

HARCOURTS ACADEMY South Australia **TRAINING CALENDAR 2016**

	January	February		March	April	May	June	July	August	September	October	November	December	Key		
Monday		1 SW							1 H & U					Harcourts + You Day		
Tuesday		2 PMP	R	1 GSTHW					2 STHW			1 GSTHW				
Wednesday		3 PMP	Tech	2 GSTHW			1 H & U		3 STHW			2 GSTHW				
Thursday		4 PMP		3 GSTHW			2 Tech		4	1 GSTHW		3 GSTHW	1	Sales Programme – Getting Started THW		
Friday	1 Public Holiday	5		4 GSTHW	1 SW		3	1 GSTHW	5	2		4 GSTHW	2			
Saturday	2	6		5	2		4	2	6	3	1	5	3			
Sunday	3	7		6	3	1	5	3	7	4	2	6	4			
Monday	4	8		7 SW	4 FL	2	6 FL	4 SW	8 FL	5 EP	3 Public Holiday	7 FL	5	Law and Documents (L & D)		
Tuesday	5	9 Auc	PMW	8 Tech	5 Auc	3 Tech 4 Sales	7 SW	5 PMW	9 PMW	6 L & D	4 GSTHW	8 SW	Tech		6 Recruitment	
Wednesday	6	10 Auc		9	6 Auc	4	8 EP	6 Tech	10	7 L & D	5 GSTHW	9 Tech		7	Sales Programme – Succeeding THW	
Thursday	7	11 L & D		10 OA	7 L & D	5	9	7	11 EP	8 Tech	6 GSTHW	10 SW	Tech	8 SW		
Friday	8	12 L & D		11 OA	8 L & D	6 LP	10	8	12	9	7 GSTHW	11 LP		9		
Saturday	9	13		12	9	7	11	9	13	10	8	12	10	Sales Workshop (SW)		
Sunday	10	14		13	10	8	12	10	14	11	9	13	11			
Monday	11	15 SW		14 Public Holiday	11 PMP	9 PMW	13 Public Holiday	11	15 L & D	12	10 OA	14 PMW	12			
Tuesday	12 L & D	16 Tech		15	12 PMP	10 GSTHW	14 Tech 4 OA	12 Recruitment	16 L & D	13 PMP	11 OA	15 Auc	13 EP	Leadership Programme (LP)		
Wednesday	13 L & D	17 SW		16 PMW	Tech	13 PMP	Tech	11 GSTHW	15 L & D	13	17	14 PMP	12 L & D		16 Auc	14
Thursday	14 Tech 4 OA	18		17 SK	14	12 GSTHW	16 L & D	14 Tech RP Data	18	15 PMP	13 L & D	17 SW	15			
Friday	15	19 Tech RP Data		18	15	13 GSTHW	17 LP	15	19	16	14	18	16	Technology Training (Tech)		
Saturday	16	20		19	16	14	18	16	20	17	15	19	17			
Sunday	17	21		20	17	15	19	17	21	18	16	20	18			
Monday	18	22 H & U		21 LP	18	16	20	18 Auction	22 PMP	19 Tech RP Data	17 SW	21 PMP	19	Property Management Programme (PMP)		
Tuesday	19 GSTHW	23 STHW		22 R	19 PMW	17	21 PMP	19 Auction	23 PMP	20 PMW	18 Auc	22 PMP	20			
Wednesday	20 GSTHW	24 STHW		23	20	18	22 PMP	20 Tech	24 PMP	21 Auc	19 Auc	Tech	23 PMP	21	Property Management Workshop (PMW)	
Thursday	21 GSTHW	25 Tech 4 Sales		24	21	19	23 PMP	21 SK	25 Tech	22 Auc	20 SK		24 Tech RP Data	22		
Friday	22 GSTHW	26		25 Public Holiday	22	20	24	22 SW	26 LP	23	21	25	23	Auction Training (Auc)		
Saturday	23	27		26	23	21	25	23	27	24	22	26	24			
Sunday	24	28		27	24	22	26	24	28	25	23	27	25	Office Administration Programme (OA)		
Monday	25	29		28 Public Holiday	25 Public Holiday	23 Tech RP Data	27	25	29 GSTHW	26 H & U	24 H & U	28 H & U	26 Public Holiday			
Tuesday	26 Public Holiday			29 H & U	26	24 Tech	Auc.	28 GSTHW	26	30 GSTHW	27 STHW	25 STHW	29 STHW	27	Recruitment (R)	
Wednesday	27			30 STHW	27	25 Tech	Auc.	29 GSTHW	27	31 GSTHW	28 STHW	26 STHW	30 STHW	28		
Thursday	28 Tech			31 STHW	TechOA	28	26 SW		30 GSTHW	28		29 Tech 4 OA	27 Tech 4 Sales	29	Future Leaders (FL)	
Friday	29				29	27		29			30 LP	28		30		
Saturday	30				30	28		30			29		31	Shared Knowledge SK		
Sunday	31					29		31			30					
Monday						30 STHW					31 SW			Expert Panel (EP)		
Tuesday						31 STHW										