

		Course	Days	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
All Roles		Harcourts and You	1/2		23				8		16			6	
Sales	New	Law & Documents	1												
		Getting Started the Harcourts Way	4												
		Graduate Day	1		22				7		15			8	
	Experienced	Agents of Change	1/2			8	10	4	6	13	14	11	12	7	
		Sales Workshops	1/2		20, 21										
		Shared Knowledge Panels	1/2												
	New & Exp.	Technology Workshops	1/2		10	14	11, 26		9,30	5, 14		13	2	3, 15, 23	
	New	Property Management Programme	2 or 3				10, 20								
> 4		Graduate Day	1												
ent	Experienced	Property Managers of Change	1/2												
Property		Property Management Workshops	1/2												
		Shared Knowledge Panels	1/2												
	New & Exp.	Technology Workshops	1/2												
		Office Administration Programme	1			30									
Administration		Personal Assistants Workshops	1/2				18						18		
		Buyers Assistants Workshops	1/2												
		Technology Workshops	1/2												
Leadership		Leaders of Change	1/2												
		Leadership Programme Workshops	1/2 - 1												
		Expert Panels	1/2												
		Future Leader Events	-												
		Technology Workshops	1/2												
Auction		Auction Programme	1 - 2												
		Auction Workshops	1/2												
		Commercial Workshops	1/2												
		Rural Workshops	1/2												
Specialist		Mortgage Express Workshops	1/2												
		Recruitment Event	-												
		Quarterly and Annual Awards	-												