

		Course	Days	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
All Roles		Harcourts and You	½			31			30			29			15
Sales	New	Law & Documents	1												
		Getting Started the Harcourts Way	4	24-27		7-10	4-7		6-9	11-14		12-15	10-13		5-8
		Graduate Day	1			14	25	23		25	29		31	28	
	Experienced	Agents of Change	½		2			11			10			2	
		Sales Workshops	½												
		Shared Knowledge Panels	½	13											
Administration		Office Administration Program	1												
		Personal Assistants Workshops	½												
		Buyers Assistants Workshops	½												
Technology															
Leadership		Leaders of Change	½											8-9	
		Leadership Program Workshops	½ - 1												
		Expert Panels	½												
Auction		Auction Program	1 - 2			15-16									
		Auction Workshops	½												
Specialist		iStart Workshops	½												
		Recruitment Event	-												
		Quarterly and Annual Awards	-		21-22		20			20				9	