

Pizza sales analysis

SQL PROJECT

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Objective

The objective of this SQL project on pizza sales analysis is to utilize data analysis techniques to extract insightful information from a database. By doing so, stakeholders can make informed decisions and foster business growth within the competitive pizza industry.

LEVEL OF QUERIES

BASICS

include : Select, Group by,
Order By, Limit, Desc

INTERMEDIATE

include : Joins, Group by,
Order By, Limit

ADVANCE

include : CTE (Common
Table Expression), Window
Functions

BASICS

1. Retrieve the total number of orders placed.

```
SELECT  
    COUNT(order_id) AS total_orders  
FROM  
    orders;
```

| | total_orders |
|---|--------------|
| ▶ | 21350 |

2. Calculate the total revenue generated from pizza sales.

```
SELECT  
    ROUND(SUM(order_details.quantity * pizzas.price),  
          2) AS total_sales  
FROM  
    order_details  
    JOIN  
    pizzas ON order_details.pizza_id = pizzas.pizza_id;
```

| | total_sales |
|---|-------------|
| ▶ | 817860.05 |

3. Identify the highest-priced pizza.

```
SELECT
    pizza_types.name, pizzas.price
FROM
    pizza_types
    JOIN
        pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
ORDER BY pizzas.price DESC
LIMIT 1;
```

| | name | price |
|---|-----------------|-------|
| ▶ | The Greek Pizza | 35.95 |

4. Identify the most common pizza size ordered.

```
SELECT
  pizzas.size,
  COUNT(order_details.order_details_id) AS order_count
FROM
  pizzas
  JOIN
    order_details ON pizzas.pizza_id = order_details.Pizza_id
GROUP BY pizzas.size
ORDER BY order_count DESC;
```

| | size | order_count |
|---|------|-------------|
| ▶ | L | 18526 |
| | M | 15385 |
| | S | 14137 |
| | XL | 544 |
| | XXL | 28 |

5. List the top 5 most ordered pizza types along with their quantities.

```
SELECT
    pizza_types.name, SUM(order_details.quantity) AS quantity
FROM
    pizza_types
    JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
    JOIN
    order_details ON order_details.Pizza_id = pizzas.pizza_id
GROUP BY pizza_types.name
ORDER BY quantity DESC
LIMIT 5;
```

| | name | quantity |
|---|----------------------------|----------|
| ► | The Classic Deluxe Pizza | 2453 |
| | The Barbecue Chicken Pizza | 2432 |
| | The Hawaiian Pizza | 2422 |
| | The Pepperoni Pizza | 2418 |
| | The Thai Chicken Pizza | 2371 |

INTERMEDIATE

6. Join the necessary tables to find the total quantity of each pizza category ordered.

```
SELECT
    pizza_types.category,
    SUM(order_details.quantity) AS quantity
FROM
    pizza_types
    JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
    JOIN
    order_details ON order_details.Pizza_id = pizzas.pizza_id
GROUP BY pizza_types.category
ORDER BY quantity DESC;
```

| | category | quantity |
|---|----------|----------|
| ▶ | Classic | 14888 |
| | Supreme | 11987 |
| | Veggie | 11649 |
| | Chicken | 11050 |

7. Determine the distribution of orders by hour of the day.

```
SELECT  
    HOUR(order_time) AS hour, COUNT(order_id) AS order_count  
FROM  
    orders  
GROUP BY HOUR(order_time);
```

| | hour | order_count |
|---|------|-------------|
| ▶ | 11 | 1231 |
| | 12 | 2520 |
| | 13 | 2455 |
| | 14 | 1472 |
| | 15 | 1468 |
| | 16 | 1920 |
| | 17 | 2336 |

8. Join relevant tables to find the category-wise distribution of pizzas.

```
SELECT  
    category, COUNT(name)  
FROM  
    pizza_types  
GROUP BY category;
```

| | category | COUNT(name) |
|---|----------|-------------|
| ▶ | Chicken | 6 |
| | Classic | 8 |
| | Supreme | 9 |
| | Veggie | 9 |

9. Group the orders by date and calculate the average number of pizzas ordered per day.

```
SELECT
    ROUND(AVG(quantity), 0)
FROM
    (SELECT
        orders.order_date, SUM(order_details.quantity) AS quantity
    FROM
        orders
    JOIN order_details ON orders.order_id = order_details.order_id
    GROUP BY orders.order_date) AS order_quantity;
```

| | |
|---|-------------------------|
| | ROUND(AVG(quantity), 0) |
| ▶ | 138 |

10.Determine the top 3 most ordered pizza types based on revenue.

```
SELECT
  pizza_types.name,
  SUM(order_details.quantity * pizzas.price) AS revenue
FROM
  pizza_types
  JOIN
  pizzas ON pizzas.pizza_type_id = pizza_types.pizza_type_id
  JOIN
  order_details ON order_details.Pizza_id = pizzas.pizza_id
GROUP BY pizza_types.name
ORDER BY revenue DESC
LIMIT 3;
```

| | name | revenue |
|---|------------------------------|----------|
| ► | The Thai Chicken Pizza | 43434.25 |
| | The Barbecue Chicken Pizza | 42768 |
| | The California Chicken Pizza | 41409.5 |

ADVANCE

11. Calculate the percentage contribution of each pizza type to total revenue.

```
SELECT
    pizza_types.category,
    ROUND(SUM(order_details.quantity * pizzas.price) / (SELECT
        ROUND(SUM(order_details.quantity * pizzas.price),
            2) AS total_sales
    FROM
        order_details
        JOIN
            pizzas ON order_details.pizza_id = pizzas.pizza_id) * 100,
    2) AS revenue
FROM
    pizza_types
    JOIN
        pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
    JOIN
        order_details ON order_details.Pizza_id = pizzas.pizza_id
GROUP BY pizza_types.category
ORDER BY revenue DESC;
```

| | category | revenue |
|---|----------|---------|
| ▶ | Classic | 26.91 |
| | Supreme | 25.46 |
| | Chicken | 23.96 |
| | Veggie | 23.68 |

12. Analyze the cumulative revenue generated over time.

```
SELECT order_date,  
SUM(revenue) OVER(ORDER BY order_date) AS cum_revenue  
FROM  
(SELECT orders.order_date,  
SUM(order_details.quantity * pizzas.price) AS revenue  
FROM order_details JOIN pizzas  
ON order_details.Pizza_id = pizzas.pizza_id  
JOIN orders  
ON orders.order_id = order_details.order_id  
GROUP BY orders.order_date) AS sales;
```

| | order_date | cum_revenue |
|---|------------|-----------------------|
| ▶ | 2015-01-01 | 2713.8500000000000004 |
| | 2015-01-02 | 5445.75 |
| | 2015-01-03 | 8108.15 |
| | 2015-01-04 | 9863.6 |
| | 2015-01-05 | 11929.55 |
| | 2015-01-06 | 14358.5 |

13.Determine the top 3 most ordered pizza types based on revenue for each pizza category.

```
SELECT name, revenue FROM
(SELECT category, name, revenue,
RANK() OVER(PARTITION BY category ORDER BY revenue DESC) AS rn
FROM
(SELECT pizza_types.category, pizza_types.name,
SUM((order_details.quantity) * pizzas.price) AS revenue
FROM pizza_types JOIN pizzas
ON pizza_types.pizza_type_id = pizzas.pizza_type_id
JOIN order_details
ON order_details.Pizza_id = pizzas.pizza_id
GROUP BY pizza_types.category, pizza_types.name) AS a) AS b
WHERE rn <= 3;
```

| | name | revenue |
|---|------------------------------|----------|
| ► | The Thai Chicken Pizza | 43434.25 |
| | The Barbecue Chicken Pizza | 42768 |
| | The California Chicken Pizza | 41409.5 |
| | The Classic Deluxe Pizza | 38180.5 |
| | The Hawaiian Pizza | 32273.25 |
| | The Pepperoni Pizza | 30161.75 |



THANK YOU

Pizza alone won't fill the emptiness of your soul. you'll also need beer