Course		Days	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
All Roles		Harcourts and You	1/2	<u>23</u>						<u>10</u>				<u>13</u>	
Sales	New	Law & Documents	2	16 & 17	26 & 27	18 & 19		9 & 10	19 & 20	22 & 23	<u>15 &amp; 16</u>	16 & 17		<u>6&amp;7</u>	
		Sales Program (Licence Course)	4		5 to 8	12 to 15	9 to 12	20 to 23		2 to 5	6 to 9	3 to 6	15 to 18	19 to 22	
		Graduate Day	1												
	Experienced	Sales Workshops	1/2		21	20, 27	2, 15 to 17	1,8,15	18		1	25	23	28	
		Shared Knowledge	1/2												
ty ient	New	Property Management Program (Licence Course)	3	15,30	,31,01	4,5,6		6,7,8,17	12,13,14,17,26	29,30,31	12,13,14			25 to 27	
Property Management	Experienced	Property Management Workshops	1/2	22	21	<u>7, 12</u>			18,20,27	<u>9</u>	<u>6, 15, 20</u>	<u>19</u>		<u>7,19</u>	<u>5,10</u>
Mar		BDM Club	1/2			<u>21</u>			<u>25</u>			<u>12</u>			
۸۵	ministration	Office Administration Program	1			21									
Administration		Personal Assistants Workshops	1/2												
Leadership		Leadership Program Workshops	1/2			28		16		11	29				
		Shared Knowledge	1/2												
		Future Leader Events	-												
	Auction	Auction Program	2		18 & 19	<u>25 &amp; 26</u>		13 & 14	4 & 5, 24 & 25	<u>17 &amp; 18</u>	20 & 21	18 & 19	30 & 31		3 & 4
Auction		Auction Workshops	1/2				3								
		Technology Workshops	1/2	23	<u>20</u>	19									
		Commercial Workshops	1/2												
	Specialist	Rural Workshops	1/2												
		Recruitment Event	-												
		Quarterly and Annual Awards	-		21			3		25				14	