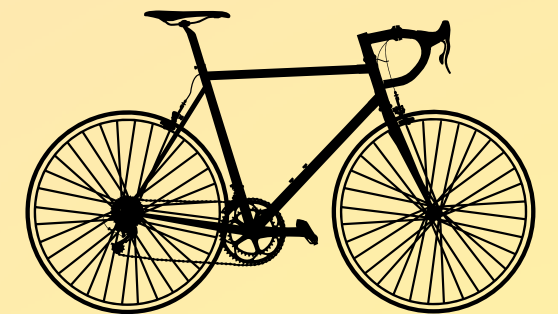


Cyclistic

Data Analysis



Objective:

Increasing the number of subscription users
by making casual users register themselves as
members

About Data

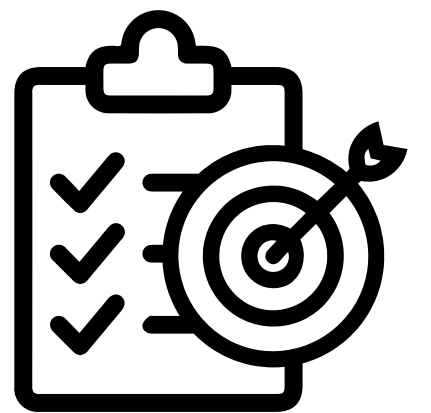
Collected by: Cyclistic

Time period:

Jan,2022-Dec,2022

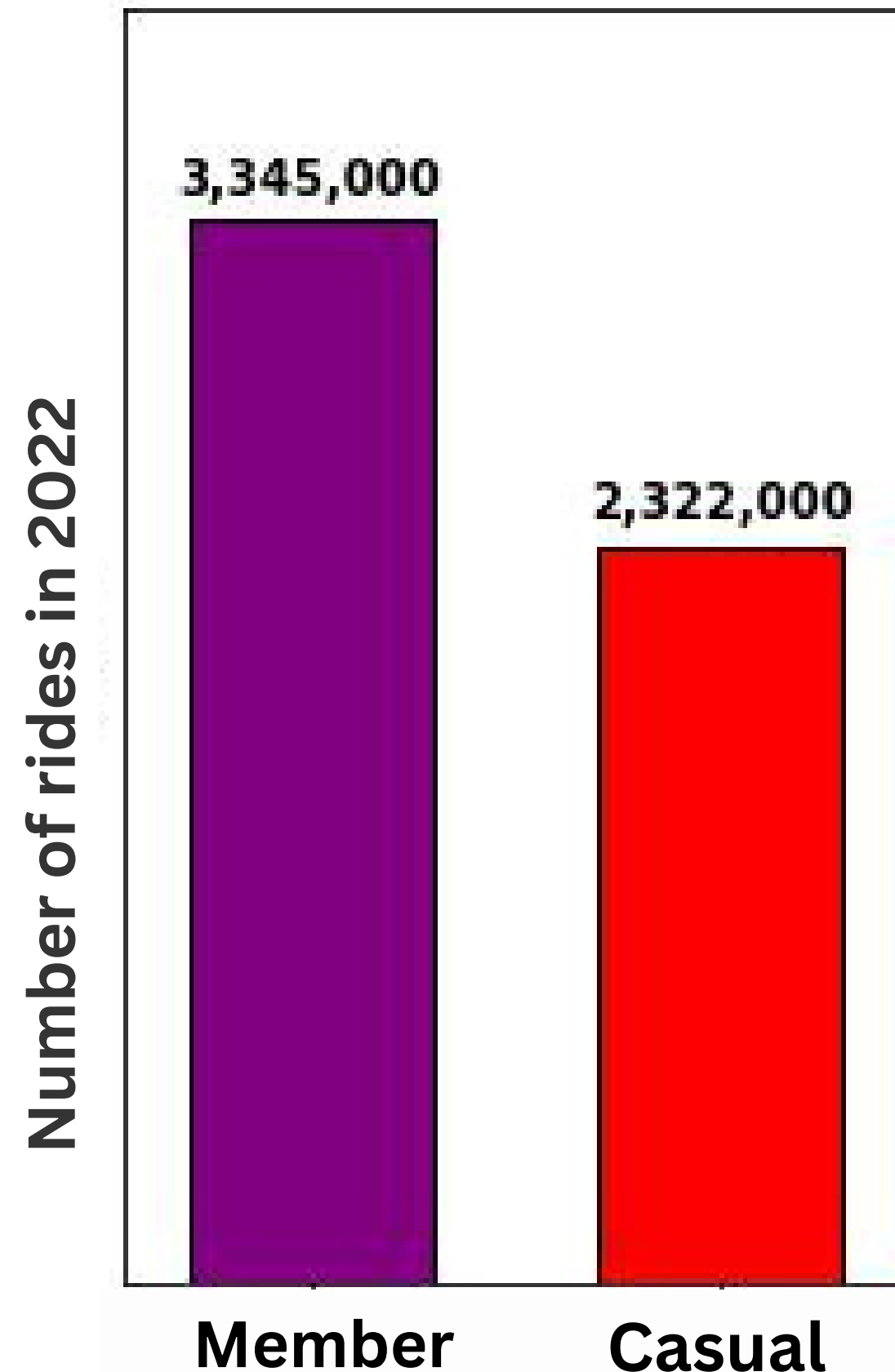
Mentioned here are the descriptions of every data column taken into consideration in the analysis process

- Types of rides (Classic,Electric,Docked)
- Starting date and time of ride
- Ending date and time of ride
- User type (Member,Casual)



The Ratio

This shows us the number of potential rides taken by casual riders that can be converted into subscription rides

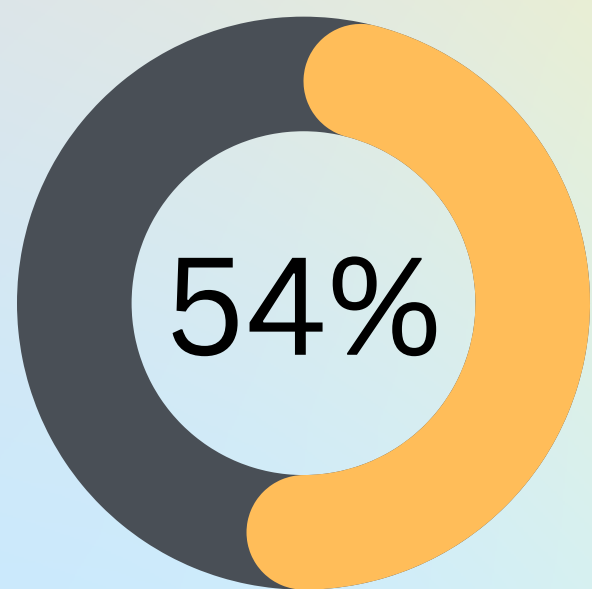


2 MILLION+

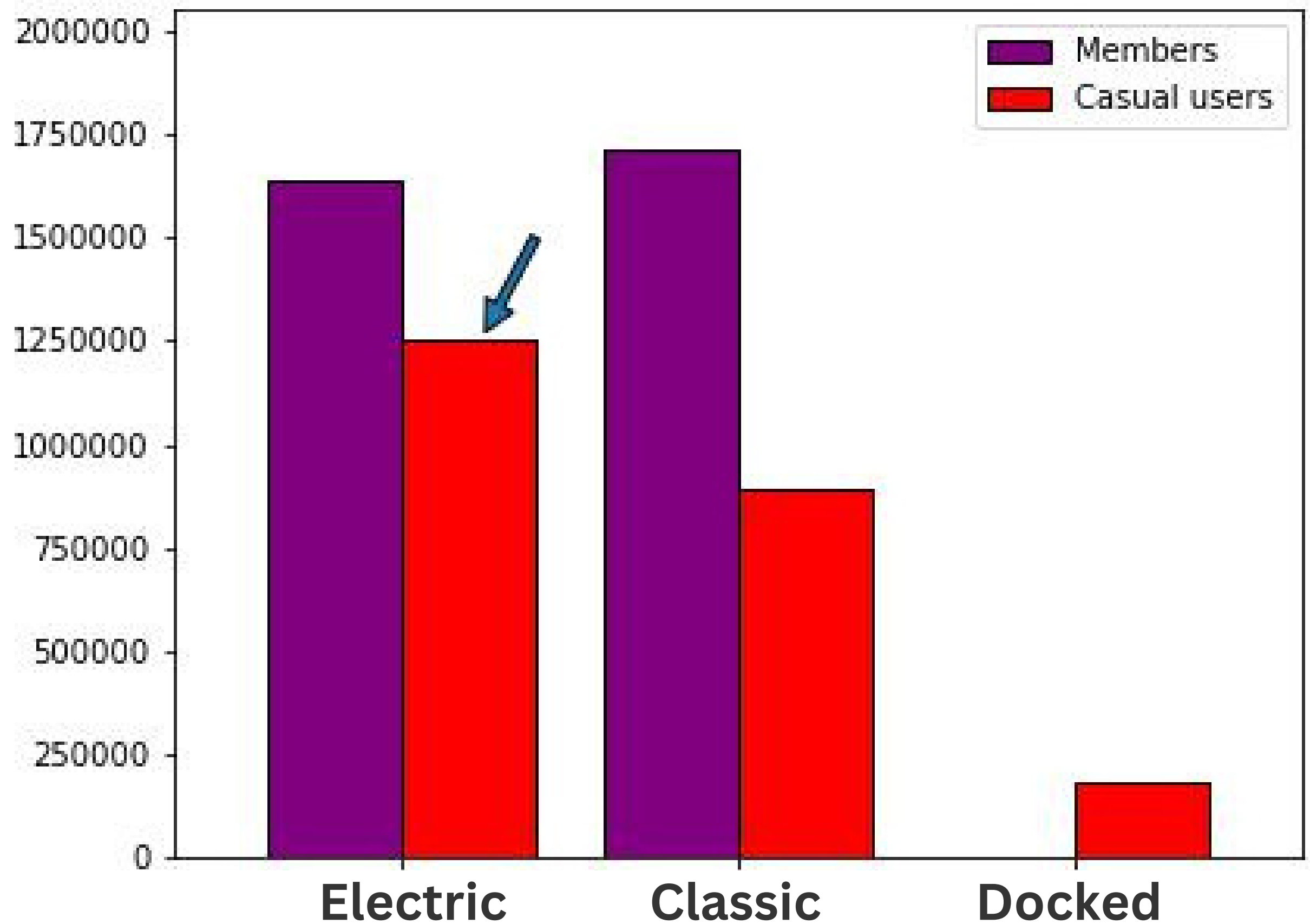
There are above 2 million rides that were potential subscription rides

Type of bikes

Casual users prefer electric bikes over other types

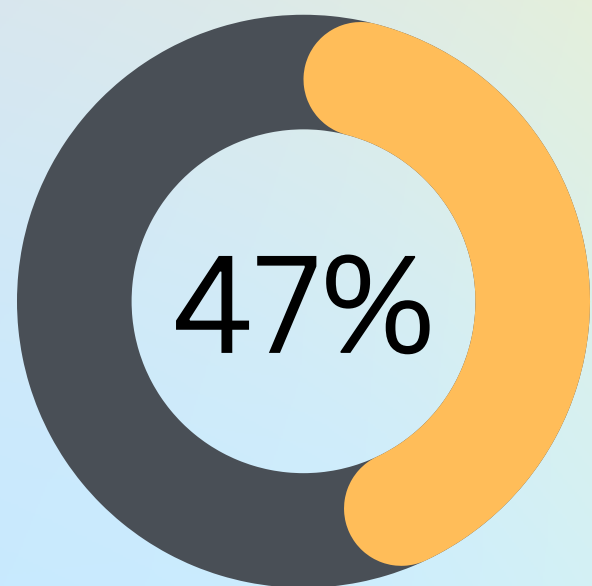


54% of all casual rides are electric bicycle rides

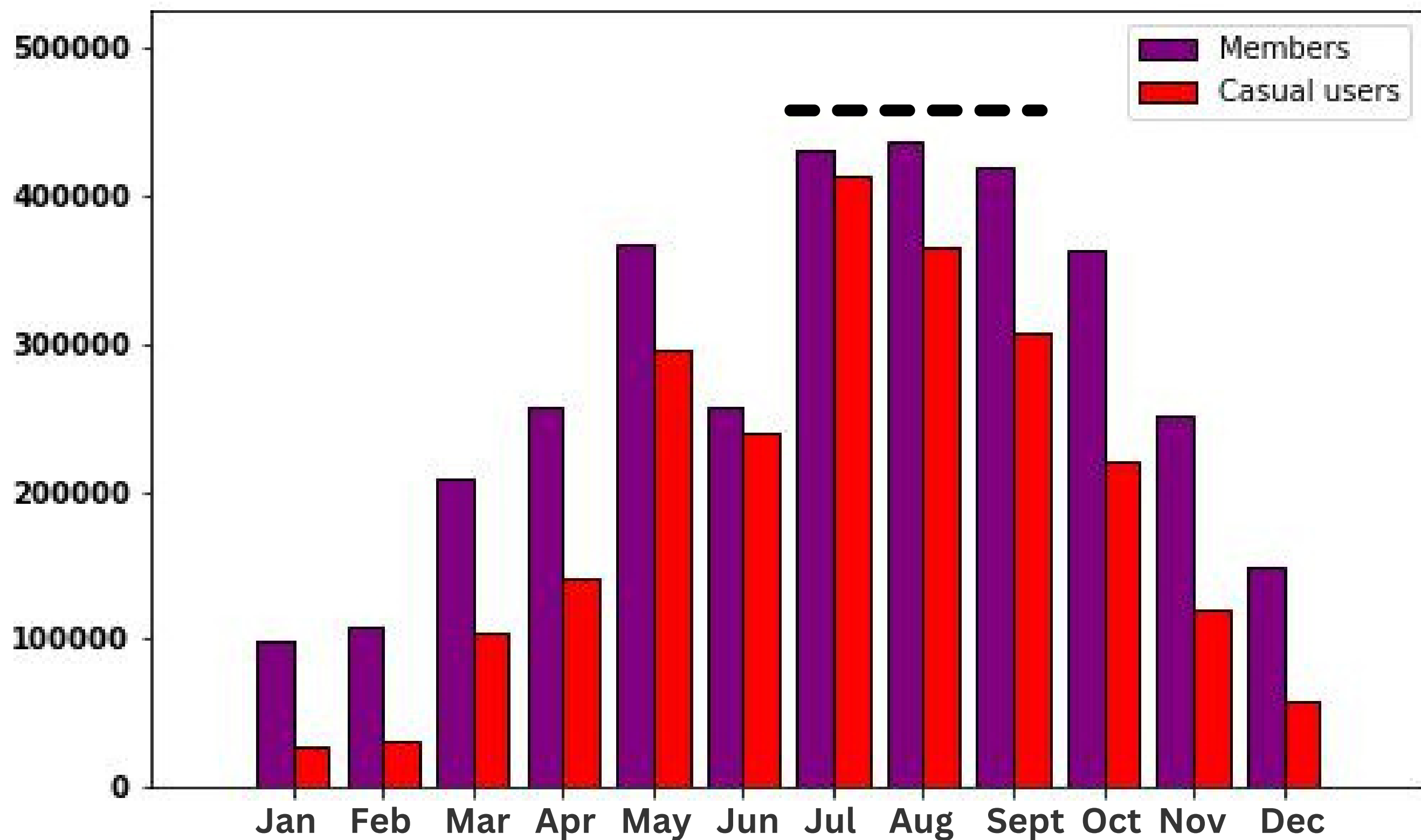


Monthly trend

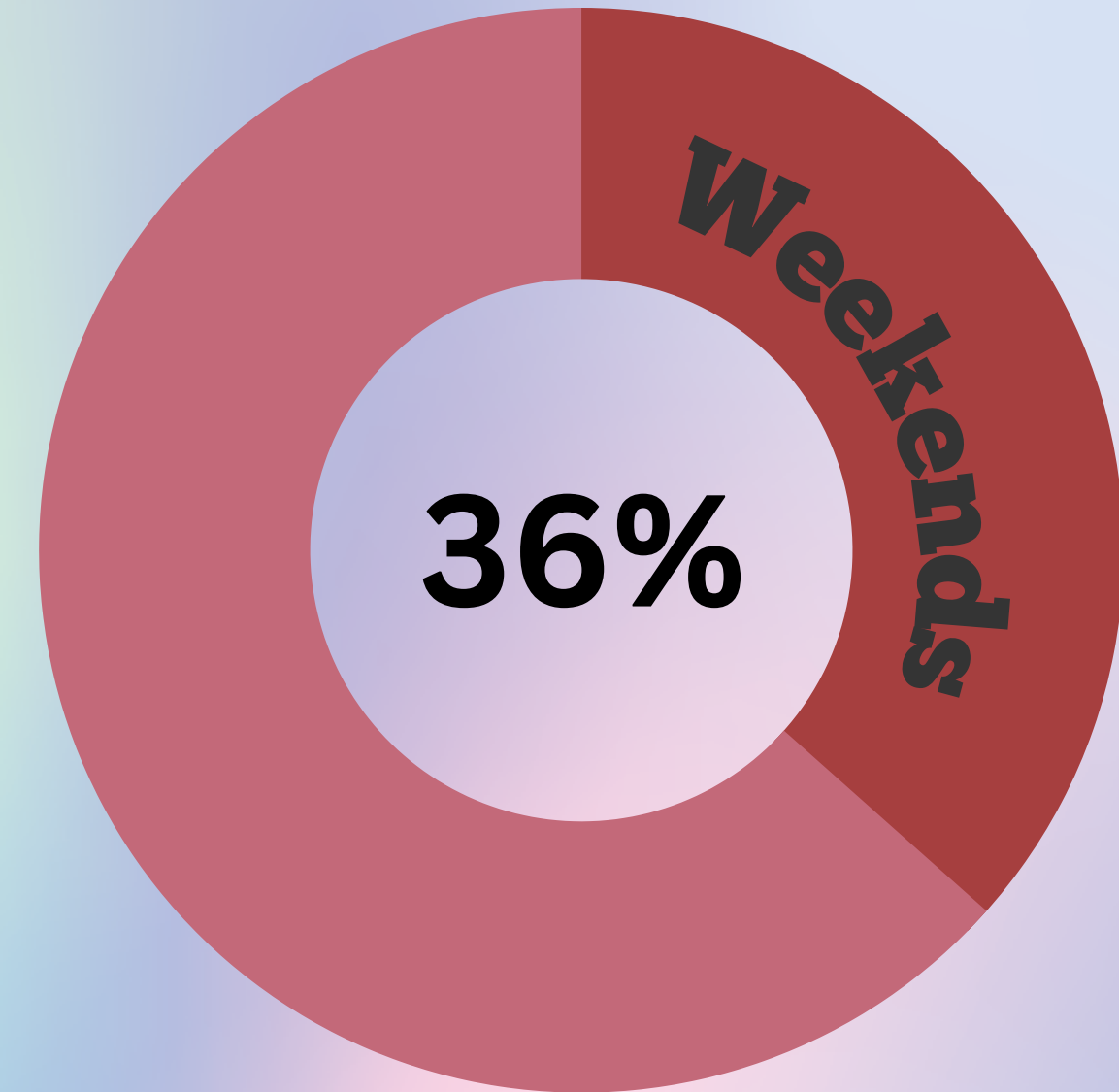
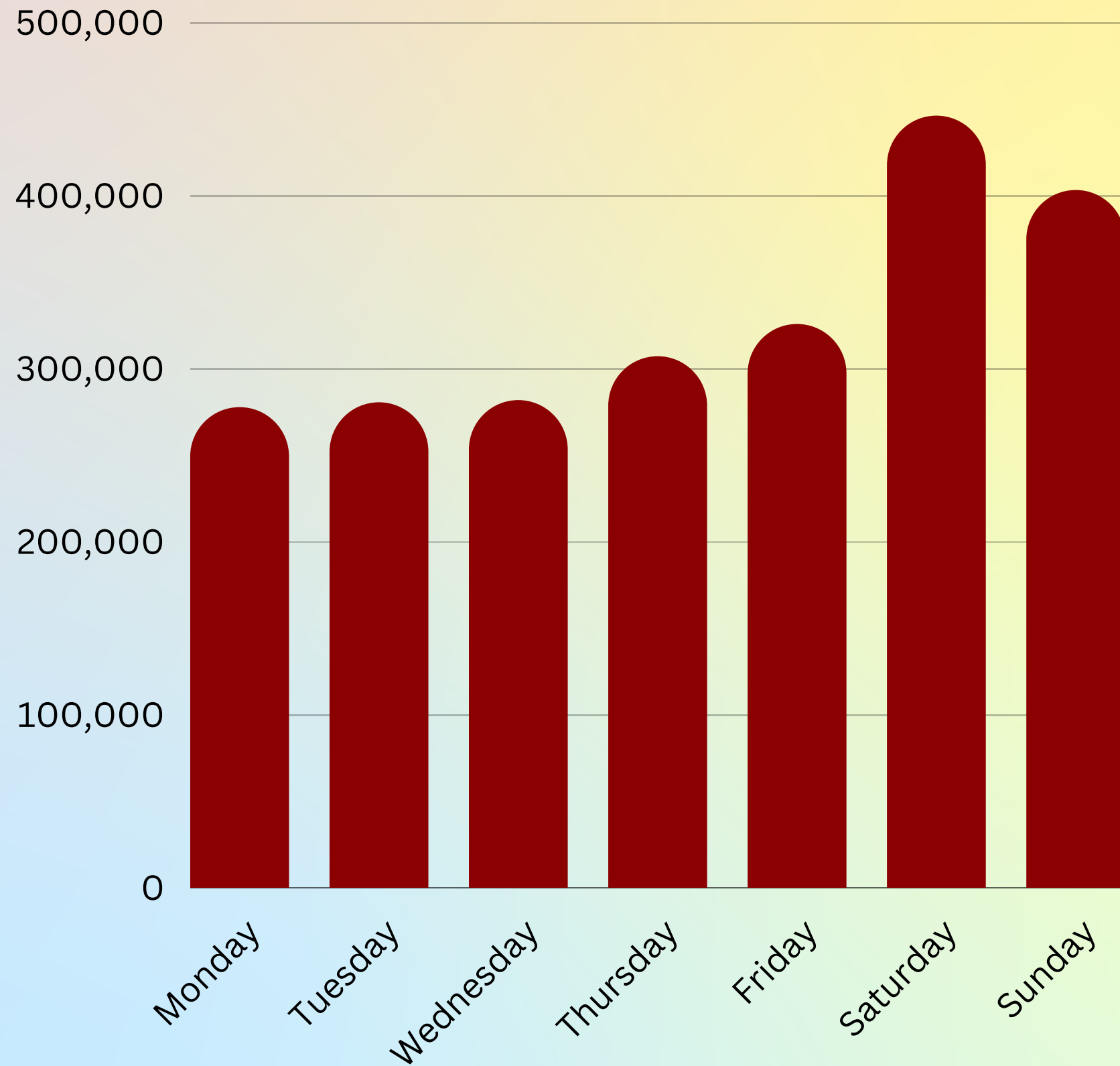
The number of rides rise in months of July, August and September for both members and casual riders



47% of all casual rides are in the just 3 months of July, August and september



Weekly trend

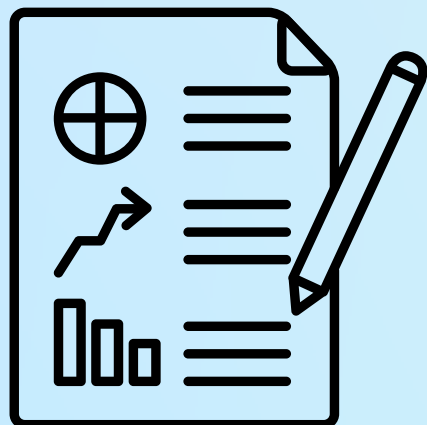


**36% of all casual rides were
taken on weekends**

OBSERVATIONS

What does this data tell us?

- Casual riders prefer Electric bikes
- They prefer riding in the summer months (July, Aug, Sept)
- Weekends observe more number of casual riders



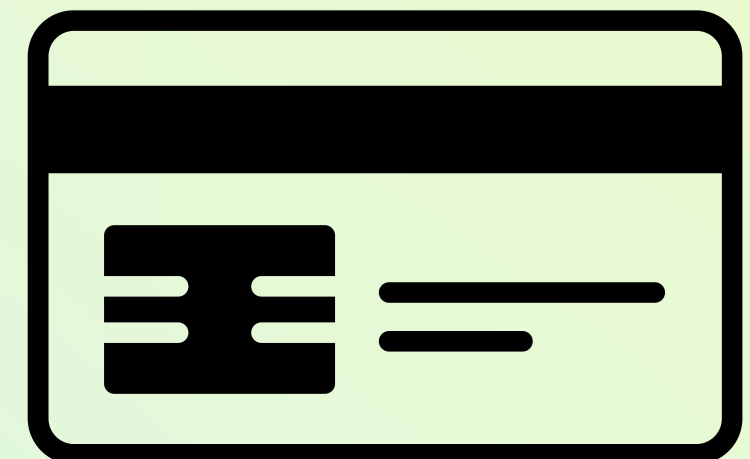
Data driven suggestions



- Increase the number of electric bicycles available to public and give benefits to electric bicycle riders with subscription.
- Lower the subscription price in summers and marketing should start in winters itself.
- Increase the prices of casual rides on weekends slightly.

General suggestion

**Introduce a rechargeable and non refundable card system for subscription users so it gives the feeling of a casual ride
This will make payments easier and convenient for riders and they'll prefer it over paying cash for every ride**





Thank you!

do you have any questions?



Appendix ->

Assumptions & Neglected data

Neglected data is the data that was available for analysis but was not taken under consideration because of assumptions



Ride-id

There's a unique id generated for each bike ride, Despite it being a primary key, contributes nothing to the analysis

Start-End

The start and end locations of rides don't contribute much to the subscription model because the type of location (Industrial Area ,parks, residential areas or working offices) is not provided