

		Course	Days	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
All Roles		Harcourts and You	1/2	18				9			16			14	
Sales	New	Law & Documents	1												
		Getting Started the Harcourts Way	4		7-10	28-31		23-26		4-7		26-29			
		Graduate Day	1												
	Experienced	Agents of Change	1/2												
		Sales Workshops	1/2		15	21	12			26		13	11		
		Shared Knowledge Panels	1/2												
	New & Exp.	Technology Workshops	1/2												
Property Management	New	Property Management Programme	2 or 3		22-23				5-7						
		Graduate Day	1												
	Experienced	Property Managers of Change	1/2												
		Property Management Workshops	1/2		15		5			26			11		
		Shared Knowledge Panels	1/2												
	New & Exp.	Technology Workshops	1/2												
		Office Administration Programme	1					16						21	
Administration		Personal Assistants Workshops	1/2												
		Buyers Assistants Workshops	1/2												
		Technology Workshops	1/2												
Leadership		Leaders of Change	1/2												
		Leadership Programme Workshops	1/2 - 1												
		Expert Panels	1/2												
		Future Leader Events	-												
		Technology Workshops	1/2												
Auction		Auction Programme	1 - 2												
		Auction Workshops	1/2												
		Commercial Workshops	1/2												
		Rural Workshops	1/2												
Specialist		Mortgage Express Workshops	1/2												
		Recruitment Event	-												
		Quarterly and Annual Awards	-												