HARCOURTS ACADEMY WELLINGTON **TRAINING CALENDAR 2015**

	January	February	March	April	May	June	July	August	September	October	November	December	Key
Monday						1							Harcourts + You Day
Tuesday						2			1			1	
Wednesday				1		3	1		2			2	
Thursday	1			2		4	2		3	1		3	Sales Programme – Getting Started THW
Friday	2			3	1 N PLYMOUTH	5	3		4	2		4	
Saturday	3			4	2	6	4	1	5	3		5	
Sunday	4	1	1	5	3	7	5	2	6	4	1	6	Law and Documents
Monday	5	2 NEW	2	6	4 HAWKES BAY	8	6	3 NEW	7	5	2	7	
Tuesday	6	3 PLYMOUTH	3	7	5	9	7	4 PLYMOUTH	8	6	3	8	
Wednesday	7	4	4	8	6	10	8	5	9	7	4	9	Sales Programme – Succeeding THW
Thursday	8	5	5	9	7	11	9	6	10	8	5	10	
Friday	9	6	6 FACE-TO-FACE	10	8	12	10	7	11	9	6	11	
Saturday	10	7	7	11	9	13	11	8	12	10	7	12	Sales Workshop
Sunday	11	8	8	12	10	14	12	9	13	11	8	13	
Monday	12	9 HAWKES BAY	9	13	11	15	13	10 HAWKES	14	12	9	14	
Tuesday	13	10	10	14	12	16	14	11 BAY	15	13	10	15	Leadership Programme
Wednesday	14	11	11	15	13	17	15	12	16	14	11	16	
Thursday	15	12	12	16	14	18	16	13	17	15	12 NEW	17	
Friday	16	13	13	17 FACE-TO-FACE	15	19	17 FACE-TO-FACE	14	18	16	13 PLYMOUTH	18	Technology Training
Saturday	17	14	14	18	16	20	18	15	19	17	14	19	
Sunday	18	15	15	19	17	21	19	16	20	18	15	20	
Monday	19	16	16	20	18	22	20	17	21	19	16 HAWKES BAY	21	Property Management Programme
Tuesday	20	17	17	21	19	23	21	18	22	20	17	22	
Wednesday	21	18	18	22	20	24	22	19	23	21	18	23	Property Management Workshop
Thursday	22	19	19	23	21	25	23	20 WEB TRG	24	22	19	24	
Friday	23	20	20	24	22	26	24	21	25 FACE-TO-FACE	23	20	25	Auction Training
Saturday	24	21	21	25	23	27	25	22	26	24	21	26	
Sunday	25	22	22	26	24	28	26	23	27	25	22	27	Office Administration Programme
Monday	26	23	23	27	25	29	27	24	28	26	23	28	
Tuesday	27	24	24	28	26	30	28	25	29	27	24	29	Recruitment
Wednesday	28	25	25	29	27		29	26	30	28	25	30	
Thursday	29	26	26	30 N PLYMOUTH	28		30	27		29	26	31	Future Leaders
Friday	30 FACE-TO-FACE	27	27		29 FACE-TO-FACE		31	28 FACE-TO-FACE		30	27 FACE-TO-FACE		
Saturday	31	28	28		30			29		31	28		Shared Knowledge
Sunday			29		31			30			29		
Monday			30					31			30		Expert Panel
Tuesday			31										