HARCOURTS ACADEMY (South Australia) TRAINING CALENDAR 2016

Subject to change – contact State Office to confirm

	January	February	March	April	May	June	July	August	September	October	November	December	Key
Monday		1 SW						1 H & U					Harcourts + You Day
Tuesday		2 PMP / R	1 GSTHW					2 STHW			1 GSTHW		
Wednesday		3 PMP / T S	2 GSTHW			1 H & U		3 STHW			2 GSTHW		
Thursday		4	3 GSTHW			2 Tech		4	1 GSTHW		3 GSTHW	1 PMW	Sales Programme – Getting Started THW
Friday	1 Public Holiday	5	4 GSTHW	1 SW		3	1 GSTHW	5	2		4 GSTHW	2	
Saturday	2	6	5	2		4	2	6	3	1	5	3	
Sunday	3	7	6	3	1	5	3	7	4	2	6	4	
Monday	4	8	7 SW	4 FL	2	6 FL	4 SW	8 FL	5 EP	3 Public Holiday	7 FL	5	Law and Documents (L & D)
Tuesday	5	9 Auc / PMW	8 Tech / PMW	5 Auc / R	3 Tech 4 Sales	7	5	9 PMW	6 L & D	4 GSTHW	8 SW / Tech	6 R / PMW	
Wednesday	6	10 Auc	9 Auc Heats	6 Auc	4	8 EP	6 Tech	10	7 L & D	5 GSTHW	9 Tech	7	
Thursday	7	11 L & D	10 OA	7 L & D	5	9 SW / PMW	7	11 EP	8 Tech	6 GSTHW	10 SW / Tech	8 SW	Sales Programme – Succeeding THW
Friday	8	12 L & D	11 OA	8 L & D	6 LP	10	8	12	9	7 GSTHW	11 LP	9	
Saturday	9	13	12	9	7	11	9	13	10	8	12	10	
Sunday	10	14	13	10	8	12	10	14	11	9	13	11	Sales Workshop (SW)
Monday	11	15 SW	14 Public Holiday	11 PMP	9 PMW	13 Public Holiday	11	15 L & D	12	10 OA	14	12	
Tuesday	12 L & D	16 Tech	15	12 PMP	10 GSTHW	14 Tech 4 OA	12 R	16 L & D	13 PMP	11 OA	15 Auc	13 EP	
Wednesday	13 L & D	17 SW	16 PMW / Tech	13 Tech	11 GSTHW	15 L & D	13	17	14 PMP	12 L & D	16 Auc	14	Leadership Programme (LP)
Thursday	14 Tech Intro	18	17 SK	14 Auc Comp	12 GSTHW	16 L & D	14 Tech RP Data	18	15	13 L & D	17 SW / PMW	15	
Friday	15	19 Tech RPData	18 Auc Heats	15 Auc Comp	13 GSTHW	17 LP	15	19	16	14	18	16	
Saturday	16	20	19	16	14	18	16	20	17	15	19	17	Technology Training (Tech)
Sunday	17	21	20	17	15	19	17	21	18	16	20	18	
Monday	18	22 H & U	21 LP	18	16	20 PMP	18 Auction	22 PMP	19 Tech RP Data	17 SW	21 PMP	19	Property Management Programme (PMP)
Tuesday	19 GSTHW / PMW	23 STHW	22	19 PMW	17	21 PMP	19 Auction	23 PMP	20	18 Auc / PMW	22 PMP	20	
Wednesday	20 GSTHW	24 STHW	23 Auc Heats	20	18	22	20 Tech	24	21 Auc	19 Auc / Tech	23	21	Property Management Workshop (PMW)
Thursday	21 GSTHW	25 Tech 4 Sales	24	21	19	23	21 SK	25 Tech	22 Auc	20 SK	24 Tech RP Data	22	
Friday	22 GSTHW	26	25 Public Holiday	22	20	24	22 SW	26 LP / PMW	23	21	25	23	
Saturday	23	27	26	23	21	25	23	27	24	22	26	24	Auction Training (Auc)
Sunday	24	28	27	24	22	26	24	28	25	23	27	25	
Monday	25	29	28 Public Holiday	25 Public Holiday	23 Tec / PMW	27	25	29 GSTHW	26 H & U	24 H & U	28 H & U	26 Public Holiday	Office Administration Programme (OA)
Tuesday	26 Public Holiday		29 H & U	26	24 Tech / Auc.	28 GSTHW	26 PMW	30 GSTHW	27 STHW	25 STHW	29 STHW	27	
Wednesday	27		30 STHW	27	25 Tech / Auc.	29 GSTHW	27	31 GSTHW	28 STHW	26 STHW	30 STHW	28	Recruitment (R)
Thursday	28 Tech		31 STHW / T OA	28	26 SW	30 GSTHW	28		29 Tech 4 OA	27 Tech 4 Sales		29	
Friday	29			29	27		29		30 LP	28		30	
Saturday	30			30	28		30			29		31	Future Leaders (FL)
Sunday	31				29		31			30			
Monday					30 STHW						31 SW		Shared Knowledge SK
Tuesday					31 STHW								Expert Panel (EP)