

Course			Days	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
All Roles			Harcourts and You	½											
Sales	New	Law & Documents	1		16		6		22						
		Getting Started the Harcourts Way	4		19-22		9-12		25-28				29 Oct – 1 Nov		
		Graduate Day	1			7			20						
		Agents of Change (Induction)	½		13		4		12						
	Experienced	Sales Workshops	½		27			2							
		Shared Knowledge Panels	½			28			19						
Property Management	New	Property Management Program	2			12,13									
		Graduate Day	1												
	Experienced	Property Management Workshops	½												
		Shared Knowledge Panels	½												
Administration		Office Administration Program	1			14									
Leadership		Leaders of Change	½												
		Leadership Program Workshops	1												
		Expert Panels	½		28	27		15							
		Future Leader Events	-												
Auction		Auction Program	2			1,2			14,15						
		Auction Workshops	½												
Specialist		Technology Workshops	½	24	20	13		22	26						
		Mandatory CPD	½										17		12
		Rural Workshops	½												
		Recruitment Event	-	24		28		23							
		Quarterly and Annual Awards	-		9		28								