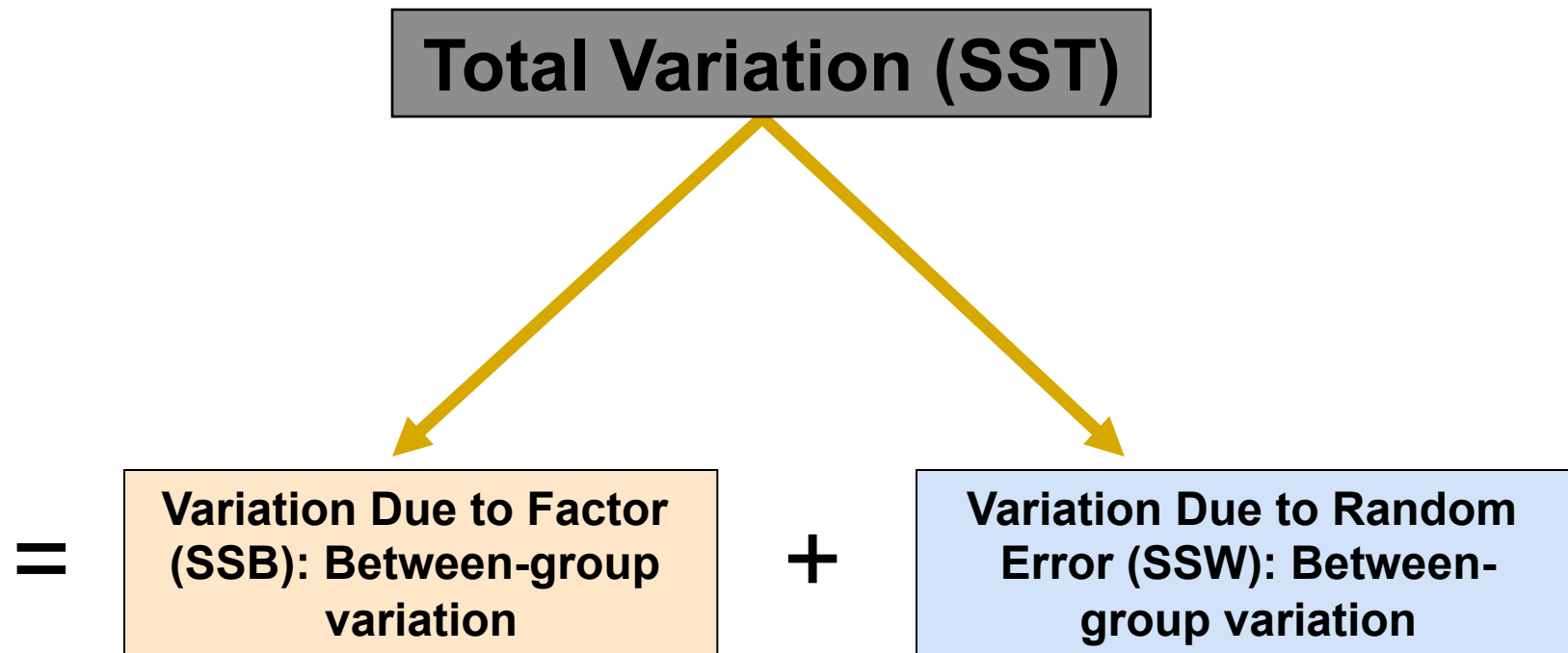
# TEST IDEA: PARTITIONING THE VARIATION (HENCE, THE TERM *ANOVA*)

Total variation can be split into two parts:

$$SST = SSB + SSW$$

- SST = Total sum of [the observations minus the overall mean squared]  
(Total variation)
- SSB = Sum of Squares Between Groups  
(Between-group variation)
- SSW = Sum of Squares Within Groups  
(Within-group variation)

# PARTITION OF TOTAL VARIATION



- The treatment (factor) component is the difference between the treatment mean and the overall mean. *→ If treatment matters, this should be big? How big is big?*
- The error component is the difference between the observations and the treatment mean, i.e., the variation not explained by the treatments.



# TOTAL SUM OF SQUARES

$$\boxed{SST} = SSB + SSW$$

$$SST = \sum_{j=1}^c \sum_{i=1}^{n_j} (X_{ij} - \bar{X})^2$$

Where:

SST = Total sum of squares

c = number of groups or levels

$n_j$  = number of observations in group j

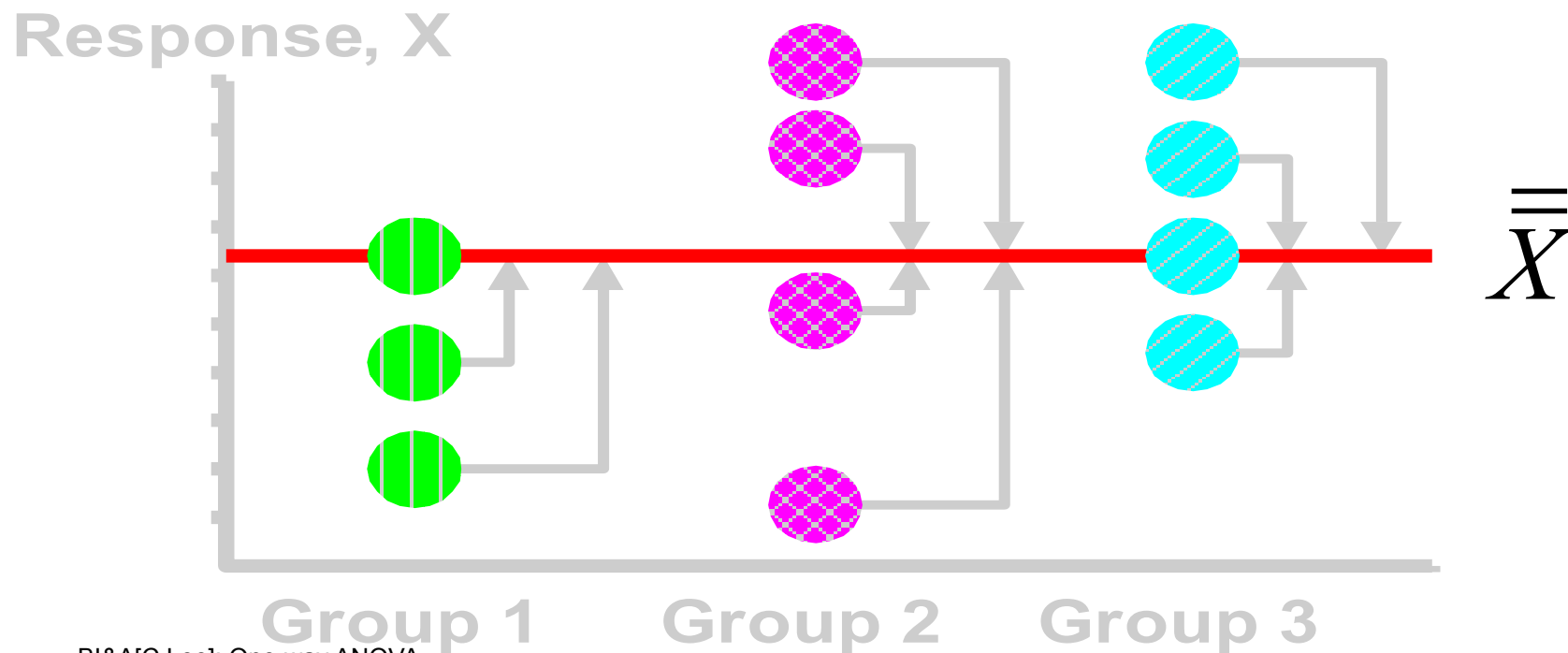
$X_{ij}$  =  $i^{\text{th}}$  observation from group j

$\bar{X}$  = overall mean (mean of all data values)

# TOTAL VARIATION

(continued)

$$SST = (X_{11} - \bar{\bar{X}})^2 + (X_{12} - \bar{\bar{X}})^2 + \cdots + (X_{cn_c} - \bar{\bar{X}})^2$$



# BETWEEN-GROUP VARIATION

$$SST = SSB + SSW$$

$$SSB = \sum_{j=1}^c n_j (\bar{X}_j - \bar{\bar{X}})^2$$

Where:

SSB = Sum of squares between groups

c = number of groups

$n_j$  = sample size from group j

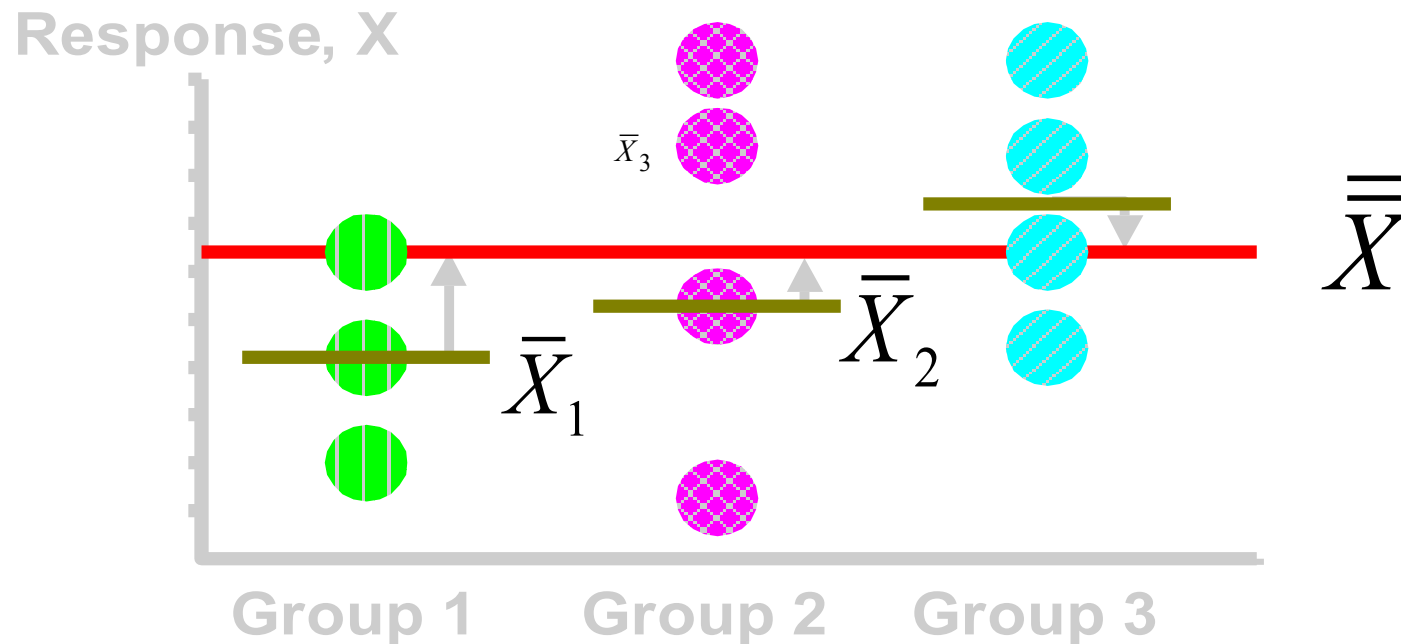
$\bar{X}_j$  = sample mean from group j

$\bar{\bar{X}}$  = grand mean (mean of all data values)

# BETWEEN-GROUP VARIATION

(continued)

$$SSB = n_1(\bar{X}_1 - \bar{\bar{X}})^2 + n_2(\bar{X}_2 - \bar{\bar{X}})^2 + \cdots + n_c(\bar{X}_c - \bar{\bar{X}})^2$$

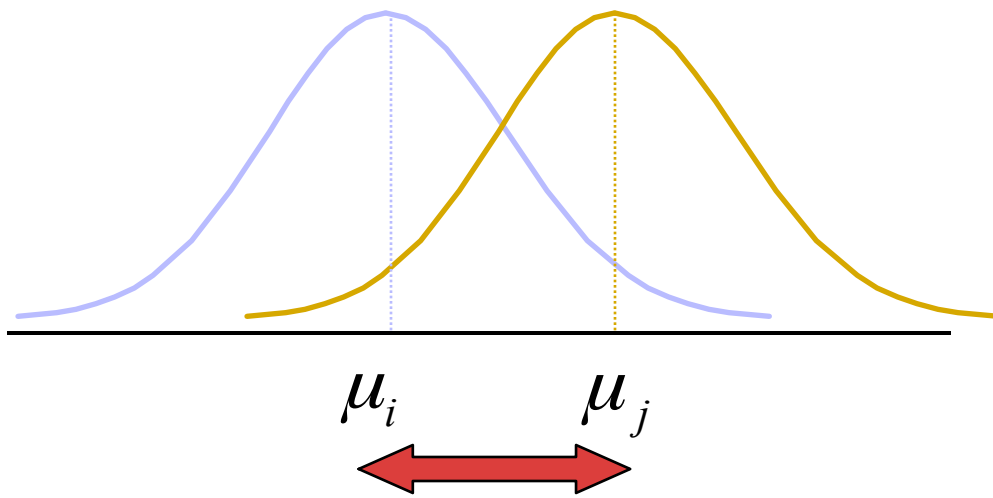


# BETWEEN-GROUP VARIATION

(continued)

$$SSB = \sum_{j=1}^c n_j (\bar{X}_j - \bar{\bar{X}})^2$$

Variation Due to  
Differences Among Groups



$$MSB = \frac{SSB}{c - 1}$$

Mean Square Between =  
SSB/degrees of freedom

# WITHIN-GROUP VARIATION

$$SST = SSB + SSW$$

$$SSW = \sum_{j=1}^c \sum_{i=1}^{n_j} (X_{ij} - \bar{X}_j)^2$$

Where:

SSW = Sum of squares within groups

c = number of groups

$n_j$  = sample size from group j

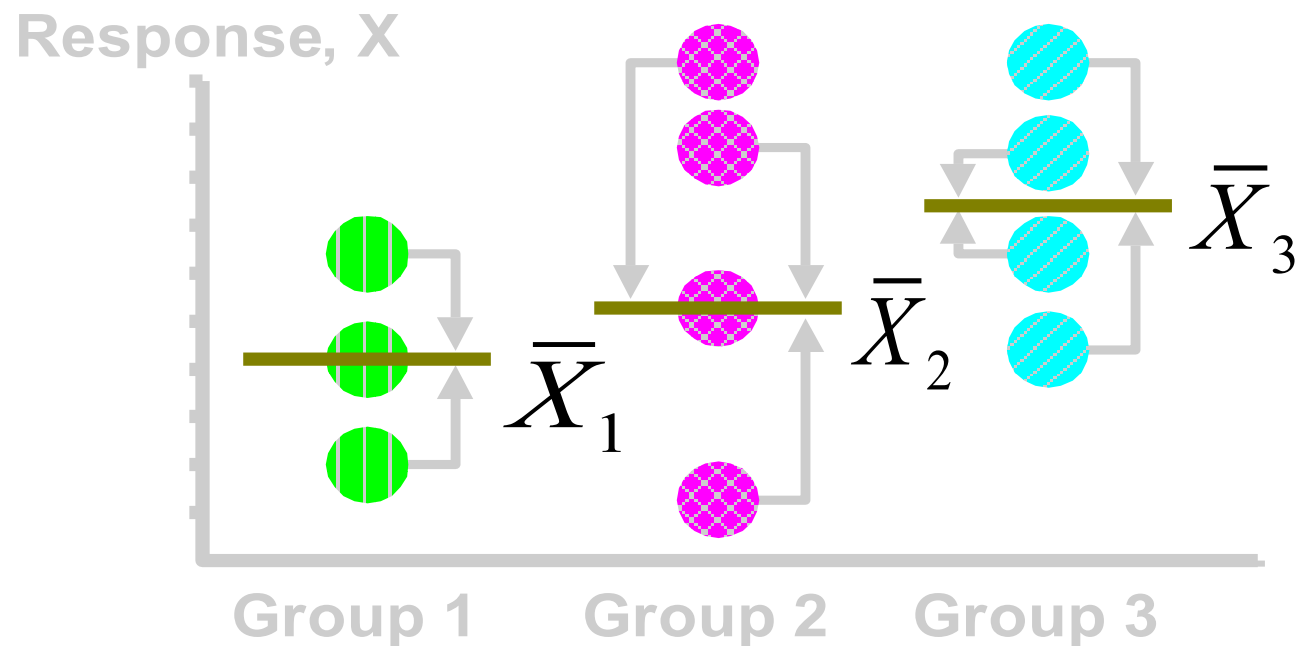
$\bar{X}_j$  = sample mean from group j

$X_{ij}$  =  $i^{\text{th}}$  observation in group j

# WITHIN-GROUP VARIATION

(continued)

$$SSW = (X_{11} - \bar{X}_1)^2 + (X_{12} - \bar{X}_2)^2 + \cdots + (X_{cn_c} - \bar{X}_c)^2$$

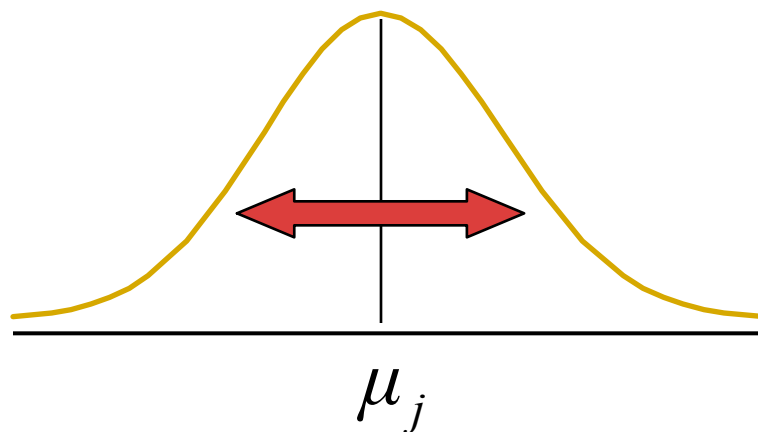


# WITHIN-GROUP VARIATION

(continued)

$$SSW = \sum_{j=1}^c \sum_{i=1}^{n_j} (X_{ij} - \bar{X}_j)^2$$

Summing the variation  
within each group and then  
adding over all groups



$$MSW = \frac{SSW}{n - c}$$

Mean Square Within =  
SSW/degrees of freedom



# OBTAINING THE *MEAN* SQUARES

The Mean Squares are obtained by dividing the various sum of squares by their associated degrees of freedom

$$MSB = \frac{SSB}{c - 1}$$

Mean Square Among  
(d.f. =  $c-1$ )

$$MSW = \frac{SSW}{n - c}$$

Mean Square Within  
(d.f. =  $n-c$ )

$$MST = \frac{SST}{n - 1}$$

Mean Square Total  
(d.f. =  $n-1$ )

# One-Way ANOVA Table

Source of Variation	Degrees of Freedom	Sum Of Squares	Mean Square (Variance)	F
Between Groups	$c - 1$	SSB	$MSB = \frac{SSB}{c - 1}$	$F_{STAT} = \frac{MSB}{MSW}$
Within Groups	$n - c$	SSW	$MSW = \frac{SSW}{n - c}$	
Total	$n - 1$	SST		

$c$  = number of groups

$n$  = sum of the sample sizes from all groups

# ONE-WAY ANOVA

## F TEST STATISTIC

$$H_0: \mu_1 = \mu_2 = \dots = \mu_c$$

$H_1$ : At least two population means are different

**Test statistic**

$$F_{STAT} = \frac{MSB}{MSW}$$

*MSB* is mean squares **between** groups

*MSW* is mean squares **within** groups

**Degrees of freedom**

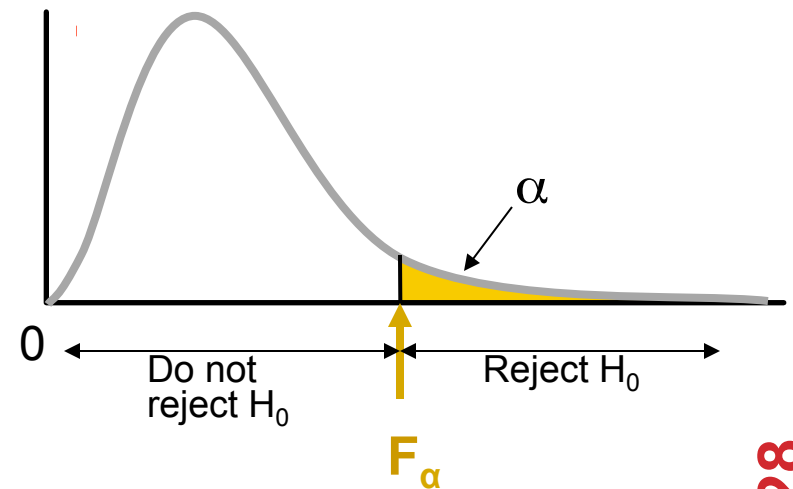
- $df_1 = c - 1$  (c = number of groups)
- $df_2 = n - c$  (n = sum of sample sizes from all populations)

# INTERPRETING ONE-WAY ANOVA F STATISTIC

The **F statistic** is the **ratio of the between estimate of variance and the within estimate of variance**

Decision Rule:

- Reject  $H_0$  if  $F_{\text{STAT}} > F_{\alpha}$ , otherwise do not reject  $H_0$



# ONE-WAY ANOVA F TEST EXAMPLE

**You want to see if three different golf clubs yield different distances. You obtain five independent measurements from trials on an automated driving machine for each club. At the 0.05 significance level, *is there a difference in mean distance?***

<u>Club 1</u>	<u>Club 2</u>	<u>Club 3</u>
254	234	200
263	218	222
241	235	197
237	227	206
251	216	204



# ONE-WAY ANOVA EXAMPLE: SCATTER PLOT

<u>Club 1</u>	<u>Club 2</u>	<u>Club 3</u>
254	234	200
263	218	222
241	235	197
237	227	206
251	216	204

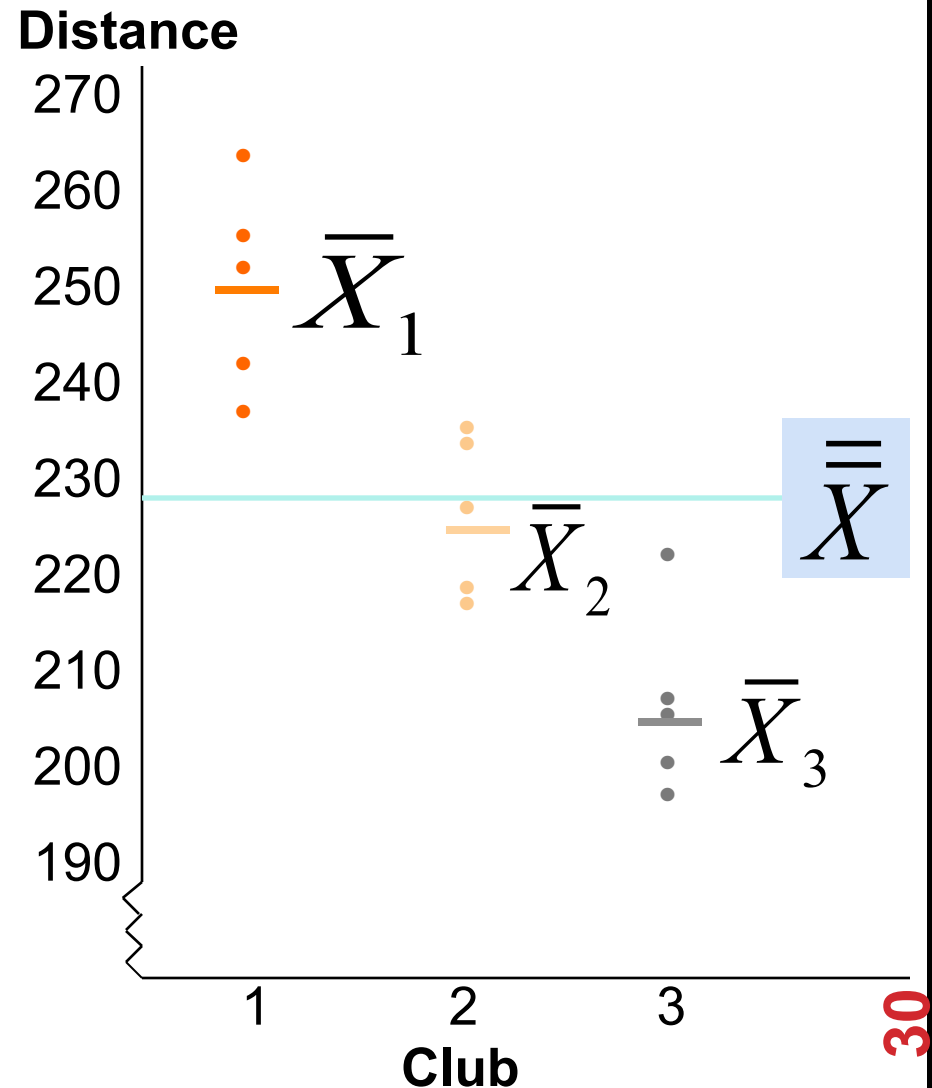


$\bar{x}_1 = 249.2$	$\bar{x}_2 = 226.0$	$\bar{x}_3 = 205.8$
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$\bar{\bar{x}} = 227.0$
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BI&A[C.Lee]: One-way ANOVA



# ONE-WAY ANOVA EXAMPLE COMPUTATIONS

<u>Club 1</u>	<u>Club 2</u>	<u>Club 3</u>
254	234	200
263	218	222
241	235	197
237	227	206
251	216	204



$\bar{X}_1 = 249.2$	$n_1 = 5$
$\bar{X}_2 = 226.0$	$n_2 = 5$
$\bar{X}_3 = 205.8$	$n_3 = 5$
$\bar{\bar{X}} = 227.0$	$n = 15$
	$c = 3$



$$SSB = 5 (249.2 - 227)^2 + 5 (226 - 227)^2 + 5 (205.8 - 227)^2 = 4716.4$$

$$SSW = (254 - 249.2)^2 + (263 - 249.2)^2 + \dots + (204 - 205.8)^2 = 1119.6$$

$$MSB = 4716.4 / (3-1) = 2358.2$$

$$MSW = 1119.6 / (15-3) = 93.3$$

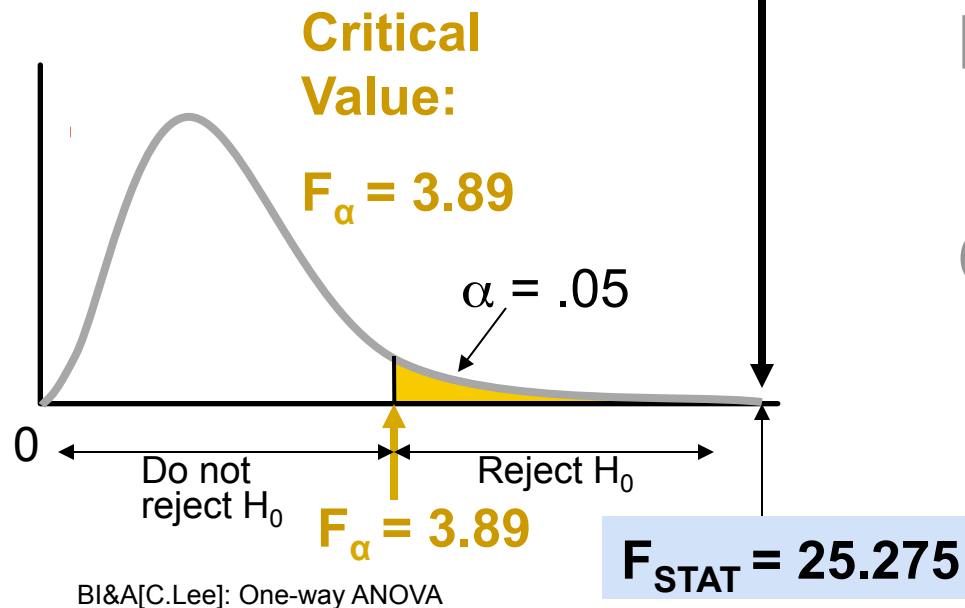
$$F_{STAT} = \frac{2358.2}{93.3} = 25.275$$

# ONE-WAY ANOVA EXAMPLE SOLUTION

$H_0: \mu_1 = \mu_2 = \mu_3$   
 $H_1: \mu_j$  not all equal

$\alpha = 0.05$

$df_1 = 2$        $df_2 = 12$



**Test Statistic:**

$$F_{STAT} = \frac{MSA}{MSW} = \frac{2358.2}{93.3} = 25.275$$

**Decision:**

Reject  $H_0$  at  $\alpha = 0.05$

**Conclusion:**

There is evidence that at least one  $\mu_j$  differs from the rest



# RECALL THIS EXAMPLE

**Example 1: Suppose there are three ( $c=3$ ) different promotions in department stores.**

Promotions			
	1	2	3
Sales vol. diff. %	9.5	8.5	7.7
	3.2	9.0	11.3
	4.7	7.9	9.7
	7.5	5.0	11.5
	8.3	3.2	12.4
Sample size	5	5	5
Sample mean	6.64	6.72	10.52
Sample variance	6.82	6.28	3.43

# EXERCISE

- Carry out by hand calculation.
- Carry out by software.

# JMP EXAMPLE DEMO HERE

## Companies.jmp

- Companies' Profit (\$M) vs. their Size (big, medium, small)
- Since the Prob > F is less than 0.05, reject the null hypothesis. Conclude that there are differences between at least two of the means.
- To determine which means are different, a post hoc multiple comparison technique can be used.
- Each pair, t test.
- the mean for big is significantly different from the mean for small, but is not significantly different from the mean for medium.

# **JMP EXAMPLE DEMO HERE**

## **Analgesics.jmp**

- **Thirty-three subjects were administered three different types of analgesics (A, B, and C). [Painkiller works?]**
- **The subjects were asked to rate their pain levels on a sliding scale. You want to find out if the means for A, B, and C are significantly different.**

# NOTE: RELATION BETWEEN $T$ AND $F$ DISTRIBUTIONS

- Recall the two sample t-test with two-sided alternative.
- If there are only two groups ( $c=2$ ), then F-test and the above two sample t-test result should coincide.
- Indeed, it is known that:  
the distribution of Squared-T distribution is the same that of F.
- T measures the distribution of 'distance (mean),' whereas
- F measures the 'squared distance (variance).'

# **JMP EXAMPLE DEMO HERE**

**Recall Bigclass.jmp data**

- **Weight vs. [Male, Female] (two levels,  $c=2$ )**
- **Perform t-test (with two-sided alternative) and F-test and compare their p-values.**

# RECALL: ANOVA ASSUMPTIONS!

## **1. Samples are randomly and independently drawn**

- Select random samples from the  $c$  groups (golf club example)
- Or, randomly assign the levels (department store example)

## **2. Samples are drawn from a normal population**

- The sample values for each group are from a normal population (use normal probability plot (Q-Q) plot, or goodness-of-fit test)

## **3. Homogeneity of Variance**

- All populations sampled from the populations with the same variance
- Can be tested with Levene's Test

# ANOVA ASSUMPTIONS

## LEVENE' S TEST

- **Tests the assumption that the variances of each population are equal.**
- **First, define the null and alternative hypotheses:**
  - $H_0: \sigma^2_1 = \sigma^2_2 = \dots = \sigma^2_c$
  - $H_1: \text{Not all } \sigma^2_j \text{ are equal}$
- **Second, compute the absolute value of the difference between each value and the median (or mean) of each group. (spread-measure)**
- **Third, perform a one-way ANOVA on these absolute differences.**



# LEVENE'S HOMOGENEITY OF VARIANCE TEST EXAMPLE

$$H_0: \sigma^2_1 = \sigma^2_2 = \sigma^2_3$$

H1: Not all  $\sigma^2_j$  are equal

## Calculate Medians

Club 1	Club 2	Club 3	
237	216	197	
241	218	200	
251	227	204	<b>Median</b>
254	234	206	
263	235	222	

## Calculate Absolute Differences

Club 1	Club 2	Club 3
14	11	7
10	9	4
0	0	0
3	7	2
12	8	18

# Levene's Homogeneity Of Variance Test Example (continued)

Anova: Single Factor

SUMMARY

<i>Groups</i>	<i>Count</i>	<i>Sum</i>	<i>Average</i>	<i>Variance</i>
Club 1	5	39	7.8	36.2
Club 2	5	35	7	17.5
Club 3	5	31	6.2	50.2

<i>Source of Variation</i>	<i>SS</i>	<i>df</i>	<i>MS</i>	<i>F</i>	<i>P-value</i>	<i>F critical</i>
Between Groups	6.4	2	3.2	0.092	0.912	3.85
Within Groups	415.6	12	34.6			
Total	422	14				

Since the p-value is greater than 0.05 we fail to reject  $H_0$  & conclude there is an insufficient data evidence that supports variances are not equal.

# RECALL: MULTIPLE POPULATIONS TEST

**Comparison of more than two means**

**One way ANOVA → One factor and  $c$  ( $>2$ ) treatments**

**We discussed two designs:**

- Completely Randomized Design (CRD)
- Randomized Complete Block Design (RCBD)