

Summary

0K

# Pizza Sales Performance



15

20









\$68.2K

June

July

August

\$64.7K

December

\$64.2K

September

\$64.0K

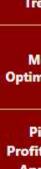
October

November

\$68.7K

April

May



Objective &

Summary

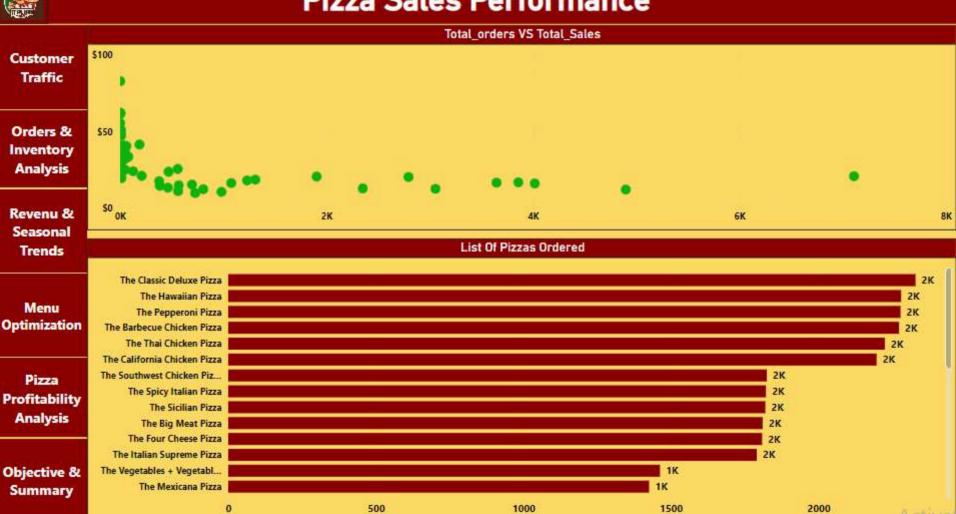
\$65K

January

\$65.2K February

March







Traffic

Orders &

Inventory

Analysis

Revenu &

Seasonal

Trends

**Objective &** 

Summary

## Pizza Sales Performance

Sum of Total\_Sales

21350.0

List Of Pizzas With Revenu



Most Ordered Pizza

Pizza Generating Highest Revenu

name

### The Thai Chicken Pizza \$43,434,250 The Barbecue Chicken Pizza \$42,768,000 The California Chicken Pizza \$41,409,500 The Classic Deluxe Pizza \$38,180,500 The Spicy Italian Pizza \$34,831,250 The Southwest Chicken Pizza \$34,705,750 The Italian Supreme Pizza \$33,476,750 The Hawaiian Pizza \$32,273,250 The Four Cheese Pizza \$32,265,700 The Sicilian Pizza \$30,940,500 Total \$8,17,860,050

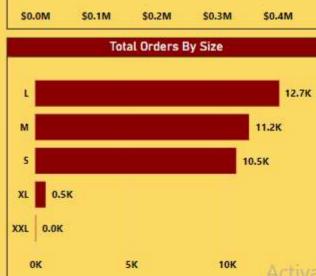


### Menu Optimization The Classic Deluxe Pizza Pizza **Profitability** Analysis



Total







### Customer Traffic

### Orders & Inventory Analysis

### Revenu & Seasonal Trends

### Menu Optimization

### Pizza Profitability Analysis

# Objective &

### Objective

- •Analyze customer traffic trends and identify peak hours in order to optimize staffing and improve operational efficiency.
- •Identify the average number of pizzas in an order, as well as the top-selling pizzas, in order to inform inventory management and marketing strategies.
- •Determine the total revenue generated by pizza sales throughout the year and identify any seasonal trends in order to inform forecasting and budgeting decisions.
- •Assess the popularity of various pizzas on the menu and identify any underperforming items or opportunities for promotion in order to optimize the menu and increase sales.

### Revenue Summary

- •At \$2,08,369.75, Quarter 2 had the highest Total Revenue and was 4.64% higher than quarter 4, which had the lowest Total Revenue at \$1,99,124.10.
- \*Quarter 2 had the highest Total Revenue at \$2,08,369.75, followed by 1, 3, and 4. It accounted for 25.48% of Total Revenue.
- •Across all 4 Quarter, Total Revenue ranged from \$1,99,124.10 to \$2,08,369.75.

### Pizza Summary

- The Classic Deluxe Pizza had the highest total orders and was 2.24% higher than The Pepperoni Pizza, which had the lowest total orders.
- The Classic Deluxe Pizza had the highest total orders, followed by The Hawaiian Pizza and The Pepperoni Pizza.
- •The Thai Chicken Pizza accounted for 34.04% of Total Revenue.

### Order Summary

- Quarter 3 had the highest total orders i.e. 5437 and was 6.23% higher than quarter 4, which had the lowest total orders at 5118.
- •Quarter 3 had the highest total orders followed by 2, 1, and 4. It accounted for 25.47% of total orders.
- •Across all 12 Month, Total Revenue ranged from \$64,027.60 to \$72,557.90.