

Course		Days	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
All Roles		Harcourts and You	½		8			17				4		22	
Sales	New	Certificate of Registration Course	2	24-25	14-15	28-29	22-23	23-24	17-18	25-26	22-23	18-19	17-18	14-15	4-5
		Sales Program	3		4-6		4, 11	2			5-7			18-20`	
		Graduate Day	1						26				11		
	Experienced	Sales Workshops	½		19					4, 5,17	27	26	24		11
		Shared Knowledge	½			22	9	15		10	15		16	7	
Property Management	New	Property Management Program	2			7-8		22			21			13	
	Experienced	Property Management Workshops	½		7	18	10, 12		17	18		20	16	12	
		BDM Club	½					8			8			22	
Administration		Office Administration Program	1					10						26	
		Personal Assistants Workshops	½							16				28	
Leadership		Leadership Program Workshops	½ - 1							11					
		Shared Knowledge	½								5				
		Future Leader Events	-												
Auction		Auction Program	1			27	3				21, 30				
		Auction Workshops	½									3, 17			
Specialist		Technology Workshops	½		13	20		1	19		1, 29		3	22	
		Commercial Workshops	½												
		Rural Workshops	½												
		Recruitment Event	-												
		Quarterly and Annual Awards	-		19				4,			15			7