HARCOURTS ACADEMY NORTHERN **TRAINING CALENDAR 2016**

	January	February	March	April	May	June	July	August	September	October	November	December	Key
Monday		1						1					Harcourts + You Day
Tuesday		2	1 NZ Leadership CONF					2			1 Melbourne Cup		
Wednesday		3	2 NZ Leadership CONF			1		3			2		
Thursday		4	3 Novice Auction			2		4	1 HNZ		3	1 BO XMAS	Sales Programme – Getting Started THW
Friday	1	5	4 Novice Auction	1		3	1	5	2 HNZ		4	2	
Saturday	2	6	5	2		4	2	6	3	1	5	3	
Sunday	3	7	6	3	1 S.H End	5	3	7	4	2	6	4	Law and Documents
Monday	4	8 Waitangi Day	7	4	2	6 Queens Bday	4	8	5 PA Day	3	7 Day 1	5	
Tuesday	5	9	8 Day 1	5	3	7 Novice Auction.	5 Day 1	9	6	4	8	6	
Wednesday	6	10	9 Careers Evening	6 BO Meeting	4	8 Novice Auction.	6	10 Future Leaders	7	5 Future Leaders	9	7	Sales Programme – Succeeding THW
Thursday	7	11	10	7 Expert Auction.	5 EOY Awards	9 Careers Evening	7 Careers Evening	11	8 Careers Evening	6 Careers Evening	10	8	
Friday	8	12	11	8	6	10	8	12	9	7	11	9 Assessment Day	
Saturday	9	13	12	9	7	11	9 S.H Begin	13	10	8	12	10	Sales Workshop
Sunday	10	14	13	10	8	12	10	14	11	9 S.H End	13	11	
Monday	11	15	14	11	9	13	11 Day 2	15	12 Academy Retreat	10 Scholarship	14	12	
Tuesday	12	16	15	12	10	14	12	16	13 Academy Retreat	11	15	13	Leadership Programme
Wednesday	13	17	16 PM Prog. Day 2	13 Future Leaders	11	15	13	17	14 Academy Retreat	12	16	14	
Thursday	14	18 Halberg Awards	17	14	12	16	14	18	15 Academy Retreat	13	17	15	
Friday	15	19 Assessment Day	18 Assessment Day	15	13 Assessment Day	17 Assessment Day	15	19 Assessment Day	16	14	18 Assessment Day	16 OFFICE CLOSE	Technology Training
Saturday	16	20	19	16 S.H Begin	14	18	16	20	17	15	19	17	
Sunday	17	21	20	17	15	19	17	21	18	16	20	18	
Monday	18	22	21 HNZ	18	16 Expert Auction.	20	18	22	19	17	21	19	Property Management Programme
Tuesday	19	23	22 HNZ	19	17 Expert Auction.	21	19	23 Novice Auction.	20	18	22	20	
Wednesday	20	24	23	20	18	22	20	24	21	19	23	21	Property Management Workshop
Thursday	21	25 Northern Awards	24	21	19	23 HNZ	21 Northern Awards	25	22	20	24	22	
Friday	22 Assessment Day	26	25 Good Friday	22 Assessment Day	20	24 HNZ	22 Assessment Day	26	23 Assessment Day	21 Assessment Day	25 HNZ XMAS	23	Auction Training
Saturday	23	27	26	23	21	25	23	27	24 S.H Begin	22	26	24	
Sunday	24	28	27	24	22	26	24 S.H End	28	25	23	27	25 Christmas Day	Office Administration Programme
Monday	25	29	28 Easter Monday	25 Anzac Day	23 Conference	27	25 Scholarship	29 Top 100 NZ	26	24 Labour Day	28	26 Boxing Day	
Tuesday	26		29	26 Auction Prog.	24 Conference/F.L	28	26	30 Top 100 NZ	27	25	29	27	Recruitment
Wednesday	27		30	27	25 Conference	29	27	31	28	26	30	28	
Thursday	28 Scholarship		31	28	26	30	28		29	27		29	Future Leaders
Friday	29			29	27		29		30	28		30	
Saturday	30			30	28		30			29		31	Shared Knowledge
Sunday	31				29		31			30			
Monday					30					31			Expert Panel
Tuesday					31								