

		Course	Days	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
All Roles		Harcourts and You	1/2			13		9		11		12		14	
Sales	New	Law & Documents	1		3		7		9		4		6		1
		Getting Started the Harcourts Way	4		6-9		10-13		12-15		7-10		9-12		4-7
		Graduate Day	1			23		25		27		22		23	
	Experienced	Agents of Change	1/2		15		5		7		2	20	4	22	
		Sales Workshops	1/2			1	26		29		23		19	1	
		Shared Knowledge Panels	1/2			15		24			30		25		
	New & Exp.	Technology Workshops	1/2		22				20		22		24		
	New	Property Management Programme	2 or 3		27-28			1-2		3-4	28-29				
y		Graduate Day	1				19		21		18		17		13
Property Management	Experienced	Property Managers of Change	1/2												
rop		Property Management Workshops	1/2		14	9	12	18	14,22			21	18,25		
_ Z		Shared Knowledge Panels	1/2							19					
	New & Exp.	Technology Workshops	1/2												
		Office Administration Programme	1			22		17		12		13		15	
Administration		Personal Assistants Workshops	1/2												
A	ullillisti atioli	Buyers Assistants Workshops	1/2												
		Technology Workshops	1/2		22	21	11,18	16	20,27	25,1	22,29	20,26	24,31	21,28	
		Leaders of Change	1/2												
Leadership		Leadership Programme Workshops	1/2 - 1			30		4		13	24		5	30	
		Expert Panels	1/2												
		Future Leader Events	-		23			4			3			2	
		Technology Workshops	1/2												
Auction		Auction Programme	1-2			28-29				25-26		27-28		28-29	
		Auction Workshops	1/2												
		Commercial Workshops	1/2												
		Rural Workshops	1/2												
Specialist		Mortgage Express Workshops	1/2												
		Recruitment Event	-	12		16		18		13		13		9	
		Quarterly and Annual Awards	-												