

April 19, 2025

PingWind Inc. (SDVOSB)

Re: Application for Cloud Architect

Dear Mr. Arnold,

I am writing to express my keen interest in the Cloud Architect position at PingWind Inc., as advertised on LinkedIn. My extensive experience architecting, implementing, and managing secure, scalable, and cost-optimized cloud solutions across AWS, Azure, and GCP strongly aligns with the requirements outlined in the job description. I am particularly drawn to PingWind's focus on innovation and collaborative culture, and I am confident that my skills and experience would be a valuable asset to your team.

In my current role as Sr. Cloud SME at FedSoft, Inc., I have spearheaded cloud modernization initiatives, leveraging Terraform and AWS to automate infrastructure provisioning and governance. I designed and implemented a scalable, multi-cloud architecture using Kubernetes, incorporating automated security controls with HashiCorp Vault and AWS IAM. This experience directly addresses PingWind's need for expertise in cloud security best practices and infrastructure as code.

Prior to FedSoft, I served as Chief Solutions Architect at HappyPathway, where I architected self-service infrastructure using Terraform Enterprise, Packer, and Ansible. This enabled rapid and consistent deployments of cloud-agnostic Kubernetes solutions, ensuring portability and flexibility. My leadership in migrations to AWS, GCP, and Azure resulted in significant cost reductions and improved compliance with SOC 2 and ISO 27001, demonstrating my ability to deliver tangible business value through cloud optimization and security.

Furthermore, my experience as a Sr. Solutions Engineer at HashiCorp provided me with in-depth knowledge of Terraform and Vault, allowing me to effectively champion and implement best practices for infrastructure automation and security. This expertise, combined with my proven ability to collaborate effectively with cross-

functional teams, makes me well-suited to contribute to PingWind's fast-paced and innovative environment.

I am eager to learn more about this opportunity and discuss how my skills and experience can contribute to PingWind's continued success. Thank you for your time and consideration. I look forward to hearing from you soon.

Sincerely, [Your Name]