# HARCOURTS QUEENSLAND TRAINING **CALENDAR 2016**

| | January | February | March | April | May | June | July | August | September | October | November | December | Key |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Monday | | 1 | | | | | | 1 | | | | | Harcourts + You Day |
| Tuesday | | 2 | 1 | | | | | 2 | | | 1 | | |
| Wednesday | | 3 | 2 | | | 1 | | 3 | | | 2 | | |
| Thursday | | 4 | 3 | | | 2 | | 4 | 1 | | 3 | 1 | Sales Programme – Getting Started THW |
| Friday | 1 | 5 | 4 | 1 | | 3 | 1 | 5 | 2 | | 4 | 2 | |
| Saturday | 2 | 6 | 5 | 2 | | 4 | 2 | 6 | 3 | 1 | 5 | 3 | |
| Sunday | 3 | 7 | 6 | 3 | 1 | 5 | 3 | 7 | 4 | 2 | 6 | 4 | Law and Documents |
| Monday | 4 | 8 | 7 | 4 | 2 | 6 | 4 | 8 | 5 | 3 | 7 | 5 | |
| Tuesday | 5 | 9 | 8 | 5 | 3 | 7 | | 9 | 6 | 4 | 8 | 6 | |
| Wednesday | 6 | 10 | 9 | 6 | 4 | 8 | 6 | 10 | 7 | 5 | 9 | 7 | Sales Programme – Succeeding THW |
| Thursday | 7 | | 10 | 7 | 5 | 9 | 7 | 11 | 8 | 6 | 10 | 8 | |
| Friday | 8 | 12 | 11 | 8 | 6 | 10 | 8 | 12 | 9 | 7 | 11 | 9 | |
| Saturday | 9 | 13 | 12 | 9 | 7 | 11 | 9 | 13 | 10 | 8 | 12 | 10 | Sales Workshop |
| Sunday | 10 | 14 | 13 | 10 | 8 | 12 | 10 | 14 | 11 | 9 | 13 | 11 | |
| Monday | 11 | 15 | 14 | 11 | 9 | 13 | 11 | 15 | 12 | 10 | 14 | 12 | |
| Tuesday | 12 | 16 | 15 | 12 | 10 | 14 | 12 | 16 | 13 | 11 | 15 | 13 | Leadership Programme |
| Wednesday | 13 | 17 | 16 | 13 | 11 | 15 | 13 | 17 | 14 | 12 | 16 | 14 | |
| Thursday | 14 | 18 | 17 | 14 | 12 | 16 | 14 | 18 | 15 | 13 | 17 | 15 | |
| Friday | 15 | 19 | 18 | 15 | 13 | 17 | 15 | 19 | 16 | 14 | 18 | 16 | Technology Training |
| Saturday | 16 | 20 | 19 | 16 | 14 | 18 | 16 | 20 | 17 | 15 | 19 | 17 | |
| Sunday | 17 | 21 | 20 | 17 | 15 | 19 | 17 | 21 | 18 | 16 | 20 | 18 | |
| Monday | 18 | 22 | 21 | 18 | 16 | 20 | 18 | 22 | 19 | 17 | 21 | 19 | Property Management Programme |
| Tuesday | 19 | 23 | 22 | 19 | 17 | 21 | 19 | 23 | 20 | 18 | 22 | 20 | |
| Wednesday | 20 | 24 | 23 | 20 | 18 | 22 | 20 | 24 | 21 | 19 | 23 | 21 | Property Management Workshop |
| Thursday | 21 | 25 | 24 | 21 | 19 | 23 | 21 | 25 | 22 | 20 | 24 | 22 | |
| Friday | 22 | 26 | | 22 | 20 | 24 | 22 | 26 | 23 | 21 | 25 | 23 | Auction Training |
| Saturday | 23 | 27 | | 23 | 21 | 25 | 23 | 27 | 24 | 22 | 26 | 24 | |
| Sunday | 24 | 28 | | 24 | 22 | 26 | 24 | 28 | 25 | 23 | 27 | 25 | Office Administration Programme |
| Monday | 25 | 29 | | 25 | 23 | 27 | 25 | 29 | 26 | 24 | 28 | 26 | |
| Tuesday | 26 | | 29 | 26 | 24 | 28 | 26 | 30 | 27 | 25 | 29 | 27 | Recruitment |
| Wednesday | 27 | | 30 | 27 | 25 | 29 | 27 | 31 | 28 | 26 | 30 | 28 | |
| Thursday | 28 | | 31 | 28 | 26 | 30 | 28 | | 29 | 27 | | 29 | Future Leaders |
| Friday | 29 | | | 29 | 27 | | 29 | | 30 | 28 | | 30 | |
| Saturday | 30 | | | 30 | 28 | | 30 | | | 29 | | 31 | Shared Knowledge |
| Sunday | 31 | | | | 29 | | 31 | | | 30 | | | |
| Monday | | | | | 30 | | | | | 31 | | | Expert Panel |
| Tuesday | | | | | 31 | | | | | | | | |