

HARCOURTS ACADEMY (Queensland) TRAINING CALENDAR 2015

	January	February	March	April	May	June	July	August	September	October	November	December	Key		
Monday						1							Harcourts + You Day		
Tuesday						2			1			1		Sales Programme – Getting Started THW	
Wednesday				1		3	1		2			2			2
Thursday	1			2		4	2		3	1		3	Sales Programme –Succeeding THW		
Friday	2			3	1	5	3	3	4	2		4		Auctioneer Programme	
Saturday	3			4	2	6	4	1	5	3		5			Property Management Programme
Sunday	4	1	1	5	3	7	5	2	6	4	1	6	Property Management Workshop		
Monday	5	2	2	6	4	8	6	3	7	5	2	7		Shared Knowledge	
Tuesday	6	3	3	7	5	9	7	4	4	8	3	8			Systems Support Programme
Wednesday	7	4	4	8	6	10	8	5	5	9	4	9	9		
Thursday	8	5	5	9	7	11	9	6	10	8	5	10	10	Future Leaders	
Friday	9	6	6	10	8	12	10	7	11	9	6	11	Sales Workshop		
Saturday	10	7	7	11	9	13	11	8	12	10	7	12			Leadership
Sunday	11	8	8	12	10	14	12	9	13	11	8	13		Sales Programme – Getting Started THW	
Monday	12	9	9	13	11	15	13	10	14	12	9	14	Sales Programme –Succeeding THW		
Tuesday	13	10	10	14	12	16	16	14	15	13	10	10			Auctioneer Programme
Wednesday	14	14	11	15	13	17	17	15	16	14	11	16		Property Management Programme	
Thursday	15	12	12	16	14	18	16	13	17	15	12	17	Property Management Workshop		
Friday	16	13	13	17	15	19	17	14	18	16	13	18			Shared Knowledge
Saturday	17	14	14	18	16	20	18	15	19	17	14	19		Systems Support Programme	
Sunday	18	15	15	19	17	21	19	16	20	18	15	20	Harcourts One Training		
Monday	19	16	16	20	18	22	20	17	21	19	16	21			Future Leaders
Tuesday	20	17	17	21	19	23	21	18	22	20	17	22		Sales Workshop	
Wednesday	21	18	18	22	20	24	22	19	19	23	21	18	Leadership		
Thursday	22	19	19	23	21	25	23	20	20	24	22	24			Sales Programme – Getting Started THW
Friday	23	20	20	24	22	26	24 Next Gen Websites	21	25	23	20	25		Sales Programme –Succeeding THW	
Saturday	24	21	21	25	23	27	25	22	26	24	21	26	Auctioneer Programme		
Sunday	25	22	22	26	24	28	26	23	27	25	22	27			Property Management Programme
Monday	26	23	23	27	25	29	27	24	28	26	23	28		Property Management Workshop	
Tuesday	27	24	24	28	26	30	28	25	29	27	24	29	Shared Knowledge		
Wednesday	28	25	25	29	27		29	26	30	28	25	30			Systems Support Programme
Thursday	29	26	26	30	28		30	27		29	26	31		Harcourts One Training	
Friday	30	27	27		29		31	28		30	27		Future Leaders		
Saturday	31	28	28		30			29		31	28				Sales Workshop
Sunday			29		31			30			29			Leadership	
Monday			30					31			30		Sales Programme – Getting Started THW		
Tuesday			31												Sales Programme –Succeeding THW