

## HARCOURTS ACADEMY CENTRAL TRAINING CALENDAR 2016

	January	February	March	April	May	June	July	August	September	October	November	December	Key
Monday		1						1					Harcourts + You Day
Tuesday		2	1					2 Central Awards			1		
Wednesday		3	2			1		3			2		
Thursday		4	3			2		4	1 NZ		3	1	
Friday	1	5	4	1		3	1	5	2		4	2	Sales Programme – Getting Started THW
Saturday	2	6	5	2		4	2	6	3	1	5	3	
Sunday	3	7	6	3	1	5	3	7	4	2	6	4	Law and Documents
Monday	4	8 Waitangi Day	7	4	2	6 Queens Bday	4	8	5	3	7	5	
Tuesday	5	9	8	5	3 EOY Awards	7	5	9	6	4	8	6 BO Xmas	
Wednesday	6	10 Supersession	9	6	4	8	6	10	7	5	9	7	Sales Programme – Succeeding THW
Thursday	7	11 Supersession	10	7 Day 1	5	9	7	11	8	6	10	8	
Friday	8	12	11	8	6	10	8	12	9	7	11	9	
Saturday	9	13	12	9	7	11	9	13	10	8	12	10	Sales Workshop
Sunday	10	14	13	10	8	12	10	14	11	9	13	11	
Monday	11	15	14	11	9	13	11	15	12	10	14	12	
Tuesday	12	16 Central Awards	15	12	10	14	12	16	13	11	15	13	Leadership Programme
Wednesday	13	17	16	13 Day 2	11	15	13	17	14	12	16	14	
Thursday	14	18 Website	17	14	12	16	14	18	15	13	17	15	
Friday	15	19	18	15	13	17	15	19	16	14	18	16	Technology Training
Saturday	16	20	19	16	14	18	16	20	17	15	19	17	
Sunday	17	21	20	17	15	19	17	21	18	16	20	18	
Monday	18	22	21	18	16	20	18	22	19	17	21	19	Property Management Programme
Tuesday	19	23	22	19	17	21	19	23	20	18	22	20	
Wednesday	20	24	23	20	18	22	20	24	21	19	23	21	Property Management Workshop
Thursday	21	25	24	21	19	23	21	25	22	20	24	22	
Friday	22	26	25 Good Friday	22	20	24	22	26	23	21	25	23	Auction Training
Saturday	23	27	26	23	21	25	23	27	24	22	26	24	
Sunday	24	28	27	24	22	26	24	28	25	23	27	25 Christmas Day	Office Administration Programme
Monday	25	29	28 Easter Monday	25 Anzac Day	23 Conference	27	25	29 Top 100 NZ	26	24 Labour Day	28	26 Boxing Day	
Tuesday	26		29	26	24 Conference/F.I	28	26	30 Top 100 NZ	27	25 Central Awards	29	27	Recruitment
Wednesday	27		30	27	25 Conference	29	27	31	28	26	30	28	
Thursday	28		31	28	26	30	28		29	27		29	Future Leaders
Friday	29			29	27		29		30	28		30	
Saturday	30			30	28		30			29		31	Shared Knowledge
Sunday	31				29		31			30			
Monday					30					31			Expert Panel
Tuesday					31								