

## HARCOURTS ACADEMY CENTRAL TRAINING CALENDAR 2016

	January	February	March	April	May	June	July	August	September	October	November	December	Key
Monday		1						1					Harcourts + You Day
Tuesday		2	1 NZ Leadership CONF					2 Central Awards			1 Melbourne Cup		
Wednesday		3	2 NZ Leadership CONF			1		3			2		
Thursday		4	3			2		4	1 HNZ		3	1	Sales Programme – Getting Started THW
Friday	1 New Years Day	5	4	1		3	1	5	2 HNZ		4 Rot. PM Forum	2	
Saturday	2	6	5	2		4	2	6	3	1	5	3	
Sunday	3	7	6	3	1 S.H End	5	3	7	4	2	6	4	
Monday	4 After N.Y Holiday	8 Waitangi Day	7	4	2	6 Queens Bday	4	8	5	3	7	5	Law and Documents
Tuesday	5	9	8	5	3 EOY Awards	7	5	9	6 PA Day	4	8	6 BO Xmas	
Wednesday	6	10 Supersession	9 PA Day	6	4	8	6	10	7	5	9	7	Sales Programme – Succeeding THW
Thursday	7	11 Supersession	10	7 Day 1	5	9	7 Rot. PM Forum	11	8	6	10	8	
Friday	8	12	11	8	6	10	8	12	9	7 HAM PM Forum	11	9	
Saturday	9	13	12	9	7	11	9 S.H Begin	13	10	8	12	10	Sales Workshop
Sunday	10	14	13	10	8	12	10	14	11	9 S.H End	13	11	
Monday	11	15	14	11	9	13	11	15	12 Academy Retreat	10	14	12	Leadership Programme
Tuesday	12	16 Central Awards	15	12	10	14	12	16	13 Academy Retreat	11 Scholarship	15	13	
Wednesday	13	17	16	13 Day 2	11	15	13	17	14 Academy Retreat	12	16	14	
Thursday	14	18 Website	17	14	12	16	14	18	15 Academy Retreat	13	17	15	Technology Training
Friday	15	19	18	15	13	17	15	19	16	14	18	16	
Saturday	16	20	19	16 S.H Begin	14	18	16	20	17	15	19	17	
Sunday	17	21	20	17	15	19	17	21	18	16	20	18	
Monday	18	22	21 HNZ	18	16	20	18	22	19	17	21	19	Property Management Programme
Tuesday	19	23	22 HNZ	19	17	21	19 Ham PM Forum	23	20 NAI Cell	18	22	20	Property Management Workshop
Wednesday	20	24	23	20	18	22	20	24	21	19	23	21	
Thursday	21	25	24	21	19	23 HNZ	21	25	22	20	24	22	Auction Training
Friday	22	26	25 Good Friday	22	20	24 HNZ	22	26	23	21	25 HNZ XMAS	23	
Saturday	23	27	26	23	21	25	23	27	24 S.H Begin	22	26	24	Office Administration Programme
Sunday	24	28	27	24	22	26	24 S.H End	28	25	23	27	25 Christmas Day	
Monday	25	29	28 Easter Monday	25 Anzac Day	23 Conference	27	25	29 Top 100 NZ	26	24 Labour Day	28	26 Boxing Day	
Tuesday	26 NAI Cell		29	26	24 Conference/F.I	28 BO Meeting	26	30 Top 100 NZ	27 BO Meeting	25 Central Awards	29	27	Recruitment
Wednesday	27		30	27	25 Conference	29	27 Scholarship	31	28	26	30	28	Future Leaders
Thursday	28		31	28	26	30	28		29	27		29	
Friday	29 Scholarship			29	27		29		30	28		30	Shared Knowledge
Saturday	30			30	28		30			29		31	
Sunday	31				29		31			30			Expert Panel
Monday					30					31			
Tuesday					31								