HARCOURTS ACADEMY NEW SOUTH WALES & ACT **TRAINING CALENDAR 2016**

	January	February	March	April	May	June	July	August	September	October	November	December	Key
Monday		1						1					
Tuesday		2	1					2			1		Harcourts + You Day
Wednesday		3	2			1		3			2		
Thursday		4	3			2		4	1		3	1	
Friday	1	5	4	1		3	1	5	2		4	2	Sales Programme – Getting Started THW
Saturday	2	6	5	2		4	2	6	3	1	5	3	
Sunday	3	7	6	3	1	5	3	7	4	2	6	4	
Monday	4	8	7	4	2	6	4	8	5	3	7	5	Law and Documents
Tuesday	5	9	8	5	3	7	5	9	6	4	8	6	
Wednesday	6	10	9	6	4	8	6	10	7	5	9	7	
Thursday	7	11	10	7	5	9	7	11	8	6	10	8	Sales Programme – Succeeding THW
Friday	8	12	11	8	6	10	8	12	9	7	11	9	
Saturday	9	13	12	9	7	11	9	13	10	8	12	10	
Sunday	10	14	13	10	8	12	10	14	11	9	13	11	Sales Workshop
Monday	11	15	14	11	9	13	11	15	12	10	14	12	
Tuesday	12	16	15	12	10	14	12	16	13	11	15	13	
Wednesday	13	17	16	13	11	15	13	17	14	12	16	14	Leadership Programme
Thursday	14	18	17	14	12	16	14	18	15	13	17	15	
Friday	15	19	18	15	13	17	15	19	16	14	18	16	
Saturday	16	20	19	16	14	18	16	20	17	15	19	17	Technology Training
Sunday	17	21	20	17	15	19	17	21	18	16	20	18	
Monday	18	22	21	18	16	20	18	22	19	17	21	19	Property Management Programme
Tuesday	19	23	22	19	17	21	19	23	20	18	22	20	
Wednesday	20	24	23	20	18	22	20	24	21	19	23	21	Property Management Workshop
Thursday	21	25	24	21	19	23	21	25	22	20	24	22	
Friday	22	26	25	22	20	24	22	26	23	21	25	23	Auction Training
Saturday	23	27	26	23	21	25	23	27	24	22	26	24	
Sunday	24	28	27	24	22	26	24	28	25	23	27	25	Office Administration Programme
Monday	25	29	28	25	23	27	25	29	26	24	28	26	
Tuesday	26		29	26	24	28	26	30	27	25	29	27	Recruitment
Wednesday	27		30	27	25	29	27	31	28	26	30	28	
Thursday	28		31	28	26	30	28		29	27		29	Future Leaders
Friday	29			29	27		29		30	28		30	
Saturday	30			30	28		30			29		31	Shared Knowledge
Sunday	31				29		31			30			
Monday					30					31			Expert Panel
Tuesday					31								