

		Course	Days	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
All Roles		Harcourts and You	1/2	<u>31</u>			<u>19</u>			18				19		
		Getting Started the Harcourts Way	4		6-9				19-22				2-5			
		Graduate Day	1	16				<u>10</u>					24			
	Experienced	Agents of Change (Induction)	1/2													
		Sales Workshops	1/2		<u>14</u>	19	<u>11</u>				15	12	17			
		Shared Knowledge Panels														
ty ient	New	Property Management Program						<u>15-16</u>								
opert	Experienced	Property Management Workshops			<u>14</u>		11				15		17			
Property Management		Shared Knowledge Panels	12	2018 TBC												
Administration		Office Administration Program	1					<u>23</u>					29			
		Leaders of Change	1/2													
Leadership		Leadership Program Workshops	1	2018 TBC												
		Expert Panels	1/2													
		Future Leader Events	-	2018 TBC										16		
License		Tasmanian Property Representative	3	22-24	<u>19-21</u>		<u>3-5</u>	30-2	5-7 & 25-27							
		Technology Workshops	1/2	Held in office – contact <u>Megan Hampton</u> for more information												
		Commercial Workshops	1/2													
	Specialist	Rural Workshops	1/2													
		Recruitment Event	-													
		Quarterly and Annual Awards	-		14		11									