

		Course	Days	Jan	Feb	Mar
All Roles		Harcourts and You	½		8	
Sales	New	Certificate of Registration Course	2	24-25	14-15	28-29
		Sales Program	3		4-6	
		Graduate Day	1			
	Experienced	Sales Workshops	½			
		Shared Knowledge	½			22
Property Management	New	Property Management Program	2			7-8
	Experienced	Property Management Workshops	½		7	18
		BDM Club	½			
Administration		Office Administration Program	1			
		Personal Assistants Workshops	½			
Leadership		Leadership Program Workshops	½ - 1			
		Shared Knowledge	½			
		Future Leader Events	-			
Auction		Auction Program	1			27
		Auction Workshops	½			
Specialist		Technology Workshops	½		13	20
		Commercial Workshops	½			
		Rural Workshops	½			
		Recruitment Event	-			
		Quarterly and Annual Awards	-		19	