

Job Notification Form, IIT Delhi

Company Overview

Name:	Morgan Stanley
Website:	https://www.morganstanley.com/
Company Type:	Finance
Description:	Corporations, organizations, and governments rely on Morgan Stanley as a global leader in investment banking. We advise clients on transactions including mergers, acquisitions, restructurings, initial public offerings (IPOs), convertibles, share repurchases, debt offerings, derivatives and more.

Job Details

Designation:	Sales and Trading (Full Time)
Type:	Other (Structuring Analytics)
Place of Posting:	Mumbai
Job Details:	Role : Sales and Trading (Full Time) Location: Mumbai Shift : Candidate might have to be open to work North America and EMEA time

About Us: Since our founding in 1935, Morgan Stanley has consistently delivered first-class business in a first-class way. Morgan Stanley is a leading global financial services firm providing a wide range of investment banking, securities, investment management and wealth management services. The Firm's employees serve clients worldwide including corporations, governments and individuals from more than 42 countries. Everything we do at Morgan Stanley is guided by our five core values: Do the Right Thing, Put Clients First, Lead with Exceptional Ideas, Commit to Diversity and Inclusion, and Give Back.

Morgan Stanley is an equal opportunities employer. We work to provide a supportive and inclusive environment where all individuals can maximize their full potential. Our skilled and creative workforce is comprised of individuals drawn from a broad cross section of the global communities in which we operate and who reflect a variety of backgrounds, talents, perspectives and experiences. Our strong commitment to a culture of inclusion is evident through our constant focus on recruiting, developing and advancing individuals based on their skills and talents.

For further information please visit: www.morganstanley.com/campus.

RESPONSIBILITIES

- Sales: Work alongside experienced employees to learn how we build our client base and establish and maintain long-term client relationships. Assist with developing and presenting investment ideas and the fundamentals of selling and cross-selling the Firm's products.
- Trading: Execute trading ideas and analysis, and support all aspects of the market-making trade execution process, from providing research analytics on trades to relative value analysis.
- Structuring: Learn how to build valuation models to help issuers and investors optimize a transaction's economics, and quantify sources of value and risk.
- Analytics: Provide quantitative and qualitative metrics and analytics around client

revenue and profitability to drive internal business and client strategy; work with team to help clients efficiently manage their commission dollars by creating increased transparency around the services that client's value.

QUALIFICATIONS/SKILLS/REQUIREMENTS

- You are pursuing an undergraduate or Master's degree and is in your final year of study
- Financial, economics, Mathematics/Engineering or business related studies preferred.
- A genuine interest and understanding of the financial markets.
- Fluency in English and strong oral/written communication skills are required.
- Candidates should be analytical, insightful, quick learners, team players, multi-taskers, with a positive attitude.

Joining By: 3 July 2023

Salary Details

CTC:	2,700,000 INR Per Annum
Gross:	2,700,000 INR Per Annum
Base Salary:	2,500,000 INR Per Annum
Joining Bonus:	200,000 INR Per Annum
HRA:	0 (min) -0 (max) INR Per Annum
Medical Allowance:	0 (min) -0 (max) INR Per Annum
Other cash benefits part of gross:	0 (min) -0 (max) INR Per Annum
RSUs:	0 INR Per Annum
ESOPs:	0 INR Per Annum
Performance/other bonuses:	0 (min) -0 (max) INR Per Annum
Other cash benefits part of CTC:	0 (min) -0 (max) INR Per Annum
Other Cash Benefits:	250000 Relocation Allowance (Only for outstation students)

Selection Process

Resume Shortlist:	Yes
Written Test:	No
Online Test:	Yes
Group Discussion:	No
Medical Test:	No

Personal Interview: Yes

No. of Rounds: 3

No. of Offers: 4

Eligibility

Recruiting PHDs: No

Eligible Departments: B.Tech in Biochemical Engineering & Biotechnology, B.Tech in Chemical Engineering, B.Tech in Civil Engineering, B.Tech in Computer Science & Engineering, B.Tech in Electrical Engineering, B.Tech in Electrical Engineering (Power and Automation), B.Tech in Engineering Physics, B.Tech in Mathematics & Computing, B.Tech in Mechanical Engineering, B.Tech in Production & Industrial Engineering, B.Tech in Textile Engineering, B.Tech and M.Tech in Biochemical Engg & Biotechnology, B.Tech and M.Tech in Chemical Engineering, B.Tech and M.Tech in Computer Science & Engineering, B.Tech and M.Tech in Mathematics & Computing, M.Sc in Chemistry, M.Sc in Cognitive Science, M.Sc in Economics, M.Sc in Mathematics, M.Sc in Physics, B.Tech in Civil Engineering and M.Tech in Geotechnical and Geoenvironmental Engineering, B.Tech in Civil Engineering and M.Tech in Water Resources Engineering, B.Tech in Civil Engineering and M.Tech in Structural Engineering, B.Tech in Civil Engineering and M.Tech in Construction Engineering & Management, B.Tech in Textile Engineering and M.Tech in Computer Science & Engineering, B.Tech in Mechanical Engineering and M.Tech in Computer Science & Engineering, B.Tech in Electrical Engineering (Power and Automation) and M.Tech in Computer Science & Engineering, B.Tech in Biochemical Engineering & Biotechnology and M.Tech in Computer Science & Engineering, B.Tech in Mechanical Engineering and M.Tech in Thermal Engineering, B.Tech in Mechanical Engineering and M.Tech in Computer Science & Engineering