

April 18, 2025

PingWind Inc. (SDVOSB)

**Re: Application for Cloud Architect**

Dear Mr. Arnold,

I am writing to express my enthusiastic interest in the Cloud Architect position at PingWind Inc., as advertised on LinkedIn. Having closely followed PingWind's innovative work and commitment to leveraging cloud technologies, I am particularly drawn to your focus on cutting-edge solutions and collaborative culture. My 10+ years of experience architecting, implementing, and managing secure and scalable cloud solutions across AWS, Azure, and GCP strongly aligns with the requirements outlined in the job description.

In my current role as Sr. Cloud SME at FedSoft, Inc., I lead cloud modernization initiatives, leveraging Terraform and AWS to automate infrastructure provisioning and governance. I design and implement scalable, multi-cloud architectures using Kubernetes, ensuring best practices are enforced through reusable Terraform modules. Furthermore, I implement automated security controls using HashiCorp Vault and AWS IAM, integrating CI/CD pipelines via GitHub Actions, and optimizing cloud cost management. This experience directly mirrors PingWind's need for a skilled architect proficient in infrastructure as code, containerization, and cloud security.

Prior to FedSoft, I served as Infra Architect at Clover, where I led the design and implementation of secure and scalable cloud infrastructure on AWS using Terraform. I architected Kubernetes-based container platforms, integrated cost optimization strategies, and established a self-service infrastructure model. Crucially, I also spearheaded compliance efforts for SOC 2, PCI DSS, and ISO 27001, demonstrating my commitment to robust security practices, a key requirement for this role. My experience at HashiCorp as a Sr. Solutions Engineer further solidified my expertise in Terraform and Vault, allowing me to effectively communicate and implement complex infrastructure automation and security solutions.

My background also includes architecting cloud-agnostic, self-service infrastructure using Terraform, Packer, and Ansible at HappyPathway, deploying Kubernetes solutions across AWS, GCP, and Azure. This experience, coupled with my proven ability to drive compliance with SOC 2 and ISO 27001 while reducing cloud costs, makes me confident in my ability to contribute significantly to PingWind's success.

I am confident that my technical expertise, combined with my passion for innovation and collaborative approach, makes me an ideal candidate for this position. I am eager to learn more about this opportunity and discuss how my skills and experience can benefit PingWind Inc. Thank you for your time and consideration.

Sincerely, [Your Name]