# **Project Name** - E-commerce Furniture Dataset 2024 (Part 2)

Project Type - Some more Charts and Visualization

**Industry** - Unified Mentor

Contribution - Individual

Member Name - Hare Krishana Mishra

Task - 2

# **Project Summary -**

#### **Project Description:**

The E-commerce Furniture Dataset 2024 project involves analyzing 2,000 entries of furniture product data scraped from AliExpress. The dataset contains product details, pricing, sales numbers, and additional tags, offering insights into consumer purchasing patterns and online furniture market trends. The project applies data analytics and machine learning techniques to explore, visualize, and model sales predictions.

#### **Objective:**

Predict the number of furniture items sold (sold) based on product attributes such as:

- productTitle
- originalPrice
- · price
- tagText

## **Key Project Details:**

**Domain:** Data Analytics & Machine Learning

Tech Stack: Python, Pandas, Scikit-learn, Matplotlib, Seaborn

#### **Dataset Features:**

productTitle: Furniture item name

· originalPrice: Price before discounts

· price: Current selling price

· price: Current selling price

- · sold: Units sold
- tagText: Extra product info (e.g., "Free shipping")

# Let's Begin:-

```
In [ ]:
import pandas as pd
import seaborn as sns
import matplotlib.pyplot as plt
In [ ]:
df = pd.read csv('/content/ecommerce furniture dataset 2024.csv')
Data Collection
In [ ]:
df.head()
Out[]:
                                       productTitle originalPrice
                                                                     price sold
                                                                                       tagText
 0
     Dresser For Bedroom With 9 Fabric Drawers Ward...
                                                             NaN
                                                                    $46.79
                                                                             600
                                                                                  Free shipping
 1
        Outdoor Conversation Set 4 Pieces Patio Furnit...
                                                             NaN
                                                                   $169.72
                                                                               0 Free shipping
 2
     Desser For Bedroom With 7 Fabric Drawers Organ...
                                                            $78.4
                                                                    $39.46
                                                                               7 Free shipping
       Modern Accent Boucle Chair, Upholstered Tufted ...
 3
                                                             NaN
                                                                   $111.99
                                                                               0 Free shipping
    Small Unit Simple Computer Desk Household Wood...
                                                           $48.82
                                                                    $21.37
                                                                               1 Free shipping
```

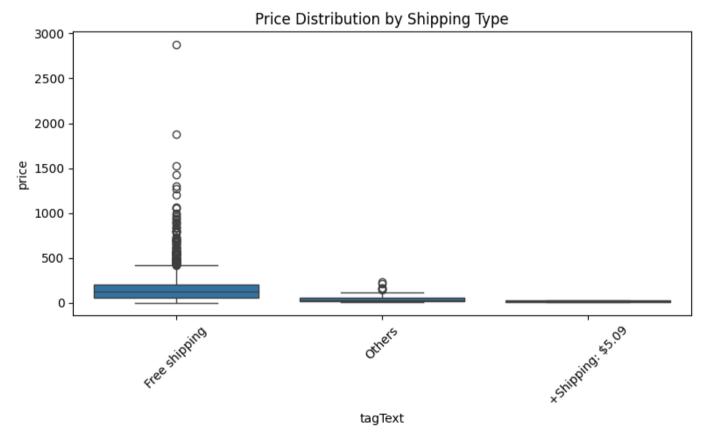
#### **Data Preprocessing**

```
In [ ]:
# Check for missing values
print(df.isnull().sum())
                    0
productTitle
originalPrice
                 1513
                    0
price
sold
                    0
                    3
tagText
dtype: int64
In [ ]:
df.shape
Out[]:
(2000, 5)
In [ ]:
#Dropping any rows with missing values (if applicable
df.drop(['originalPrice'],axis=1,inplace=True)
```

In [ ]:

```
df.head()
Out[]:
                                                                        tagText
                                       productTitle
                                                      price sold
     Dresser For Bedroom With 9 Fabric Drawers Ward...
 0
                                                     $46.79
                                                              600 Free shipping
 1
       Outdoor Conversation Set 4 Pieces Patio Furnit...
                                                    $169.72
                                                                  Free shipping
 2
     Desser For Bedroom With 7 Fabric Drawers Organ...
                                                     $39.46
                                                                   Free shipping
 3
      Modern Accent Boucle Chair, Upholstered Tufted ...
                                                    $111.99
                                                                   Free shipping
   Small Unit Simple Computer Desk Household Wood...
                                                     $21.37
                                                                   Free shipping
In [ ]:
df['tagText'].nunique()
Out[]:
100
In [ ]:
df['tagText'].value counts()
Out[]:
                    count
           tagText
     Free shipping
                     1880
   +Shipping: $5.09
                        9
 +Shipping: $239.64
                        2
                        2
  +Shipping: $80.21
  +Shipping: $94.92
                        2
 +Shipping: $134.27
                        1
 +Shipping: $151.69
                         1
 +Shipping: $41.93
                         1
  +Shipping: $78.61
                        1
 +Shipping: $171.49
                         1
100 rows × 1 columns
dtype: int64
In [ ]:
# Replace all values except 'Free shipping' and '+Shipping: $5.09' with 'others'
df['tagText'] = df['tagText'].apply(
     lambda x: x if isinstance(x, str) and x in ['Free shipping', '+Shipping: $5.09'] els
```

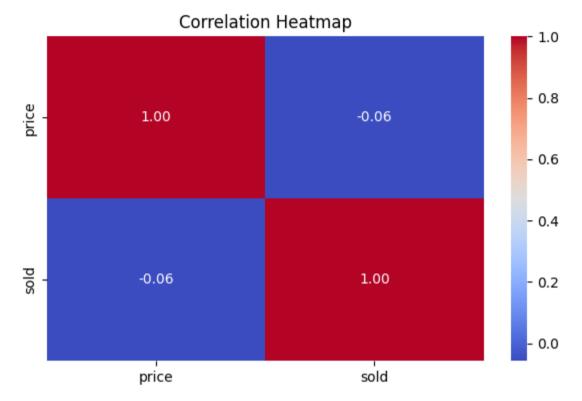
## **Boxplot: Price distribution by Shipping Type**



#### **Correlation Heatmap**

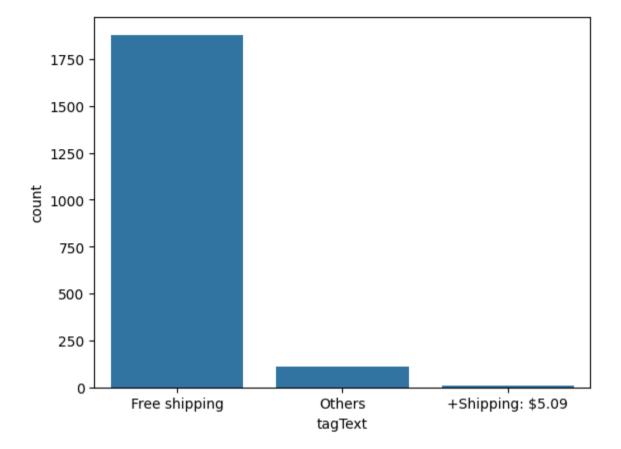
```
In [ ]:
```

```
plt.figure(figsize=(6,4))
numeric_df = df[['price', 'sold']]
sns.heatmap(numeric_df.corr(), annot=True, cmap='coolwarm', fmt=".2f")
plt.title('Correlation Heatmap')
plt.tight_layout()
plt.show()
```



# **Distribution of Shipping Tags**

```
In [ ]:
sns.countplot(x='tagText',data=df)
Out[ ]:
<Axes: xlabel='tagText', ylabel='count'>
```



## **Average Sales by Shipping Type**

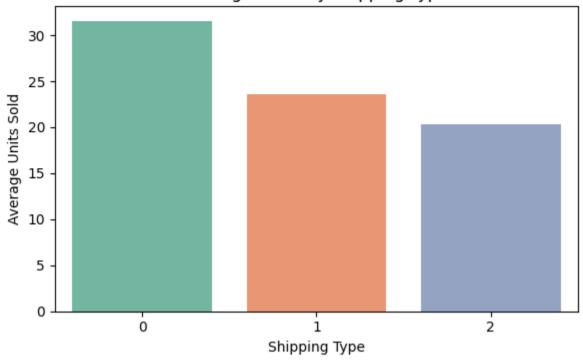
```
In [ ]:
    avg_sales = df.groupby('tagText')['sold'].mean().reset_index()
    plt.figure(figsize=(6,4))
    sns.barplot(x='tagText', y='sold', data=avg_sales, palette='Set2')
    plt.title('Average Sales by Shipping Type')
    plt.xlabel('Shipping Type')
    plt.ylabel('Average Units Sold')
    plt.tight_layout()
    plt.show()

/tmp/ipython-input-3320275257.py:3: FutureWarning:

Passing `palette` without assigning `hue` is deprecated and will be removed in v0.14.0.
Assign the `x` variable to `hue` and set `legend=False` for the same effect.

    sns.barplot(x='tagText', y='sold', data=avg sales, palette='Set2')
```

# Average Sales by Shipping Type



```
In [ ]:
df['price'] = df['price'].replace('[\$,]', '',
regex=True).astype(float)
```

In [ ]:
df.head()

Out[]:

	productTitle	originalPrice	price	sold	tagText
0	Dresser For Bedroom With 9 Fabric Drawers Ward	NaN	46.79	600	Free shipping
1	Outdoor Conversation Set 4 Pieces Patio Furnit	NaN	169.72	0	Free shipping
2	Desser For Bedroom With 7 Fabric Drawers Organ	\$78.4	39.46	7	Free shipping
3	Modern Accent Boucle Chair, Upholstered Tufted	NaN	111.99	0	Free shipping
4	Small Unit Simple Computer Desk Household Wood	\$48.82	21.37	1	Free shipping

# **Distribution of Product Prices**

```
In [ ]:
```

```
sns.distplot(df['price'])
```

/tmp/ipython-input-444587821.py:1: UserWarning:

`distplot` is a deprecated function and will be removed in seaborn v0.14.0.

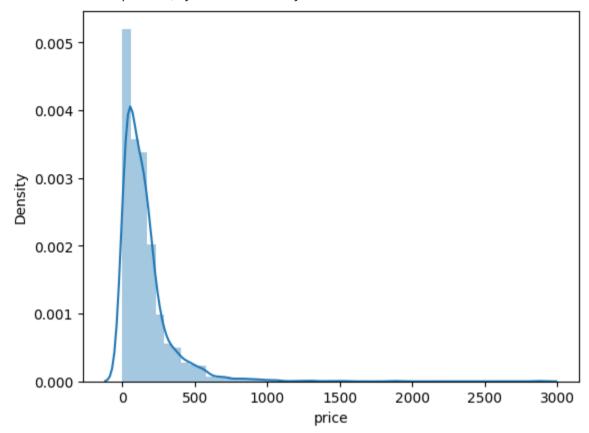
Please adapt your code to use either `displot` (a figure-level function with similar flexibility) or `histplot` (an axes-level function for histograms).

For a guide to updating your code to use the new functions, please see https://gist.github.com/mwaskom/de44147ed2974457ad6372750bbe5751

```
sns.distplot(df['price'])
```

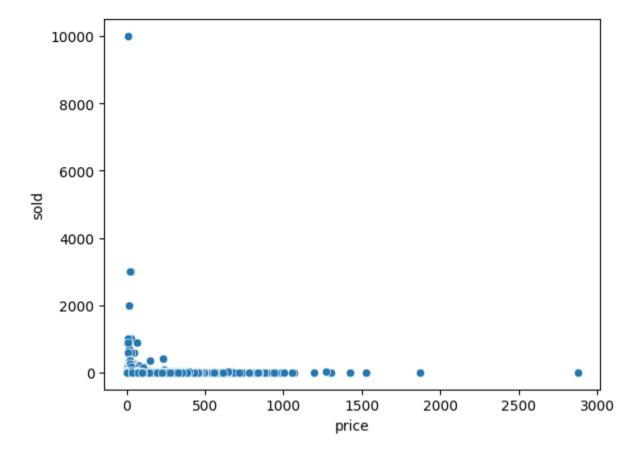
Out[]:

<Axes: xlabel='price', ylabel='Density'>



# Relationship Between Price and Units Sold

```
In [ ]:
sns.scatterplot(x='price', y='sold', data=df)
Out[ ]:
<Axes: xlabel='price', ylabel='sold'>
```



#### **Distribution of Items Sold**

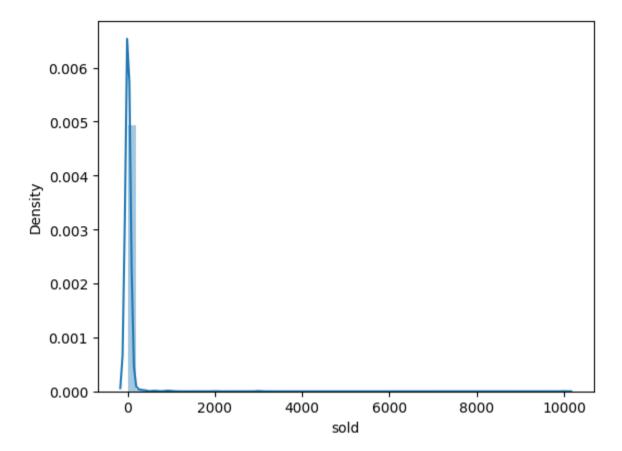
```
In [ ]:
    sns.distplot(df['sold'])

/tmp/ipython-input-2507294489.py:1: UserWarning:
    `distplot` is a deprecated function and will be removed in seaborn v0.14.0.

Please adapt your code to use either `displot` (a figure-level function with similar flexibility) or `histplot` (an axes-level function for histograms).

For a guide to updating your code to use the new functions, please see https://gist.github.com/mwaskom/de44147ed2974457ad6372750bbe5751

    sns.distplot(df['sold'])
Out[ ]:
<Axes: xlabel='sold', ylabel='Density'>
```

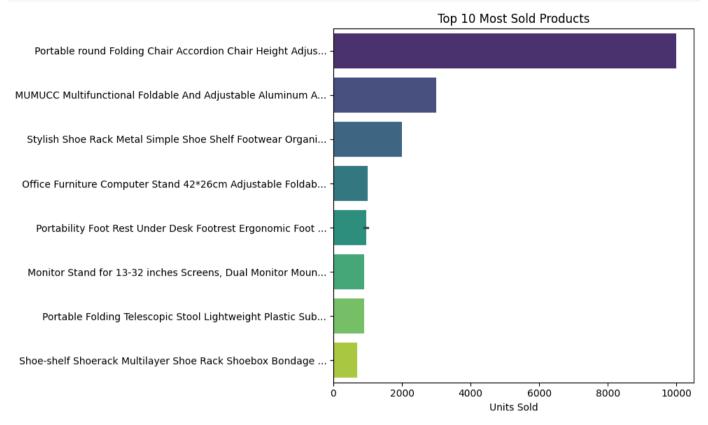


```
In [ ]:
filtered_df = df[df['tagText'] == 'Free shipping']
```

# Top 10 Best-Selling Furniture Items in 2024 - Horizontal Bar Chart

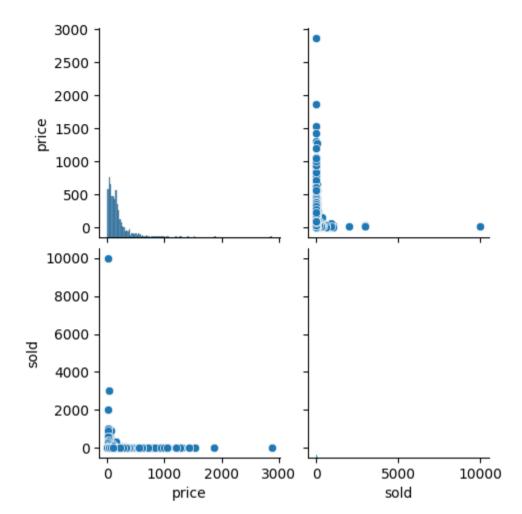
```
In [ ]:
# 1) Ensure 'sold' is numeric
df['sold'] = pd.to numeric(df['sold'], errors='coerce').fillna(0).astype(int)
# 2) Clean product titles
df['productTitle'] = df['productTitle'].astype(str).str.replace(r'\s+', ' ', regex=True)
# 3) Get top 10 by 'sold'
top_sold = df.sort_values('sold', ascending=False).head(10).copy()
# 4) Shorten long titles
def short title(s, n=60):
    return s if len(s) <= n else s[:n-3] + '...'</pre>
top sold['shortTitle'] = top sold['productTitle'].apply(lambda s: short title(s, 60))
# 5) Plot horizontal bar chart without warning
plt.figure(figsize=(10,6))
sns.barplot(
    x='sold',
    y='shortTitle',
    hue='shortTitle',
                          # Add hue to satisfy new API
    data=top sold,
    orient='h',
    palette='viridis',
    legend=False
                            # Hide legend since hue duplicates y-axis
plt.title('Top 10 Most Sold Products')
```

```
plt.xlabel('Units Sold')
plt.ylabel('')
plt.tight_layout()
plt.show()
```



#### Relationship Between Price and Units Sold (Free Shipping Products)

```
In [ ]:
# Create a pairplot including the 'sold' column and other relevant columns
sns.pairplot(filtered_df[['price', 'sold']])
Out[ ]:
<seaborn.axisgrid.PairGrid at 0x7859c485c590>
```



```
In [ ]:
    from sklearn.preprocessing import LabelEncoder
    le=LabelEncoder()
    df['tagText']=le.fit_transform(df['tagText'])
```

In [ ]:
df.head()

Out[]:

	productTitle	originalPrice	price	sold	tagText
0	Dresser For Bedroom With 9 Fabric Drawers Ward	NaN	46.79	600	1
1	Outdoor Conversation Set 4 Pieces Patio Furnit	NaN	169.72	0	1
2	Desser For Bedroom With 7 Fabric Drawers Organ	\$78.4	39.46	7	1
3	Modern Accent Boucle Chair, Upholstered Tufted	NaN	111.99	0	1
4	Small Unit Simple Computer Desk Household Wood	\$48.82	21.37	1	1

```
In [ ]:
df['tagText'].value_counts()
Out[ ]:
```

# count

# tagText

1	1880
2	111
0	9

dtype: int64