



# Inspirational **Women**



## Introducing Our Ambassadors.

**NSW** - Mindy Powell-Hodges   **NZ** - Jacqui Wright

**QLD** - Heather DeFina   **SA** - Sam Forde

**TAS** - Anna Gooch   **VIC** - Vanessa Maher

**WA** - Clare Seamer

### NEW SOUTH WALES



**Mindy Powell-Hodges**

**Phone:** +61 2 9380 8665

**Mobile:** +61 478 558 944

**Email:** mindy.powellhodges@harcourts.net

**Profile:**

*Ambition and fulfilment are strange bedfellows for women.*

*I started my working life in the United States running the family Thoroughbred Stud and at 18 I started my own business within the thoroughbred industry, by 22 was the first in the United States to hold an executive position that had historically been held by men. Having shaken up the racing industry with gender equality I accepted an invitation from the Royal family in the United Arab Emirate as the Directory of Publicity and Marketing of the Equestrian and Racing Federation. A job that completely changed my life because there I met my wonderful husband and we created a family. This is where fulfilment can get in the way of ambition, having said that I enjoy parenthood and all that it offers.*

*When we decided to live in Sydney, I thought what a fantastic opportunity to start with a career change. I wanted something that used my accomplished skill set, but offered different challenges all of which I have found in real estate. When I started in real estate I believe I could have benefitted tremendously if I had, had access to an organisation that offered practical advice and valuable support. So to be invited to take part in this exciting opportunity helping women balance ambition and fulfilment I feel truly blessed.*

### NEW ZEALAND



**Jacqui Wright**

**Phone:** +64 3 348 8784

**Mobile:** +64 275 192 591

**Email:** jacqui.wright@harcourts.net

**Profile:**

*I joined Harcourts in 2004 and was previously in the role of New Zealand Academy Support. I am now in the international role of Academy Marketing Manager for New Zealand and I am based in our Christchurch office.*

*I am responsible for the design all Harcourts Academy training materials which include textbook and workbook covers, training room posters, Academy graphics and all Academy advertising materials. I also oversees our social media platforms, primarily Facebook and I am frequently contacting our trainers for fun in-training photos and testimonials.*

*I am also Executive Assistant to Harcourts Chairman of the Board, Paul Wright.*

## QUEENSLAND



Heather deFina

**Phone:** +61 7 3839 3100

**Mobile:** +61 405 597 190

**Email:** [heather.defina@harcourts.net](mailto:heather.defina@harcourts.net)

**Profile:**

*My journey with Harcourts began in 1999. I needed to be successful, and I needed to get there fast, as I had four children to support, alone. With the many challenges I faced throughout my sales career, there was always someone in Harcourts to offer support.*

*How lucky I chose Harcourts, as they have given me a vehicle to further my learning, and an extension to my family.*

*My work has become one of the most important parts of my life. My children have been impacted in a very positive way, through my experiences with this company.*

*Building connections with wonderful people, and especially seeing other women push through their challenges and find success and happiness, has been the most rewarding experience of my career.*

## SOUTH AUSTRALIA



Sam Forde  
Adelaide SA

**Phone:** +61 8 8552 5744

**Mobile:** +61 400 666 495

**Email:** [sforde@harcourts.com.au](mailto:sforde@harcourts.com.au)

**Profile:**

*I'm a firm believer in striving to be better tomorrow than I am today.*

*When I was young, that meant spending hours training in the pool.*

*Now, my personal challenge is long distance running. In the past five years, I've competed in marathons in New York, Paris, Tokyo and Auckland – and I'm pleased to say I've beaten my personal best every time.*

*It's the same with my career. I've worked in real estate for 26 years and am currently managing director of a fast growing business on South Australia's beautiful South Coast. While I know vision and hard work are key contributors to our success, I also know that our growth owes more to the team of people we work with and who deliver on our vision every day.*

*The one thing I enjoy most is mentoring the people around me – helping them to reach their personal and professional goals by being better tomorrow than they are today!*

## TASMANIA



Anna Gooch

**Phone:** +61 3 6337 9700

**Email:** [anna.gooch@harcourts.com.au](mailto:anna.gooch@harcourts.com.au)

**Profile:**

*I am relatively new to the real estate industry joining the Harcourts Tasmania team in 2014 as State Executive Administrator. I work closely with CEO Tony Morrison and the entire state team. I act as support for the 22 Harcourts office's throughout Tasmania and coordinate the statewide events. I am also the Harcourts Foundation Ambassador for Tasmanian.*

*With my marketing and events background I have brought new ideas to the team and I love being part of a dynamic team and leading business. I live on a beautiful farm in northern Tasmania and enjoy the balance (juggle!) of farm, family (with two little people) and Harcourts.*

## VICTORIA



Vanessa Maher

**Phone:** +61 1300 856 773

**Mobile:** +61 438 616 373

**Email:** [vanessa.maher@harcourts.net](mailto:vanessa.maher@harcourts.net)

**Profile:**

*I started in the Real Estate industry in 1995 and I've worked with 4 different Real Estate agencies and the REIV before joining Harcourts. One common thread has been my dedication to a high level of client service and performance consistency. I have enjoyed sharing my skills, knowledge and attitude with hundreds of Real Estate professionals and hopefuls through the Learning and Professional Development pathways.*

## WESTERN AUSTRALIA



Clare Seamer

**Phone:** +61 8 9581 9999

**Mobile:** +61 403 233 271

**Email:** [clare.seamer@harcourtsmandurah.com.au](mailto:clare.seamer@harcourtsmandurah.com.au)

**Profile:**

*I am one of the Directors of Harcourts Mandurah, in recent years I was a Licensee, a position I relinquished to concentrate solely on my number one love in the business – listing and selling Real Estate. My passion is people and my motto is "A client today is a client for life" and this drives my commitment and dedication to service. My high level of repeat and referral business is testament to this.*

*I feel the key to my success is having the balance between the love of real estate and the love and support of family and friends. I am lucky enough to have a very supportive husband and 3 amazing sons. This career has given me so many opportunities.*

*The opportunity to give back to an industry that has given me so many different things would be a privilege.*