

April 19, 2025

PingWind Inc. (SDVOSB)

**Re: Application for Cloud Architect**

Dear Mr. Arnold,

I am writing to express my keen interest in the Cloud Architect position at PingWind Inc., as advertised on LinkedIn. My extensive experience architecting, implementing, and managing secure, scalable, and cost-optimized cloud solutions across AWS, Azure, and GCP strongly aligns with the requirements outlined in the job description. I am particularly drawn to PingWind's focus on innovation and collaborative culture, and I am confident that my skills and experience would be a valuable asset to your team.

In my current role as Sr. Cloud SME at FedSoft, Inc., I lead cloud modernization initiatives, leveraging Terraform and AWS to automate infrastructure provisioning and governance. I design and implement scalable, multi-cloud architectures using Kubernetes and ensure robust security through automated controls with HashiCorp Vault and AWS IAM. This experience directly mirrors the key requirements of your role and demonstrates my ability to deliver impactful solutions in a fast-paced environment.

Prior to FedSoft, I served as Infra Architect at Clover, where I spearheaded the design and deployment of secure, scalable cloud infrastructure on AWS using Terraform. I architected Kubernetes-based container platforms, integrated cost optimization strategies, and drove compliance efforts for SOC 2, PCI DSS, and ISO 27001. My experience with compliance frameworks will be particularly valuable in navigating the specific requirements of the government contracting sector within PingWind's SDVOSB status.

Furthermore, my background as Chief Solutions Architect at HappyPathway has provided me with valuable experience in designing cloud-agnostic, self-service infrastructure using Terraform, Packer, and Ansible. Deploying Kubernetes solutions across AWS, GCP, and Azure has broadened my expertise and solidified my

understanding of best practices for multi-cloud environments. My experience at HashiCorp as a Sr. Solutions Engineer, delivering Terraform and Vault workshops, further strengthens my ability to champion and implement best-in-class infrastructure as code and security automation practices.

I am eager to learn more about this opportunity and discuss how my skills and experience can contribute to PingWind's continued success. Thank you for your time and consideration. I look forward to hearing from you soon.

Sincerely, [Your Name]